

Port of Olympia
Management Format Income Statement
2019 Draft Budget

	Airport & New Market	Swantown Marina	Marine Terminal	Properties	Storm Water Facility	General Admin.	2019 Budget
Operating Revenues	2,752	3,200	3,475	1,467	884		\$ 11,778
Operations & Maintenance Expenses	(1,000)	(2,116)	(2,668)	(720)	(800)		(7,304)
Contribution Margin	1,752	1,084	807	747	84	-	4,474
Administration Expenses	(716)	(709)	(708)	(706)	(51)	-	(2,890)
Operating Expenses	(1,716)	(2,825)	(3,376)	(1,426)	(851)	-	(10,194)
Operating Income before depreciation	1,036	375	99	41	33		1,584
Depreciation	(573)	(596)	(1,407)	(368)	(162)	(284)	(3,390)
Operating Income (loss)	463	(221)	(1,308)	(327)	(129)	(284)	(1,806)
	16.8%	-6.9%	-37.6%	-22.3%	-14.6%		-15.3%
Non-operating Revenues (expenses)							
Bond Interest Expense, net of Premium	(97)	(177)	(677)	(322)	(122)	(216)	(1,611)
Interest Income	-	-	-	-	-	95	95
Forest Board & Leasehold Tax	-	-	-	-	-	120	120
Bank Interest Expense	-	-	-	-	-	(76)	(76)
FTZ Revenue & Expense, net	-	-	-	-	-	1	1
Non Operating Revenues	-	-	-	-	-	15	15
Non Operating Expenses	-	-	-	-	-	70	(152)
Grant Income	-	-	-	-	-	150	275
Depreciation on Grant Assets	(387)	(62)	(142)	-	-	-	(591)
Settlements	-	-	-	-	-	-	-
Non-operating Revenues (expenses)	(484)	(239)	(819)	(322)	(122)	159	(1,924)
Income (loss) before Tax Levy	(21)	(460)	(2,127)	(649)	(251)	(125)	(3,730)

Income Statement

2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Activities:				
Total Operating Revenues	\$11,777,847	\$11,649,101	\$11,377,093	\$11,602,278
Total Operating and Maintenance Expenses	(\$10,193,726)	(\$10,113,888)	(\$9,186,181)	(\$9,493,903)
=====				
Port Operating Income/(Deficit) Incl OvHd	\$1,584,121	\$1,535,213	\$2,190,912	\$2,108,375
Depreciation	(\$3,389,533)	(\$3,629,592)	(\$3,623,985)	(\$3,366,311)
=====				
Port Operating Income/(Deficit)	(\$1,805,412)	(\$2,094,379)	(\$1,433,073)	(\$1,257,936)
Operating Margin	-15.33%	-17.98%	-12.60%	-10.84%
Non-Operating Activities:				
(Includes Environmental and FTZ)				
Other Non-Operating Revenues	\$229,532	\$222,104	\$229,648	\$233,126
Other Non-Operating Expenses	(\$199,526)	(\$214,800)	(\$173,773)	(\$633,064)
Environmental Expenses	(\$1,754,298)	(\$969,393)	(\$870,983)	(\$3,738,868)
Public Amenities	(\$246,980)	(\$242,480)	(\$230,594)	(\$225,333)
Commission Special Projects	(\$74,000)	(\$351,000)	(\$178,541)	\$0
Financing Interest Expense	(\$76,200)	\$0	(\$85,317)	(\$203,619)
FTZ Revenues	\$22,008	\$24,269	\$27,755	\$22,422
FTZ Expenses	(\$22,492)	(\$24,270)	(\$19,523)	(\$5,182)
=====				
Total Non-Operating Income/(Deficit), net	(\$2,121,956)	(\$1,555,570)	(\$1,301,328)	(\$4,550,518)
=====				
Non-Operating Income/(Deficit) before Tax Levy	(\$3,927,368)	(\$3,649,949)	(\$2,734,401)	(\$5,808,454)
=====				
Ad Valorem Taxes and Interest				
on G.O Bonds				
Ad Valorem Tax Revenue	\$6,418,300	\$6,246,094	\$6,221,833	\$5,181,003
Bond Expenses	(\$1,611,451)	(\$1,598,109)	(\$1,663,648)	(\$1,468,002)
=====				
Total Port Income (Deficit)	\$879,481	\$998,036	\$1,823,784	(\$2,095,453)
Grants	\$275,000	\$603,000	\$361,329	\$865,844
Depreciation of Asset costs Purchased with Grant \$\$	(\$590,575)	(\$629,340)	(\$618,372)	(\$582,323)
=====				
Increase (decrease) in Net Assets	\$563,906	\$971,696	\$1,566,741	(\$1,811,932)

Income Statement by Business Unit

2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Revenue:				
Airport and New Market Industrial	\$2,752,235	\$2,740,998	\$2,755,734	\$2,732,729
Swantown Marina & Boatworks	\$3,199,415	\$3,087,547	\$3,200,150	\$2,836,857
Marine Terminal	\$3,475,298	\$3,633,408	\$3,228,867	\$4,292,767
Stormwater Facility	\$883,633	\$866,178	\$899,234	\$516,908
Peninsula Properties	\$1,467,266	\$1,320,970	\$1,293,108	\$1,223,016
Total Operating Revenues	\$11,777,847	\$11,649,101	\$11,377,093	\$11,602,277
Operating & Maint Expenses:				
Airport and NewMarket Industrial	(\$999,738)	(\$990,163)	(\$889,806)	(\$953,547)
Swantown Marina & Boatworks	(\$2,115,215)	(\$2,031,207)	(\$2,021,616)	(\$1,690,273)
Marine Terminal	(\$2,667,884)	(\$2,866,969)	(\$2,577,487)	(\$3,403,952)
Stormwater Facility	(\$800,475)	(\$594,640)	(\$372,781)	(\$445,299)
Peninsula Properties	(\$719,825)	(\$580,892)	(\$605,410)	(\$456,209)
Total Operating & Maint Expenses	(\$7,303,137)	(\$7,063,871)	(\$6,467,100)	(\$6,949,280)
Operating Surplus:				
Airport and New Market Industrial	\$1,752,497	\$1,750,835	\$1,865,928	\$1,779,182
Swantown Marina & Boatworks	\$1,084,200	\$1,056,340	\$1,178,534	\$1,146,584
Marine Terminal	\$807,414	\$766,439	\$651,380	\$888,815
Stormwater Facility	\$83,158	\$271,538	\$526,453	\$71,609
Peninsula Properties	\$747,441	\$740,078	\$687,698	\$766,807
Total Port Operating Surplus / (Deficit)	\$4,474,710	\$4,585,230	\$4,909,993	\$4,652,997
Administrative Overhead Allocation to Business Units:				
Airport and NewMarket Industrial	(\$715,999)	(\$755,488)	(\$673,357)	(\$630,302)
Swantown Marina & Boatworks	(\$709,640)	(\$748,778)	(\$667,476)	(\$624,704)
Marine Terminal	(\$708,194)	(\$747,254)	(\$666,122)	(\$623,432)
Stormwater Facility	(\$50,874)	(\$53,681)	(\$47,837)	(\$44,785)
Peninsula Properties	(\$705,882)	(\$744,812)	(\$663,856)	(\$621,396)
Administration				
Total Administrative Overhead	(\$2,890,589)	(\$3,050,013)	(\$2,718,648)	(\$2,544,619)
Operating Income/(Deficit) after Overhead				
Airport and NewMarket Industrial	\$1,036,498	\$995,347	\$1,192,571	\$1,148,880
Swantown Marina & Boatworks	\$374,560	\$307,562	\$511,058	\$521,880
Marine Terminal	\$99,220	\$19,185	(\$14,742)	\$265,383
Stormwater Facility	\$32,284	\$217,857	\$478,616	\$26,824
Peninsula Properties	\$41,559	(\$4,734)	\$23,842	\$145,411
PORT OPERATING INCOME/(DEFICIT) AFTER OVERHEAD	\$1,584,121	\$1,535,217	\$2,191,345	\$2,108,378

Income Statement by Business Unit

2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Depreciation				
Airport and NewMarket Industrial	(\$572,730)	(\$577,572)	(\$569,756)	(\$522,801)
Swantown Marina & Boatworks	(\$595,816)	(\$661,488)	(\$650,336)	(\$646,815)
Marine Terminal	(\$1,406,595)	(\$1,514,652)	(\$1,534,396)	(\$1,349,538)
Stormwater Facility	(\$161,595)	(\$171,816)	(\$165,432)	(\$150,811)
Peninsula Properties	(\$368,415)	(\$405,024)	(\$405,040)	(\$331,887)
Administration	(\$284,382)	(\$299,040)	(\$299,025)	(\$364,458)
Total Depreciation	(\$3,389,533)	(\$3,629,592)	(\$3,623,985)	(\$3,366,310)
Port Operating Income (Deficit)				
After Overhead & Depreciation				
Airport and New Market Industrial	\$463,768	\$417,775	\$622,815	\$626,079
Swantown Marina & Boatworks	(\$221,256)	(\$353,926)	(\$139,278)	(\$124,935)
Marine Terminal	(\$1,307,375)	(\$1,495,467)	(\$1,549,138)	(\$1,084,155)
Stormwater Facility	(\$129,311)	\$46,041	\$313,184	(\$123,987)
Peninsula Properties	(\$326,856)	(\$409,758)	(\$381,198)	(\$186,476)
Administration	(\$284,382)	(\$299,040)	(\$299,025)	(\$364,458)
Total Port Operating Income/(Deficit)	(\$1,805,412)	(\$2,094,375)	(\$1,432,640)	(\$1,257,932)
Operating Margin				
Olympia Regional Airport	16.85%	15.24%	22.60%	22.91%
Swantown Marina & Boatworks	-6.92%	-11.46%	-4.35%	-4.40%
Marine Terminal	-37.62%	-41.16%	-47.98%	-25.26%
Stormwater Facility	-14.63%	5.32%	34.83%	-23.99%
Peninsula Properties	-22.28%	-31.02%	-29.48%	-15.25%
Port Operating Margin	-15.33%	-17.98%	-12.59%	-10.84%
Equals 1--(Operational Expenses / Operational Revenues)				

Income Statement by Business Unit

2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Olympia Regional Airport	\$2,752,235	\$2,740,998	\$2,755,734	\$2,732,729
Swantown Marina & Boatworks	\$3,199,415	\$3,087,547	\$3,200,150	\$2,836,857
Marine Terminal	\$3,475,298	\$3,633,408	\$3,228,867	\$4,292,767
Stormwater Facility	\$883,633	\$866,178	\$899,234	\$516,908
Peninsula Properties	\$1,467,266	\$1,320,970	\$1,293,108	\$1,223,016
Total Operating Revenues	\$11,777,847	\$11,649,101	\$11,377,093	\$11,602,277
Operating Expenses				
General Operations	(\$5,358,381)	(\$5,179,865)	(\$4,852,795)	(\$5,345,690)
Maintenance	(\$1,944,756)	(\$1,884,006)	(\$1,614,305)	(\$1,603,589)
Depreciation	(\$3,389,533)	(\$3,629,592)	(\$3,623,985)	(\$3,366,311)
General and Administrative	(\$2,890,589)	(\$3,050,017)	(\$2,719,081)	(\$2,544,624)
Total Operating Expenses	(\$13,583,259)	(\$13,743,480)	(\$12,810,166)	(\$12,860,214)
Port Operating Income/(Deficit) Incl OvHd	(\$1,805,412)	(\$2,094,379)	(\$1,433,073)	(\$1,257,937)
NonOperating Revenue (Expense)				
Nonoperating Revenues	\$15,000	\$36,090	\$14,486	\$7,249
Interest Income	\$95,032	\$56,014	\$94,005	\$91,353
Tax Sharing Income: Forest Board & Leasehold	\$119,500	\$130,000	\$121,157	\$114,302
Settlements	\$0	\$0	\$0	\$20,222
Grant Income	\$275,000	\$603,000	\$361,329	\$865,844
Depreciation of Asset costs Purchased with Grant \$\$	(\$590,575)	(\$629,340)	(\$618,372)	(\$582,323)
Gain (Loss) on Investments	\$0	\$0	\$0	\$0
FTZ Revenues	\$22,008	\$24,269	\$27,755	\$22,422
Non Operating Expenses	(\$152,126)	(\$120,000)	(\$68,738)	(\$633,064)
Financing Interest Expenses	(\$76,200)	\$0	(\$85,317)	(\$203,619)
Election Expense	(\$47,400)	(\$94,800)	(\$105,035)	\$0
Environmental Expenses	(\$1,754,298)	(\$969,393)	(\$870,983)	(\$3,738,868)
FTZ Expenses	(\$22,492)	(\$24,270)	(\$19,523)	(\$5,182)
Public Amenities	(\$246,980)	(\$242,480)	(\$230,594)	(\$225,333)
Commission Special Projects	(\$74,000)	(\$351,000)	(\$178,541)	\$0
Total NonOperating Revenue (Exp)	(\$2,437,531)	(\$1,581,910)	(\$1,558,371)	(\$4,266,997)
Total Port Income/(Deficit) Before Net Ad Valorem Tax Revenue	(\$4,242,943)	(\$3,676,289)	(\$2,991,444)	(\$5,524,934)
Ad Valorem Tax Revenue	\$6,418,300	\$6,246,094	\$6,221,833	\$5,181,003
Bond Expense	(\$1,611,451)	(\$1,598,109)	(\$1,663,648)	(\$1,468,002)
Ad Valorem Tax Revenue, net	\$4,806,849	\$4,647,985	\$4,558,185	\$3,713,001
Total Port Income (Deficit)	\$563,906	\$971,696	\$1,566,741	(\$1,811,933)

Olympia Regional Airport 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Revenues:				
Landing Fees	\$7,500	\$7,500	\$3,444	\$9,968
Utility (Pass Thru Costs)	\$11,850	\$11,800	\$9,391	\$12,409
Land Rents	\$1,951,893	\$1,954,857	\$1,959,364	\$1,934,054
Space & Hanger Rental	\$765,197	\$751,311	\$755,703	\$753,295
Fuel Flowage Fees	\$15,000	\$15,000	\$9,533	\$21,898
Other Misc. Income	\$795	\$530	\$18,299	\$1,105
Total Operating Revenues	\$2,752,235	\$2,740,998	\$2,755,734	\$2,732,729
Operating Expenses:				
Salaries	(\$189,773)	(\$187,498)	(\$175,588)	(\$196,689)
Benefits	(\$73,221)	(\$72,273)	(\$74,590)	(\$71,004)
Outside Professional Services	(\$76,640)	(\$36,320)	(\$47,299)	(\$29,536)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	(\$1,500)	(\$1,500)	(\$1,380)	(\$1,344)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$154,148)	(\$139,179)	(\$139,271)	(\$134,068)
Utilities	(\$102,450)	(\$101,090)	(\$92,200)	(\$105,681)
Other Operating Expense	(\$6,700)	(\$6,700)	(\$4,304)	(\$11,999)
Allocated Costs From Another Unit	(\$13,438)	(\$13,438)	(\$70,728)	(\$122,746)
Allocated Costs To Another Unit	\$0	\$0	\$57,544	\$79,153
Total Operating Expenses	(\$617,870)	(\$557,998)	(\$547,816)	(\$593,914)
Maintenance Expenses:				
Salaries	(\$99,866)	(\$158,850)	(\$136,138)	(\$132,313)
Benefits	(\$57,671)	(\$87,484)	(\$70,434)	(\$76,327)
Outside Professional Services	(\$31,000)	(\$16,000)	(\$22,154)	(\$15,851)
Supplies	(\$17,500)	(\$17,500)	(\$14,952)	(\$12,361)
Equipment Rentals	(\$1,000)	(\$1,000)	(\$360)	\$0
General & Administrative Direct	\$0	\$0	\$948	(\$820)
Other Maintenance Expense	(\$6,000)	(\$6,000)	(\$4,253)	(\$2,554)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$166,700)	(\$143,200)	(\$99,924)	(\$129,043)
Allocated Costs From Another Unit	(\$2,131)	(\$2,131)	(\$9,572)	(\$13,778)
Allocated Costs To Another Unit	\$0	\$0	\$14,849	\$23,412
Total Maintenance Expenses	(\$381,868)	(\$432,165)	(\$341,990)	(\$359,635)
Total Operating & Maintenance Expenses	(\$999,738)	(\$990,163)	(\$889,806)	(\$953,549)
Income (Loss) Before Deprec & Overhead	\$1,752,497	\$1,750,835	\$1,865,928	\$1,779,180
Depreciation	(\$572,730)	(\$577,572)	(\$569,756)	(\$522,801)
General & Administrative Overhead	(\$715,999)	(\$755,488)	(\$673,357)	(\$630,302)
Net Income (Loss)	\$463,768	\$417,775	\$622,815	\$626,077

Airport Operations 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Revenues:				
Landing Fees	\$7,500	\$7,500	\$3,444	\$9,968
Utility (Pass Thru Costs)	\$7,350	\$7,300	\$7,333	\$7,824
Land Rents	\$500,032	\$485,599	\$487,262	\$473,559
Space & Hanger Rental	\$543,697	\$531,252	\$535,647	\$536,779
Fuel Flowage Fees	\$15,000	\$15,000	\$9,533	\$21,898
Other Misc. Income	\$795	\$530	\$13,738	\$1,105
Total Operating Revenues	\$1,074,374	\$1,047,181	\$1,056,957	\$1,051,133
Operating Expenses:				
Salaries	(\$189,773)	(\$187,498)	(\$175,588)	(\$196,689)
Benefits	(\$73,221)	(\$72,273)	(\$74,590)	(\$71,004)
Outside Professional Services	(\$29,000)	(\$22,500)	(\$24,899)	(\$20,717)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	(\$1,500)	(\$1,500)	(\$1,380)	(\$1,344)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$34,256)	(\$31,611)	(\$31,743)	(\$31,922)
Utilities	(\$52,800)	(\$52,100)	(\$47,450)	(\$50,205)
Other Operating Expense	(\$3,100)	(\$3,100)	(\$2,802)	(\$2,136)
Allocated Costs From Another Unit	(\$13,438)	(\$13,438)	(\$11,357)	(\$25,663)
Allocated Costs To Another Unit	\$0	\$0	\$57,544	\$79,153
Total Operating Expenses	(\$397,088)	(\$384,020)	(\$312,265)	(\$320,527)
Maintenance Expenses:				
Salaries	(\$99,866)	(\$158,850)	(\$136,138)	(\$132,313)
Benefits	(\$57,671)	(\$87,484)	(\$70,434)	(\$76,327)
Outside Professional Services	(\$30,000)	(\$15,000)	(\$21,794)	(\$14,032)
Supplies	(\$16,500)	(\$16,500)	(\$14,592)	(\$12,037)
Equipment Rentals	(\$1,000)	(\$1,000)	(\$360)	\$0
General & Administrative Direct	\$0	\$0	\$948	(\$820)
Other Maintenance Expense	(\$3,000)	(\$3,000)	(\$3,213)	(\$2,494)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$126,200)	(\$106,200)	(\$72,977)	(\$103,446)
Allocated Costs From Another Unit	(\$2,131)	(\$2,131)	(\$707)	(\$587)
Allocated Costs To Another Unit	\$0	\$0	\$14,849	\$23,412
Total Maintenance Expenses	(\$336,368)	(\$390,165)	(\$304,418)	(\$318,644)
Total Operating & Maintenance Expenses	(\$733,456)	(\$774,185)	(\$616,683)	(\$639,171)
Income (Loss) Before Deprec & Overhead	\$340,918	\$272,996	\$440,274	\$411,962
Depreciation	(\$336,554)	(\$310,092)	(\$315,124)	(\$329,442)
General & Administrative Overhead	(\$147,709)	(\$155,855)	(\$138,914)	(\$130,030)
Net Income	(\$143,345)	(\$192,951)	(\$13,764)	(\$47,510)

NewMarket Industrial Campus 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Revenues:				
Landing Fees	\$0	\$0	\$0	\$0
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Land Rents	\$1,451,861	\$1,449,636	\$1,452,482	\$1,439,223
Space & Hanger Rental	\$60,480	\$60,480	\$60,480	\$60,000
Fuel Flowage Fees	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$1,061	\$0
Total Operating Revenues	\$1,512,341	\$1,510,116	\$1,514,023	\$1,499,223
Operating Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$25,800)	(\$5,480)	(\$4,601)	(\$2,966)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$119,892)	(\$107,568)	(\$107,528)	(\$102,146)
Utilities	(\$6,010)	(\$5,350)	(\$5,686)	(\$5,451)
Other Operating Expense	(\$1,000)	(\$1,000)	(\$360)	(\$1,230)
Allocated Costs From Another Unit	\$0	\$0	(\$59,371)	(\$97,083)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$152,702)	(\$119,398)	(\$177,546)	(\$208,876)
Maintenance Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$1,000)	(\$1,000)	(\$360)	(\$1,818)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Other Maintenance Expense	(\$2,000)	(\$2,000)	(\$680)	(\$59)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$22,000)	(\$17,000)	(\$6,158)	(\$13,619)
Allocated Costs From Another Unit	\$0	\$0	(\$4,357)	(\$11,246)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$25,000)	(\$20,000)	(\$11,555)	(\$26,742)
Total Operating & Maintenance Expenses	(\$177,702)	(\$139,398)	(\$189,101)	(\$235,618)
Income (Loss) Before Deprec & Overhead	\$1,334,639	\$1,370,718	\$1,324,922	\$1,263,605
Depreciation	(\$89,158)	(\$111,276)	(\$118,404)	(\$109,374)
General & Administrative Overhead	(\$481,572)	(\$508,132)	(\$452,893)	(\$477,528)
Net Income	\$763,909	\$751,310	\$753,625	\$676,703

Cleanwater Centre 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Revenues:				
Landing Fees	\$0	\$0	\$0	\$0
Utility (Pass Thru Costs)	\$4,500	\$4,500	\$2,058	\$4,585
Land Rents	\$0	\$19,622	\$19,620	\$21,272
Space & Hanger Rental	\$161,020	\$159,579	\$159,576	\$156,516
Fuel Flowage Fees	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$3,500	\$0
Total Operating Revenues	\$165,520	\$183,701	\$184,754	\$182,373
Operating Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$21,840)	(\$8,340)	(\$17,799)	(\$5,852)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$43,640)	(\$43,640)	(\$39,064)	(\$50,025)
Other Operating Expense	(\$2,600)	(\$2,600)	(\$1,142)	(\$8,632)
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$68,080)	(\$54,580)	(\$58,005)	(\$64,509)
Maintenance Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$1,000)	(\$1,000)	(\$360)	(\$324)
Equipment Rentals	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Other Maintenance Expense	(\$1,000)	(\$1,000)	(\$360)	\$0
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$18,500)	(\$20,000)	(\$20,789)	(\$11,978)
Allocated Costs From Another Unit	\$0	\$0	(\$4,508)	(\$1,946)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$20,500)	(\$22,000)	(\$26,017)	(\$14,248)
Total Operating & Maintenance Expenses	(\$88,580)	(\$76,580)	(\$84,022)	(\$78,757)
Income (Loss) Before Deprec & Overhead	\$76,940	\$107,121	\$100,732	\$103,616
Depreciation	(\$147,018)	(\$156,204)	(\$136,228)	(\$83,984)
General & Administrative Overhead	(\$86,718)	(\$91,501)	(\$81,550)	(\$22,744)
Net Income	(\$156,796)	(\$140,584)	(\$117,046)	(\$3,112)

Consolidated Swantown Operations 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Revenues				
Moorage	\$2,042,530	\$1,985,100	\$2,017,273	\$1,962,687
Utility (Pass Through Costs)	\$161,091	\$158,002	\$157,026	\$171,257
Collected Fees	\$343,147	\$329,110	\$364,941	\$338,967
General Labor Charge	\$4,800	\$3,600	\$9,033	\$5,645
Property and Land Rents	\$48,647	\$46,635	\$54,256	\$46,922
Space Rentals	\$137,300	\$116,700	\$135,826	\$126,442
Fuel Sales	\$415,000	\$414,000	\$401,923	\$144,826
Equipment Rental with Operator	\$22,900	\$11,000	\$27,334	\$19,587
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$24,000	\$23,400	\$32,538	\$20,524
Total Operating Revenues	\$3,199,415	\$3,087,547	\$3,200,150	\$2,836,857
Operating Expenses				
Salaries	(\$542,234)	(\$514,524)	(\$504,958)	(\$477,742)
Benefits	(\$267,599)	(\$256,181)	(\$254,935)	(\$235,604)
Outside Professional Services	(\$152,600)	(\$137,878)	(\$152,028)	(\$146,710)
Supplies	(\$341,300)	(\$339,820)	(\$335,117)	(\$116,058)
Equipment Rental	(\$7,200)	(\$4,800)	(\$9,500)	(\$10,271)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$127,706)	(\$119,835)	(\$110,865)	(\$122,331)
Utilities	(\$280,720)	(\$268,600)	(\$262,936)	(\$241,240)
Other Operating Expense	(\$81,000)	(\$72,300)	(\$89,983)	(\$72,151)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	(\$8,343)	(\$53,006)	(\$78,963)
Allocated Costs to Another Unit	\$0	\$0	\$31,072	\$44,868
Total Operating Expenses	(\$1,800,359)	(\$1,722,281)	(\$1,742,256)	(\$1,456,202)
Maintenance Expenses:				
Salaries	(\$115,776)	(\$111,402)	(\$111,839)	(\$102,236)
Benefits	(\$56,610)	(\$55,161)	(\$55,404)	(\$51,286)
Outside Professional Services	(\$2,400)	(\$2,400)	(\$7,926)	(\$152)
Supplies	(\$18,000)	(\$19,600)	(\$12,171)	(\$9,431)
Equipment Rentals	(\$1,800)	(\$1,800)	(\$1,439)	(\$252)
Facility Rental	(\$43,470)	(\$46,120)	(\$41,405)	(\$43,198)
General & Administrative Direct	\$0	\$0	\$451	(\$397)
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$76,800)	(\$71,200)	(\$49,252)	(\$37,034)
Allocated Costs to Capital	\$0	\$0	\$0	\$9,337
Allocated Cost From Another Unit	\$0	(\$1,243)	(\$411)	\$0
Allocated Costs to Another Unit	\$0	\$0	\$36	\$579
Total Maintenance Expenses	(\$314,856)	(\$308,926)	(\$279,360)	(\$234,070)
Total Operating & Maint Exp	(\$2,115,215)	(\$2,031,207)	(\$2,021,616)	(\$1,690,272)
Income (Loss) Before Deprec & Overhead	\$1,084,200	\$1,056,340	\$1,178,534	\$1,146,585
Depreciation	(\$595,816)	(\$661,488)	(\$650,336)	(\$646,815)
General & Administrative Overhead	(\$709,640)	(\$748,778)	(\$667,476)	(\$624,704)
Net Income (Loss)	(\$221,256)	(\$353,926)	(\$139,278)	(\$124,934)

Swantown Marina 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Revenues				
Moorage	\$1,915,650	\$1,862,703	\$1,877,514	\$1,842,770
Utility (Pass Through Costs)	\$160,191	\$157,402	\$156,251	\$170,607
Collected Fees	\$97,787	\$99,605	\$102,700	\$100,146
Property and Land Rents	\$11,350	\$10,939	\$11,364	\$11,224
Space Rentals	\$57,600	\$42,000	\$50,220	\$48,868
Equipment Rental with Operator	\$0	\$0	\$0	\$0
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$12,000	\$12,000	\$16,676	\$13,226
Total Operating Revenues	\$2,254,578	\$2,184,649	\$2,214,725	\$2,186,841
Operating Expenses				
Salaries	(\$342,262)	(\$326,716)	(\$323,549)	(\$318,009)
Benefits	(\$153,591)	(\$147,247)	(\$147,429)	(\$142,873)
Outside Professional Services	(\$127,500)	(\$114,898)	(\$121,115)	(\$139,308)
Supplies	(\$11,100)	(\$11,100)	(\$9,378)	(\$4,335)
Equipment Rental	(\$7,200)	(\$4,800)	(\$9,500)	(\$10,271)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$107,214)	(\$101,775)	(\$94,516)	(\$109,318)
Utilities	(\$238,600)	(\$225,400)	(\$221,177)	(\$201,664)
Other Operating Expense	(\$70,800)	(\$62,400)	(\$80,379)	(\$67,783)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	(\$8,343)	(\$21,898)	(\$33,674)
Allocated Costs to Another Unit	\$0	\$0	\$31,072	\$44,868
Total Operating Expenses	(\$1,058,267)	(\$1,002,679)	(\$997,869)	(\$982,367)
Maintenance Expenses:				
Salaries	(\$115,776)	(\$111,402)	(\$111,839)	(\$102,236)
Benefits	(\$56,610)	(\$55,161)	(\$55,404)	(\$51,286)
Outside Professional Services	(\$2,400)	(\$2,400)	(\$7,926)	(\$152)
Supplies	(\$16,200)	(\$17,800)	(\$11,052)	(\$8,511)
Equipment Rental	(\$1,800)	(\$1,800)	(\$724)	(\$252)
Facility Rental	(\$43,470)	(\$46,120)	(\$41,405)	(\$43,198)
General & Administrative Direct	\$0	\$0	\$451	(\$397)
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$58,200)	(\$54,100)	(\$33,866)	(\$24,985)
Allocated Costs to Capital	\$0	\$0	\$0	\$9,337
Allocated Cost From Another Unit	\$0	(\$1,243)	(\$411)	\$0
Allocated Costs to Another Unit	\$0	\$0	\$36	\$579
Total Maintenance Expenses	(\$294,456)	(\$290,026)	(\$262,140)	(\$221,101)
Total Operating & Maint Exp	(\$1,352,723)	(\$1,292,705)	(\$1,260,009)	(\$1,203,468)
Income (Loss) Before Deprec & Overhead	\$901,855	\$891,944	\$954,716	\$983,373
Depreciation	(\$383,603)	(\$389,808)	(\$391,040)	(\$412,124)
General & Administrative Overhead	(\$485,619)	(\$512,401)	(\$456,803)	(\$481,091)
Net Income (Loss)	\$32,633	(\$10,265)	\$106,873	\$90,158

Swantown Boatworks 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Revenues				
Moorage	\$126,880	\$122,397	\$139,759	\$119,918
Utility (Pass Through Costs)	\$900	\$600	\$775	\$650
Collected Fees	\$244,200	\$228,700	\$261,413	\$238,573
General Labor Charge	\$4,800	\$3,600	\$9,033	\$5,645
Property and Land Rents	\$37,297	\$35,696	\$42,892	\$35,698
Space Rentals	\$79,700	\$74,700	\$85,606	\$77,574
Equipment Rental with Operator	\$22,900	\$11,000	\$27,334	\$19,587
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$12,000	\$11,400	\$15,862	\$7,299
Total Operating Revenues	\$528,677	\$488,093	\$582,674	\$504,944
Operating Expenses				
Salaries	(\$157,227)	(\$146,608)	(\$146,035)	(\$137,416)
Benefits	(\$87,636)	(\$84,857)	(\$85,201)	(\$80,712)
Outside Professional Services	(\$15,300)	(\$6,780)	(\$23,750)	(\$4,496)
Supplies	(\$3,600)	(\$3,000)	(\$3,670)	(\$3,915)
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$17,192)	(\$14,460)	(\$14,255)	(\$12,341)
Utilities	(\$41,700)	(\$42,300)	(\$41,249)	(\$39,381)
Other Operating Expense	(\$7,200)	(\$6,900)	(\$7,066)	(\$3,775)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$31,072)	(\$44,868)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$329,855)	(\$304,905)	(\$352,298)	(\$326,904)
Maintenance Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$1,800)	(\$1,800)	(\$1,119)	(\$920)
Equipment Rentals	\$0	\$0	(\$715)	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$12,600)	(\$11,100)	(\$9,675)	(\$11,500)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$14,400)	(\$12,900)	(\$11,509)	(\$12,420)
Total Operating & Maint Exp	(\$344,255)	(\$317,805)	(\$363,807)	(\$339,324)
Income (Loss) Before Deprec & Overhead	\$184,422	\$170,288	\$218,867	\$165,620
Depreciation	(\$138,653)	(\$179,544)	(\$179,544)	(\$152,881)
General & Administrative Overhead	(\$137,303)	(\$144,876)	(\$129,123)	(\$120,869)
Net Income (Loss)	(\$91,534)	(\$154,132)	(\$89,800)	(\$108,130)

Swantown Fuel Facility

2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Revenues				
Moorage	\$0	\$0	\$0	\$0
Utility (Pass Through Costs)	\$0	\$0	\$0	\$0
Collected Fees	\$1,160	\$805	\$828	\$247
General Labor Charge	\$0	\$0	\$0	\$0
Property and Land Rents	\$0	\$0	\$0	\$0
Space Rentals	\$0	\$0	\$0	\$0
Fuel Sales	\$415,000	\$414,000	\$401,923	\$144,826
Equipment Rental with Operator	\$0	\$0	\$0	\$0
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$0	\$0	\$0	\$0
Total Operating Revenues	\$416,160	\$414,805	\$402,751	\$145,073
Operating Expenses				
Salaries	(\$42,745)	(\$41,200)	(\$35,374)	(\$22,317)
Benefits	(\$26,373)	(\$24,077)	(\$22,305)	(\$12,020)
Outside Professional Services	(\$9,800)	(\$16,200)	(\$7,163)	(\$2,907)
Supplies	(\$326,600)	(\$325,720)	(\$322,069)	(\$107,808)
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$3,300)	(\$3,600)	(\$2,094)	(\$672)
Utilities	(\$420)	(\$900)	(\$510)	(\$196)
Other Operating Expense	(\$3,000)	(\$3,000)	(\$2,538)	(\$593)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$36)	(\$420)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$412,238)	(\$414,697)	(\$392,089)	(\$146,933)
Maintenance Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$6,000)	(\$6,000)	(\$5,711)	(\$549)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$6,000)	(\$6,000)	(\$5,711)	(\$549)
Total Operating & Maint Exp	(\$418,238)	(\$420,697)	(\$397,800)	(\$147,482)
Income (Loss) Before Deprec & Overhead	(\$2,078)	(\$5,892)	\$4,951	(\$2,409)
Depreciation	(\$73,560)	(\$92,136)	(\$79,752)	(\$81,809)
General & Administrative Overhead	(\$86,718)	(\$91,501)	(\$81,550)	(\$22,744)
Net Income (Loss)	(\$162,356)	(\$189,529)	(\$156,351)	(\$106,962)

Marine Terminal 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Revenues:				
Dockage	\$593,218	\$655,288	\$596,149	\$506,739
Wharfage	\$63,600	\$80,511	\$28,797	\$21,153
Service & Facilities	\$1,333,086	\$1,258,249	\$1,236,566	\$1,343,206
Storage	\$1,500	\$78,320	\$38,832	\$152,040
Loading & Unloading	\$424,129	\$480,175	\$405,424	\$968,172
Handling	\$164,350	\$173,400	\$57,800	\$188,371
Labor	\$127,321	\$160,674	\$122,562	\$133,647
Utility Pass Through	\$53,635	\$40,542	\$53,002	\$61,630
Other Operating Revenues	\$42,587	\$39,886	\$45,527	\$126,518
Real Prop Rent - Land	\$366,344	\$355,101	\$365,219	\$364,553
Real Prop Rent - Facilities	\$33,822	\$28,705	\$32,120	\$32,850
Equipment Rental With Operator	\$264,516	\$267,109	\$231,041	\$223,322
Equipment Rental W/O Operator	\$2,877	\$5,750	\$12,236	\$78,075
Other Misc. Income	\$4,313	\$9,698	\$3,592	\$92,491
Total Operating Revenues	\$3,475,298	\$3,633,408	\$3,228,867	\$4,292,767
Operating Expenses:				
Support Labor Salary & Benefits	(\$683,441)	(\$683,441)	(\$580,026)	(\$1,094,287)
Stevedore Labor	\$0	\$0	\$0	\$0
Staff Salaries	(\$264,784)	(\$253,566)	(\$248,175)	(\$246,484)
Staff Benefits	(\$105,496)	(\$101,570)	(\$104,072)	(\$99,213)
Outside Professional Services	(\$222,608)	(\$198,564)	(\$208,359)	(\$290,125)
Supplies	(\$60,200)	(\$90,369)	(\$61,044)	(\$69,195)
Equipment Rentals	(\$11,388)	(\$61,490)	(\$43,165)	(\$201,556)
Facility Rentals	(\$6,216)	(\$6,044)	(\$6,392)	(\$8,443)
General Administrative Direct	(\$162,690)	(\$140,140)	(\$137,694)	(\$183,845)
Utilities	(\$269,619)	(\$225,225)	(\$278,773)	(\$223,661)
Other Operating Expense	(\$40,567)	(\$56,868)	(\$38,239)	(\$65,161)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Costs From Another Unit	(\$15,000)	(\$11,933)	(\$20,984)	(\$40,511)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$1,842,009)	(\$1,829,210)	(\$1,726,923)	(\$2,522,481)
Maintenance Expenses:				
Salaries	(\$443,710)	(\$531,680)	(\$508,132)	(\$558,540)
Benefits	(\$183,264)	(\$208,651)	(\$202,294)	(\$213,976)
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$9,761)	(\$15,045)	(\$9,468)	(\$11,346)
Equipment Rentals	\$0	\$0	\$0	(\$10,332)
General & Administrative Direct	\$0	\$0	\$157	\$1,045
Utilities	(\$5,026)	(\$3,782)	(\$4,809)	(\$4,551)
M&R Prop/Facilities/Equip	(\$219,614)	(\$322,172)	(\$165,288)	(\$136,768)
Allocated Costs to Capital	\$0	\$44,000	\$14,720	\$8,187
Allocated Cost From Another Unit	\$0	(\$429)	(\$556)	(\$1,058)
Allocated Costs to Another Unit	\$35,500	\$0	\$25,106	\$45,866
Total Maintenance Expenses	(\$825,875)	(\$1,037,759)	(\$850,564)	(\$881,473)
Total Operating & Maintenance Expense	(\$2,667,884)	(\$2,866,969)	(\$2,577,487)	(\$3,403,954)
Income (Loss) Before Deprec & Overhead	\$807,414	\$766,439	\$651,380	\$888,813
Depreciation	(\$1,406,595)	(\$1,514,652)	(\$1,534,396)	(\$1,349,538)
General & Administrative Overhead	(\$708,194)	(\$747,254)	(\$666,122)	(\$623,432)
Net Income	(\$1,307,375)	(\$1,495,467)	(\$1,549,138)	(\$1,084,157)

Stormwater SWTF 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Revenues:				
Stormwater Fees	\$883,633	\$866,178	\$899,234	\$516,908
Total Operating Revenues	\$883,633	\$866,178	\$899,234	\$516,908
Operating Expenses:				
Staff Salaries	\$0	\$0	\$0	\$0
Staff Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$63,210)	(\$82,000)	(\$48,619)	(\$100,195)
Supplies	(\$250,850)	(\$276,100)	(\$156,819)	(\$158,043)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rentals	\$0	\$0	\$0	\$0
General Administrative Direct	(\$1,915)	(\$5,540)	(\$3,083)	(\$916)
Utilities	(\$89,450)	(\$109,000)	(\$69,338)	(\$52,453)
Other Operating Expense	\$0	\$0	\$0	\$0
Allocated Costs From Environmental	(\$51,550)	(\$70,000)	(\$47,858)	(\$63,545)
Allocated Costs From Another Unit	\$0	\$0	\$0	(\$8,018)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$456,975)	(\$542,640)	(\$325,717)	(\$383,170)
Maintenance Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Rented Maintenance Facilities	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
M&R Prop/Facilities/Equip	(\$308,000)	(\$8,000)	(\$7,960)	(\$8,000)
Allocated Costs to Capital/Environmental	\$0	\$0	\$0	(\$8,130)
Allocated Cost From Another Unit	(\$35,500)	(\$44,000)	(\$39,104)	(\$46,000)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$343,500)	(\$52,000)	(\$47,064)	(\$62,130)
Total Operating & Maintenance Expense	(\$800,475)	(\$594,640)	(\$372,781)	(\$445,300)
Income (Loss) Before Deprec & Overhead	\$83,158	\$271,538	\$526,453	\$71,608
Depreciation	(\$161,595)	(\$171,816)	(\$165,432)	(\$150,811)
General & Administrative Overhead	(\$50,874)	(\$53,681)	(\$47,837)	(\$44,785)
Net Income	(\$129,311)	\$46,041	\$313,184	(\$123,988)

Consolidated Properties 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Revenues:				
Utility (Pass Thru Costs)	\$5,450	\$5,400	\$5,045	\$4,902
Other User Charges	\$84,000	\$84,000	\$72,495	\$67,313
Property Rent - Land	\$771,761	\$701,457	\$718,937	\$704,243
Space Rental	\$606,056	\$530,113	\$496,631	\$446,528
Other Misc. Income	\$0	\$0	\$0	\$30
Total Operating Revenues	\$1,467,267	\$1,320,970	\$1,293,108	\$1,223,016
Operating Expenses:				
Salaries	(\$221,959)	(\$141,741)	(\$142,466)	(\$137,770)
Benefits	(\$93,681)	(\$62,726)	(\$56,804)	(\$59,311)
Outside Professional Services	(\$105,250)	(\$111,550)	(\$139,993)	(\$85,528)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$106,356)	(\$102,008)	(\$116,763)	(\$68,269)
Utilities	(\$73,410)	(\$67,700)	(\$67,751)	(\$60,269)
Other Operating Expense	(\$7,100)	(\$8,600)	(\$5,739)	(\$1,420)
Allocated Costs From Another Unit	(\$33,411)	(\$33,411)	(\$74,275)	(\$126,796)
Allocated Costs To Another Unit	\$0	\$0	\$93,708	\$149,435
Total Operating Expenses	(\$641,167)	(\$527,736)	(\$510,083)	(\$389,928)
Maintenance Expenses:				
Salaries	(\$121,208)	\$0	(\$111,264)	\$0
Benefits	(\$62,950)	\$0	(\$61,936)	\$0
Outside Professional Services	(\$25,600)	\$0	(\$22,201)	\$0
Supplies	(\$6,200)	\$0	(\$4,695)	\$0
Facilities Rental	(\$15,500)	\$0	(\$14,192)	\$0
General & Administrative Direct	(\$1,200)	\$0	(\$1,003)	\$0
Maint & Repair to Property, Buildings and Equip	(\$63,900)	(\$38,300)	(\$57,130)	(\$47,480)
Allocated Cost to Public Amenities	\$214,098	\$0	\$181,402	\$0
Allocated Cost to Capital/Enviro	\$0	\$0	\$0	\$0
Allocated Costs From Another Unit	(\$14,856)	(\$14,856)	(\$14,777)	(\$18,801)
Allocated Costs To Another Unit	\$18,659	\$0	\$10,469	\$0
Total Maintenance Expenses	(\$78,657)	(\$53,156)	(\$95,327)	(\$66,281)
Total Operating & Maintenance Expenses	(\$719,824)	(\$580,892)	(\$605,410)	(\$456,209)
Income (Loss) Before Deprec & Overhead	\$747,443	\$740,078	\$687,698	\$766,807
Depreciation	(\$368,415)	(\$405,024)	(\$405,040)	(\$331,887)
General & Administrative Overhead	(\$705,882)	(\$744,812)	(\$663,856)	(\$621,396)
Net Income (Loss)	(\$326,854)	(\$409,758)	(\$381,198)	(\$186,476)

Properties Overhead 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Revenues:				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$0	\$0	\$0	\$0
Space Rental	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$0	\$0
Total Operating Revenues	\$0	\$0	\$0	\$0
Operating Expenses:				
Salaries	(\$221,959)	(\$141,741)	(\$142,466)	(\$137,770)
Benefits	(\$93,681)	(\$62,726)	(\$56,804)	(\$59,311)
Outside Professional Services	(\$69,250)	(\$70,250)	(\$86,902)	(\$59,593)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$32,936)	(\$32,032)	(\$21,986)	(\$17,429)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expense	(\$100)	(\$100)	(\$1,042)	(\$36)
Allocated Cost From Another Unit	(\$33,411)	(\$33,411)	(\$32,235)	(\$66,951)
Allocated Costs to Another Unit	\$0	\$0	\$93,708	\$149,435
Total Operating Expenses	(\$451,337)	(\$340,260)	(\$247,727)	(\$191,655)
Maintenance Expenses:				
Salaries	(\$121,208)	\$0	(\$111,264)	\$0
Benefits	(\$62,950)	\$0	(\$61,936)	\$0
Outside Professional Services	(\$25,600)	\$0	(\$22,201)	\$0
Supplies	(\$6,200)	\$0	(\$4,695)	\$0
Facilities Rental	(\$15,500)	\$0	(\$14,192)	\$0
General & Administrative Direct	(\$1,200)	\$0	(\$1,003)	\$0
Maint & Repair to Property, Buildings and Equip	(\$18,000)	\$0	(\$11,724)	\$0
Allocated Cost to Public Amenities	\$214,098	\$0	\$181,402	\$0
Allocated Cost to Capital/Enviro	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	(\$14,856)	(\$14,856)	(\$4,936)	\$0
Allocated Costs to Another Unit	\$18,659	\$0	\$10,469	\$0
Total Maintenance Expenses	(\$32,757)	(\$14,856)	(\$40,080)	\$0
Total Operating & Maintenance Expenses	(\$484,094)	(\$355,116)	(\$287,807)	(\$191,655)
Income (Loss) Before Deprec & Overhead	(\$484,094)	(\$355,116)	(\$287,807)	(\$191,655)
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$0	\$0	\$0	\$0
Net Income (Loss)	(\$484,094)	(\$355,116)	(\$287,807)	(\$191,655)

Market District 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Revenues:				
Utility (Pass Thru Costs)	\$5,450	\$5,400	\$5,045	\$4,902
Other User Charges	\$0	\$0	\$150	\$90
Property Rent - Land	\$635,241	\$583,817	\$595,805	\$587,150
Space Rental	\$23,122	\$0	\$2,110	\$0
Other Misc. Income	\$0	\$0	\$0	\$30
Total Operating Revenues	\$663,813	\$589,217	\$603,110	\$592,172
Operating Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$3,900)	(\$3,900)	(\$3,406)	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$56,884)	(\$55,144)	(\$79,721)	(\$45,897)
Utilities	(\$24,980)	(\$24,980)	(\$22,434)	(\$20,963)
Other Operating Expense	(\$3,000)	(\$3,000)	(\$1,828)	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$14,556)	(\$25,051)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$88,764)	(\$87,024)	(\$121,945)	(\$91,911)
Maintenance Expenses:				
Maint & Repair to Property, Buildings and Equip	(\$5,500)	(\$4,000)	(\$3,107)	(\$69)
Allocated Cost From Another Unit	\$0	\$0	(\$857)	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$5,500)	(\$4,000)	(\$3,964)	(\$69)
Total Operating & Maintenance Expenses	(\$94,264)	(\$91,024)	(\$125,909)	(\$91,980)
Income (Loss) Before Deprec & Overhead	\$569,549	\$498,193	\$477,201	\$500,192
Depreciation	(\$67,315)	(\$67,308)	(\$67,308)	(\$71,189)
General & Administrative Overhead	(\$176,470)	(\$186,203)	(\$165,964)	(\$168,411)
Net Income	\$325,764	\$244,682	\$243,929	\$260,592

North Point 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Revenues:				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$107,514	\$89,753	\$95,060	\$89,753
Space Rental	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$0	\$0
Total Operating Revenues	\$107,514	\$89,753	\$95,060	\$89,753
Operating Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$5,000)	(\$6,000)	(\$5,317)	(\$7,208)
Other Operating Expense	(\$1,500)	(\$1,500)	(\$540)	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$8,186)	(\$16,489)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$6,500)	(\$7,500)	(\$14,043)	(\$23,697)
Maintenance Expenses:				
Maint & Repair to Property, Buildings and Equip	(\$2,300)	(\$1,300)	(\$1,254)	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$3,858)	(\$8,581)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$2,300)	(\$1,300)	(\$5,112)	(\$8,581)
Total Operating & Maintenance Expenses	(\$8,800)	(\$8,800)	(\$19,155)	(\$32,278)
Income (Loss) Before Deprec & Overhead	\$98,714	\$80,953	\$75,905	\$57,475
Depreciation	(\$111,920)	(\$111,912)	(\$111,912)	(\$414,206)
General & Administrative Overhead	(\$176,470)	(\$186,203)	(\$165,964)	(\$168,411)
Net Income (Loss)	(\$189,676)	(\$217,162)	(\$201,971)	(\$525,142)

East Bay District 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Revenues:				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$29,005	\$27,887	\$28,072	\$27,340
Space Rental	\$106,719	\$106,719	\$106,716	\$104,439
Other Misc. Income	\$0	\$0	\$0	\$0
Total Operating Revenues	\$135,724	\$134,606	\$134,788	\$131,779
Operating Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$5,000)	(\$5,000)	(\$980)	(\$620)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$6,000)	(\$6,000)	(\$5,317)	(\$7,208)
Other Operating Expense	\$0	\$0	(\$525)	(\$503)
Allocated Costs From Another Unit	\$0	\$0	(\$4,142)	(\$7,699)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$11,000)	(\$11,000)	(\$10,964)	(\$16,030)
Maintenance Expenses:				
Maint & Repair to Property, Buildings and Equip	(\$5,100)	(\$3,000)	(\$2,041)	(\$8,758)
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$5,100)	(\$3,000)	(\$2,041)	(\$8,758)
Total Operating & Maintenance Expenses	(\$16,100)	(\$14,000)	(\$13,005)	(\$24,788)
Total Income (Deficit) Before Overhead And Deprec	\$119,624	\$120,606	\$121,783	\$106,991
Depreciation	(\$63,000)	(\$59,544)	(\$59,552)	\$258,658
General & Administrative Overhead	(\$176,470)	(\$186,203)	(\$165,964)	(\$168,411)
Total Income (Loss)	(\$119,846)	(\$125,141)	(\$103,733)	\$197,238

Lacey Commerce Business Center 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Revenues:				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$84,000	\$84,000	\$72,345	\$67,223
Property Rent - Land	\$0	\$0	\$0	\$0
Space Rental	\$476,215	\$423,394	\$387,805	\$342,088
Other Misc. Income	\$0	\$0	\$0	\$0
Total Operating Revenues	\$560,215	\$507,394	\$460,150	\$409,311
Operating Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$27,100)	(\$32,400)	(\$48,705)	(\$25,315)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$16,536)	(\$14,832)	(\$15,056)	(\$4,943)
Utilities	(\$37,430)	(\$30,720)	(\$34,683)	(\$24,891)
Other Operating Expense	(\$2,500)	(\$4,000)	(\$1,804)	(\$880)
Allocated Costs From Another Unit	\$0	\$0	(\$15,156)	(\$10,607)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$83,566)	(\$81,952)	(\$115,404)	(\$66,636)
Maintenance Expenses:				
Maint & Repair to Property, Buildings and Equip	(\$33,000)	(\$30,000)	(\$39,004)	(\$38,653)
Allocated Costs From Another Unit	\$0	\$0	(\$5,126)	(\$10,221)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$33,000)	(\$30,000)	(\$44,130)	(\$48,874)
Total Operating & Maintenance Expenses	(\$116,566)	(\$111,952)	(\$159,534)	(\$115,510)
Total Income (Deficit) Before Overhead And Deprec	\$443,649	\$395,442	\$300,616	\$293,801
Depreciation	(\$126,180)	(\$166,260)	(\$166,268)	(\$105,151)
General & Administrative Overhead	(\$176,470)	(\$186,203)	(\$165,964)	(\$116,162)
Total Income (Loss)	\$140,999	\$42,979	(\$31,616)	\$72,488

Consolidated Administration 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	(\$1,239,318)	(\$1,265,265)	(\$1,082,187)	(\$1,389,034)
Benefits	(\$442,863)	(\$569,077)	(\$458,701)	(\$331,795)
Outside Professional Services	(\$630,700)	(\$601,200)	(\$512,707)	(\$612,703)
Supplies	(\$65,400)	(\$68,900)	(\$44,854)	(\$41,282)
Equipment Rentals	(\$15,000)	(\$13,000)	(\$14,890)	(\$5,563)
Facility Rental	(\$282,600)	(\$256,100)	(\$266,496)	(\$265,824)
General & Administrative Direct	(\$400,723)	(\$405,094)	(\$379,545)	(\$317,653)
Utilities	(\$46,000)	(\$45,000)	(\$44,567)	(\$46,798)
Other Operating Expenses	(\$14,000)	(\$16,174)	(\$13,344)	(\$12,620)
Allocated Costs To Capital	\$83,550	\$115,405	\$43,794	\$375,745
Allocated Cost From Another Unit	\$0	(\$12,955)	(\$57,274)	(\$90,105)
Allocated Costs To Another Unit	\$164,965	\$110,915	\$121,979	\$246,866
Total Operating Expenses	(\$2,888,089)	(\$3,026,445)	(\$2,708,792)	(\$2,490,766)
Maintenance Expenses:				
Salaries	\$0	(\$117,109)	(\$2,264)	(\$114,968)
Benefits	\$0	(\$61,720)	\$0	(\$59,656)
Outside Professional Services	\$0	(\$25,600)	\$0	(\$24,269)
Supplies	\$0	(\$6,200)	\$0	(\$5,274)
Facility Rental	\$0	(\$23,500)	(\$7,288)	(\$21,584)
General & Administrative Direct	\$0	(\$1,200)	\$0	(\$335)
M & R to Buildings	(\$2,500)	(\$3,000)	(\$1,080)	\$0
Landscaping	\$0	(\$15,000)	(\$43)	(\$6,522)
Vehicle Maintenance	\$0	(\$3,000)	(\$175)	(\$2,301)
M&R to Misc Equipment	\$0	\$0	\$0	\$0
Allocated Costs To Public Amenities	\$0	\$214,098	\$0	\$167,065
Allocated Costs To Capital	\$0	\$0	\$561	\$3,224
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$18,659	\$0	\$10,761
Total Maintenance Expenses	(\$2,500)	(\$23,572)	(\$10,289)	(\$53,859)
Total Operating & Maintenance Expenses	(\$2,890,589)	(\$3,050,017)	(\$2,719,081)	(\$2,544,625)
Income (Loss) Before Deprec & Overhead	(\$2,890,589)	(\$3,050,017)	(\$2,719,081)	(\$2,544,625)
Depreciation	(\$284,382)	(\$299,040)	(\$299,025)	(\$364,458)
General & Administrative Overhead	\$2,890,589	\$3,050,017	\$2,719,081	\$2,544,619
Net Income (Loss)	(\$284,382)	(\$299,040)	(\$299,025)	(\$364,464)

Executive 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	(\$478,589)	(\$552,573)	(\$531,671)	(\$532,984)
Benefits	(\$173,882)	(\$204,863)	(\$177,512)	(\$199,149)
Outside Professional Services	(\$20,000)	(\$40,000)	(\$20,925)	(\$88,901)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$28,050)	(\$29,015)	(\$28,481)	(\$40,111)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	(\$10,000)	(\$8,000)	(\$3,716)	(\$10,020)
Allocated Cost to Capital	\$0	\$0	\$0	\$6,072
Allocated Cost From Another Unit	\$0	(\$12,955)	(\$13,574)	(\$26,916)
Allocated Costs to Another Unit	\$0	\$0	\$57,901	\$84,837
Total Operating Expenses	(\$710,521)	(\$847,406)	(\$717,978)	(\$807,172)
Maintenance Expenses:				
Total Maintenance Expenses	\$0	\$0	\$0	\$0
Total Operating & Maintenance Expenses	(\$710,521)	(\$847,406)	(\$717,978)	(\$807,172)
Income (Loss) Before Deprec & Overhead	(\$710,521)	(\$847,406)	(\$717,978)	(\$807,172)
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$710,521	\$847,406	\$717,978	\$807,172
Net Income (Loss)	\$0	\$0	\$0	\$0

Commission 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	(\$58,464)	(\$54,432)	(\$54,152)	(\$54,432)
Benefits	(\$34,671)	(\$34,554)	(\$34,227)	(\$33,854)
Outside Professional Services	(\$53,500)	(\$53,500)	(\$115,938)	(\$124,619)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$120,803)	(\$149,425)	(\$138,569)	(\$141,917)
Utilities	(\$2,000)	(\$2,000)	(\$1,842)	(\$657)
Other Operating Expenses	\$0	(\$4,174)	(\$4,224)	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$43,700)	(\$63,189)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$269,438)	(\$298,085)	(\$392,652)	(\$418,668)
Maintenance Expenses:				
Total Maintenance Expenses	\$0	\$0	\$0	\$0
Total Operating & Maintenance Expenses	(\$269,438)	(\$298,085)	(\$392,652)	(\$418,668)
Income (Loss) Before Deprec & Overhead	(\$269,438)	(\$298,085)	(\$392,652)	(\$418,668)
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$269,438	\$298,085	\$392,652	\$418,668
Net Income (Loss)	\$0	\$0	\$0	\$0

Communications, Marketing and Outreach 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$49,300)	(\$69,800)	(\$46,442)	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$57,860)	(\$57,560)	(\$41,999)	\$0
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$107,160)	(\$127,360)	(\$88,441)	\$0
Maintenance Expenses:				
M & R to Marketing Building	\$0	\$0	\$0	\$0
Vehicle Maintenance	\$0	\$0	\$0	\$0
Total Maintenance Expenses	\$0	\$0	\$0	\$0
Total Operating & Maint Exp	(\$107,160)	(\$127,360)	(\$88,441)	\$0
Income (Loss) Before Deprec & Overhead	(\$107,160)	(\$127,360)	(\$88,441)	\$0
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$107,160	\$127,360	\$88,441	\$0
Net Income (Loss)	\$0	\$0	\$0	\$0

Finance and Accounting

2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	(\$489,470)	(\$298,388)	(\$255,178)	(\$281,015)
Benefits	(\$155,044)	(\$169,953)	(\$119,762)	\$116,940
Outside Professional Services	(\$270,900)	(\$270,900)	(\$182,577)	(\$241,392)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	(\$282,600)	(\$256,100)	(\$266,496)	(\$265,824)
General & Administrative Direct	(\$100,000)	(\$31,564)	(\$35,116)	(\$42,121)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$18,680	\$0	\$0	\$681
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$8,018
Total Operating Expenses	(\$1,279,334)	(\$1,026,905)	(\$859,129)	(\$704,713)
Maintenance Expenses:				
Total Maintenance Expenses	\$0	\$0	\$0	\$0
Total Operating & Maintenance Expenses	(\$1,279,334)	(\$1,026,905)	(\$859,129)	(\$704,713)
Income (Loss) Before Deprec & Overhead	(\$1,279,334)	(\$1,026,905)	(\$859,129)	(\$704,713)
Depreciation	(\$284,382)	(\$299,040)	(\$299,025)	(\$364,458)
General & Administrative Overhead	\$1,279,334	\$1,026,905	\$859,129	\$704,708
Net Income (Loss)	(\$284,382)	(\$299,040)	(\$299,025)	(\$364,463)

Planning and Public Works

2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	(\$212,795)	(\$359,872)	(\$241,186)	(\$520,604)
Benefits	(\$79,266)	(\$159,707)	(\$127,200)	(\$215,731)
Outside Professional Services	(\$50,000)	(\$12,000)	(\$5,150)	(\$11,739)
Supplies	\$0	(\$500)	(\$339)	(\$464)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$5,000)	(\$57,700)	(\$57,241)	(\$49,840)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$64,870	\$115,405	\$43,794	\$368,991
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$164,965	\$110,915	\$64,078	\$154,011
Total Operating Expenses	(\$117,226)	(\$363,459)	(\$323,244)	(\$275,376)
Maintenance Expenses:				
Salaries	\$0	(\$117,109)	(\$2,264)	(\$114,968)
Benefits	\$0	(\$61,720)	\$0	(\$59,656)
Outside Professional Services	\$0	(\$25,600)	\$0	(\$24,269)
Supplies	\$0	(\$6,200)	\$0	(\$5,274)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	(\$23,500)	(\$7,288)	(\$21,584)
General & Administrative Direct	\$0	(\$1,200)	\$0	(\$335)
Utilities	\$0	\$0	\$0	\$0
Landscaping	\$0	(\$15,000)	(\$43)	(\$6,522)
Vehicle Maintenance	\$0	(\$3,000)	(\$175)	(\$2,301)
M&R to Misc Equipment	\$0	\$0	\$0	\$0
Allocated Costs to Public Amenities	\$0	\$214,098	\$0	\$167,065
Allocated Costs to Capital/Enviro	\$0	\$0	\$561	\$3,224
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$18,659	\$0	\$10,761
Total Maintenance Expenses	\$0	(\$20,572)	(\$9,209)	(\$53,859)
Total Operating & Maintenance Expenses	(\$117,226)	(\$384,031)	(\$332,453)	(\$329,235)
Income (Loss) Before Deprec & Overhead	(\$117,226)	(\$384,031)	(\$332,453)	(\$329,235)
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$117,226	\$384,031	\$332,453	\$329,235
Net Income (Loss)	\$0	\$0	\$0	\$0

Information Systems 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$155,000)	(\$150,000)	(\$140,003)	(\$145,950)
Supplies	(\$25,400)	(\$25,400)	(\$14,490)	(\$12,741)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$48,510)	(\$44,030)	(\$42,199)	(\$26,036)
Utilities	(\$44,000)	(\$43,000)	(\$42,305)	(\$45,277)
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$272,910)	(\$262,430)	(\$238,997)	(\$230,004)
Maintenance Expenses:				
M&R to Buildings	(\$2,000)	(\$2,500)	(\$900)	\$0
Total Maintenance Expenses	(\$2,000)	(\$2,500)	(\$900)	\$0
Total Operating & Maintenance Expenses	(\$274,910)	(\$264,930)	(\$239,897)	(\$230,004)
Income (Loss) Before Deprec & Overhead	(\$274,910)	(\$264,930)	(\$239,897)	(\$230,004)
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$274,910	\$264,930	\$239,897	\$230,004
Net Income (Loss)	\$0	\$0	\$0	\$0

Administrative 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$32,000)	(\$5,000)	(\$1,672)	(\$102)
Supplies	(\$40,000)	(\$43,000)	(\$30,025)	(\$28,076)
Equipment Rentals	(\$15,000)	(\$13,000)	(\$14,890)	(\$5,563)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$40,500)	(\$35,800)	(\$35,940)	(\$17,627)
Utilities	\$0	\$0	(\$420)	(\$864)
Other Operating Expenses	(\$4,000)	(\$4,000)	(\$5,404)	(\$2,600)
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$131,500)	(\$100,800)	(\$88,351)	(\$54,832)
Maintenance Expenses:				
M&R Buildings	(\$500)	(\$500)	(\$180)	\$0
Total Maintenance Expenses	(\$500)	(\$500)	(\$180)	\$0
Total Operating & Maintenance Expenses	(\$132,000)	(\$101,300)	(\$88,531)	(\$54,832)
Income (Loss) Before Deprec & Overhead	(\$132,000)	(\$101,300)	(\$88,531)	(\$54,832)
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$132,000	\$101,300	\$88,531	\$54,832
Net Income (Loss)	\$0	\$0	\$0	\$0

Non Operating Income and Expenses

2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Non Operating Revenues:				
Nonoperating Revenues	\$15,000	\$36,090	\$14,486	\$7,249
Interest Income	\$95,032	\$56,014	\$94,005	\$91,353
Ad Valorem Taxes	\$6,418,300	\$6,246,094	\$6,221,833	\$5,181,003
Insurance Settlements	\$0	\$0	\$0	\$20,222
Operating Grants	\$0	\$0	\$131,784	\$124,697
Capital Grants	\$275,000	\$603,000	\$229,545	\$741,147
Tax Sharing	\$119,500	\$130,000	\$121,157	\$114,302
Gain (Loss) on Investments	\$0	\$0	\$0	\$0
Other Revenues	\$0	\$0	\$0	\$0
Total Non Operating Revenues:	\$6,922,832	\$7,071,198	\$6,812,810	\$6,279,973
Non Operating Expenses				
Other NonOp Expenses	(\$124,126)	(\$82,000)	(\$50,230)	(\$22,861)
Closed Projects	(\$15,000)	(\$15,000)	(\$5,000)	(\$603,531)
Depreciation of Asset costs Purchased with Grant \$\$	(\$590,575)	(\$629,340)	(\$618,372)	(\$582,323)
Banking/Investment Fees	(\$13,000)	(\$23,000)	(\$13,508)	(\$6,672)
Financing Interest Expense	(\$76,200)	\$0	(\$85,317)	(\$203,619)
Bond Interest Expense	(\$1,667,529)	(\$1,703,891)	(\$1,630,865)	(\$1,498,902)
Bond Disc/Issue Cost	(\$60,204)	(\$10,500)	(\$149,067)	(\$90,875)
Premium on Bonds	\$116,282	\$116,282	\$116,284	\$121,775
Election Expense	(\$47,400)	(\$94,800)	(\$105,035)	\$0
Public Amenities	(\$246,980)	(\$242,480)	(\$230,594)	(\$225,333)
Commission Special Projects	(\$74,000)	(\$351,000)	(\$178,541)	\$0
Extraordinary Expenses	\$0	\$0	\$0	\$0
Total Non Operating Expenses	(\$2,798,732)	(\$3,035,729)	(\$2,950,245)	(\$3,112,341)
Non Operating Income (Loss)	\$4,124,100	\$4,035,469	\$3,862,565	\$3,167,632

Consolidated Environmental 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	(\$181,810)	(\$286,580)	(\$374,010)	(\$277,944)
Benefits	(\$70,876)	(\$107,363)	(\$144,860)	(\$102,036)
Outside Professional Services	(\$279,300)	(\$295,500)	(\$222,423)	(\$3,145,225)
Supplies	(\$3,270)	(\$2,950)	(\$1,584)	(\$674)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$22,280)	(\$20,250)	(\$10,885)	(\$15,839)
Utilities	(\$13,525)	(\$16,200)	(\$11,766)	(\$11,210)
Other Operating Expenses	(\$657,669)	(\$57,500)	(\$55,372)	(\$62,113)
Allocated Costs to Capital	\$0	\$70,000	\$153,322	\$205,813
Allocated Cost From Another Unit	(\$164,968)	(\$30,835)	(\$13,209)	(\$28,515)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$1,393,698)	(\$747,178)	(\$680,787)	(\$3,437,743)
Maintenance Expenses:				
Salaries				
Benefits				
Outside Professional Services				
Supplies	(\$500)	(\$665)	(\$286)	(\$220)
General & Administrative Direct	(\$500)	(\$250)	(\$2,209)	(\$3,174)
Utilities	\$0	\$0	\$0	\$0
M&R to Prop/Facilities/Equip	(\$359,600)	(\$221,300)	(\$186,720)	(\$297,194)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$981)	(\$537)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$360,600)	(\$222,215)	(\$190,196)	(\$301,125)
Total Operating & Maintenance Expenses	(\$1,754,298)	(\$969,393)	(\$870,983)	(\$3,738,868)
Income (Loss) Before Deprec & Overhead	(\$1,754,298)	(\$969,393)	(\$870,983)	(\$3,738,868)
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead				
Net Income (Loss)	(\$1,754,298)	(\$969,393)	(\$870,983)	(\$3,738,868)

Environmental Administration 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	(\$84,415)	(\$191,095)	(\$280,717)	(\$181,837)
Benefits	(\$34,907)	(\$71,932)	(\$110,375)	(\$67,590)
Outside Professional Services	(\$216,800)	(\$253,000)	(\$180,325)	(\$3,064,048)
Supplies	(\$170)	(\$300)	(\$129)	(\$68)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$18,270)	(\$17,950)	(\$9,749)	(\$14,673)
Other Operating Expenses	(\$582,669)	\$0	(\$1,612)	\$0
Allocated Costs to Capital	\$0	\$70,000	\$84,070	\$98,285
Allocated Cost From Another Unit	(\$164,968)	(\$30,835)	(\$13,209)	(\$28,515)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$1,102,199)	(\$495,112)	(\$512,046)	(\$3,258,446)
Maintenance Expenses:				
Supplies	(\$200)	(\$165)	(\$53)	(\$168)
M&R to Buildings	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$200)	(\$165)	(\$53)	(\$168)
Total Operating & Maintenance Expenses	(\$1,102,399)	(\$495,277)	(\$512,099)	(\$3,258,614)
Income (Loss) Before Deprec & Overhead	(\$1,102,399)	(\$495,277)	(\$512,099)	(\$3,258,614)
Depreciation				
General & Administrative Overhead	\$0	\$0	\$0	\$0
Net Income (Loss)	(\$1,102,399)	(\$495,277)	(\$512,099)	(\$3,258,614)

Cascade Pole 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Expenses:				
Salaries	(\$97,395)	(\$95,485)	(\$93,293)	(\$96,107)
Benefits	(\$35,968)	(\$35,431)	(\$34,485)	(\$34,446)
Outside Professional Services	(\$62,500)	(\$42,500)	(\$42,098)	(\$81,177)
Supplies	(\$3,100)	(\$2,650)	(\$1,455)	(\$605)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$4,010)	(\$2,300)	(\$1,136)	(\$1,166)
Utilities	(\$13,525)	(\$16,200)	(\$11,766)	(\$11,210)
Other Operating Expenses	(\$75,000)	(\$57,500)	(\$53,760)	(\$62,113)
Allocated Costs to Capital	\$0	\$0	\$69,252	\$107,528
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Operating Expenses	(\$291,498)	(\$252,066)	(\$168,741)	(\$179,296)
Maintenance Expenses:				
Supplies	(\$300)	(\$500)	(\$233)	(\$51)
Equipment Rentals	(\$500)	(\$250)	(\$2,209)	(\$3,174)
Facility Rental	\$0	\$0	\$0	\$0
M&R to Buildings	(\$359,600)	(\$221,300)	(\$186,720)	(\$297,194)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$981)	(\$537)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
Total Maintenance Expenses	(\$360,400)	(\$222,050)	(\$190,143)	(\$300,956)
Total Operating & Maintenance Expenses	(\$651,898)	(\$474,116)	(\$358,884)	(\$480,252)
Income (Loss) Before Deprec & Overhead	(\$651,898)	(\$474,116)	(\$358,884)	(\$480,252)
Depreciation				
General & Administrative Overhead	\$0	\$0	\$0	\$0
Net Income (Loss)	(\$651,898)	(\$474,116)	(\$358,884)	(\$480,252)

Foreign Trade Zone 2019 Draft Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Revenues				
Policy Group Revenues	\$8	\$2,269	\$0	\$136
Tenant Revenues	\$22,000	\$22,000	\$27,500	\$22,000
Interest Income	\$0	\$0	\$255	\$286
Total Revenues	\$22,008	\$24,269	\$27,755	\$22,422
Operating Expenses:				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
O/S Professional Services	(\$6,750)	(\$6,750)	(\$3,848)	(\$677)
Supplies	(\$200)	(\$200)	(\$72)	\$0
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General Administration	(\$11,300)	(\$11,300)	(\$10,741)	(\$240)
Utilities	\$0	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$0	\$0
Allocated Costs From Another Unit	\$0	(\$6,020)	(\$4,862)	(\$4,265)
Allocated Costs To Another Unit	(\$4,242)	\$0	\$0	\$0
Total Operating Expenses	(\$22,492)	(\$24,270)	(\$19,523)	(\$5,182)
Maintenance Expenses:				
Total Maintenance Expenses	\$0	\$0	\$0	\$0
Total Operating & Maint Exp	(\$22,492)	(\$24,270)	(\$19,523)	(\$5,182)
OPERATING INCOME	(\$484)	(\$1)	\$8,232	\$17,240
G & A Overhead	\$0	\$0	\$0	\$0
Depreciation	\$0	\$0	\$0	\$0
NET INCOME (Loss)	(\$484)	(\$1)	\$8,232	\$17,240