

**Port of Olympia  
Income Statement - Management Format  
2017 Budget**

	Airport &		Marine		Storm	General	2017	2016	Variance
	New	Swantown	Terminal	Properties	Water	Admin.	Budget	Projected	
	Market	Marina			Facility		2017	2016	Fav(Unf)
Operating Revenues	2,639	2,735	4,418	1,267	743		\$ 11,802	\$ 10,591	\$ 1,211
Operations & Maintenance Expenses	(977)	(1,690)	(3,706)	(524)	(451)		(7,348)	(6,404)	(944)
Contribution Margin	1,662	1,045	712	743	292	-	4,454	4,187	267
Administration Expenses	(582)	(578)	(576)	(573)	(41)		(2,350)	(2,636)	286
Operating Expenses	(1,559)	(2,268)	(4,282)	(1,097)	(492)	-	(9,698)	(9,040)	(658)
Operating Income before depreciation	1,080	467	136	170	251		2,104	1,551	553
Depreciation	(421)	(626)	(1,561)	(374)	(120)	(279)	(3,381)	(3,248)	(133)
Operating Income (loss)	659	(159)	(1,425)	(204)	131	(279)	(1,277)	(1,697)	420
	25.0%	-5.8%	-32.3%	-16.1%	17.6%		-10.8%		
Non-operating Revenues (expenses)									
Bond Interest Expense, net of Premium	(83)	(153)	(584)	(278)	(122)	(292)	(1,390)	(1,312)	(78)
Interest Income						108	108	95	13
Bank Interest Expense	(10)	(10)	(41)	-	(30)	(12)	(103)	(83)	
FTZ Revenue & Expense, net						-	-	(5)	5
Non Operating Revenues						36	36	71	(35)
Non Operating Expenses						(80)	(80)	(123)	43
Grant Income						686	686	204	482
Depreciation on Grant Assets	(407)	(30)	(188)	-	-	-	(625)	(625)	-
Settlements						-	-	25	(25)
Non-operating Revenues (expenses)	(500)	(193)	(813)	(278)	(152)	446	(1,368)	(1,753)	405
Income (loss) before Tax Levy	159	(352)	(2,238)	(482)	(21)	167	(2,645)	(3,450)	825
Tax Levy							5,163	5,050	113
Interest Expense, G.O. Bonds							(1,509)	(1,312)	(197)
Principle payments, G.O. Bonds							(2,615)	(2,705)	90
Environmental Expense							(808)	(639)	(169)
Capital Asset Additions							(72)	(344)	
Election Expense							(65)	(22)	(43)
Forest Board & Leasehold Tax							130	213	(83)
Public Parks & Roads Expense							(224)	(241)	17
Under (Over) Spending of Tax Levy							-	-	(272)
Adjustment: Interest Expense, G.O. Bonds (shown twice)							1,509	1,312	197
Adjustment: Principle, Capital Asset Additions (not part of Income Statement)							72	344	
Adjustment: Principle, G.O. Bonds (not part of Income Statement)							2,615	2,705	(90)
Total Port Income (Loss)							1,551	911	660

# Income Statement

## 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
Operating Activities:				
Total Operating Revenues	\$11,802,148	\$10,758,347	\$10,591,127	\$9,665,773
Total Operating and Maintenance Expenses	(\$9,697,796)	(\$9,519,143)	(\$9,039,469)	(\$8,099,866)
=====				
Port Operating Income/(Deficit) Incl OvHd	\$2,104,352	\$1,239,204	\$1,551,658	\$1,565,907
Depreciation	(\$4,006,484)	(\$3,872,765)	(\$3,873,378)	(\$3,795,225)
=====				
Port Operating Income/(Deficit)	(\$1,902,132)	(\$2,633,561)	(\$2,321,720)	(\$2,229,318)
Operating Margin	-16.12%	-24.48%	-21.92%	-23.06%
Non-Operating Activities:				
(Includes Environmental and FTZ)				
Other Non-Operating Revenues	\$274,104	\$286,904	\$404,350	\$593,125
Other Non-Operating Expenses	(\$145,000)	(\$145,000)	(\$145,510)	(\$687,846)
Environmental Expenses	(\$808,415)	(\$937,018)	(\$639,039)	(\$473,712)
Public Amenities	(\$224,480)	(\$229,680)	(\$241,430)	(\$270,778)
Financing Interest Expense	(\$102,960)	(\$81,152)	(\$83,487)	(\$63,433)
FTZ Revenues	\$26,326	\$25,257	\$21,751	\$20,464
FTZ Expenses	(\$26,042)	(\$24,973)	(\$27,028)	(\$28,538)
=====				
Total Non-Operating Income/(Deficit), net	(\$1,006,467)	(\$1,105,662)	(\$710,393)	(\$910,718)
=====				
Non-Operating Income/(Deficit) before Tax Levy	(\$2,908,599)	(\$3,739,223)	(\$3,032,113)	(\$3,140,036)
=====				
Ad Valorem Taxes and Interest on G.O Bonds				
Ad Valorem Tax Revenue	\$5,163,132	\$5,065,000	\$5,049,961	\$4,996,916
Bond Expenses	(\$1,389,677)	(\$1,383,285)	(\$1,311,552)	(\$1,545,643)
=====				
Total Port Income (Deficit)	\$864,856	(\$57,508)	\$706,296	\$311,237
Grants	\$686,147	\$541,200	\$204,211	\$1,678,698
=====				
Increase (decrease) in Net Assets	\$1,551,003	\$483,692	\$910,507	\$1,989,935

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# Income Statement by Business Unit 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Operating Revenue:</b>				
Airport and New Market Industrial	\$2,638,907	\$2,523,195	\$2,551,652	\$2,477,788
Swantown Marina & Boatworks	\$2,735,562	\$2,515,056	\$2,568,894	\$2,483,877
Marine Terminal	\$4,417,576	\$4,322,112	\$4,117,031	\$3,336,227
Stormwater Facility	\$743,300	\$656,812	\$604,326	\$653,490
Peninsula Properties	\$1,266,802	\$741,172	\$749,224	\$714,391
<b>Total Operating Revenues</b>	<b>\$11,802,147</b>	<b>\$10,758,347</b>	<b>\$10,591,127</b>	<b>\$9,665,773</b>
<b>Operating &amp; Maint Expenses:</b>				
Airport and NewMarket Industrial	(\$976,400)	(\$955,447)	(\$910,286)	(\$894,503)
Swantown Marina & Boatworks	(\$1,689,995)	(\$1,538,510)	(\$1,513,425)	(\$1,495,940)
Marine Terminal	(\$3,706,007)	(\$3,632,638)	(\$3,321,578)	(\$2,760,178)
Stormwater Facility	(\$451,000)	(\$368,600)	(\$274,315)	(\$151,389)
Peninsula Properties	(\$524,079)	(\$377,678)	(\$383,562)	(\$299,972)
<b>Total Operating &amp; Maint Expenses</b>	<b>(\$7,347,481)</b>	<b>(\$6,872,873)</b>	<b>(\$6,403,166)</b>	<b>(\$5,601,982)</b>
<b>Operating Surplus:</b>				
Airport and New Market Industrial	\$1,662,507	\$1,567,748	\$1,641,366	\$1,583,285
Swantown Marina & Boatworks	\$1,045,567	\$976,546	\$1,055,469	\$987,937
Marine Terminal	\$711,569	\$689,474	\$795,453	\$576,049
Stormwater Facility	\$292,300	\$288,212	\$330,011	\$502,101
Peninsula Properties	\$742,723	\$363,494	\$365,662	\$414,419
<b>Total Port Operating Surplus / (Deficit)</b>	<b>\$4,454,666</b>	<b>\$3,885,474</b>	<b>\$4,187,961</b>	<b>\$4,063,791</b>
<b>Depreciation</b>				
Airport and NewMarket Industrial	(\$828,400)	(\$844,056)	(\$857,266)	(\$854,013)
Swantown Marina & Boatworks	(\$656,253)	(\$586,209)	(\$608,421)	(\$595,447)
Marine Terminal	(\$1,748,600)	(\$1,809,192)	(\$1,784,769)	(\$1,724,825)
Stormwater Facility	(\$119,691)	(\$119,593)	(\$119,654)	(\$102,041)
Peninsula Properties	(\$373,940)	(\$210,391)	(\$210,785)	(\$211,099)
Administration	(\$279,600)	(\$303,324)	(\$292,484)	(\$307,800)
<b>Total Depreciation</b>	<b>(\$4,006,484)</b>	<b>(\$3,872,765)</b>	<b>(\$3,873,379)</b>	<b>(\$3,795,225)</b>
<b>Operating Income/(Deficit) after Depreciation</b>				
Airport and NewMarket Industrial	\$834,107	\$723,692	\$784,100	\$729,272
Swantown Marina & Boatworks	\$389,314	\$390,337	\$447,048	\$392,490
Marine Terminal	(\$1,037,031)	(\$1,119,718)	(\$989,316)	(\$1,148,776)
Stormwater Facility	\$172,609	\$168,619	\$210,357	\$400,060
Peninsula Properties	\$368,783	\$153,103	\$154,877	\$203,320
<b>PORT OPERATING INCOME/(DEFICIT) AFTER DEPRECIATION</b>	<b>\$727,782</b>	<b>\$316,033</b>	<b>\$607,066</b>	<b>\$576,366</b>

Commission Approval Date: November 28, 2016

# Income Statement by Business Unit 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Administrative Overhead Allocation to Business Units:</b>				
Airport and NewMarket Industrial	(\$582,173)	(\$655,480)	(\$653,012)	(\$618,724)
Swantown Marina & Boatworks	(\$577,472)	(\$649,659)	(\$647,212)	(\$613,229)
Marine Terminal	(\$575,827)	(\$648,789)	(\$645,894)	(\$592,415)
Stormwater Facility	(\$41,366)	(\$46,122)	(\$46,399)	(\$63,538)
Peninsula Properties	(\$573,477)	(\$646,219)	(\$643,785)	(\$609,981)
<b>Total Administrative Overhead</b>	<b>(\$2,350,315)</b>	<b>(\$2,646,269)</b>	<b>(\$2,636,302)</b>	<b>(\$2,497,887)</b>
<b>Port Operating Income (Deficit) After Overhead &amp; Depreciation</b>				
Airport and New Market Industrial	\$251,934	\$68,212	\$131,088	\$110,548
Swantown Marina & Boatworks	(\$188,158)	(\$259,322)	(\$200,164)	(\$220,739)
Marine Terminal	(\$1,612,858)	(\$1,768,507)	(\$1,635,210)	(\$1,741,191)
Stormwater Facility	\$131,243	\$122,497	\$163,958	\$336,522
Peninsula Properties	(\$204,694)	(\$493,116)	(\$488,908)	(\$406,661)
Administration	(\$279,600)	(\$303,324)	(\$292,484)	(\$307,800)
<b>Total Port Operating Income/(Deficit) After Overhead &amp; Depreciation</b>	<b>(\$1,902,133)</b>	<b>(\$2,633,560)</b>	<b>(\$2,321,720)</b>	<b>(\$2,229,321)</b>
<b>Operating Margin</b>				
Olympia Regional Airport	9.55%	2.70%	5.14%	4.46%
Swantown Marina & Boatworks	-6.88%	-10.31%	-7.79%	-8.89%
Marine Terminal	-36.51%	-40.92%	-39.72%	-52.19%
Stormwater Facility	17.66%	18.65%	27.13%	51.50%
Peninsula Properties	-16.16%	-66.53%	-65.26%	-56.92%
<b>Port Operating Margin</b>	<b>-16.12%</b>	<b>-24.48%</b>	<b>-21.92%</b>	<b>-23.06%</b>
Equals 1--(Operational Expenses / Operational Revenues)				

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# Income Statement by Business Unit 2017 Budget

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Olympia Regional Airport	\$2,638,907	\$2,523,195	\$2,551,652	\$2,477,788
Swantown Marina & Boatworks	\$2,735,562	\$2,515,056	\$2,568,894	\$2,483,877
Marine Terminal	\$4,417,576	\$4,322,112	\$4,117,031	\$3,336,227
Stormwater Facility	\$743,300	\$656,812	\$604,326	\$653,490
Peninsula Properties	\$1,266,802	\$741,172	\$749,224	\$714,391
<b>Total Operating Revenues</b>	<b>\$11,802,147</b>	<b>\$10,758,347</b>	<b>\$10,591,127</b>	<b>\$9,665,773</b>
<b>Operating Expenses</b>				
General Operations	(\$5,523,643)	(\$5,343,372)	(\$4,922,284)	(\$4,161,705)
Maintenance	(\$1,823,837)	(\$1,529,502)	(\$1,480,882)	(\$1,440,278)
Depreciation	(\$4,006,484)	(\$3,872,765)	(\$3,873,378)	(\$3,795,225)
General and Administrative	(\$2,350,315)	(\$2,646,269)	(\$2,636,303)	(\$2,497,883)
<b>Total Operating Expenses</b>	<b>(\$13,704,279)</b>	<b>(\$13,391,908)</b>	<b>(\$12,912,847)</b>	<b>(\$11,895,091)</b>
<b>Port Operating Income/(Deficit) Incl OvHd</b>	<b>(\$1,902,132)</b>	<b>(\$2,633,561)</b>	<b>(\$2,321,720)</b>	<b>(\$2,229,318)</b>
<b>NonOperating Revenue (Expense)</b>				
Nonoperating Revenues	\$36,090	\$28,890	\$71,331	\$82,263
Interest Income	\$108,014	\$128,014	\$94,814	\$79,746
Tax Sharing Income: Forest Board & Leasehold	\$130,000	\$130,000	\$213,205	\$143,616
Settlements	\$0	\$0	\$25,000	\$287,500
Grant Income	\$686,147	\$541,200	\$204,211	\$1,678,698
Gain (Loss) on Investments	\$0	\$0	\$0	\$0
FTZ Revenues	\$26,326	\$25,257	\$21,751	\$20,464
Non Operating Expenses	(\$80,000)	(\$80,000)	(\$123,910)	(\$439,659)
Financing Interest Expenses	(\$102,960)	(\$81,152)	(\$83,487)	(\$63,433)
Election Expense	(\$65,000)	(\$65,000)	(\$21,600)	(\$248,187)
Environmental Expenses	(\$808,415)	(\$937,018)	(\$639,039)	(\$473,712)
FTZ Expenses	(\$26,042)	(\$24,973)	(\$27,028)	(\$28,538)
Public Amenities	(\$224,480)	(\$229,680)	(\$241,430)	(\$270,778)
<b>Total NonOperating Revenue (Exp)</b>	<b>(\$320,320)</b>	<b>(\$564,462)</b>	<b>(\$506,182)</b>	<b>\$767,980</b>
<b>Total Port Income/(Deficit) Before Net Ad Valorem Tax Revenue</b>	<b>(\$2,222,452)</b>	<b>(\$3,198,023)</b>	<b>(\$2,827,902)</b>	<b>(\$1,461,338)</b>
Ad Valorem Tax Revenue	\$5,163,132	\$5,065,000	\$5,049,961	\$4,996,916
Bond Expense	(\$1,389,677)	(\$1,383,285)	(\$1,311,552)	(\$1,545,643)
<b>Ad Valorem Tax Revenue, net</b>	<b>\$3,773,455</b>	<b>\$3,681,715</b>	<b>\$3,738,409</b>	<b>\$3,451,273</b>
<b>Total Port Income (Deficit)</b>	<b>\$1,551,003</b>	<b>\$483,692</b>	<b>\$910,507</b>	<b>\$1,989,935</b>

Commission Approval Date: November 28, 2016

# Olympia Regional Airport 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$6,000	\$7,000	\$4,863	\$8,800
Utility (Pass Thru Costs)	\$6,710	\$6,816	\$8,054	\$7,451
Land Rents	\$1,871,131	\$1,812,840	\$1,839,596	\$1,811,860
Space & Hanger Rental	\$742,096	\$671,044	\$677,493	\$619,609
Fuel Flowage Fees	\$12,000	\$15,000	\$13,003	\$18,706
Other Misc. Income	\$970	\$10,495	\$8,643	\$11,361
<b>Total Operating Revenues</b>	<b>\$2,638,907</b>	<b>\$2,523,195</b>	<b>\$2,551,652</b>	<b>\$2,477,787</b>
<b>Operating Expenses:</b>				
Salaries	(\$176,678)	(\$171,525)	(\$174,865)	(\$172,596)
Benefits	(\$64,168)	(\$61,323)	(\$61,789)	(\$57,102)
Outside Professional Services	(\$35,500)	(\$42,400)	(\$50,193)	(\$41,017)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	(\$1,500)	(\$1,500)	(\$1,301)	(\$1,229)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$128,341)	(\$128,797)	(\$127,077)	(\$122,992)
Utilities	(\$98,176)	(\$96,575)	(\$95,920)	(\$94,191)
Other Operating Expense	(\$6,181)	(\$12,100)	(\$6,650)	(\$4,692)
Allocated Costs From Another Unit	(\$96,358)	(\$79,000)	(\$99,124)	(\$89,563)
Allocated Costs To Another Unit	\$19,012	\$0	\$25,350	\$0
<b>Total Operating Expenses</b>	<b>(\$587,890)</b>	<b>(\$593,220)</b>	<b>(\$591,569)</b>	<b>(\$583,382)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$132,600)	(\$104,546)	(\$108,280)	(\$99,356)
Benefits	(\$72,957)	(\$50,332)	(\$48,911)	(\$47,363)
Outside Professional Services	(\$16,000)	(\$26,000)	(\$17,092)	(\$19,282)
Supplies	(\$16,500)	(\$22,000)	(\$11,274)	(\$11,234)
Equipment Rentals	(\$1,000)	(\$1,000)	(\$697)	(\$1,661)
General & Administrative Direct	\$0	\$0	\$75	\$135
Other Maintenance Expense	(\$6,000)	(\$7,000)	(\$5,709)	(\$2,372)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$143,200)	(\$153,700)	(\$126,379)	(\$128,624)
Allocated Costs From Another Unit	(\$9,192)	(\$9,650)	(\$8,732)	(\$11,948)
Allocated Costs To Another Unit	\$8,938	\$12,000	\$8,283	\$10,585
<b>Total Maintenance Expenses</b>	<b>(\$388,511)</b>	<b>(\$362,228)</b>	<b>(\$318,716)</b>	<b>(\$311,120)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$976,401)</b>	<b>(\$955,448)</b>	<b>(\$910,285)</b>	<b>(\$894,502)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$1,662,506</b>	<b>\$1,567,747</b>	<b>\$1,641,367</b>	<b>\$1,583,285</b>
Depreciation	(\$828,400)	(\$844,056)	(\$857,266)	(\$854,013)
General & Administrative Overhead	(\$582,173)	(\$655,480)	(\$653,012)	(\$618,724)
<b>Net Income (Loss)</b>	<b>\$251,933</b>	<b>\$68,211</b>	<b>\$131,089</b>	<b>\$110,548</b>

# Airport Operations 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$6,000	\$7,000	\$4,863	\$8,800
Utility (Pass Thru Costs)	\$6,710	\$6,816	\$8,054	\$7,451
Land Rents	\$432,363	\$405,162	\$433,290	\$401,128
Space & Hanger Rental	\$524,818	\$483,491	\$507,242	\$463,301
Fuel Flowage Fees	\$12,000	\$15,000	\$13,003	\$18,706
Other Misc. Income	\$520	\$9,895	\$4,391	\$10,950
<b>Total Operating Revenues</b>	<b>\$982,411</b>	<b>\$927,364</b>	<b>\$970,843</b>	<b>\$910,336</b>
<b>Operating Expenses:</b>				
Salaries	(\$176,678)	(\$171,525)	(\$174,865)	(\$172,596)
Benefits	(\$64,168)	(\$61,323)	(\$61,789)	(\$57,102)
Outside Professional Services	(\$22,000)	(\$27,400)	(\$40,108)	(\$30,525)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	(\$1,500)	(\$1,500)	(\$1,301)	(\$1,229)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$29,140)	(\$29,590)	(\$27,875)	(\$28,290)
Utilities	(\$49,936)	(\$49,675)	(\$48,095)	(\$51,148)
Other Operating Expense	(\$3,081)	(\$8,000)	(\$3,830)	(\$2,597)
Allocated Costs From Another Unit	(\$20,791)	(\$23,000)	(\$20,780)	(\$21,548)
Allocated Costs To Another Unit	\$19,012	\$0	\$25,350	\$0
<b>Total Operating Expenses</b>	<b>(\$348,282)</b>	<b>(\$372,013)</b>	<b>(\$353,293)</b>	<b>(\$365,035)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$132,600)	(\$104,546)	(\$108,280)	(\$99,356)
Benefits	(\$72,957)	(\$50,332)	(\$48,911)	(\$47,363)
Outside Professional Services	(\$15,000)	(\$25,000)	(\$16,759)	(\$19,282)
Supplies	(\$16,500)	(\$22,000)	(\$11,274)	(\$11,234)
Equipment Rentals	(\$1,000)	(\$1,000)	(\$697)	(\$1,661)
General & Administrative Direct	\$0	\$0	\$75	\$135
Other Maintenance Expense	(\$3,000)	(\$3,000)	(\$4,216)	(\$2,372)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$106,200)	(\$108,200)	(\$85,645)	(\$90,653)
Allocated Costs From Another Unit	(\$1,585)	(\$850)	(\$1,515)	(\$1,363)
Allocated Costs To Another Unit	\$8,938	\$12,000	\$8,283	\$10,585
<b>Total Maintenance Expenses</b>	<b>(\$339,904)</b>	<b>(\$302,928)</b>	<b>(\$268,939)</b>	<b>(\$262,564)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$688,186)</b>	<b>(\$674,941)</b>	<b>(\$622,232)</b>	<b>(\$627,599)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$294,225</b>	<b>\$252,423</b>	<b>\$348,611</b>	<b>\$282,737</b>
Depreciation	(\$715,575)	(\$736,992)	(\$744,039)	(\$749,369)
General & Administrative Overhead	(\$120,101)	(\$135,224)	(\$134,715)	(\$127,641)
<b>Net Income</b>	<b>(\$541,451)</b>	<b>(\$619,793)</b>	<b>(\$530,143)</b>	<b>(\$594,273)</b>

# NewMarket Industrial Campus 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$0	\$0	\$0	\$0
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Land Rents	\$1,428,780	\$1,388,126	\$1,386,732	\$1,405,933
Space & Hanger Rental	\$60,000	\$57,600	\$57,600	\$57,549
Fuel Flowage Fees	\$0	\$0	\$0	\$0
Other Misc. Income	\$450	\$600	\$4,252	\$411
<b>Total Operating Revenues</b>	<b>\$1,489,230</b>	<b>\$1,446,326</b>	<b>\$1,448,584</b>	<b>\$1,463,893</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$6,000)	(\$7,500)	(\$4,259)	(\$6,007)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$99,201)	(\$99,207)	(\$99,202)	(\$94,703)
Utilities	(\$5,700)	(\$8,000)	(\$5,363)	(\$3,429)
Other Operating Expense	(\$500)	(\$500)	(\$167)	(\$10)
Allocated Costs From Another Unit	(\$75,567)	(\$56,000)	(\$78,343)	(\$68,015)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$186,968)</b>	<b>(\$171,207)</b>	<b>(\$187,334)</b>	<b>(\$172,164)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$1,000)	(\$1,000)	(\$333)	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Other Maintenance Expense	(\$2,000)	(\$2,000)	(\$667)	\$0
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$17,000)	(\$23,000)	(\$9,143)	(\$18,985)
Allocated Costs From Another Unit	(\$4,910)	(\$5,800)	(\$4,556)	(\$6,499)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$24,910)</b>	<b>(\$31,800)</b>	<b>(\$14,699)</b>	<b>(\$25,484)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$211,878)</b>	<b>(\$203,007)</b>	<b>(\$202,033)</b>	<b>(\$197,648)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$1,277,352</b>	<b>\$1,243,319</b>	<b>\$1,246,551</b>	<b>\$1,266,245</b>
Depreciation	(\$112,825)	(\$107,064)	(\$113,226)	(\$104,644)
General & Administrative Overhead	(\$462,072)	(\$520,256)	(\$518,297)	(\$491,082)
<b>Net Income</b>	<b>\$702,455</b>	<b>\$615,999</b>	<b>\$615,028</b>	<b>\$670,519</b>



# Cleanwater Centre 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$0	\$0	\$0	\$0
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Land Rents	\$9,988	\$19,552	\$19,574	\$4,800
Space & Hanger Rental	\$157,279	\$129,953	\$112,651	\$98,760
Fuel Flowage Fees	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$167,267</b>	<b>\$149,505</b>	<b>\$132,225</b>	<b>\$103,560</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$7,500)	(\$7,500)	(\$5,827)	(\$4,485)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$42,540)	(\$38,900)	(\$42,462)	(\$39,613)
Other Operating Expense	(\$2,600)	(\$3,600)	(\$2,654)	(\$2,086)
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$52,640)</b>	<b>(\$50,000)</b>	<b>(\$50,943)</b>	<b>(\$46,184)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Other Maintenance Expense	(\$1,000)	(\$2,000)	(\$826)	\$0
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$20,000)	(\$22,500)	(\$31,591)	(\$18,986)
Allocated Costs From Another Unit	(\$2,696)	(\$3,000)	(\$2,662)	(\$4,086)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$23,696)</b>	<b>(\$27,500)</b>	<b>(\$35,079)</b>	<b>(\$23,072)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$76,336)</b>	<b>(\$77,500)</b>	<b>(\$86,022)</b>	<b>(\$69,256)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$90,931</b>	<b>\$72,005</b>	<b>\$46,203</b>	<b>\$34,304</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$0	\$0	\$0	\$0
<b>Net Income</b>	<b>\$90,931</b>	<b>\$72,005</b>	<b>\$46,203</b>	<b>\$34,304</b>

# Consolidated Swantown Operations 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Revenues</b>				
Moorage	\$1,899,244	\$1,850,782	\$1,877,355	\$1,814,167
Utility (Pass Through Costs)	\$145,044	\$134,415	\$146,502	\$132,608
Collected Fees	\$338,635	\$320,320	\$319,357	\$315,916
General Labor Charge	\$9,000	\$9,000	\$11,842	\$15,422
Property and Land Rents	\$47,289	\$36,739	\$47,316	\$45,728
Space Rentals	\$117,200	\$118,600	\$125,400	\$121,284
Fuel Sales	\$147,750	\$0	\$0	\$0
Equipment Rental with Operator	\$11,000	\$11,000	\$15,100	\$15,104
Equipment Rental without Operator	\$0	\$10,200	\$14,999	\$6,650
Other Miscellaneous Income	\$20,400	\$24,000	\$11,024	\$17,000
<b>Total Operating Revenues</b>	<b>\$2,735,562</b>	<b>\$2,515,056</b>	<b>\$2,568,895</b>	<b>\$2,483,879</b>
<b>Operating Expenses</b>				
Salaries	(\$504,561)	(\$459,944)	(\$444,676)	(\$463,875)
Benefits	(\$245,897)	(\$215,502)	(\$205,405)	(\$193,341)
Outside Professional Services	(\$135,457)	(\$133,800)	(\$130,041)	(\$120,037)
Supplies	(\$14,480)	(\$21,000)	(\$10,354)	(\$5,380)
Equipment Rental	(\$3,000)	(\$2,400)	(\$4,756)	(\$3,710)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$169,224)	(\$134,551)	(\$135,453)	(\$141,933)
Utilities	(\$265,288)	(\$258,600)	(\$263,694)	(\$240,599)
Other Operating Expense	(\$56,914)	(\$57,694)	(\$54,691)	(\$61,893)
Allocated Costs to Capital	\$0	\$1,130	\$0	\$3,112
Allocated Cost From Another Unit	(\$62,537)	(\$41,878)	(\$65,064)	(\$58,842)
Allocated Costs to Another Unit	\$24,936	\$0	\$28,499	\$42,079
<b>Total Operating Expenses</b>	<b>(\$1,432,422)</b>	<b>(\$1,324,239)</b>	<b>(\$1,285,635)</b>	<b>(\$1,244,419)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$103,231)	(\$100,686)	(\$100,915)	(\$83,705)
Benefits	(\$49,764)	(\$47,489)	(\$48,206)	(\$37,458)
Outside Professional Services	(\$2,400)	(\$4,800)	(\$4,973)	(\$7,408)
Supplies	(\$24,000)	(\$21,650)	(\$12,879)	(\$8,280)
Equipment Rentals	(\$3,000)	(\$3,600)	(\$1,287)	(\$1,347)
Facility Rental	(\$45,117)	(\$42,326)	(\$44,929)	(\$43,028)
General & Administrative Direct	(\$199)	\$0	\$0	(\$12,368)
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$59,666)	(\$56,471)	(\$39,102)	(\$60,542)
Allocated Costs to Capital	\$10,210	\$16,400	\$8,850	\$3,540
Allocated Cost From Another Unit	\$0	\$0	(\$82)	(\$1,291)
Allocated Costs to Another Unit	\$19,594	\$46,352	\$15,732	\$365
<b>Total Maintenance Expenses</b>	<b>(\$257,573)</b>	<b>(\$214,270)</b>	<b>(\$227,791)</b>	<b>(\$251,522)</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$1,689,995)</b>	<b>(\$1,538,509)</b>	<b>(\$1,513,426)</b>	<b>(\$1,495,941)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$1,045,567</b>	<b>\$976,547</b>	<b>\$1,055,469</b>	<b>\$987,938</b>
Depreciation	(\$656,253)	(\$586,209)	(\$608,421)	(\$595,447)
General & Administrative Overhead	(\$577,472)	(\$649,659)	(\$647,212)	(\$613,229)
<b>Net Income (Loss)</b>	<b>(\$188,158)</b>	<b>(\$259,321)</b>	<b>(\$200,164)</b>	<b>(\$220,738)</b>

# Swantown Marina

## 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Revenues</b>				
Moorage	\$1,768,744	\$1,723,782	\$1,742,227	\$1,657,610
Utility (Pass Through Costs)	\$145,044	\$134,415	\$146,502	\$132,608
Collected Fees	\$91,235	\$95,020	\$101,080	\$91,835
Property and Land Rents	\$11,336	\$10,339	\$11,287	\$11,662
Space Rentals	\$42,000	\$42,000	\$44,370	\$45,241
Equipment Rental with Operator	\$0	\$0	\$0	\$0
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$14,400	\$14,400	\$9,849	\$8,792
<b>Total Operating Revenues</b>	<b>\$2,072,759</b>	<b>\$2,019,956</b>	<b>\$2,055,315</b>	<b>\$1,947,748</b>
<b>Operating Expenses</b>				
Salaries	(\$312,470)	(\$327,878)	(\$312,501)	(\$346,980)
Benefits	(\$132,194)	(\$144,539)	(\$134,544)	(\$134,203)
Outside Professional Services	(\$113,814)	(\$108,600)	(\$110,360)	(\$105,747)
Supplies	(\$12,300)	(\$15,000)	(\$8,631)	(\$7,492)
Equipment Rental	(\$3,000)	(\$2,400)	(\$4,756)	(\$3,710)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$130,354)	(\$122,628)	(\$122,024)	(\$128,311)
Utilities	(\$221,700)	(\$218,000)	(\$218,224)	(\$199,616)
Other Operating Expense	(\$52,239)	(\$49,294)	(\$50,219)	(\$53,042)
Allocated Costs to Capital	\$0	\$1,130	\$0	\$2,840
Allocated Cost From Another Unit	(\$23,371)	(\$7,725)	(\$25,181)	(\$16,721)
Allocated Costs to Another Unit	\$24,936	\$0	\$28,499	\$42,079
<b>Total Operating Expenses</b>	<b>(\$976,506)</b>	<b>(\$994,934)</b>	<b>(\$957,941)</b>	<b>(\$950,903)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$103,231)	(\$100,686)	(\$100,915)	(\$83,705)
Benefits	(\$49,764)	(\$47,489)	(\$48,206)	(\$37,458)
Outside Professional Services	(\$2,400)	(\$4,800)	(\$4,973)	(\$7,408)
Supplies	(\$19,200)	(\$20,400)	(\$12,391)	(\$7,769)
Equipment Rental	(\$3,000)	(\$3,600)	(\$1,287)	(\$1,347)
Facility Rental	(\$45,117)	(\$42,326)	(\$44,929)	(\$43,028)
General & Administrative Direct	(\$199)	\$0	\$0	(\$12,368)
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$44,778)	(\$45,071)	(\$29,580)	(\$34,698)
Allocated Costs to Capital	\$10,210	\$16,400	\$8,850	\$3,540
Allocated Cost From Another Unit	\$0	\$0	(\$82)	(\$746)
Allocated Costs to Another Unit	\$19,594	\$46,352	\$15,732	\$365
<b>Total Maintenance Expenses</b>	<b>(\$237,885)</b>	<b>(\$201,620)</b>	<b>(\$217,781)</b>	<b>(\$224,622)</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$1,214,391)</b>	<b>(\$1,196,554)</b>	<b>(\$1,175,722)</b>	<b>(\$1,175,525)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$858,368</b>	<b>\$823,402</b>	<b>\$879,593</b>	<b>\$772,223</b>
Depreciation	(\$424,877)	(\$426,504)	(\$437,305)	(\$422,860)
General & Administrative Overhead	(\$405,429)	(\$523,961)	(\$521,988)	(\$494,579)
<b>Net Income (Loss)</b>	<b>\$28,062</b>	<b>(\$127,063)</b>	<b>(\$79,700)</b>	<b>(\$145,216)</b>

# Swantown Boatworks

## 2017 Budget

	<b>2017 Budget</b>	<b>2016 Budget</b>	<b>2016 Projected Year End</b>	<b>2015 Actual Audited</b>
<b>Revenues</b>				
Moorage	\$130,500	\$127,000	\$135,129	\$156,556
Utility (Pass Through Costs)	\$0	\$0	\$0	\$0
Collected Fees	\$222,400	\$225,300	\$218,277	\$224,081
General Labor Charge	\$9,000	\$9,000	\$11,842	\$15,422
Property and Land Rents	\$35,953	\$26,400	\$36,029	\$34,065
Space Rentals	\$75,200	\$76,600	\$81,030	\$76,043
Equipment Rental with Operator	\$11,000	\$11,000	\$15,100	\$15,104
Equipment Rental without Operator	\$0	\$10,200	\$14,999	\$6,650
Other Miscellaneous Income	\$6,000	\$9,600	\$1,175	\$8,208
<b>Total Operating Revenues</b>	<b>\$490,053</b>	<b>\$495,100</b>	<b>\$513,581</b>	<b>\$536,129</b>
<b>Operating Expenses</b>				
Salaries	(\$138,016)	(\$132,066)	(\$132,175)	(\$116,895)
Benefits	(\$73,594)	(\$70,963)	(\$70,861)	(\$59,138)
Outside Professional Services	(\$21,000)	(\$25,200)	(\$19,681)	(\$14,290)
Supplies	(\$1,680)	(\$6,000)	(\$1,723)	\$2,112
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$15,548)	(\$11,923)	(\$13,429)	(\$13,622)
Utilities	(\$40,400)	(\$40,600)	(\$45,470)	(\$40,983)
Other Operating Expense	(\$4,675)	(\$8,400)	(\$4,472)	(\$8,851)
Allocated Costs to Capital	\$0	\$0	\$0	\$272
Allocated Cost From Another Unit	(\$39,167)	(\$34,153)	(\$39,883)	(\$42,121)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$334,080)</b>	<b>(\$329,305)</b>	<b>(\$327,694)</b>	<b>(\$293,516)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$4,800)	(\$1,250)	(\$487)	(\$511)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$11,100)	(\$11,400)	(\$9,522)	(\$25,844)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	(\$544)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$15,900)</b>	<b>(\$12,650)</b>	<b>(\$10,009)</b>	<b>(\$26,899)</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$349,980)</b>	<b>(\$341,955)</b>	<b>(\$337,703)</b>	<b>(\$320,415)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$140,073</b>	<b>\$153,145</b>	<b>\$175,878</b>	<b>\$215,714</b>
Depreciation	(\$178,376)	(\$159,705)	(\$171,116)	(\$172,588)
General & Administrative Overhead	(\$111,640)	(\$125,698)	(\$125,224)	(\$118,649)
<b>Net Income (Loss)</b>	<b>(\$149,943)</b>	<b>(\$132,258)</b>	<b>(\$120,462)</b>	<b>(\$75,523)</b>

# Swantown Fuel Facility 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Revenues</b>				
Moorage	\$0	\$0	\$0	\$0
Utility (Pass Through Costs)	\$0	\$0	\$0	\$0
Collected Fees	\$25,000	\$0	\$0	\$0
General Labor Charge	\$0	\$0	\$0	\$0
Property and Land Rents	\$0	\$0	\$0	\$0
Space Rentals	\$0	\$0	\$0	\$0
Fuel Sales	\$147,750	\$0	\$0	\$0
Equipment Rental with Operator	\$0	\$0	\$0	\$0
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$172,750</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Operating Expenses</b>				
Salaries	(\$54,075)	\$0	\$0	\$0
Benefits	(\$40,109)	\$0	\$0	\$0
Outside Professional Services	(\$643)	\$0	\$0	\$0
Supplies	(\$500)	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$23,322)	\$0	\$0	\$0
Utilities	(\$3,188)	\$0	\$0	\$0
Other Operating Expense	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$121,837)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$3,788)	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$3,788)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$125,625)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$47,125</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Depreciation	(\$53,000)	\$0	\$0	\$0
General & Administrative Overhead	(\$60,403)	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>(\$66,278)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

**Marine Terminal  
2017 Budget**

	<b>2017 Budget</b>	<b>2016 Budget</b>	<b>2016 Projected Year End</b>	<b>2015 Actual Audited</b>
<b>Operating Revenues:</b>				
Dockage	\$649,816	\$550,649	\$613,186	\$485,634
Wharfage	\$23,216	\$80,000	\$27,715	\$2,395
Service & Facilities	\$1,203,946	\$1,214,221	\$1,212,224	\$1,237,820
Storage	\$80,702	\$78,320	\$129,056	\$82,680
Loading & Unloading	\$820,825	\$380,726	\$528,523	\$360,290
Handling	\$542,296	\$913,134	\$506,851	\$233,090
Stevedore Pass-Thru	\$99,589	\$199,178	\$66,360	\$99,740
Labor	\$155,056	\$131,850	\$149,832	\$131,090
Utility Pass Through	\$40,448	\$44,865	\$47,190	\$53,198
Other Operating Revenues	\$59,684	\$37,780	\$71,597	\$29,034
Real Prop Rent - Land	\$341,878	\$343,410	\$356,999	\$340,559
Real Prop Rent - Facilities	\$24,288	\$31,847	\$31,854	\$31,861
Equipment Rental With Operator	\$316,551	\$290,686	\$257,500	\$215,943
Equipment Rental W/O Operator	\$51,583	\$17,748	\$32,969	\$17,634
Stormwater	\$0	\$0	\$0	\$0
Other Misc. Income	\$7,698	\$7,698	\$85,174	\$15,260
<b>Total Operating Revenues</b>	<b>\$4,417,576</b>	<b>\$4,322,112</b>	<b>\$4,117,030</b>	<b>\$3,336,228</b>
<b>Operating Expenses:</b>				
Support Labor Salary & Benefits	(\$1,181,963)	(\$1,292,452)	(\$1,073,191)	(\$626,383)
Stevedore Labor	(\$99,589)	(\$199,178)	(\$66,380)	(\$96,976)
Staff Salaries	(\$330,072)	(\$324,530)	(\$264,013)	(\$285,806)
Staff Benefits	(\$123,185)	(\$120,697)	(\$99,637)	(\$102,658)
Outside Professional Services	(\$251,731)	(\$235,092)	(\$243,426)	(\$250,978)
Supplies	(\$140,027)	(\$140,027)	(\$93,142)	(\$65,443)
Equipment Rentals	(\$1,400)	(\$1,400)	(\$101,984)	(\$1,845)
Facility Rentals	(\$6,044)	(\$6,044)	(\$5,732)	(\$6,117)
General Administrative Direct	(\$178,576)	(\$198,367)	(\$170,109)	(\$172,760)
Utilities	(\$226,133)	(\$159,694)	(\$236,809)	(\$274,867)
Other Operating Expense	(\$69,893)	(\$26,665)	(\$53,842)	(\$19,257)
Allocated Costs to Capital	\$2,340	\$2,340	\$780	\$2,304
Allocated Costs From Another Unit	(\$36,197)	(\$36,197)	(\$33,816)	(\$29,738)
Allocated Costs to Another Unit	\$3,113	\$3,113	\$1,000	\$0
<b>Total Operating Expenses</b>	<b>(\$2,639,357)</b>	<b>(\$2,734,890)</b>	<b>(\$2,440,301)</b>	<b>(\$1,930,524)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$507,990)	(\$504,344)	(\$515,264)	(\$514,298)
Benefits	(\$191,000)	(\$181,182)	(\$186,246)	(\$173,687)
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$21,045)	(\$21,045)	(\$15,199)	(\$20,169)
Equipment Rentals	\$0	\$0	\$0	(\$876)
Rented Maintenance Facilities	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$3,782)	(\$3,782)	(\$4,468)	(\$4,633)
M&R Prop/Facilities/Equip	(\$466,493)	(\$310,594)	(\$229,022)	(\$212,199)
Allocated Costs to Capital	\$126,000	\$126,000	\$68,432	\$95,918
Allocated Cost From Another Unit	(\$2,801)	(\$2,801)	(\$1,027)	(\$419)
Allocated Costs to Another Unit	\$461	\$0	\$1,519	\$708
<b>Total Maintenance Expenses</b>	<b>(\$1,066,650)</b>	<b>(\$897,748)</b>	<b>(\$881,275)</b>	<b>(\$829,655)</b>
<b>Total Operating &amp; Maintenance Expense</b>	<b>(\$3,706,007)</b>	<b>(\$3,632,638)</b>	<b>(\$3,321,576)</b>	<b>(\$2,760,179)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$711,569</b>	<b>\$689,474</b>	<b>\$795,454</b>	<b>\$576,049</b>
Depreciation	(\$1,748,600)	(\$1,809,192)	(\$1,784,769)	(\$1,724,825)
General & Administrative Overhead	(\$575,827)	(\$648,789)	(\$645,894)	(\$592,415)
<b>Net Income</b>	<b>(\$1,612,858)</b>	<b>(\$1,768,507)</b>	<b>(\$1,635,209)</b>	<b>(\$1,741,191)</b>

# Stormwater SWTF 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Operating Revenues:</b>				
Stormwater Fees	\$743,300	\$656,812	\$604,326	\$653,490
<b>Total Operating Revenues</b>	<b>\$743,300</b>	<b>\$656,812</b>	<b>\$604,326</b>	<b>\$653,490</b>
<b>Operating Expenses:</b>				
Staff Salaries	\$0	\$0	\$0	\$0
Staff Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$62,500)	(\$77,000)	(\$49,622)	\$23,001
Supplies	(\$166,100)	(\$89,400)	(\$33,796)	(\$30,691)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rentals	\$0	\$0	\$0	\$0
General Administrative Direct	(\$12,400)	(\$1,200)	(\$1,000)	(\$1,030)
Utilities	(\$89,500)	(\$98,500)	(\$73,088)	(\$29,707)
Other Operating Expense	\$0	\$0	\$0	\$0
Allocated Costs From Environmental	(\$70,000)	(\$66,000)	(\$70,672)	(\$80,410)
Allocated Costs From Another Unit	(\$16,000)	(\$15,000)	(\$15,316)	(\$3,751)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$416,500)</b>	<b>(\$347,100)</b>	<b>(\$243,494)</b>	<b>(\$122,588)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Rented Maintenance Facilities	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
M&R Prop/Facilities/Equip	(\$8,000)	(\$8,000)	(\$8,000)	(\$2,105)
Allocated Costs to Capital/Environmental	(\$26,500)	(\$13,500)	(\$22,821)	(\$26,695)
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$34,500)</b>	<b>(\$21,500)</b>	<b>(\$30,821)</b>	<b>(\$28,800)</b>
<b>Total Operating &amp; Maintenance Expense</b>	<b>(\$451,000)</b>	<b>(\$368,600)</b>	<b>(\$274,315)</b>	<b>(\$151,388)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$292,300</b>	<b>\$288,212</b>	<b>\$330,011</b>	<b>\$502,102</b>
Depreciation	(\$119,691)	(\$119,593)	(\$119,654)	(\$102,041)
General & Administrative Overhead	(\$41,366)	(\$46,122)	(\$46,399)	(\$63,538)
<b>Net Income</b>	<b>\$131,243</b>	<b>\$122,497</b>	<b>\$163,958</b>	<b>\$336,523</b>

Commission Approval Date: November 28, 2016

# Consolidated Properties 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$121,500	\$4,441	\$7,913	\$4,384
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$643,132	\$618,618	\$623,045	\$618,689
Space Rental	\$502,016	\$93,042	\$93,040	\$91,246
Other Misc. Income	\$155	\$25,071	\$25,226	\$72
<b>Total Operating Revenues</b>	<b>\$1,266,803</b>	<b>\$741,172</b>	<b>\$749,224</b>	<b>\$714,391</b>
<b>Operating Expenses:</b>				
Salaries	(\$136,841)	(\$123,917)	(\$132,670)	(\$116,215)
Benefits	(\$55,624)	(\$51,299)	(\$53,684)	(\$47,304)
Outside Professional Services	(\$107,300)	(\$72,258)	(\$100,577)	(\$48,674)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$110,628)	(\$79,957)	(\$66,786)	(\$44,478)
Utilities	(\$62,040)	(\$46,024)	(\$39,603)	(\$35,068)
Other Operating Expense	(\$8,090)	(\$6,671)	(\$1,365)	(\$4,601)
Allocated Costs From Another Unit	(\$86,969)	(\$68,388)	(\$88,819)	(\$107,197)
Allocated Costs To Another Unit	\$120,017	\$104,591	\$122,221	\$122,747
<b>Total Operating Expenses</b>	<b>(\$447,475)</b>	<b>(\$343,923)</b>	<b>(\$361,283)</b>	<b>(\$280,790)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$60,600)	(\$17,778)	(\$6,605)	(\$4,952)
Allocated Costs From Another Unit	(\$16,004)	(\$15,978)	(\$15,673)	(\$14,231)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$76,604)</b>	<b>(\$33,756)</b>	<b>(\$22,278)</b>	<b>(\$19,183)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$524,079)</b>	<b>(\$377,679)</b>	<b>(\$383,561)</b>	<b>(\$299,973)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$742,724</b>	<b>\$363,493</b>	<b>\$365,663</b>	<b>\$414,418</b>
Depreciation	(\$373,940)	(\$210,391)	(\$210,785)	(\$211,099)
General & Administrative Overhead	(\$573,477)	(\$646,219)	(\$643,785)	(\$609,981)
<b>Net Income (Loss)</b>	<b>(\$204,693)</b>	<b>(\$493,117)</b>	<b>(\$488,907)</b>	<b>(\$406,662)</b>

Commission Approval Date: November 28, 2016



# Properties Overhead 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$0	\$0	\$0	\$0
Space Rental	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Operating Expenses:</b>				
Salaries	(\$136,841)	(\$123,917)	(\$132,670)	(\$116,215)
Benefits	(\$55,624)	(\$51,299)	(\$53,684)	(\$47,304)
Outside Professional Services	(\$68,000)	(\$67,222)	(\$95,952)	(\$42,488)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$27,882)	(\$52,304)	(\$29,275)	(\$18,081)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expense	\$810	(\$28)	\$910	(\$77)
Allocated Cost From Another Unit	(\$39,161)	(\$24,747)	(\$40,456)	(\$59,777)
Allocated Costs to Another Unit	\$120,017	\$104,591	\$122,221	\$122,747
<b>Total Operating Expenses</b>	<b>(\$206,681)</b>	<b>(\$214,926)</b>	<b>(\$228,906)</b>	<b>(\$161,195)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	\$0	(\$60)	\$0	\$0
Allocated Cost From Another Unit	(\$462)	\$0	(\$462)	(\$163)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$462)</b>	<b>(\$60)</b>	<b>(\$462)</b>	<b>(\$163)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$207,143)</b>	<b>(\$214,986)</b>	<b>(\$229,368)</b>	<b>(\$161,358)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$207,143)</b>	<b>(\$214,986)</b>	<b>(\$229,368)</b>	<b>(\$161,358)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$0	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>(\$207,143)</b>	<b>(\$214,986)</b>	<b>(\$229,368)</b>	<b>(\$161,358)</b>

Commission Approval Date: November 28, 2016

# Market District 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$5,400	\$4,402	\$7,875	\$4,384
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$526,252	\$502,217	\$506,610	\$502,862
Space Rental	\$0	\$0	\$0	\$0
Other Misc. Income	\$125	\$45	\$171	\$46
<b>Total Operating Revenues</b>	<b>\$531,777</b>	<b>\$506,664</b>	<b>\$514,656</b>	<b>\$507,292</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$3,900)	\$0	(\$2,275)	(\$2,975)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$67,646)	(\$27,653)	(\$37,511)	(\$26,397)
Utilities	(\$25,540)	(\$25,544)	(\$24,670)	(\$22,268)
Other Operating Expense	(\$3,000)	(\$3,000)	(\$1,075)	(\$4,010)
Allocated Cost From Another Unit	(\$22,876)	(\$20,191)	(\$23,259)	(\$23,262)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$122,962)</b>	<b>(\$76,388)</b>	<b>(\$88,790)</b>	<b>(\$78,912)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$4,000)	(\$7,293)	(\$2,677)	(\$417)
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$4,000)</b>	<b>(\$7,293)</b>	<b>(\$2,677)</b>	<b>(\$417)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$126,962)</b>	<b>(\$83,681)</b>	<b>(\$91,467)</b>	<b>(\$79,329)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$404,815</b>	<b>\$422,983</b>	<b>\$423,189</b>	<b>\$427,963</b>
Depreciation	(\$65,450)	(\$60,372)	(\$125,041)	(\$156,662)
General & Administrative Overhead	(\$143,369)	(\$215,406)	(\$214,595)	(\$203,327)
<b>Net Income</b>	<b>\$195,996</b>	<b>\$147,205</b>	<b>\$83,553</b>	<b>\$67,974</b>

Commission Approval Date: November 28, 2016

# North Point 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$89,753	\$89,806	\$89,806	\$89,753
Space Rental	\$0	\$0	\$0	\$0
Other Misc. Income	\$10	\$9	\$19	\$9
<b>Total Operating Revenues</b>	<b>\$89,763</b>	<b>\$89,815</b>	<b>\$89,825</b>	<b>\$89,762</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$6,000)	(\$11,126)	(\$7,767)	(\$6,400)
Other Operating Expense	(\$1,500)	(\$3,643)	(\$1,200)	(\$10)
Allocated Cost From Another Unit	(\$17,615)	(\$16,987)	(\$17,664)	(\$16,746)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$25,115)</b>	<b>(\$31,756)</b>	<b>(\$26,631)</b>	<b>(\$23,156)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$1,300)	(\$3,317)	(\$1,105)	\$0
Allocated Cost From Another Unit	(\$15,542)	(\$15,978)	(\$15,212)	(\$14,067)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$16,842)</b>	<b>(\$19,295)</b>	<b>(\$16,317)</b>	<b>(\$14,067)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$41,957)</b>	<b>(\$51,051)</b>	<b>(\$42,948)</b>	<b>(\$37,223)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$47,806</b>	<b>\$38,764</b>	<b>\$46,877</b>	<b>\$52,539</b>
Depreciation	(\$114,542)	(\$115,335)	(\$50,637)	(\$18,289)
General & Administrative Overhead	(\$143,369)	(\$215,406)	(\$214,595)	(\$203,327)
<b>Net Income (Loss)</b>	<b>(\$210,105)</b>	<b>(\$291,977)</b>	<b>(\$218,355)</b>	<b>(\$169,077)</b>

Commission Approval Date: November 28, 2016

# East Bay District 2017 Budget

	<b>2017 Budget</b>	<b>2016 Budget</b>	<b>2016 Projected Year End</b>	<b>2015 Actual Audited</b>
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$39	\$39	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$27,127	\$26,595	\$26,629	\$26,074
Space Rental	\$101,416	\$93,042	\$93,040	\$91,246
Other Misc. Income	\$20	\$25,017	\$25,036	\$17
<b>Total Operating Revenues</b>	<b>\$128,563</b>	<b>\$144,693</b>	<b>\$144,744</b>	<b>\$117,337</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$5,000)	(\$5,036)	(\$2,350)	(\$3,211)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$6,000)	(\$9,354)	(\$7,166)	(\$6,400)
Other Operating Expense	\$0	\$0	\$0	(\$503)
Allocated Costs From Another Unit	(\$7,318)	(\$6,463)	(\$7,440)	(\$7,412)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$18,318)</b>	<b>(\$20,853)</b>	<b>(\$16,956)</b>	<b>(\$17,526)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$3,000)	(\$7,108)	(\$2,823)	(\$4,535)
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$3,000)</b>	<b>(\$7,108)</b>	<b>(\$2,823)</b>	<b>(\$4,535)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$21,318)</b>	<b>(\$27,961)</b>	<b>(\$19,779)</b>	<b>(\$22,061)</b>
<b>Total Income (Deficit) Before Overhead And Deprec</b>	<b>\$107,245</b>	<b>\$116,732</b>	<b>\$124,965</b>	<b>\$95,276</b>
Depreciation	(\$27,682)	(\$34,684)	(\$35,107)	(\$36,148)
General & Administrative Overhead	(\$143,369)	(\$215,406)	(\$214,595)	(\$203,327)
<b>Total Income (Loss)</b>	<b>(\$63,806)</b>	<b>(\$133,358)</b>	<b>(\$124,737)</b>	<b>(\$144,199)</b>

Commission Approval Date: November 28, 2016

# Lacey Commerce Business Center 2017 Budget

	<b>2017 Budget</b>	<b>2016 Budget</b>	<b>2016 Projected Year End</b>	<b>2015 Actual Audited</b>
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$116,100	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$0	\$0	\$0	\$0
Space Rental	\$400,600	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$516,700</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$30,400)	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$15,100)	\$0	\$0	\$0
Utilities	(\$24,500)	\$0	\$0	\$0
Other Operating Expense	(\$4,400)	\$0	\$0	\$0
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$74,400)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$52,300)	\$0	\$0	\$0
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$52,300)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$126,700)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Income (Deficit) Before Overhead And Deprec</b>	<b>\$390,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Depreciation	(\$166,266)	\$0	\$0	\$0
General & Administrative Overhead	(\$143,369)	\$0	\$0	\$0
<b>Total Income (Loss)</b>	<b>\$80,365</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

Commission Approval Date: November 28, 2016

# Consolidated Administration 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$1,444,946)	(\$1,520,764)	(\$1,493,822)	(\$1,479,308)
Benefits	(\$545,085)	(\$573,551)	(\$578,514)	(\$504,149)
Outside Professional Services	(\$576,700)	(\$600,400)	(\$595,847)	(\$679,791)
Supplies	(\$69,400)	(\$69,900)	(\$54,923)	(\$53,290)
Equipment Rentals	(\$13,000)	(\$13,000)	(\$10,674)	(\$12,064)
Facility Rental	(\$256,100)	(\$256,100)	(\$258,315)	(\$137,509)
General & Administrative Direct	(\$346,239)	(\$405,384)	(\$457,874)	(\$326,713)
Utilities	(\$44,500)	(\$44,500)	(\$45,588)	(\$47,489)
Other Operating Expenses	(\$14,000)	(\$12,000)	(\$9,503)	(\$13,347)
Allocated Costs To Capital	\$709,498	\$703,123	\$715,566	\$583,493
Allocated Cost From Another Unit	(\$5,850)	\$0	(\$9,065)	(\$8,398)
Allocated Costs To Another Unit	\$257,068	\$147,665	\$171,550	\$168,401
<b>Total Operating Expenses</b>	<b>(\$2,349,254)</b>	<b>(\$2,644,811)</b>	<b>(\$2,627,009)</b>	<b>(\$2,510,164)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$113,423)	(\$109,264)	(\$110,514)	(\$108,492)
Benefits	(\$55,227)	(\$52,264)	(\$52,385)	(\$48,194)
Outside Professional Services	(\$25,600)	(\$25,600)	(\$21,073)	(\$16,937)
Supplies	(\$6,200)	(\$6,500)	(\$5,848)	(\$6,062)
Facility Rental	(\$23,500)	(\$21,250)	(\$22,461)	(\$21,514)
General & Administrative Direct	(\$1,200)	(\$1,500)	(\$992)	(\$847)
M & R to Buildings	(\$3,500)	(\$2,500)	(\$973)	(\$11)
Landscaping	(\$15,500)	(\$15,500)	(\$10,565)	(\$11,413)
Vehicle Maintenance	(\$3,000)	(\$3,500)	(\$3,562)	(\$1,711)
M&R to Misc Equipment	\$0	\$0	\$0	\$0
Allocated Costs To Public Amenities	\$214,098	\$205,684	\$192,007	\$207,034
Allocated Costs To Capital	\$7,382	\$9,457	\$7,972	\$3,270
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$24,609	\$21,278	\$19,101	\$17,158
<b>Total Maintenance Expenses</b>	<b>(\$1,061)</b>	<b>(\$1,459)</b>	<b>(\$9,293)</b>	<b>\$12,281</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$2,350,315)</b>	<b>(\$2,646,270)</b>	<b>(\$2,636,302)</b>	<b>(\$2,497,883)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$2,350,315)</b>	<b>(\$2,646,270)</b>	<b>(\$2,636,302)</b>	<b>(\$2,497,883)</b>
Depreciation	(\$279,600)	(\$303,324)	(\$292,484)	(\$307,800)
General & Administrative Overhead	\$2,350,315	\$2,646,270	\$2,636,301	\$2,497,887
<b>Net Income (Loss)</b>	<b>(\$279,600)</b>	<b>(\$303,324)</b>	<b>(\$292,485)</b>	<b>(\$307,796)</b>

Commission Approval Date: November 28, 2016

# Executive 2017 Budget

	<b>2017 Budget</b>	<b>2016 Budget</b>	<b>2016 Projected Year End</b>	<b>2015 Actual Audited</b>
<b>Operating Expenses:</b>				
Salaries	(\$563,267)	(\$629,409)	(\$586,468)	(\$593,480)
Benefits	(\$203,938)	(\$222,342)	(\$220,773)	(\$203,980)
Outside Professional Services	(\$147,800)	(\$152,000)	(\$89,329)	(\$74,734)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$51,775)	(\$52,355)	(\$34,235)	(\$28,845)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	(\$7,000)	(\$7,000)	(\$4,270)	(\$8,716)
Allocated Cost to Capital	\$69,411	\$0	\$59,743	\$37,614
Allocated Cost From Another Unit	(\$5,850)	\$0	(\$9,065)	(\$8,398)
Allocated Costs to Another Unit	\$42,303	\$69,540	\$38,412	\$20,743
<b>Total Operating Expenses</b>	<b>(\$867,916)</b>	<b>(\$993,566)</b>	<b>(\$845,985)</b>	<b>(\$859,796)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$867,916)</b>	<b>(\$993,566)</b>	<b>(\$845,985)</b>	<b>(\$859,796)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$867,916)</b>	<b>(\$993,566)</b>	<b>(\$845,985)</b>	<b>(\$859,796)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$867,916	\$993,566	\$845,985	\$859,797
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1</b>

Commission Approval Date: November 28, 2016

# Commission 2017 Budget

	<b>2017 Budget</b>	<b>2016 Budget</b>	<b>2016 Projected Year End</b>	<b>2015 Actual Audited</b>
<b>Operating Expenses:</b>				
Salaries	(\$54,432)	(\$54,432)	(\$54,546)	(\$43,088)
Benefits	(\$31,987)	(\$41,793)	(\$33,280)	(\$34,477)
Outside Professional Services	(\$49,500)	(\$69,500)	(\$80,266)	(\$104,885)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$156,020)	(\$203,249)	(\$238,835)	(\$166,089)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	(\$325)
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$291,939)</b>	<b>(\$368,974)</b>	<b>(\$406,927)</b>	<b>(\$348,864)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$291,939)</b>	<b>(\$368,974)</b>	<b>(\$406,927)</b>	<b>(\$348,864)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$291,939)</b>	<b>(\$368,974)</b>	<b>(\$406,927)</b>	<b>(\$348,864)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$291,939	\$368,974	\$406,927	\$348,864
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

Commission Approval Date: November 28, 2016



# Finance and Accounting 2017 Budget

	<b>2017 Budget</b>	<b>2016 Budget</b>	<b>2016 Projected Year End</b>	<b>2015 Actual Audited</b>
<b>Operating Expenses:</b>				
Salaries	(\$332,553)	(\$321,896)	(\$326,452)	(\$337,513)
Benefits	(\$118,565)	(\$113,397)	(\$125,214)	(\$82,956)
Outside Professional Services	(\$217,400)	(\$220,400)	(\$281,633)	(\$330,834)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	(\$256,100)	(\$256,100)	(\$258,315)	(\$137,509)
General & Administrative Direct	(\$32,444)	(\$40,180)	(\$74,650)	(\$55,211)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$3,386	\$1,590
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$92,844	\$0	\$36,108	\$22,507
<b>Total Operating Expenses</b>	<b>(\$864,218)</b>	<b>(\$951,973)</b>	<b>(\$1,026,770)</b>	<b>(\$919,926)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$864,218)</b>	<b>(\$951,973)</b>	<b>(\$1,026,770)</b>	<b>(\$919,926)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$864,218)</b>	<b>(\$951,973)</b>	<b>(\$1,026,770)</b>	<b>(\$919,926)</b>
Depreciation	(\$279,600)	(\$303,324)	(\$292,484)	(\$307,800)
General & Administrative Overhead	\$864,218	\$951,973	\$1,026,770	\$919,930
<b>Net Income (Loss)</b>	<b>(\$279,600)</b>	<b>(\$303,324)</b>	<b>(\$292,484)</b>	<b>(\$307,796)</b>

Commission Approval Date: November 28, 2016

# Engineering 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$494,694)	(\$515,027)	(\$526,356)	(\$505,227)
Benefits	(\$190,595)	(\$196,019)	(\$199,246)	(\$182,736)
Outside Professional Services	(\$12,000)	(\$18,500)	(\$5,980)	(\$9,472)
Supplies	(\$1,000)	(\$1,500)	(\$930)	(\$750)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$58,000)	(\$51,100)	(\$61,184)	(\$45,256)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$640,087	\$703,123	\$652,437	\$544,289
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$121,921	\$78,125	\$97,030	\$125,151
<b>Total Operating Expenses</b>	<b>\$5,719</b>	<b>(\$898)</b>	<b>(\$44,229)</b>	<b>(\$74,001)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$113,423)	(\$109,264)	(\$110,514)	(\$108,492)
Benefits	(\$55,227)	(\$52,264)	(\$52,385)	(\$48,194)
Outside Professional Services	(\$25,600)	(\$25,600)	(\$21,073)	(\$16,937)
Supplies	(\$6,200)	(\$6,500)	(\$5,848)	(\$6,062)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	(\$23,500)	(\$21,250)	(\$22,461)	(\$21,514)
General & Administrative Direct	(\$1,200)	(\$1,500)	(\$992)	(\$847)
Utilities	\$0	\$0	\$0	\$0
Landscaping	(\$15,500)	(\$15,500)	(\$10,565)	(\$11,413)
Vehicle Maintenance	(\$3,000)	(\$3,500)	(\$3,562)	(\$1,711)
M&R to Misc Equipment	\$0	\$0	\$0	\$0
Allocated Costs to Public Amenities	\$214,098	\$205,684	\$192,007	\$207,034
Allocated Costs to Capital/Enviro	\$7,382	\$9,457	\$7,972	\$3,270
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$24,609	\$21,278	\$19,101	\$17,158
<b>Total Maintenance Expenses</b>	<b>\$2,439</b>	<b>\$1,041</b>	<b>(\$8,320)</b>	<b>\$12,292</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>\$8,158</b>	<b>\$143</b>	<b>(\$52,549)</b>	<b>(\$61,709)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$8,158</b>	<b>\$143</b>	<b>(\$52,549)</b>	<b>(\$61,709)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	(\$8,158)	(\$143)	\$52,549	\$61,709
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

Commission Approval Date: November 28, 2016

# Information Systems 2017 Budget

	<b>2017 Budget</b>	<b>2016 Budget</b>	<b>2016 Projected Year End</b>	<b>2015 Actual Audited</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$150,000)	(\$140,000)	(\$138,640)	(\$139,925)
Supplies	(\$25,400)	(\$25,400)	(\$18,436)	(\$8,609)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$29,200)	(\$39,700)	(\$32,409)	(\$17,220)
Utilities	(\$44,500)	(\$44,500)	(\$45,009)	(\$44,393)
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$249,100)</b>	<b>(\$249,600)</b>	<b>(\$234,494)</b>	<b>(\$210,147)</b>
<b>Maintenance Expenses:</b>				
M&R to Buildings	(\$2,500)	(\$2,500)	(\$800)	\$0
<b>Total Maintenance Expenses</b>	<b>(\$2,500)</b>	<b>(\$2,500)</b>	<b>(\$800)</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$251,600)</b>	<b>(\$252,100)</b>	<b>(\$235,294)</b>	<b>(\$210,147)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$251,600)</b>	<b>(\$252,100)</b>	<b>(\$235,294)</b>	<b>(\$210,147)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$251,600	\$252,100	\$235,294	\$210,147
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

Commission Approval Date: November 28, 2016

# Administrative 2017 Budget

	<b>2017 Budget</b>	<b>2016 Budget</b>	<b>2016 Projected Year End</b>	<b>2015 Actual Audited</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	(\$19,940)
Supplies	(\$43,000)	(\$43,000)	(\$35,556)	(\$43,931)
Equipment Rentals	(\$13,000)	(\$13,000)	(\$10,674)	(\$12,064)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$18,800)	(\$18,800)	(\$16,561)	(\$14,093)
Utilities	\$0	\$0	(\$579)	(\$3,096)
Other Operating Expenses	(\$7,000)	(\$5,000)	(\$5,233)	(\$4,306)
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$81,800)</b>	<b>(\$79,800)</b>	<b>(\$68,603)</b>	<b>(\$97,430)</b>
<b>Maintenance Expenses:</b>				
M&R Buildings	(\$1,000)	\$0	(\$173)	(\$11)
<b>Total Maintenance Expenses</b>	<b>(\$1,000)</b>	<b>\$0</b>	<b>(\$173)</b>	<b>(\$11)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$82,800)</b>	<b>(\$79,800)</b>	<b>(\$68,776)</b>	<b>(\$97,441)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$82,800)</b>	<b>(\$79,800)</b>	<b>(\$68,776)</b>	<b>(\$97,441)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$82,800	\$79,800	\$68,776	\$97,439
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$2)</b>

Commission Approval Date: November 28, 2016

## Non Operating Income and Expenses 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Non Operating Revenues:</b>				
Nonoperating Revenues	\$36,090	\$28,890	\$71,331	\$82,263
Interest Income	\$108,014	\$128,014	\$94,814	\$79,746
Ad Valorem Taxes	\$5,163,132	\$5,065,000	\$5,049,961	\$4,996,916
Insurance Settlements	\$0	\$0	\$25,000	\$287,500
Operating Grants	\$0	\$0	\$63,014	\$177,039
Capital Grants	\$686,147	\$541,200	\$141,197	\$1,501,659
Tax Sharing	\$130,000	\$130,000	\$213,205	\$143,616
Gain (Loss) on Investments	\$0	\$0	\$0	\$0
Other Revenues	\$0	\$0	\$0	\$0
<b>Total Non Operating Revenues:</b>	<b>\$6,123,383</b>	<b>\$5,893,104</b>	<b>\$5,658,522</b>	<b>\$7,268,739</b>
<b>Non Operating Expenses</b>				
Other NonOp Expenses	(\$57,000)	(\$57,000)	(\$96,763)	(\$428,079)
Banking/Investment Fees	(\$23,000)	(\$23,000)	(\$27,146)	(\$11,580)
Financing Interest Expense	(\$102,960)	(\$81,152)	(\$83,487)	(\$63,433)
Bond Interest Expense	(\$1,508,587)	(\$1,621,282)	(\$1,538,755)	(\$1,727,119)
Bond Disc/Issue Cost	(\$1,200)	(\$800)	(\$9,500)	(\$67,831)
Premium on Bonds	\$120,110	\$238,797	\$236,703	\$249,308
Election Expense	(\$65,000)	(\$65,000)	(\$21,600)	(\$248,187)
Public Amenities	(\$224,480)	(\$229,680)	(\$241,430)	(\$270,778)
Extraordinary Expenses	\$0	\$0	\$0	\$0
<b>Total Non Operating Expenses</b>	<b>(\$1,862,117)</b>	<b>(\$1,839,117)</b>	<b>(\$1,781,978)</b>	<b>(\$2,567,699)</b>
<b>Non Operating Income (Loss)</b>	<b>\$4,261,266</b>	<b>\$4,053,987</b>	<b>\$3,876,544</b>	<b>\$4,701,040</b>

Commission Approval Date: November 28, 2016

# Consolidated Environmental 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
Revenues:				
Total Revenues	\$0	\$0	\$0	\$0
<b>Operating Expenses:</b>				
Salaries	(\$275,380)	(\$275,602)	(\$247,468)	(\$270,969)
Benefits	(\$95,865)	(\$93,606)	(\$84,675)	(\$88,335)
Outside Professional Services	(\$323,750)	(\$314,316)	(\$242,042)	(\$58,778)
Supplies	(\$1,275)	(\$1,574)	(\$744)	(\$622)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$14,100)	(\$11,450)	(\$8,605)	(\$20,676)
Utilities	(\$13,500)	(\$14,489)	(\$11,955)	(\$11,134)
Other Operating Expenses	(\$55,000)	(\$146,360)	(\$56,675)	(\$71,765)
Allocated Costs to Capital	\$203,790	\$171,850	\$225,543	\$257,146
Allocated Cost From Another Unit	(\$18,385)	(\$9,975)	(\$21,915)	(\$15,360)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$593,465)</b>	<b>(\$695,522)</b>	<b>(\$448,536)</b>	<b>(\$280,493)</b>
<b>Maintenance Expenses:</b>				
Salaries				
Benefits				
Outside Professional Services				
Supplies	(\$500)	(\$401)	(\$455)	(\$20)
General & Administrative Direct	(\$5,500)	(\$2,798)	(\$5,331)	(\$3,505)
Utilities	\$0	\$0	\$0	\$0
M&R to Prop/Facilities/Equip	(\$207,450)	(\$237,718)	(\$183,348)	(\$189,133)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	(\$1,500)	(\$580)	(\$1,367)	(\$562)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$214,950)</b>	<b>(\$241,497)</b>	<b>(\$190,501)</b>	<b>(\$193,220)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$808,415)</b>	<b>(\$937,019)</b>	<b>(\$639,037)</b>	<b>(\$473,713)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$808,415)</b>	<b>(\$937,019)</b>	<b>(\$639,037)</b>	<b>(\$473,713)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead				
<b>Net Income (Loss)</b>	<b>(\$808,415)</b>	<b>(\$937,019)</b>	<b>(\$639,037)</b>	<b>(\$473,713)</b>

Commission Approval Date: November 28, 2016

# Environmental Administration 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$181,767)	(\$184,005)	(\$154,105)	(\$179,679)
Benefits	(\$63,734)	(\$62,301)	(\$53,064)	(\$59,037)
Outside Professional Services	(\$262,500)	(\$265,800)	(\$217,994)	(\$56,635)
Supplies	(\$100)	(\$100)	(\$50)	(\$255)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$11,950)	(\$9,100)	(\$6,903)	(\$19,546)
Other Operating Expenses	\$0	(\$96,360)	(\$38)	(\$2,750)
Allocated Costs to Capital	\$72,170	\$101,303	\$84,471	\$157,100
Allocated Cost From Another Unit	(\$15,000)	(\$6,590)	(\$18,530)	(\$15,360)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$462,881)</b>	<b>(\$522,953)</b>	<b>(\$366,213)</b>	<b>(\$176,162)</b>
<b>Maintenance Expenses:</b>				
Supplies	\$0	\$0	\$0	\$0
M&R to Buildings	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$462,881)</b>	<b>(\$522,953)</b>	<b>(\$366,213)</b>	<b>(\$176,162)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$462,881)</b>	<b>(\$522,953)</b>	<b>(\$366,213)</b>	<b>(\$176,162)</b>
Depreciation				
General & Administrative Overhead	\$0	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>(\$462,881)</b>	<b>(\$522,953)</b>	<b>(\$366,213)</b>	<b>(\$176,162)</b>

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# Cascade Pole 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$93,613)	(\$91,598)	(\$93,363)	(\$91,290)
Benefits	(\$32,131)	(\$31,305)	(\$31,611)	(\$29,298)
Outside Professional Services	(\$61,250)	(\$48,516)	(\$24,047)	(\$2,143)
Supplies	(\$1,175)	(\$1,474)	(\$695)	(\$367)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$2,150)	(\$2,350)	(\$1,702)	(\$1,130)
Utilities	(\$13,500)	(\$14,489)	(\$11,955)	(\$11,134)
Other Operating Expenses	(\$55,000)	(\$50,000)	(\$56,638)	(\$69,015)
Allocated Costs to Capital	\$131,620	\$70,547	\$141,072	\$100,046
Allocated Cost From Another Unit	(\$3,385)	(\$3,385)	(\$3,385)	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$130,584)</b>	<b>(\$172,570)</b>	<b>(\$82,324)</b>	<b>(\$104,331)</b>
<b>Maintenance Expenses:</b>				
Supplies	(\$500)	(\$401)	(\$455)	(\$20)
Equipment Rentals	(\$5,500)	(\$2,798)	(\$5,331)	(\$3,505)
Facility Rental	\$0	\$0	\$0	\$0
M&R to Buildings	(\$207,450)	(\$237,718)	(\$183,348)	(\$189,133)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	(\$1,500)	(\$580)	(\$1,367)	(\$562)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$214,950)</b>	<b>(\$241,497)</b>	<b>(\$190,501)</b>	<b>(\$193,220)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$345,534)</b>	<b>(\$414,067)</b>	<b>(\$272,825)</b>	<b>(\$297,551)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$345,534)</b>	<b>(\$414,067)</b>	<b>(\$272,825)</b>	<b>(\$297,551)</b>
Depreciation				
General & Administrative Overhead	\$0	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>(\$345,534)</b>	<b>(\$414,067)</b>	<b>(\$272,825)</b>	<b>(\$297,551)</b>

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# Foreign Trade Zone 2017 Budget

	2017 Budget	2016 Budget	2016 Projected Year End	2015 Actual Audited
<b>Revenues</b>				
Policy Group Revenues	\$4,042	\$6,373	\$130	\$443
Tenant Revenues	\$22,000	\$18,600	\$21,350	\$19,700
Interest Income	\$284	\$284	\$272	\$321
<b>Total Revenues</b>	<b>\$26,326</b>	<b>\$25,257</b>	<b>\$21,752</b>	<b>\$20,464</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
O/S Professional Services	(\$4,500)	(\$4,500)	(\$1,950)	(\$2,029)
Supplies	(\$200)	(\$200)	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General Administration	(\$11,300)	(\$11,300)	(\$6,885)	(\$5,766)
Utilities	\$0	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$0	\$0
Allocated Costs From Another Unit	(\$10,042)	(\$8,973)	(\$18,192)	(\$20,743)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$26,042)</b>	<b>(\$24,973)</b>	<b>(\$27,027)</b>	<b>(\$28,538)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$26,042)</b>	<b>(\$24,973)</b>	<b>(\$27,027)</b>	<b>(\$28,538)</b>
<hr/>				
<b>OPERATING INCOME</b>	<b>\$284</b>	<b>\$284</b>	<b>(\$5,275)</b>	<b>(\$8,074)</b>
<hr/>				
G & A Overhead	\$0	\$0	\$0	\$0
Depreciation	\$0	\$0	\$0	\$0
<hr/>				
<b>NET INCOME (Loss)</b>	<b>\$284</b>	<b>\$284</b>	<b>(\$5,275)</b>	<b>(\$8,074)</b>

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