



South Puget Sound's Premier Seaport

## INNOVATIONS IN LOGGING LOGISTICS; A PORT PERSPECTIVE

That was the topic of a keynote panel presentation by Len Faucher, Port of Olympia Marine Terminal Director, at the recent Western Region Fall Meeting of the Forest Resources Association in Olympia. The Port also helped sponsor the meeting.

“My hope was to show the interconnection between public ports, the collective public, and the logging industry through highlighting the effect of the log market on regional ports like the Port of Olympia, the impact from the shipping market, current ship operations and practices, and the impact of environmental regulations through a Port perspective. We also face a number of significant challenges to the current market due to tariff threats and currency exchange.”

**Len Faucher**, Port of Olympia Marine Terminal Director

Here are some of the highlights of his presentation.

### Log Export Market

The log export market creates a way to hedge against domestic market demand fluctuations. The export market can act as a spill over to ensure domestic prices don't completely drop or that the balance in supply/demand doesn't shift completely one-way.



Domestic log prices have increased significantly over the last few years. This impacts the supply side for the international shipping market.

### Shipping Market

The Order Book drives market. Earnings have been soft, but are improving. US Dollar Currency remains strong.

### Import Tariffs

The current rhetoric or potential fallout from import tariffs could mean significant changes with the relationship between the United States and China pertaining to trade. China has already increased its screening for bark residue and potential beetles. Additionally, China's normal response to tariffs is to ensure its products are still being purchased, so they can devalue the Yuan accordingly adding burdens to their own purchasing power and reducing what the U.S. can export. Both outcomes are bad for Ports.

### Environmental Regulations

Environmental rules have changed how we do business. The Port of Olympia has been a leader in environmental

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stewardship with major initiatives in stormwater management, reducing CO2 emissions and a push to alternative energy. Shipping operators face more regulations in areas such as in ballast water/evasive species, hull cleaning and CO2 emissions.

### Safety Innovations

The Port of Olympia works very closely with ILWU Local #47. It's a very innovative partnership to ensure safe operations. We also pushed for the SSA safety release block and this has been an incredible safety innovation for log loading.

The Forest Resources Association represents the interests of nearly 300 organizations and businesses in the forest products industry. They all share common interests- they rely on the Forest Resources Association to promote the public policy interests of the forest products industry's supply chain on Capitol Hill and our work to advance operation efficiencies, supply chain relations and technical advancement. For more information, [click here](#).



The Port of Olympia and Port Blakely hosted a reception during the Forest Resources Association Western Region Fall Meeting.

### New Ship Calls Highlight Third Quarter



The *Lodestar Princess* departing the Port fully loaded with logs destined for China, as the *Global Gold* makes its way to the Port to be loaded with logs destined for Japan.

Thanks to new ship calls, import/export activity continued at a brisk pace in the third quarter at the Port of Olympia.

“By focusing on our competitive niche and servicing those sectors extraordinarily well, we continue to see new ship calls in 2018.”

**Kim Kawad**, Port of Olympia Business Development Coordinator



Port of Olympia Commissioner Bill McGregor presents a welcoming plaque to *Lodestar Princess* Captain Ronald Baricauda.



First arrival plaque presentation for the *Global Gold*. Pictured are Mary Catherine McAleer from Weyerhaeuser, Captain Gales and the Port of Olympia's Len Faucher.



### Olympia Honors Active Duty Military

On Sept. 7, the Thurston County Chamber and the Olympia Yacht Club hosted over 225 active duty military men and women at Island Home, a private island owned by the Olympia Yacht Club. As vessels carrying military members passed the Port docks, they saw the American flag flying from the mobile harbor crane and the salute from members of the Port of Olympia staff and Harbor Patrol, Olympia Fire and Police Departments, Lacey Fire and Police Departments, Tumwater Fire Department, Washington State Patrol, Thurston County Sheriff's Department, ILWU Local #47, Weyerhaeuser and Securitas Security Services.

“This is a small way we can show appreciation to those that serve.”

**Jennie Foglia-Jones**, Port Communications, Marketing & Outreach Manager



### Help shape the Future of the Port of Olympia



Vision 2050 offers a unique opportunity for you to shape how the Port will look, feel and function in the years PORT OF OLYMPIA ahead. The Port has been an integral part of community development in Thurston County for nearly a century. We understand our success is tied to our ability to implement defined community priorities. So, please share what matters most to you, and think big! To share your ideas, [take the survey](#).

To learn more [about the Port](#) and [Vision 2050 Planning Process](#), explore the links and content on this website.



## Port of Olympia hosts Harbor Days Festival

Olympia Harbor Days, which features the world's largest vintage tugboat races, vessel tours, displays, 200 arts and crafts booths, entertainment stages, food booths and other family fun, took place at the Port of Olympia and Olympia's Percival Landing August 31 -September 2. Almost 200 citizens attended

the Port's free tours on Saturday where they got a firsthand look at how Thurston County is connected with the global trade network, and how various modes of transportation move goods to their destination. They also heard maritime stories told by Olympia's longshoremen from ILWU Local #47, representatives from Weyerhaeuser, and the Port of Olympia's international marine terminal staff.

**MORE INFO:**

**Click here** to learn about our Marine Terminal Services & Facilities.

Sea camels intended for vessel standoff are available for sale or lease. Each section is 4.5' x 66' and weighs approximately 25,500 lbs. **Click here** to learn more.

# AMERICAS Breakbulk

OCT 2-4, 2018 | HOUSTON

LOOKING FORWARD TO SEEING YOU:

**OCTOBER 2-4** America's Breakbulk in Houston

**NOVEMBER 15** Dry Bulk & Commodities Conference in Vancouver, BC

**DECEMBER 13** Port of Olympia Customer Appreciation Event in Olympia, WA



## Port's Executive Director Recruitment Survey

The Port of Olympia has retained Karras Consulting to help conduct a search and selection process for the new Port of Olympia

Executive Director. A recruitment announcement is currently being developed and input is being sought from the community.

Just as the Port is seeking ideas from the community to shape future organizational priorities through the Vision 2050 initiative, the Commission is also seeking input on the background and qualifications of the individual who will be asked to lead it. Suggestions can be shared via an on line survey [here](#). The survey will be available through the end of October.

For more information about the Executive Director recruitment announcement, click [here](#).

## Seaport News and Notes ...



Robert Rose, business agent/secretary-treasurer of ILWU Local #47, is retiring in October. "Thank you Robert for your outstanding leadership, commitment to the

maritime industry and being a tremendous Port partner," said Len Faucher Marine Terminal Director. Robert served from May 28, 1980 - October 1, 2018.

To help our team better understand the Seaport and our customers, once a year we offer a vessel tour for Port of Olympia staff who have never been on a vessel. Joining Kim Kawada (I) on this year's tour are Brianna Baker, Brandon Sallee, Jeff Boothe, Rita Casey and Larry Wirkkala.



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## Port of Olympia's Seaport: Your Competitive Edge

When it comes to special handling needs, the Port of Olympia has the equipment, experience, and know-how to get the job done right.

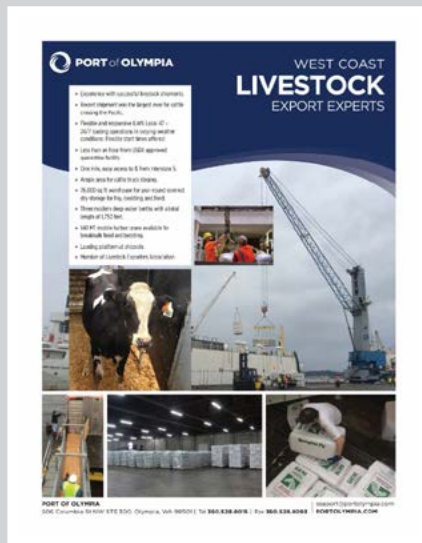
When you make the move with us, you can expect customized, efficient shipping services that enhance your bottom line.

Owned and operated by the Port of Olympia, our 66-acre terminal is situated on Budd Inlet at the head of Puget Sound. We are centrally located to serve Puget Sound and the Columbia River Basin, providing ready access to local, regional and international markets.

- + A complete cargo facility focused on breakbulk, bulk and ro-ro goods.
- + Rail service provided by Union Pacific and BNSF with an on-dock rail loop. Switching provided by the Olympia and Belmore Railroad.
- + Three modern, deepwater berths.
- + Strong working relationship with the ILWU to efficiently and safely expedite your cargo.
- + Heavy machinery, conveyor system, a heavy-lift mobile harbor crane, and truck scales.
- + A U.S. Customs bonded warehouse.
- + Easy access to Interstate 5.
- + Midway between Vancouver, Canada and Portland, Oregon.



[Click here](#) to view the Port's 140MT Mobile Harbor Crane in action at the Seaport.



[Click here](#) to learn why the Port of Olympia is the West Coast's Livestock export experts.



Three heavy duty, privately marked flat rail cars are now available for short or long-term lease. These 235 ton 60-straight flat deck cars are ideal for handling a wide variety of cargo.

[Click here](#) to learn more.

### IN THE NEWS...

**[Reg Garamendi warns U.S. is vulnerable to Russian polar dominance of sea lanes](#)** American Journal of Transportation

**[Trade with Asia Remains Healthy, but Uncertainty Looms](#)** Pacific Maritime Magazine

**[U.S. now the largest global crude oil producer, EIA says](#)** WorkBoat

**[ICS Releases Guide to Sulfur Rule Compliance](#)** The Maritime Executive

**[Streamlined Process Provides harrier ending for third tale of the TWIC](#)** The Professional Mariner

**[Global marine premiums up by 2% but challenges remain for marine underwriting](#)** Inside Marine

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