

Port of Olympia  
Income Statement  
Management Format  
2018 Budget

						2018 Budget	2017 Projected	Variance	
	Airport & New Market	Swantown Marina	Marine Terminal	Properties	Storm Water Facility	General Admin.	2018	2017	Fav(Unf)
<b>Operating Revenues</b>	<b>2,741</b>	<b>3,088</b>	<b>3,633</b>	<b>1,321</b>	<b>866</b>		<b>\$ 11,649</b>	<b>\$ 11,518</b>	<b>\$ 131</b>
Operations & Maintenance Expenses	(990)	(2,031)	(2,867)	(581)	(595)		(7,064)	(6,803)	(261)
<b>Contribution Margin</b>	<b>1,751</b>	<b>1,057</b>	<b>766</b>	<b>740</b>	<b>271</b>	<b>-</b>	<b>4,585</b>	<b>4,715</b>	<b>(130)</b>
Administration Expenses	(756)	(749)	(747)	(745)	(53)	-	(3,050)	(2,620)	(430)
<b>Operating Expenses</b>	<b>(1,746)</b>	<b>(2,780)</b>	<b>(3,614)</b>	<b>(1,326)</b>	<b>(648)</b>	<b>-</b>	<b>(10,114)</b>	<b>(9,423)</b>	<b>(691)</b>
<b>Operating Income before depreciation</b>	<b>995</b>	<b>308</b>	<b>19</b>	<b>(5)</b>	<b>218</b>		<b>1,535</b>	<b>2,095</b>	<b>(560)</b>
Depreciation	(578)	(661)	(1,515)	(405)	(172)	(299)	(3,630)	(3,349)	(281)
<b>Operating Income (loss)</b>	<b>417</b>	<b>(353)</b>	<b>(1,496)</b>	<b>(410)</b>	<b>46</b>	<b>(299)</b>	<b>(2,095)</b>	<b>(1,254)</b>	<b>(841)</b>
	<b>15.2%</b>	<b>-11.4%</b>	<b>-41.2%</b>	<b>-31.0%</b>	<b>5.3%</b>		<b>-18.0%</b>		
<b>Non-operating Revenues (expenses)</b>									
Bond Interest Expense, net of Premium	(96)	(176)	(671)	(320)	(122)	(214)	(1,598)	(1,394)	(204)
Interest Income	-	-	-	-	-	56	56	98	(42)
Forest Board & Leasehold Tax	-	-	-	-	-	130	130	120	10
Bank Interest Expense	-	-	-	-	-	-	-	(155)	155
FTZ Revenue & Expense, net	-	-	-	-	-	-	-	2	(2)
Non Operating Revenues	-	-	-	-	-	36	36	20	16
Non Operating Expenses	-	-	-	-	-	(120)	(120)	(61)	(59)
Grant Income	-	-	-	-	-	603	603	1,026	(423)
Depreciation on Grant Assets	(407)	(62)	(160)	-	-	-	(629)	(609)	(20)
Settlements	-	-	-	-	-	-	-	20	(20)
<b>Non-operating Revenues (expenses)</b>	<b>(503)</b>	<b>(238)</b>	<b>(831)</b>	<b>(320)</b>	<b>(122)</b>	<b>491</b>	<b>(1,522)</b>	<b>(933)</b>	<b>(589)</b>
<b>Income (loss) before Tax Levy</b>	<b>(86)</b>	<b>(591)</b>	<b>(2,327)</b>	<b>(730)</b>	<b>(76)</b>	<b>192</b>	<b>(3,617)</b>	<b>(2,187)</b>	<b>(1,430)</b>
<b>Tax Levy</b>							<b>6,246</b>	<b>5,177</b>	<b>1,069</b>
Interest Expense, G.O. Bonds							(1,509)	(1,549)	40
Principle payments, G.O. Bonds							(2,970)	(2,655)	(315)
Environmental Expense							(969)	(3,501)	2,532
Commission Special Projects							(351)	-	(351)
Election Expense							(95)	-	(95)
Public Parks & Roads Expense							(242)	(228)	(14)
<b>Under (Over) Spending of Tax Levy</b>							<b>110</b>	<b>(2,756)</b>	<b>2,866</b>
<b>Adjustment: Interest Expense, G.O. Bonds (shown twice)</b>							<b>1,509</b>	<b>1,549</b>	<b>(40)</b>
<b>Adjustment: Principle, G.O. Bonds (not part of Income Statement)</b>							<b>2,970</b>	<b>2,655</b>	<b>315</b>
<b>Total Port Income (Loss)</b>							<b>972</b>	<b>(739)</b>	<b>1,711</b>

# Income Statement

## 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
Operating Activities:				
Total Operating Revenues	\$11,649,101	\$11,802,143	\$11,518,250	\$10,889,184
Total Operating and Maintenance Expenses	(\$10,113,890)	(\$9,697,796)	(\$9,423,518)	(\$9,425,347)
=====				
Port Operating Income/(Deficit) Incl OvHd	\$1,535,211	\$2,104,347	\$2,094,732	\$1,463,837
Depreciation	(\$3,629,592)	(\$3,397,073)	(\$3,348,836)	(\$3,927,479)
=====				
Port Operating Income/(Deficit)	(\$2,094,381)	(\$1,292,726)	(\$1,254,104)	(\$2,463,642)
Operating Margin	-17.98%	-10.95%	-10.89%	-22.62%
Non-Operating Activities:				
(Includes Environmental and FTZ)				
Other Non-Operating Revenues	\$222,104	\$274,104	\$258,557	\$384,775
Other Non-Operating Expenses	(\$214,800)	(\$145,000)	(\$61,458)	(\$340,015)
Environmental Expenses	(\$969,391)	(\$808,415)	(\$3,500,894)	(\$567,344)
Public Amenities	(\$242,480)	(\$224,480)	(\$227,792)	(\$241,489)
Commission Special Projects	(\$351,000)	\$0	\$0	\$0
Financing Interest Expense	\$0	(\$102,960)	(\$154,810)	(\$116,030)
FTZ Revenues	\$24,269	\$26,326	\$27,873	\$21,744
FTZ Expenses	(\$24,270)	(\$26,042)	(\$25,738)	(\$26,929)
=====				
Total Non-Operating Income/(Deficit), net	(\$1,555,568)	(\$1,006,467)	(\$3,684,262)	(\$885,288)
=====				
Non-Operating Income/(Deficit) before Tax Levy	(\$3,649,949)	(\$2,299,193)	(\$4,938,366)	(\$3,348,930)
=====				
Ad Valorem Taxes and Interest				
on G.O Bonds				
Ad Valorem Tax Revenue	\$6,246,094	\$5,163,132	\$5,176,635	\$5,048,434
Bond Expenses	(\$1,598,109)	(\$1,389,677)	(\$1,393,865)	(\$1,256,273)
=====				
Total Port Income (Deficit)	\$998,036	\$1,474,262	(\$1,155,596)	\$443,231
Grants	\$603,000	\$686,147	\$1,025,820	\$65,686
Depreciation of Asset costs Purchased with Grant \$\$	(\$629,340)	(\$609,411)	(\$609,411)	\$0
=====				
Increase (decrease) in Net Assets	\$971,696	\$1,550,998	(\$739,187)	\$508,917

# Income Statement by Business Unit

## 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Revenue:</b>				
Airport and New Market Industrial	\$2,740,998	\$2,638,904	\$2,687,606	\$2,759,883
Swantown Marina & Boatworks	\$3,087,547	\$2,735,562	\$2,762,654	\$2,551,604
Marine Terminal	\$3,633,408	\$4,417,576	\$4,252,667	\$4,254,071
Stormwater Facility	\$866,178	\$743,300	\$592,367	\$578,684
Peninsula Properties	\$1,320,970	\$1,266,801	\$1,222,957	\$744,942
<b>Total Operating Revenues</b>	<b>\$11,649,101</b>	<b>\$11,802,143</b>	<b>\$11,518,251</b>	<b>\$10,889,184</b>
<b>Operating &amp; Maint Expenses:</b>				
Airport and NewMarket Industrial	(\$990,162)	(\$976,400)	(\$942,301)	(\$910,218)
Swantown Marina & Boatworks	(\$2,031,207)	(\$1,689,995)	(\$1,612,507)	(\$1,528,940)
Marine Terminal	(\$2,866,971)	(\$3,706,007)	(\$3,320,948)	(\$3,505,920)
Stormwater Facility	(\$594,640)	(\$451,000)	(\$450,726)	(\$210,777)
Peninsula Properties	(\$580,893)	(\$524,079)	(\$476,757)	(\$373,758)
<b>Total Operating &amp; Maint Expenses</b>	<b>(\$7,063,873)</b>	<b>(\$7,347,481)</b>	<b>(\$6,803,239)</b>	<b>(\$6,529,613)</b>
<b>Operating Surplus:</b>				
Airport and New Market Industrial	\$1,750,836	\$1,662,504	\$1,745,305	\$1,849,665
Swantown Marina & Boatworks	\$1,056,340	\$1,045,567	\$1,150,147	\$1,022,664
Marine Terminal	\$766,437	\$711,569	\$931,719	\$748,151
Stormwater Facility	\$271,538	\$292,300	\$141,641	\$367,907
Peninsula Properties	\$740,077	\$742,722	\$746,200	\$371,184
<b>Total Port Operating Surplus / (Deficit)</b>	<b>\$4,585,228</b>	<b>\$4,454,662</b>	<b>\$4,715,012</b>	<b>\$4,359,571</b>
<b>Depreciation</b>				
Airport and NewMarket Industrial	(\$577,572)	(\$408,552)	(\$422,739)	(\$856,569)
Swantown Marina & Boatworks	(\$661,488)	(\$627,253)	(\$605,592)	(\$625,899)
Marine Terminal	(\$1,514,652)	(\$1,590,094)	(\$1,636,622)	(\$1,815,117)
Stormwater Facility	(\$171,816)	(\$119,691)	(\$119,691)	(\$119,691)
Peninsula Properties	(\$405,024)	(\$371,883)	(\$269,463)	(\$215,074)
Administration	(\$299,040)	(\$279,600)	(\$294,729)	(\$295,130)
<b>Total Depreciation</b>	<b>(\$3,629,592)</b>	<b>(\$3,397,073)</b>	<b>(\$3,348,836)</b>	<b>(\$3,927,480)</b>
<b>Operating Income/(Deficit) after Depreciation</b>				
Airport and NewMarket Industrial	\$1,173,264	\$1,253,952	\$1,322,566	\$993,096
Swantown Marina & Boatworks	\$394,852	\$418,314	\$544,555	\$396,765
Marine Terminal	(\$748,215)	(\$878,525)	(\$704,903)	(\$1,066,966)
Stormwater Facility	\$99,722	\$172,609	\$21,950	\$248,216
Peninsula Properties	\$335,053	\$370,839	\$476,737	\$156,110
<b>PORT OPERATING INCOME/(DEFICIT) AFTER DEPRECIATION</b>	<b>\$1,254,676</b>	<b>\$1,337,189</b>	<b>\$1,660,905</b>	<b>\$727,221</b>

# Income Statement by Business Unit

## 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Administrative Overhead Allocation to Business Units:</b>				
Airport and NewMarket Industrial	(\$755,489)	(\$582,173)	(\$649,043)	(\$715,576)
Swantown Marina & Boatworks	(\$748,779)	(\$577,472)	(\$663,413)	(\$709,220)
Marine Terminal	(\$747,254)	(\$575,827)	(\$641,968)	(\$707,776)
Stormwater Facility	(\$53,680)	(\$41,366)	(\$46,117)	(\$50,844)
Peninsula Properties	(\$744,814)	(\$573,477)	(\$639,872)	(\$705,465)
<b>Total Administrative Overhead</b>	<b>(\$3,050,016)</b>	<b>(\$2,350,315)</b>	<b>(\$2,640,413)</b>	<b>(\$2,888,881)</b>
<b>Port Operating Income (Deficit) After Overhead &amp; Depreciation</b>				
Airport and New Market Industrial	\$417,775	\$671,779	\$673,523	\$277,520
Swantown Marina & Boatworks	(\$353,927)	(\$159,158)	(\$118,858)	(\$312,455)
Marine Terminal	(\$1,495,469)	(\$1,454,352)	(\$1,346,871)	(\$1,774,742)
Stormwater Facility	\$46,042	\$131,243	(\$24,167)	\$197,372
Peninsula Properties	(\$409,761)	(\$202,638)	(\$163,135)	(\$549,355)
Administration	(\$299,040)	(\$279,600)	(\$294,729)	(\$295,130)
<b>Total Port Operating Income/(Deficit) After Overhead &amp; Depreciation</b>	<b>(\$2,094,380)</b>	<b>(\$1,292,726)</b>	<b>(\$1,274,237)</b>	<b>(\$2,456,790)</b>
<b>Operating Margin</b>				
Olympia Regional Airport	15.24%	25.46%	25.06%	10.06%
Swantown Marina & Boatworks	-11.46%	-5.82%	-4.30%	-12.25%
Marine Terminal	-41.16%	-32.92%	-31.67%	-41.72%
Stormwater Facility	5.32%	17.66%	-4.08%	34.11%
Peninsula Properties	-31.02%	-16.00%	-13.34%	-73.74%
<b>Port Operating Margin</b>	<b>-17.98%</b>	<b>-10.95%</b>	<b>-11.06%</b>	<b>-22.56%</b>
Equals 1--(Operational Expenses / Operational Revenues)				

# Income Statement by Business Unit

## 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
Olympia Regional Airport	\$2,740,998	\$2,638,904	\$2,687,606	\$2,759,883
Swantown Marina & Boatworks	\$3,087,547	\$2,735,562	\$2,762,654	\$2,551,604
Marine Terminal	\$3,633,408	\$4,417,576	\$4,252,667	\$4,254,071
Stormwater Facility	\$866,178	\$743,300	\$592,367	\$578,684
Peninsula Properties	\$1,320,970	\$1,266,801	\$1,222,957	\$744,942
<b>Total Operating Revenues</b>	<b>\$11,649,101</b>	<b>\$11,802,143</b>	<b>\$11,518,251</b>	<b>\$10,889,184</b>
<b>Operating Expenses</b>				
General Operations	(\$5,179,866)	(\$5,523,643)	(\$5,230,237)	(\$4,954,381)
Maintenance	(\$1,884,007)	(\$1,823,837)	(\$1,573,002)	(\$1,575,232)
Depreciation	(\$3,629,592)	(\$3,397,073)	(\$3,348,836)	(\$3,927,479)
General and Administrative	(\$3,050,017)	(\$2,350,315)	(\$2,620,279)	(\$2,895,734)
<b>Total Operating Expenses</b>	<b>(\$13,743,482)</b>	<b>(\$13,094,868)</b>	<b>(\$12,772,354)</b>	<b>(\$13,352,826)</b>
<b>Port Operating Income/(Deficit) Incl OvHd</b>	<b>(\$2,094,381)</b>	<b>(\$1,292,725)</b>	<b>(\$1,254,103)</b>	<b>(\$2,463,642)</b>
<b>NonOperating Revenue (Expense)</b>				
Nonoperating Revenues	\$36,090	\$36,090	\$20,099	\$65,709
Interest Income	\$56,014	\$108,014	\$98,013	\$91,855
Tax Sharing Income: Forest Board & Leasehold	\$130,000	\$130,000	\$120,223	\$202,212
Settlements	\$0	\$0	\$20,222	\$25,000
Grant Income	\$603,000	\$686,147	\$1,025,820	\$65,686
Depreciation of Asset costs Purchased with Grant \$\$	(\$629,340)	(\$609,411)	(\$609,411)	\$0
Gain (Loss) on Investments	\$0	\$0	\$0	\$0
FTZ Revenues	\$24,269	\$26,326	\$27,873	\$21,744
Non Operating Expenses	(\$120,000)	(\$80,000)	(\$61,458)	(\$340,015)
Financing Interest Expenses	\$0	(\$102,960)	(\$154,810)	(\$116,030)
Election Expense	(\$94,800)	(\$65,000)	\$0	\$0
Environmental Expenses	(\$969,391)	(\$808,415)	(\$3,500,894)	(\$567,344)
FTZ Expenses	(\$24,270)	(\$26,042)	(\$25,738)	(\$26,929)
Public Amenities	(\$242,480)	(\$224,480)	(\$227,792)	(\$241,489)
Commission Special Projects	(\$351,000)	\$0	\$0	\$0
<b>Total NonOperating Revenue (Exp)</b>	<b>(\$1,581,908)</b>	<b>(\$929,731)</b>	<b>(\$3,267,853)</b>	<b>(\$819,601)</b>
<b>Total Port Income/(Deficit) Before Net Ad Valorem Tax Revenue</b>	<b>(\$3,676,289)</b>	<b>(\$2,222,456)</b>	<b>(\$4,521,956)</b>	<b>(\$3,283,243)</b>
Ad Valorem Tax Revenue	\$6,246,094	\$5,163,132	\$5,176,635	\$5,048,434
Bond Expense	(\$1,598,109)	(\$1,389,677)	(\$1,393,865)	(\$1,256,273)
<b>Ad Valorem Tax Revenue, net</b>	<b>\$4,647,985</b>	<b>\$3,773,455</b>	<b>\$3,782,770</b>	<b>\$3,792,161</b>
<b>Total Port Income (Deficit)</b>	<b>\$971,696</b>	<b>\$1,550,999</b>	<b>(\$739,186)</b>	<b>\$508,918</b>

# Olympia Regional Airport 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$7,500	\$6,000	\$7,839	\$6,873
Utility (Pass Thru Costs)	\$11,800	\$6,710	\$10,343	\$9,016
Land Rents	\$1,954,857	\$1,871,129	\$1,896,237	\$1,905,780
Space & Hanger Rental	\$751,311	\$742,095	\$748,851	\$687,239
Fuel Flowage Fees	\$15,000	\$12,000	\$15,678	\$19,641
Other Misc. Income	\$530	\$970	\$8,657	\$131,334
<b>Total Operating Revenues</b>	<b>\$2,740,998</b>	<b>\$2,638,904</b>	<b>\$2,687,605</b>	<b>\$2,759,883</b>
<b>Operating Expenses:</b>				
Salaries	(\$187,498)	(\$176,678)	(\$186,022)	(\$181,087)
Benefits	(\$72,273)	(\$64,168)	(\$66,758)	(\$62,460)
Outside Professional Services	(\$36,320)	(\$35,500)	(\$33,492)	(\$49,226)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	(\$1,500)	(\$1,500)	(\$1,398)	(\$1,207)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$139,179)	(\$128,341)	(\$129,027)	(\$128,229)
Utilities	(\$101,090)	(\$98,176)	(\$97,560)	(\$106,977)
Other Operating Expense	(\$6,700)	(\$6,181)	(\$5,097)	(\$3,158)
Allocated Costs From Another Unit	(\$13,438)	(\$96,358)	(\$109,692)	(\$111,067)
Allocated Costs To Another Unit	\$0	\$19,012	\$52,769	\$50,699
<b>Total Operating Expenses</b>	<b>(\$557,998)</b>	<b>(\$587,890)</b>	<b>(\$576,277)</b>	<b>(\$592,712)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$158,850)	(\$132,600)	(\$133,741)	(\$108,013)
Benefits	(\$87,484)	(\$72,957)	(\$74,317)	(\$53,912)
Outside Professional Services	(\$16,000)	(\$16,000)	(\$17,890)	(\$16,908)
Supplies	(\$17,500)	(\$16,500)	(\$13,825)	(\$7,580)
Equipment Rentals	(\$1,000)	(\$1,000)	(\$336)	(\$361)
General & Administrative Direct	\$0	\$0	\$128	(\$51)
Other Maintenance Expense	(\$6,000)	(\$6,000)	(\$3,761)	(\$4,093)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$143,200)	(\$143,200)	(\$128,148)	(\$125,357)
Allocated Costs From Another Unit	(\$2,131)	(\$9,192)	(\$11,699)	(\$10,525)
Allocated Costs To Another Unit	\$0	\$8,938	\$17,567	\$9,294
<b>Total Maintenance Expenses</b>	<b>(\$432,165)</b>	<b>(\$388,511)</b>	<b>(\$366,022)</b>	<b>(\$317,506)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$990,163)</b>	<b>(\$976,401)</b>	<b>(\$942,299)</b>	<b>(\$910,218)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$1,750,835</b>	<b>\$1,662,503</b>	<b>\$1,745,306</b>	<b>\$1,849,665</b>
Depreciation	(\$577,572)	(\$408,552)	(\$422,739)	(\$856,569)
General & Administrative Overhead	(\$755,489)	(\$582,173)	(\$649,043)	(\$715,576)
<b>Net Income (Loss)</b>	<b>\$417,774</b>	<b>\$671,778</b>	<b>\$673,524</b>	<b>\$277,520</b>

# Airport Operations 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$7,500	\$6,000	\$7,839	\$6,873
Utility (Pass Thru Costs)	\$7,300	\$6,710	\$7,259	\$9,016
Land Rents	\$485,599	\$432,363	\$448,357	\$451,082
Space & Hanger Rental	\$531,252	\$524,817	\$532,673	\$525,467
Fuel Flowage Fees	\$15,000	\$12,000	\$15,678	\$19,641
Other Misc. Income	\$530	\$520	\$8,657	\$2,916
<b>Total Operating Revenues</b>	<b>\$1,047,181</b>	<b>\$982,410</b>	<b>\$1,020,463</b>	<b>\$1,014,995</b>
<b>Operating Expenses:</b>				
Salaries	(\$187,498)	(\$176,678)	(\$186,022)	(\$181,087)
Benefits	(\$72,273)	(\$64,168)	(\$66,758)	(\$62,460)
Outside Professional Services	(\$22,500)	(\$22,000)	(\$20,735)	(\$41,533)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	(\$1,500)	(\$1,500)	(\$1,398)	(\$1,207)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$31,611)	(\$29,140)	(\$29,655)	(\$28,937)
Utilities	(\$52,100)	(\$49,936)	(\$50,803)	(\$53,524)
Other Operating Expense	(\$3,100)	(\$3,081)	(\$3,079)	(\$1,565)
Allocated Costs From Another Unit	(\$13,438)	(\$20,791)	(\$25,540)	(\$21,618)
Allocated Costs To Another Unit	\$0	\$19,012	\$52,769	\$50,699
<b>Total Operating Expenses</b>	<b>(\$384,020)</b>	<b>(\$348,282)</b>	<b>(\$331,221)</b>	<b>(\$341,232)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$158,850)	(\$132,600)	(\$133,741)	(\$108,013)
Benefits	(\$87,484)	(\$72,957)	(\$74,317)	(\$53,912)
Outside Professional Services	(\$15,000)	(\$15,000)	(\$16,647)	(\$16,779)
Supplies	(\$16,500)	(\$16,500)	(\$13,501)	(\$7,580)
Equipment Rentals	(\$1,000)	(\$1,000)	(\$336)	(\$361)
General & Administrative Direct	\$0	\$0	\$128	(\$51)
Other Maintenance Expense	(\$3,000)	(\$3,000)	(\$2,703)	(\$3,940)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$106,200)	(\$106,200)	(\$95,023)	(\$92,157)
Allocated Costs From Another Unit	(\$2,131)	(\$1,585)	(\$283)	(\$1,231)
Allocated Costs To Another Unit	\$0	\$8,938	\$17,567	\$9,294
<b>Total Maintenance Expenses</b>	<b>(\$390,165)</b>	<b>(\$339,904)</b>	<b>(\$318,856)</b>	<b>(\$274,730)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$774,185)</b>	<b>(\$688,186)</b>	<b>(\$650,077)</b>	<b>(\$615,962)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$272,996</b>	<b>\$294,224</b>	<b>\$370,386</b>	<b>\$399,033</b>
Depreciation	(\$310,092)	(\$295,727)	(\$309,106)	(\$741,183)
General & Administrative Overhead	(\$155,856)	(\$120,101)	(\$133,896)	(\$147,622)
<b>Net Income</b>	<b>(\$192,952)</b>	<b>(\$121,604)</b>	<b>(\$72,616)</b>	<b>(\$489,772)</b>

# NewMarket Industrial Campus 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$0	\$0	\$0	\$0
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Land Rents	\$1,449,636	\$1,428,779	\$1,433,698	\$1,435,110
Space & Hanger Rental	\$60,480	\$60,000	\$60,000	\$57,600
Fuel Flowage Fees	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$450	\$0	\$128,418
<b>Total Operating Revenues</b>	<b>\$1,510,116</b>	<b>\$1,489,229</b>	<b>\$1,493,698</b>	<b>\$1,621,128</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$5,480)	(\$6,000)	(\$4,842)	(\$2,686)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$107,568)	(\$99,201)	(\$99,372)	(\$99,292)
Utilities	(\$5,350)	(\$5,700)	(\$5,272)	(\$4,325)
Other Operating Expense	(\$1,000)	(\$500)	(\$1,397)	\$0
Allocated Costs From Another Unit	\$0	(\$75,567)	(\$84,152)	(\$89,449)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$119,398)</b>	<b>(\$186,968)</b>	<b>(\$195,035)</b>	<b>(\$195,752)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$1,000)	(\$1,000)	(\$1,244)	(\$128)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Other Maintenance Expense	(\$2,000)	(\$2,000)	(\$726)	\$0
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$17,000)	(\$17,000)	(\$17,898)	(\$5,667)
Allocated Costs From Another Unit	\$0	(\$4,910)	(\$8,891)	(\$6,530)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$20,000)</b>	<b>(\$24,910)</b>	<b>(\$28,759)</b>	<b>(\$12,325)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$139,398)</b>	<b>(\$211,878)</b>	<b>(\$223,794)</b>	<b>(\$208,077)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$1,370,718</b>	<b>\$1,277,351</b>	<b>\$1,269,904</b>	<b>\$1,413,051</b>
Depreciation	(\$111,276)	(\$112,825)	(\$113,633)	(\$115,385)
General & Administrative Overhead	(\$508,133)	(\$462,072)	(\$515,147)	(\$567,954)
<b>Net Income</b>	<b>\$751,309</b>	<b>\$702,454</b>	<b>\$641,124</b>	<b>\$729,712</b>



# Cleanwater Centre 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$0	\$0	\$0	\$0
Utility (Pass Thru Costs)	\$4,500	\$0	\$3,084	\$0
Land Rents	\$19,622	\$9,987	\$14,182	\$19,587
Space & Hanger Rental	\$159,579	\$157,278	\$156,179	\$104,172
Fuel Flowage Fees	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$183,701</b>	<b>\$167,265</b>	<b>\$173,445</b>	<b>\$123,759</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$8,340)	(\$7,500)	(\$7,915)	(\$5,007)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$43,640)	(\$42,540)	(\$41,485)	(\$49,128)
Other Operating Expense	(\$2,600)	(\$2,600)	(\$621)	(\$1,593)
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$54,580)</b>	<b>(\$52,640)</b>	<b>(\$50,021)</b>	<b>(\$55,728)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$1,000)	\$0	(\$324)	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Other Maintenance Expense	(\$1,000)	(\$1,000)	(\$332)	(\$154)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$20,000)	(\$20,000)	(\$15,227)	(\$27,533)
Allocated Costs From Another Unit	\$0	(\$2,696)	(\$2,524)	(\$2,764)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$22,000)</b>	<b>(\$23,696)</b>	<b>(\$18,407)</b>	<b>(\$30,451)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$76,580)</b>	<b>(\$76,336)</b>	<b>(\$68,428)</b>	<b>(\$86,179)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$107,121</b>	<b>\$90,929</b>	<b>\$105,017</b>	<b>\$37,580</b>
Depreciation	(\$156,204)	\$0	\$0	\$0
General & Administrative Overhead	(\$91,500)	\$0	\$0	\$0
<b>Net Income</b>	<b>(\$140,583)</b>	<b>\$90,929</b>	<b>\$105,017</b>	<b>\$37,580</b>

# Consolidated Swantown Operations 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Revenues</b>				
Moorage	\$1,985,100	\$1,899,244	\$1,939,648	\$1,873,194
Utility (Pass Through Costs)	\$158,002	\$145,044	\$167,089	\$147,358
Collected Fees	\$329,110	\$338,635	\$341,956	\$308,372
General Labor Charge	\$3,600	\$9,000	\$3,130	\$10,122
Property and Land Rents	\$46,636	\$47,289	\$46,671	\$48,632
Space Rentals	\$116,700	\$117,200	\$119,694	\$122,324
Fuel Sales	\$414,000	\$147,750	\$109,495	\$0
Equipment Rental with Operator	\$11,000	\$11,000	\$13,450	\$16,431
Equipment Rental without Operator	\$0	\$0	\$0	\$10,472
Other Miscellaneous Income	\$23,400	\$20,400	\$21,520	\$14,699
<b>Total Operating Revenues</b>	<b>\$3,087,548</b>	<b>\$2,735,562</b>	<b>\$2,762,653</b>	<b>\$2,551,604</b>
<b>Operating Expenses</b>				
Salaries	(\$514,524)	(\$504,561)	(\$479,068)	(\$443,813)
Benefits	(\$256,180)	(\$245,897)	(\$231,102)	(\$202,015)
Outside Professional Services	(\$137,878)	(\$135,457)	(\$124,738)	(\$165,922)
Supplies	(\$339,820)	(\$14,480)	(\$54,039)	(\$3,471)
Equipment Rental	(\$4,800)	(\$3,000)	(\$7,276)	(\$5,462)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$119,835)	(\$169,224)	(\$139,236)	(\$144,801)
Utilities	(\$268,600)	(\$265,288)	(\$239,596)	(\$275,761)
Other Operating Expense	(\$72,300)	(\$56,914)	(\$67,272)	(\$41,185)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	(\$8,343)	(\$62,537)	(\$67,219)	(\$76,955)
Allocated Costs to Another Unit	\$0	\$24,936	\$29,829	\$42,811
<b>Total Operating Expenses</b>	<b>(\$1,722,280)</b>	<b>(\$1,432,422)</b>	<b>(\$1,379,717)</b>	<b>(\$1,316,574)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$111,402)	(\$103,231)	(\$105,605)	(\$90,291)
Benefits	(\$55,161)	(\$49,764)	(\$51,300)	(\$41,440)
Outside Professional Services	(\$2,400)	(\$2,400)	(\$800)	(\$4,707)
Supplies	(\$19,600)	(\$24,000)	(\$15,540)	(\$6,462)
Equipment Rentals	(\$1,800)	(\$3,000)	(\$1,219)	(\$769)
Facility Rental	(\$46,120)	(\$45,117)	(\$46,389)	(\$46,128)
General & Administrative Direct	\$0	(\$199)	\$54	\$417
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$71,200)	(\$59,666)	(\$40,147)	(\$27,220)
Allocated Costs to Capital	\$0	\$10,210	\$12,552	\$3,650
Allocated Cost From Another Unit	(\$1,243)	\$0	\$0	(\$82)
Allocated Costs to Another Unit	\$0	\$19,594	\$15,606	\$665
<b>Total Maintenance Expenses</b>	<b>(\$308,926)</b>	<b>(\$257,573)</b>	<b>(\$232,788)</b>	<b>(\$212,367)</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$2,031,206)</b>	<b>(\$1,689,995)</b>	<b>(\$1,612,505)</b>	<b>(\$1,528,941)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$1,056,342</b>	<b>\$1,045,567</b>	<b>\$1,150,148</b>	<b>\$1,022,663</b>
Depreciation	(\$661,488)	(\$627,253)	(\$605,592)	(\$625,899)
General & Administrative Overhead	(\$748,779)	(\$577,472)	(\$663,413)	(\$709,220)
<b>Net Income (Loss)</b>	<b>(\$353,925)</b>	<b>(\$159,158)</b>	<b>(\$118,857)</b>	<b>(\$312,456)</b>

# Swantown Marina 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Revenues</b>				
Moorage	\$1,862,703	\$1,768,744	\$1,830,853	\$1,726,184
Utility (Pass Through Costs)	\$157,402	\$145,044	\$166,739	\$147,358
Collected Fees	\$99,605	\$91,235	\$99,633	\$101,854
Property and Land Rents	\$10,939	\$11,336	\$11,037	\$11,339
Space Rentals	\$42,000	\$42,000	\$45,589	\$45,663
Equipment Rental with Operator	\$0	\$0	\$0	\$0
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$12,000	\$14,400	\$15,540	\$12,250
<b>Total Operating Revenues</b>	<b>\$2,184,649</b>	<b>\$2,072,759</b>	<b>\$2,169,391</b>	<b>\$2,044,648</b>
<b>Operating Expenses</b>				
Salaries	(\$326,716)	(\$312,470)	(\$313,890)	(\$311,230)
Benefits	(\$147,247)	(\$132,194)	(\$137,989)	(\$130,855)
Outside Professional Services	(\$114,898)	(\$113,814)	(\$114,845)	(\$126,753)
Supplies	(\$11,100)	(\$12,300)	(\$7,968)	(\$2,704)
Equipment Rental	(\$4,800)	(\$3,000)	(\$7,276)	(\$5,462)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$101,775)	(\$130,354)	(\$118,562)	(\$125,112)
Utilities	(\$225,400)	(\$221,700)	(\$200,847)	(\$230,814)
Other Operating Expense	(\$62,400)	(\$52,239)	(\$61,992)	(\$37,258)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	(\$8,343)	(\$23,371)	(\$26,006)	(\$34,207)
Allocated Costs to Another Unit	\$0	\$24,936	\$29,829	\$42,811
<b>Total Operating Expenses</b>	<b>(\$1,002,679)</b>	<b>(\$976,506)</b>	<b>(\$959,546)</b>	<b>(\$961,584)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$111,402)	(\$103,231)	(\$105,605)	(\$90,291)
Benefits	(\$55,161)	(\$49,764)	(\$51,300)	(\$41,440)
Outside Professional Services	(\$2,400)	(\$2,400)	(\$800)	(\$4,707)
Supplies	(\$17,800)	(\$19,200)	(\$13,591)	(\$6,424)
Equipment Rental	(\$1,800)	(\$3,000)	(\$1,219)	(\$206)
Facility Rental	(\$46,120)	(\$45,117)	(\$46,389)	(\$46,128)
General & Administrative Direct	\$0	(\$199)	\$54	\$417
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$54,100)	(\$44,778)	(\$32,110)	(\$20,624)
Allocated Costs to Capital	\$0	\$10,210	\$12,552	\$3,650
Allocated Cost From Another Unit	(\$1,243)	\$0	\$0	(\$82)
Allocated Costs to Another Unit	\$0	\$19,594	\$15,606	\$665
<b>Total Maintenance Expenses</b>	<b>(\$290,026)</b>	<b>(\$237,885)</b>	<b>(\$222,802)</b>	<b>(\$205,170)</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$1,292,705)</b>	<b>(\$1,214,391)</b>	<b>(\$1,182,348)</b>	<b>(\$1,166,754)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$891,944</b>	<b>\$858,368</b>	<b>\$987,043</b>	<b>\$877,894</b>
Depreciation	(\$389,808)	(\$395,877)	(\$407,660)	(\$443,336)
General & Administrative Overhead	(\$512,403)	(\$405,429)	(\$518,815)	(\$571,998)
<b>Net Income (Loss)</b>	<b>(\$10,267)</b>	<b>\$57,062</b>	<b>\$60,568</b>	<b>(\$137,440)</b>

# Swantown Boatworks 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Revenues</b>				
Moorage	\$122,397	\$130,500	\$108,795	\$147,009
Utility (Pass Through Costs)	\$600	\$0	\$350	\$0
Collected Fees	\$228,700	\$222,400	\$233,863	\$206,518
General Labor Charge	\$3,600	\$9,000	\$3,130	\$10,122
Property and Land Rents	\$35,696	\$35,953	\$35,634	\$37,293
Space Rentals	\$74,700	\$75,200	\$74,105	\$76,660
Equipment Rental with Operator	\$11,000	\$11,000	\$13,450	\$16,431
Equipment Rental without Operator	\$0	\$0	\$0	\$10,472
Other Miscellaneous Income	\$11,400	\$6,000	\$5,979	\$2,449
<b>Total Operating Revenues</b>	<b>\$488,093</b>	<b>\$490,053</b>	<b>\$475,306</b>	<b>\$506,954</b>
<b>Operating Expenses</b>				
Salaries	(\$146,608)	(\$138,016)	(\$139,316)	(\$132,583)
Benefits	(\$84,856)	(\$73,594)	(\$77,863)	(\$71,160)
Outside Professional Services	(\$6,780)	(\$21,000)	(\$8,860)	(\$39,169)
Supplies	(\$3,000)	(\$1,680)	(\$2,890)	(\$768)
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$14,460)	(\$15,548)	(\$12,346)	(\$19,689)
Utilities	(\$42,300)	(\$40,400)	(\$37,686)	(\$44,946)
Other Operating Expense	(\$6,900)	(\$4,675)	(\$5,280)	(\$3,927)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	(\$39,167)	(\$41,213)	(\$42,748)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$304,904)</b>	<b>(\$334,080)</b>	<b>(\$325,454)</b>	<b>(\$354,990)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$1,800)	(\$4,800)	(\$1,948)	(\$37)
Equipment Rentals	\$0	\$0	\$0	(\$563)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$11,100)	(\$11,100)	(\$5,595)	(\$6,596)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$12,900)</b>	<b>(\$15,900)</b>	<b>(\$7,543)</b>	<b>(\$7,196)</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$317,804)</b>	<b>(\$349,980)</b>	<b>(\$332,997)</b>	<b>(\$362,186)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$170,289</b>	<b>\$140,073</b>	<b>\$142,309</b>	<b>\$144,768</b>
Depreciation	(\$179,544)	(\$178,376)	(\$180,265)	(\$182,563)
General & Administrative Overhead	(\$144,876)	(\$111,640)	(\$124,463)	(\$137,222)
<b>Net Income (Loss)</b>	<b>(\$154,131)</b>	<b>(\$149,943)</b>	<b>(\$162,419)</b>	<b>(\$175,017)</b>

# Swantown Fuel Facility 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Revenues</b>				
Moorage	\$0	\$0	\$0	\$0
Utility (Pass Through Costs)	\$0	\$0	\$0	\$0
Collected Fees	\$805	\$25,000	\$8,460	\$0
General Labor Charge	\$0	\$0	\$0	\$0
Property and Land Rents	\$0	\$0	\$0	\$0
Space Rentals	\$0	\$0	\$0	\$0
Fuel Sales	\$414,000	\$147,750	\$109,495	\$0
Equipment Rental with Operator	\$0	\$0	\$0	\$0
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$414,805</b>	<b>\$172,750</b>	<b>\$117,955</b>	<b>\$0</b>
<b>Operating Expenses</b>				
Salaries	(\$41,200)	(\$54,075)	(\$25,862)	\$0
Benefits	(\$24,077)	(\$40,109)	(\$15,249)	\$0
Outside Professional Services	(\$16,200)	(\$643)	(\$1,034)	\$0
Supplies	(\$325,720)	(\$500)	(\$43,181)	\$0
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$3,600)	(\$23,322)	(\$8,329)	\$0
Utilities	(\$900)	(\$3,188)	(\$1,063)	\$0
Other Operating Expense	(\$3,000)	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$414,697)</b>	<b>(\$121,837)</b>	<b>(\$94,718)</b>	<b>\$0</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$6,000)	(\$3,788)	(\$2,443)	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$6,000)</b>	<b>(\$3,788)</b>	<b>(\$2,443)</b>	<b>\$0</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$420,697)</b>	<b>(\$125,625)</b>	<b>(\$97,161)</b>	<b>\$0</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$5,892)</b>	<b>\$47,125</b>	<b>\$20,794</b>	<b>\$0</b>
Depreciation	(\$92,136)	(\$53,000)	(\$17,667)	\$0
General & Administrative Overhead	(\$91,500)	(\$60,403)	(\$20,134)	\$0
<b>Net Income (Loss)</b>	<b>(\$189,528)</b>	<b>(\$66,278)</b>	<b>(\$17,007)</b>	<b>\$0</b>

# Marine Terminal 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Revenues:</b>				
Dockage	\$655,288	\$649,816	\$516,662	\$655,075
Wharfage	\$80,511	\$23,216	\$21,153	\$17,782
Service & Facilities	\$1,258,250	\$1,203,946	\$1,321,339	\$1,195,720
Storage	\$78,320	\$80,702	\$140,131	\$142,078
Loading & Unloading	\$480,175	\$820,825	\$966,135	\$610,425
Handling	\$173,400	\$542,296	\$166,846	\$406,391
Stevedore Pass-Thru	\$0	\$99,589	\$0	\$90,216
Labor	\$160,674	\$155,056	\$138,748	\$156,817
Utility Pass Through	\$40,542	\$40,448	\$59,221	\$49,889
Other Operating Revenues	\$39,886	\$59,684	\$132,714	\$79,714
Real Prop Rent - Land	\$355,101	\$341,878	\$364,553	\$363,881
Real Prop Rent - Facilities	\$28,705	\$24,288	\$31,861	\$31,861
Equipment Rental With Operator	\$267,109	\$316,551	\$230,851	\$242,270
Equipment Rental W/O Operator	\$5,750	\$51,583	\$72,204	\$62,486
Stormwater	\$0	\$0	\$0	\$0
Other Misc. Income	\$9,698	\$7,698	\$90,251	\$149,465
<b>Total Operating Revenues</b>	<b>\$3,633,409</b>	<b>\$4,417,576</b>	<b>\$4,252,669</b>	<b>\$4,254,070</b>
<b>Operating Expenses:</b>				
Support Labor Salary & Benefits	(\$683,441)	(\$1,181,963)	(\$1,069,904)	(\$992,404)
Stevedore Labor	\$0	(\$99,589)	\$0	(\$90,216)
Staff Salaries	(\$253,566)	(\$330,072)	(\$275,308)	(\$236,849)
Staff Benefits	(\$101,570)	(\$123,185)	(\$106,166)	(\$89,589)
Outside Professional Services	(\$198,564)	(\$251,731)	(\$266,822)	(\$269,771)
Supplies	(\$90,369)	(\$140,027)	(\$53,901)	(\$70,347)
Equipment Rentals	(\$61,490)	(\$1,400)	(\$180,606)	(\$188,623)
Facility Rentals	(\$6,044)	(\$6,044)	(\$8,251)	(\$6,351)
General Administrative Direct	(\$140,140)	(\$178,576)	(\$180,427)	(\$147,205)
Utilities	(\$225,225)	(\$226,133)	(\$200,209)	(\$300,751)
Other Operating Expense	(\$56,868)	(\$69,893)	(\$66,957)	(\$81,002)
Allocated Costs to Capital	\$0	\$2,340	\$780	\$480
Allocated Costs From Another Unit	(\$11,933)	(\$36,197)	(\$39,651)	(\$33,287)
Allocated Costs to Another Unit	\$0	\$3,113	\$0	\$840
<b>Total Operating Expenses</b>	<b>(\$1,829,210)</b>	<b>(\$2,639,357)</b>	<b>(\$2,447,422)</b>	<b>(\$2,505,075)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$531,680)	(\$507,990)	(\$539,648)	(\$540,922)
Benefits	(\$208,652)	(\$191,000)	(\$204,986)	(\$191,444)
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$15,045)	(\$21,045)	(\$12,437)	(\$12,772)
Equipment Rentals	\$0	\$0	(\$25,632)	\$0
Rented Maintenance Facilities	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$1,202	(\$1,202)
Utilities	(\$3,782)	(\$3,782)	(\$3,668)	(\$4,980)
M&R Prop/Facilities/Equip	(\$322,172)	(\$466,493)	(\$123,035)	(\$281,635)
Allocated Costs to Capital	\$44,000	\$126,000	\$8,187	\$30,926
Allocated Cost From Another Unit	(\$429)	(\$2,801)	(\$1,712)	(\$334)
Allocated Costs to Another Unit	\$0	\$461	\$28,202	\$1,519
<b>Total Maintenance Expenses</b>	<b>(\$1,037,760)</b>	<b>(\$1,066,650)</b>	<b>(\$873,527)</b>	<b>(\$1,000,844)</b>
<b>Total Operating &amp; Maintenance Expense</b>	<b>(\$2,866,970)</b>	<b>(\$3,706,007)</b>	<b>(\$3,320,949)</b>	<b>(\$3,505,919)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$766,439</b>	<b>\$711,569</b>	<b>\$931,720</b>	<b>\$748,151</b>
Depreciation	(\$1,514,652)	(\$1,590,094)	(\$1,636,622)	(\$1,815,117)
General & Administrative Overhead	(\$747,254)	(\$575,827)	(\$641,968)	(\$707,776)
<b>Net Income</b>	<b>(\$1,495,467)</b>	<b>(\$1,454,352)</b>	<b>(\$1,346,870)</b>	<b>(\$1,774,742)</b>

# Stormwater SWTF 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Revenues:</b>				
Stormwater Fees	\$866,178	\$743,300	\$592,367	\$578,684
<b>Total Operating Revenues</b>	<b>\$866,178</b>	<b>\$743,300</b>	<b>\$592,367</b>	<b>\$578,684</b>
<b>Operating Expenses:</b>				
Staff Salaries	\$0	\$0	\$0	\$0
Staff Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$82,000)	(\$62,500)	(\$71,276)	(\$25,440)
Supplies	(\$276,100)	(\$166,100)	(\$179,444)	(\$8,538)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rentals	\$0	\$0	\$0	\$0
General Administrative Direct	(\$5,540)	(\$12,400)	(\$4,658)	(\$1,143)
Utilities	(\$109,000)	(\$89,500)	(\$65,044)	(\$60,272)
Other Operating Expense	\$0	\$0	\$0	\$0
Allocated Costs From Environmental	(\$70,000)	(\$70,000)	(\$63,898)	(\$69,362)
Allocated Costs From Another Unit	\$0	(\$16,000)	(\$13,351)	(\$15,475)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$542,640)</b>	<b>(\$416,500)</b>	<b>(\$397,671)</b>	<b>(\$180,230)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Rented Maintenance Facilities	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
M&R Prop/Facilities/Equip	(\$8,000)	(\$8,000)	(\$7,907)	(\$8,000)
Allocated Costs to Capital/Environmental	\$0	(\$26,500)	(\$16,963)	(\$22,548)
Allocated Cost From Another Unit	(\$44,000)	\$0	(\$28,184)	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$52,000)</b>	<b>(\$34,500)</b>	<b>(\$53,054)</b>	<b>(\$30,548)</b>
<b>Total Operating &amp; Maintenance Expense</b>	<b>(\$594,640)</b>	<b>(\$451,000)</b>	<b>(\$450,725)</b>	<b>(\$210,778)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$271,538</b>	<b>\$292,300</b>	<b>\$141,642</b>	<b>\$367,906</b>
Depreciation	(\$171,816)	(\$119,691)	(\$119,691)	(\$119,691)
General & Administrative Overhead	(\$53,680)	(\$41,366)	(\$46,117)	(\$50,844)
<b>Net Income</b>	<b>\$46,042</b>	<b>\$131,243</b>	<b>(\$24,166)</b>	<b>\$197,371</b>

# Consolidated Properties 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$5,400	\$5,400	\$5,145	\$5,040
Other User Charges	\$84,000	\$116,100	\$78,776	\$0
Property Rent - Land	\$701,457	\$643,131	\$714,154	\$646,705
Space Rental	\$530,113	\$502,015	\$424,852	\$93,042
Other Misc. Income	\$0	\$155	\$30	\$155
<b>Total Operating Revenues</b>	<b>\$1,320,970</b>	<b>\$1,266,801</b>	<b>\$1,222,957</b>	<b>\$744,942</b>
<b>Operating Expenses:</b>				
Salaries	(\$141,741)	(\$136,841)	(\$137,005)	(\$133,511)
Benefits	(\$62,726)	(\$55,624)	(\$57,807)	(\$54,687)
Outside Professional Services	(\$111,550)	(\$107,300)	(\$90,532)	(\$91,561)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$102,008)	(\$110,628)	(\$94,996)	(\$72,408)
Utilities	(\$67,700)	(\$62,040)	(\$65,623)	(\$38,324)
Other Operating Expense	(\$8,600)	(\$8,090)	(\$4,516)	\$340
Allocated Costs From Another Unit	(\$33,411)	(\$86,969)	(\$113,162)	(\$100,664)
Allocated Costs To Another Unit	\$0	\$120,017	\$134,494	\$131,025
<b>Total Operating Expenses</b>	<b>(\$527,736)</b>	<b>(\$447,475)</b>	<b>(\$429,147)</b>	<b>(\$359,790)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$38,300)	(\$60,600)	(\$30,502)	(\$1,052)
Allocated Costs From Another Unit	(\$14,856)	(\$16,004)	(\$17,110)	(\$12,916)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$53,156)</b>	<b>(\$76,604)</b>	<b>(\$47,612)</b>	<b>(\$13,968)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$580,892)</b>	<b>(\$524,079)</b>	<b>(\$476,759)</b>	<b>(\$373,758)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$740,078</b>	<b>\$742,722</b>	<b>\$746,198</b>	<b>\$371,184</b>
Depreciation	(\$405,024)	(\$371,883)	(\$269,463)	(\$215,074)
General & Administrative Overhead	(\$744,814)	(\$573,477)	(\$639,872)	(\$705,465)
<b>Net Income (Loss)</b>	<b>(\$409,760)</b>	<b>(\$202,638)</b>	<b>(\$163,137)</b>	<b>(\$549,355)</b>



# Properties Overhead 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$0	\$0	\$0	\$0
Space Rental	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Operating Expenses:</b>				
Salaries	(\$141,741)	(\$136,841)	(\$137,005)	(\$133,511)
Benefits	(\$62,726)	(\$55,624)	(\$57,807)	(\$54,687)
Outside Professional Services	(\$70,250)	(\$68,000)	(\$65,642)	(\$88,347)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$32,032)	(\$27,882)	(\$19,437)	(\$17,113)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expense	(\$100)	\$810	(\$36)	\$830
Allocated Cost From Another Unit	(\$33,411)	(\$39,161)	(\$59,424)	(\$49,709)
Allocated Costs to Another Unit	\$0	\$120,017	\$134,494	\$131,025
<b>Total Operating Expenses</b>	<b>(\$340,260)</b>	<b>(\$206,681)</b>	<b>(\$204,857)</b>	<b>(\$211,512)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	(\$14,856)	(\$462)	\$0	(\$462)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$14,856)</b>	<b>(\$462)</b>	<b>\$0</b>	<b>(\$462)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$355,116)</b>	<b>(\$207,143)</b>	<b>(\$204,857)</b>	<b>(\$211,974)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$355,116)</b>	<b>(\$207,143)</b>	<b>(\$204,857)</b>	<b>(\$211,974)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$0	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>(\$355,116)</b>	<b>(\$207,143)</b>	<b>(\$204,857)</b>	<b>(\$211,974)</b>

# Market District 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$5,400	\$5,400	\$5,145	\$5,040
Other User Charges	\$0	\$0	\$60	\$0
Property Rent - Land	\$583,817	\$526,251	\$597,132	\$530,305
Space Rental	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$125	\$30	\$126
<b>Total Operating Revenues</b>	<b>\$589,217</b>	<b>\$531,776</b>	<b>\$602,367</b>	<b>\$535,471</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$3,900)	(\$3,900)	(\$1,300)	(\$2,464)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$55,144)	(\$67,646)	(\$70,063)	(\$55,295)
Utilities	(\$24,980)	(\$25,540)	(\$21,844)	(\$25,031)
Other Operating Expense	(\$3,000)	(\$3,000)	(\$1,000)	(\$75)
Allocated Cost From Another Unit	\$0	(\$22,876)	(\$24,478)	(\$24,794)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$87,024)</b>	<b>(\$122,962)</b>	<b>(\$118,685)</b>	<b>(\$107,659)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$4,000)	(\$4,000)	(\$1,349)	(\$294)
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$4,000)</b>	<b>(\$4,000)</b>	<b>(\$1,349)</b>	<b>(\$294)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$91,024)</b>	<b>(\$126,962)</b>	<b>(\$120,034)</b>	<b>(\$107,953)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$498,193</b>	<b>\$404,814</b>	<b>\$482,333</b>	<b>\$427,518</b>
Depreciation	(\$67,308)	(\$65,450)	(\$133,004)	(\$161,464)
General & Administrative Overhead	(\$186,203)	(\$143,369)	(\$159,968)	(\$235,155)
<b>Net Income</b>	<b>\$244,682</b>	<b>\$195,995</b>	<b>\$189,361</b>	<b>\$30,899</b>

# North Point 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$89,753	\$89,753	\$89,753	\$89,753
Space Rental	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$10	\$0	\$10
<b>Total Operating Revenues</b>	<b>\$89,753</b>	<b>\$89,763</b>	<b>\$89,753</b>	<b>\$89,763</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$6,000)	(\$6,000)	(\$6,990)	(\$6,647)
Other Operating Expense	(\$1,500)	(\$1,500)	(\$496)	\$0
Allocated Cost From Another Unit	\$0	(\$17,615)	(\$17,981)	(\$18,240)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$7,500)</b>	<b>(\$25,115)</b>	<b>(\$25,467)</b>	<b>(\$24,887)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$1,300)	(\$1,300)	(\$432)	\$0
Allocated Cost From Another Unit	\$0	(\$15,542)	(\$12,024)	(\$12,454)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$1,300)</b>	<b>(\$16,842)</b>	<b>(\$12,456)</b>	<b>(\$12,454)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$8,800)</b>	<b>(\$41,957)</b>	<b>(\$37,923)</b>	<b>(\$37,341)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$80,953</b>	<b>\$47,806</b>	<b>\$51,830</b>	<b>\$52,422</b>
Depreciation	(\$111,912)	(\$112,485)	(\$48,316)	(\$18,289)
General & Administrative Overhead	(\$186,203)	(\$143,369)	(\$159,968)	(\$235,155)
<b>Net Income (Loss)</b>	<b>(\$217,162)</b>	<b>(\$208,048)</b>	<b>(\$156,454)</b>	<b>(\$201,022)</b>

# East Bay District 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$27,887	\$27,127	\$27,269	\$26,647
Space Rental	\$106,719	\$101,415	\$103,230	\$93,042
Other Misc. Income	\$0	\$20	\$0	\$19
<b>Total Operating Revenues</b>	<b>\$134,606</b>	<b>\$128,562</b>	<b>\$130,499</b>	<b>\$119,708</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$5,000)	(\$5,000)	(\$1,664)	(\$750)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$6,000)	(\$6,000)	(\$6,990)	(\$6,647)
Other Operating Expense	\$0	\$0	(\$503)	(\$415)
Allocated Costs From Another Unit	\$0	(\$7,318)	(\$7,744)	(\$7,921)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$11,000)</b>	<b>(\$18,318)</b>	<b>(\$16,901)</b>	<b>(\$15,733)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$3,000)	(\$3,000)	(\$1,768)	(\$758)
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$3,000)</b>	<b>(\$3,000)</b>	<b>(\$1,768)</b>	<b>(\$758)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$14,000)</b>	<b>(\$21,318)</b>	<b>(\$18,669)</b>	<b>(\$16,491)</b>
<b>Total Income (Deficit) Before Overhead And Deprec</b>	<b>\$120,606</b>	<b>\$107,244</b>	<b>\$111,830</b>	<b>\$103,217</b>
Depreciation	(\$59,544)	(\$27,682)	(\$27,682)	(\$35,320)
General & Administrative Overhead	(\$186,203)	(\$143,369)	(\$159,968)	(\$235,155)
<b>Total Income (Loss)</b>	<b>(\$125,141)</b>	<b>(\$63,807)</b>	<b>(\$75,820)</b>	<b>(\$167,258)</b>

# Lacey Commerce Business Center 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$84,000	\$116,100	\$78,716	\$0
Property Rent - Land	\$0	\$0	\$0	\$0
Space Rental	\$423,394	\$400,600	\$321,622	\$0
Other Misc. Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$507,394</b>	<b>\$516,700</b>	<b>\$400,338</b>	<b>\$0</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$32,400)	(\$30,400)	(\$21,926)	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$14,832)	(\$15,100)	(\$5,496)	\$0
Utilities	(\$30,720)	(\$24,500)	(\$29,798)	\$0
Other Operating Expense	(\$4,000)	(\$4,400)	(\$2,480)	\$0
Allocated Costs From Another Unit	\$0	\$0	(\$3,536)	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$81,952)</b>	<b>(\$74,400)</b>	<b>(\$63,236)</b>	<b>\$0</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$30,000)	(\$52,300)	(\$26,953)	\$0
Allocated Costs From Another Unit	\$0	\$0	(\$5,086)	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$30,000)</b>	<b>(\$52,300)</b>	<b>(\$32,039)</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$111,952)</b>	<b>(\$126,700)</b>	<b>(\$95,275)</b>	<b>\$0</b>
<b>Total Income (Deficit) Before Overhead And Deprec</b>	<b>\$395,442</b>	<b>\$390,000</b>	<b>\$305,063</b>	<b>\$0</b>
Depreciation	(\$166,260)	(\$166,266)	(\$60,461)	\$0
General & Administrative Overhead	(\$186,203)	(\$143,369)	(\$159,968)	\$0
<b>Total Income (Loss)</b>	<b>\$42,979</b>	<b>\$80,365</b>	<b>\$84,634</b>	<b>\$0</b>

# Consolidated Administration 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$1,265,265)	(\$1,444,946)	(\$1,404,543)	(\$1,532,386)
Benefits	(\$569,077)	(\$545,085)	(\$547,602)	(\$634,697)
Outside Professional Services	(\$601,200)	(\$576,700)	(\$618,100)	(\$735,070)
Supplies	(\$68,900)	(\$69,400)	(\$66,253)	(\$50,488)
Equipment Rentals	(\$13,000)	(\$13,000)	(\$13,000)	(\$9,865)
Facility Rental	(\$256,100)	(\$256,100)	(\$261,877)	(\$260,687)
General & Administrative Direct	(\$405,094)	(\$346,239)	(\$366,861)	(\$434,798)
Utilities	(\$45,000)	(\$44,500)	(\$45,893)	(\$46,712)
Other Operating Expenses	(\$16,174)	(\$14,000)	(\$11,236)	(\$14,417)
Allocated Costs To Capital	\$115,405	\$709,498	\$550,243	\$689,456
Allocated Cost From Another Unit	(\$12,955)	(\$5,850)	(\$62,028)	(\$13,910)
Allocated Costs To Another Unit	\$110,915	\$257,068	\$259,537	\$179,002
<b>Total Operating Expenses</b>	<b>(\$3,026,445)</b>	<b>(\$2,349,254)</b>	<b>(\$2,587,613)</b>	<b>(\$2,864,572)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$117,109)	(\$113,423)	(\$113,803)	(\$112,280)
Benefits	(\$61,719)	(\$55,227)	(\$57,945)	(\$52,942)
Outside Professional Services	(\$25,600)	(\$25,600)	(\$20,528)	(\$21,238)
Supplies	(\$6,200)	(\$6,200)	(\$5,785)	(\$4,630)
Facility Rental	(\$23,500)	(\$23,500)	(\$23,973)	(\$23,035)
General & Administrative Direct	(\$1,200)	(\$1,200)	(\$615)	(\$732)
M & R to Buildings	(\$3,000)	(\$3,500)	(\$2,333)	(\$173)
Landscaping	(\$15,000)	(\$15,500)	(\$9,860)	(\$8,406)
Vehicle Maintenance	(\$3,000)	(\$3,000)	(\$3,236)	(\$2,432)
M&R to Misc Equipment	\$0	\$0	\$0	\$0
Allocated Costs To Public Amenities	\$214,098	\$214,098	\$185,441	\$174,077
Allocated Costs To Capital	\$0	\$7,382	\$3,741	\$5,654
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$18,659	\$24,609	\$16,230	\$14,975
<b>Total Maintenance Expenses</b>	<b>(\$23,571)</b>	<b>(\$1,061)</b>	<b>(\$32,666)</b>	<b>(\$31,162)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$3,050,016)</b>	<b>(\$2,350,315)</b>	<b>(\$2,620,279)</b>	<b>(\$2,895,734)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$3,050,016)</b>	<b>(\$2,350,315)</b>	<b>(\$2,620,279)</b>	<b>(\$2,895,734)</b>
Depreciation	(\$299,040)	(\$279,600)	(\$294,729)	(\$295,130)
General & Administrative Overhead	\$3,050,016	\$2,350,315	\$2,620,279	\$2,888,881
<b>Net Income (Loss)</b>	<b>(\$299,040)</b>	<b>(\$279,600)</b>	<b>(\$294,729)</b>	<b>(\$301,983)</b>

# Executive 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$552,573)	(\$563,267)	(\$533,490)	(\$590,334)
Benefits	(\$204,863)	(\$203,938)	(\$199,537)	(\$219,985)
Outside Professional Services	(\$40,000)	(\$147,800)	(\$151,488)	(\$114,796)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$29,015)	(\$51,775)	(\$48,156)	(\$25,343)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	(\$8,000)	(\$7,000)	(\$7,000)	(\$10,344)
Allocated Cost to Capital	\$0	\$69,411	\$29,209	\$82,879
Allocated Cost From Another Unit	(\$12,955)	(\$5,850)	(\$19,902)	(\$13,910)
Allocated Costs to Another Unit	\$0	\$42,303	\$70,514	\$22,849
<b>Total Operating Expenses</b>	<b>(\$847,406)</b>	<b>(\$867,916)</b>	<b>(\$859,850)</b>	<b>(\$868,984)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$847,406)</b>	<b>(\$867,916)</b>	<b>(\$859,850)</b>	<b>(\$868,984)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$847,406)</b>	<b>(\$867,916)</b>	<b>(\$859,850)</b>	<b>(\$868,984)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$847,406	\$867,916	\$859,850	\$868,984
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

# Commission 2018 Budget

	<b>2018 Budget</b>	<b>2017 Budget</b>	<b>2017 Projected Year End</b>	<b>2016 Actual Audited</b>
<b>Operating Expenses:</b>				
Salaries	(\$54,432)	(\$54,432)	(\$55,686)	(\$54,432)
Benefits	(\$34,554)	(\$31,987)	(\$33,396)	(\$29,770)
Outside Professional Services	(\$53,500)	(\$49,500)	(\$106,898)	(\$102,829)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$149,425)	(\$156,020)	(\$170,929)	(\$210,837)
Utilities	(\$2,000)	\$0	\$0	\$0
Other Operating Expenses	(\$4,174)	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$42,126)	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$298,085)</b>	<b>(\$291,939)</b>	<b>(\$409,035)</b>	<b>(\$397,868)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$298,085)</b>	<b>(\$291,939)</b>	<b>(\$409,035)</b>	<b>(\$397,868)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$298,085)</b>	<b>(\$291,939)</b>	<b>(\$409,035)</b>	<b>(\$397,868)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$298,085	\$291,939	\$409,035	\$397,868
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>



# Marketing and Business Development 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$69,800)	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$57,560)	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
<b>Allocated Costs to Another Unit</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating Expenses</b>	<b>(\$127,360)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Maintenance Expenses:</b>				
M & R to Marketing Building	\$0	\$0	\$0	\$0
Vehicle Maintenance	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$127,360)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$127,360)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$127,360	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

# Finance and Accounting

## 2018 Budget

	<b>2018 Budget</b>	<b>2017 Budget</b>	<b>2017 Projected Year End</b>	<b>2016 Actual Audited</b>
<b>Operating Expenses:</b>				
Salaries	(\$298,388)	(\$332,553)	(\$284,485)	(\$343,573)
Benefits	(\$169,953)	(\$118,565)	(\$105,105)	(\$182,799)
Outside Professional Services	(\$270,900)	(\$217,400)	(\$199,635)	(\$371,067)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	(\$256,100)	(\$256,100)	(\$261,877)	(\$260,687)
General & Administrative Direct	(\$31,564)	(\$32,444)	(\$44,364)	(\$93,920)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$681	\$3,386
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$92,844	\$38,966	\$41,266
<b>Total Operating Expenses</b>	<b>(\$1,026,905)</b>	<b>(\$864,218)</b>	<b>(\$855,819)</b>	<b>(\$1,207,394)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$1,026,905)</b>	<b>(\$864,218)</b>	<b>(\$855,819)</b>	<b>(\$1,207,394)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$1,026,905)</b>	<b>(\$864,218)</b>	<b>(\$855,819)</b>	<b>(\$1,207,394)</b>
Depreciation	(\$299,040)	(\$279,600)	(\$294,729)	(\$295,130)
General & Administrative Overhead	\$1,026,905	\$864,218	\$855,820	\$1,200,539
<b>Net Income (Loss)</b>	<b>(\$299,040)</b>	<b>(\$279,600)</b>	<b>(\$294,728)</b>	<b>(\$301,985)</b>

# Engineering 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$359,872)	(\$494,694)	(\$530,882)	(\$544,046)
Benefits	(\$159,707)	(\$190,595)	(\$209,564)	(\$202,143)
Outside Professional Services	(\$12,000)	(\$12,000)	(\$10,079)	(\$8,378)
Supplies	(\$500)	(\$1,000)	(\$537)	(\$834)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$57,700)	(\$58,000)	(\$53,380)	(\$55,776)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$115,405	\$640,087	\$520,353	\$603,191
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$110,915	\$121,921	\$150,058	\$114,887
<b>Total Operating Expenses</b>	<b>(\$363,459)</b>	<b>\$5,719</b>	<b>(\$134,031)</b>	<b>(\$93,099)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$117,109)	(\$113,423)	(\$113,803)	(\$112,280)
Benefits	(\$61,719)	(\$55,227)	(\$57,945)	(\$52,942)
Outside Professional Services	(\$25,600)	(\$25,600)	(\$20,528)	(\$21,238)
Supplies	(\$6,200)	(\$6,200)	(\$5,785)	(\$4,630)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	(\$23,500)	(\$23,500)	(\$23,973)	(\$23,035)
General & Administrative Direct	(\$1,200)	(\$1,200)	(\$615)	(\$732)
Utilities	\$0	\$0	\$0	\$0
Landscaping	(\$15,000)	(\$15,500)	(\$9,860)	(\$8,406)
Vehicle Maintenance	(\$3,000)	(\$3,000)	(\$3,236)	(\$2,432)
M&R to Misc Equipment	\$0	\$0	\$0	\$0
Allocated Costs to Public Amenities	\$214,098	\$214,098	\$185,441	\$174,077
Allocated Costs to Capital/Enviro	\$0	\$7,382	\$3,741	\$5,654
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$18,659	\$24,609	\$16,230	\$14,975
<b>Total Maintenance Expenses</b>	<b>(\$20,571)</b>	<b>\$2,439</b>	<b>(\$30,333)</b>	<b>(\$30,989)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$384,030)</b>	<b>\$8,158</b>	<b>(\$164,364)</b>	<b>(\$124,088)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$384,030)</b>	<b>\$8,158</b>	<b>(\$164,364)</b>	<b>(\$124,088)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$384,030	(\$8,158)	\$164,364	\$124,088
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

# Information Systems 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$150,000)	(\$150,000)	(\$150,000)	(\$138,000)
Supplies	(\$25,400)	(\$25,400)	(\$22,716)	(\$16,247)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$44,030)	(\$29,200)	(\$29,281)	(\$31,190)
Utilities	(\$43,000)	(\$44,500)	(\$45,419)	(\$45,693)
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$262,430)</b>	<b>(\$249,100)</b>	<b>(\$247,416)</b>	<b>(\$231,130)</b>
<b>Maintenance Expenses:</b>				
M&R to Buildings	(\$2,500)	(\$2,500)	(\$2,000)	\$0
<b>Total Maintenance Expenses</b>	<b>(\$2,500)</b>	<b>(\$2,500)</b>	<b>(\$2,000)</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$264,930)</b>	<b>(\$251,600)</b>	<b>(\$249,416)</b>	<b>(\$231,130)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$264,930)</b>	<b>(\$251,600)</b>	<b>(\$249,416)</b>	<b>(\$231,130)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$264,930	\$251,600	\$249,416	\$231,130
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

# Administrative 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$5,000)	\$0	\$0	\$0
Supplies	(\$43,000)	(\$43,000)	(\$43,000)	(\$33,407)
Equipment Rentals	(\$13,000)	(\$13,000)	(\$13,000)	(\$9,865)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$35,800)	(\$18,800)	(\$20,751)	(\$17,734)
Utilities	\$0	\$0	(\$474)	(\$1,019)
Other Operating Expenses	(\$4,000)	(\$7,000)	(\$4,236)	(\$4,074)
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$100,800)</b>	<b>(\$81,800)</b>	<b>(\$81,461)</b>	<b>(\$66,099)</b>
<b>Maintenance Expenses:</b>				
M&R Buildings	(\$500)	(\$1,000)	(\$333)	(\$173)
<b>Total Maintenance Expenses</b>	<b>(\$500)</b>	<b>(\$1,000)</b>	<b>(\$333)</b>	<b>(\$173)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$101,300)</b>	<b>(\$82,800)</b>	<b>(\$81,794)</b>	<b>(\$66,272)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$101,300)</b>	<b>(\$82,800)</b>	<b>(\$81,794)</b>	<b>(\$66,272)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$101,300	\$82,800	\$81,794	\$66,272
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

# Non Operating Income and Expenses

## 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Non Operating Revenues:</b>				
Nonoperating Revenues	\$36,090	\$36,090	\$20,099	\$65,709
Interest Income	\$56,014	\$108,014	\$98,013	\$91,855
Ad Valorem Taxes	\$6,246,094	\$5,163,132	\$5,176,635	\$5,048,434
Insurance Settlements	\$0	\$0	\$20,222	\$25,000
Operating Grants	\$0	\$0	\$124,697	\$41,758
Capital Grants	\$603,000	\$686,147	\$901,123	\$23,928
Tax Sharing	\$130,000	\$130,000	\$120,223	\$202,212
Gain (Loss) on Investments	\$0	\$0	\$0	\$0
Other Revenues	\$0	\$0	\$0	\$0
<b>Total Non Operating Revenues:</b>	<b>\$7,071,198</b>	<b>\$6,123,383</b>	<b>\$6,461,012</b>	<b>\$5,498,896</b>
<b>Non Operating Expenses</b>				
Other NonOp Expenses	(\$82,000)	(\$42,000)	(\$39,755)	(\$276,633)
Closed Projects	(\$15,000)	(\$15,000)	(\$8,325)	(\$23,370)
Depreciation of Asset costs Purchased with Grant \$\$	(\$629,340)	(\$609,411)	(\$609,411)	\$0
Banking/Investment Fees	(\$23,000)	(\$23,000)	(\$13,378)	(\$40,013)
Financing Interest Expense	\$0	(\$102,960)	(\$154,810)	(\$116,030)
Bond Interest Expense	(\$1,703,891)	(\$1,508,587)	(\$1,508,627)	(\$1,477,464)
Bond Disc/Issue Cost	(\$10,500)	(\$1,200)	(\$6,454)	(\$51,205)
Premium on Bonds	\$116,282	\$120,110	\$121,216	\$272,395
Election Expense	(\$94,800)	(\$65,000)	\$0	\$0
Public Amenities	(\$242,480)	(\$224,480)	(\$227,792)	(\$241,489)
Commission Special Projects	(\$351,000)	\$0	\$0	\$0
Extraordinary Expenses	\$0	\$0	\$0	\$0
<b>Total Non Operating Expenses</b>	<b>(\$3,035,729)</b>	<b>(\$2,471,528)</b>	<b>(\$2,447,336)</b>	<b>(\$1,953,809)</b>
<b>Non Operating Income (Loss)</b>	<b>\$4,035,469</b>	<b>\$3,651,855</b>	<b>\$4,013,676</b>	<b>\$3,545,087</b>

# Consolidated Environmental 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$286,580)	(\$275,380)	(\$278,518)	(\$244,190)
Benefits	(\$107,361)	(\$95,865)	(\$99,177)	(\$85,215)
Outside Professional Services	(\$295,500)	(\$323,750)	(\$3,008,487)	(\$171,810)
Supplies	(\$2,950)	(\$1,275)	(\$851)	(\$703)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$20,250)	(\$14,100)	(\$12,977)	(\$9,953)
Utilities	(\$16,200)	(\$13,500)	(\$10,673)	(\$10,643)
Other Operating Expenses	(\$57,500)	(\$55,000)	(\$57,125)	(\$60,993)
Allocated Costs to Capital	\$70,000	\$203,790	\$208,365	\$230,109
Allocated Cost From Another Unit	(\$30,835)	(\$18,385)	(\$26,563)	(\$31,810)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$747,176)</b>	<b>(\$593,465)</b>	<b>(\$3,286,006)</b>	<b>(\$385,208)</b>
<b>Maintenance Expenses:</b>				
Salaries				
Benefits				
Outside Professional Services				
Supplies	(\$665)	(\$500)	(\$339)	(\$54)
General & Administrative Direct	(\$250)	(\$5,500)	(\$3,936)	(\$3,378)
Utilities	\$0	\$0	\$0	\$0
M&R to Prop/Facilities/Equip	(\$221,300)	(\$207,450)	(\$209,623)	(\$177,749)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	(\$1,500)	(\$991)	(\$955)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$222,215)</b>	<b>(\$214,950)</b>	<b>(\$214,889)</b>	<b>(\$182,136)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$969,391)</b>	<b>(\$808,415)</b>	<b>(\$3,500,895)</b>	<b>(\$567,344)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$969,391)</b>	<b>(\$808,415)</b>	<b>(\$3,500,895)</b>	<b>(\$567,344)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead				
<b>Net Income (Loss)</b>	<b>(\$969,391)</b>	<b>(\$808,415)</b>	<b>(\$3,500,895)</b>	<b>(\$567,344)</b>

# Environmental Administration 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$191,095)	(\$181,767)	(\$183,074)	(\$151,267)
Benefits	(\$71,931)	(\$63,734)	(\$65,734)	(\$53,275)
Outside Professional Services	(\$253,000)	(\$262,500)	(\$2,961,257)	(\$161,590)
Supplies	(\$300)	(\$100)	(\$55)	(\$97)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$17,950)	(\$11,950)	(\$11,982)	(\$8,551)
Other Operating Expenses	\$0	\$0	\$0	(\$38)
Allocated Costs to Capital	\$70,000	\$72,170	\$90,082	\$122,491
Allocated Cost From Another Unit	(\$30,835)	(\$15,000)	(\$25,435)	(\$31,810)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$495,111)</b>	<b>(\$462,881)</b>	<b>(\$3,157,455)</b>	<b>(\$284,137)</b>
<b>Maintenance Expenses:</b>				
Supplies	(\$165)	\$0	(\$168)	\$0
M&R to Buildings	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$165)</b>	<b>\$0</b>	<b>(\$168)</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$495,276)</b>	<b>(\$462,881)</b>	<b>(\$3,157,623)</b>	<b>(\$284,137)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$495,276)</b>	<b>(\$462,881)</b>	<b>(\$3,157,623)</b>	<b>(\$284,137)</b>
Depreciation				
General & Administrative Overhead	\$0	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>(\$495,276)</b>	<b>(\$462,881)</b>	<b>(\$3,157,623)</b>	<b>(\$284,137)</b>



# Cascade Pole 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$95,485)	(\$93,613)	(\$95,444)	(\$92,922)
Benefits	(\$35,430)	(\$32,131)	(\$33,444)	(\$31,940)
Outside Professional Services	(\$42,500)	(\$61,250)	(\$47,229)	(\$10,220)
Supplies	(\$2,650)	(\$1,175)	(\$795)	(\$606)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$2,300)	(\$2,150)	(\$995)	(\$1,402)
Utilities	(\$16,200)	(\$13,500)	(\$10,673)	(\$10,643)
Other Operating Expenses	(\$57,500)	(\$55,000)	(\$57,125)	(\$60,955)
Allocated Costs to Capital	\$0	\$131,620	\$118,283	\$107,618
Allocated Cost From Another Unit	\$0	(\$3,385)	(\$1,128)	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$252,065)</b>	<b>(\$130,584)</b>	<b>(\$128,550)</b>	<b>(\$101,070)</b>
<b>Maintenance Expenses:</b>				
Supplies	(\$500)	(\$500)	(\$170)	(\$54)
Equipment Rentals	(\$250)	(\$5,500)	(\$3,936)	(\$3,378)
Facility Rental	\$0	\$0	\$0	\$0
M&R to Buildings	(\$221,300)	(\$207,450)	(\$209,623)	(\$177,749)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	(\$1,500)	(\$991)	(\$955)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$222,050)</b>	<b>(\$214,950)</b>	<b>(\$214,720)</b>	<b>(\$182,136)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$474,115)</b>	<b>(\$345,534)</b>	<b>(\$343,270)</b>	<b>(\$283,206)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$474,115)</b>	<b>(\$345,534)</b>	<b>(\$343,270)</b>	<b>(\$283,206)</b>
Depreciation				
General & Administrative Overhead	\$0	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>(\$474,115)</b>	<b>(\$345,534)</b>	<b>(\$343,270)</b>	<b>(\$283,206)</b>

# Foreign Trade Zone 2018 Budget

	2018 Budget	2017 Budget	2017 Projected Year End	2016 Actual Audited
<b>Revenues</b>				
Policy Group Revenues	\$2,269	\$4,042	\$136	\$130
Tenant Revenues	\$22,000	\$22,000	\$27,500	\$21,350
Interest Income	\$0	\$284	\$237	\$265
<b>Total Revenues</b>	<b>\$24,269</b>	<b>\$26,326</b>	<b>\$27,873</b>	<b>\$21,745</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
O/S Professional Services	(\$6,750)	(\$4,500)	(\$1,725)	(\$675)
Supplies	(\$200)	(\$200)	(\$72)	\$0
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General Administration	(\$11,300)	(\$11,300)	(\$3,900)	(\$3,405)
Utilities	\$0	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$0	\$0
Allocated Costs From Another Unit	(\$6,020)	(\$10,042)	(\$20,041)	(\$22,849)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$24,270)</b>	<b>(\$26,042)</b>	<b>(\$25,738)</b>	<b>(\$26,929)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$24,270)</b>	<b>(\$26,042)</b>	<b>(\$25,738)</b>	<b>(\$26,929)</b>
<b>OPERATING INCOME</b>	<b>(\$1)</b>	<b>\$284</b>	<b>\$2,135</b>	<b>(\$5,184)</b>
G & A Overhead	\$0	\$0	\$0	\$0
Depreciation	\$0	\$0	\$0	\$0
<b>NET INCOME (Loss)</b>	<b>(\$1)</b>	<b>\$284</b>	<b>\$2,135</b>	<b>(\$5,184)</b>