

Port of Olympia  
Management Format Income Statement  
2019 Budget

	Airport & New Market	Swantown Marina	Marine Terminal	Properties	Storm Water Facility	General Admin.	2019 Budget
Operating Revenues	2,752	3,200	3,475	1,467	884	-	\$ 11,778
Operations & Maintenance Expenses	(1,000)	(2,116)	(2,672)	(720)	(800)	-	(7,308)
Contribution Margin	1,752	1,084	803	747	84	-	4,470
Administration Expenses	(716)	(711)	(709)	(707)	(51)	-	(2,894)
Operating Expenses	(1,716)	(2,827)	(3,381)	(1,427)	(851)	-	(10,202)
Operating Income before depreciation	1,036	373	94	40	33	-	1,576
Depreciation	(573)	(596)	(1,407)	(368)	(162)	(284)	(3,390)
Operating Income (loss)	463	(223)	(1,313)	(328)	(129)	(284)	(1,814)
	16.8%	-7.0%	-37.8%	-22.4%	-14.6%		-15.4%
Non-operating Revenues (expenses)							
Bond Interest Expense, net of Premium	(97)	(177)	(677)	(322)	(122)	(216)	(1,611)
Interest Income	-	-	-	-	-	95	95
Forest Board & Leasehold Tax	-	-	-	-	-	120	120
Bank Interest Expense	-	-	-	-	-	(76)	(76)
FTZ Revenue & Expense, net	-	-	-	-	-	1	1
Non Operating Revenues	-	-	-	-	-	15	15
Non Operating Expenses	-	-	-	-	-	(187)	(187)
Grant Income	-	-	-	-	-	275	275
Depreciation on Grant Assets	(387)	(62)	(142)	-	-	-	(591)
Settlements	-	-	-	-	-	-	-
Non-operating Revenues (expenses)	(484)	(239)	(819)	(322)	(122)	26	(1,960)
Income (loss) before Tax Levy & Uses	(21)	(462)	(2,132)	(650)	(251)	(258)	(3,774)

# Income Statement

## 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Operating Activities:				
Total Operating Revenues	\$11,777,847	\$11,649,101	\$11,377,093	\$11,602,278
Total Operating and Maintenance Expenses	(\$10,202,094)	(\$10,113,888)	(\$9,186,181)	(\$9,493,903)
=====				
Port Operating Income/(Deficit) Incl OvHd	\$1,575,753	\$1,535,213	\$2,190,912	\$2,108,375
Depreciation	(\$3,389,533)	(\$3,629,592)	(\$3,623,985)	(\$3,366,311)
=====				
Port Operating Income/(Deficit)	(\$1,813,780)	(\$2,094,379)	(\$1,433,073)	(\$1,257,936)
Operating Margin	-15.40%	-17.98%	-12.60%	-10.84%
Non-Operating Activities:				
(Includes Environmental and FTZ)				
Other Non-Operating Revenues	\$229,532	\$222,104	\$229,648	\$233,126
Other Non-Operating Expenses	(\$231,452)	(\$214,800)	(\$173,773)	(\$633,064)
Environmental Expenses	(\$1,754,298)	(\$969,393)	(\$870,983)	(\$926,757)
Public Amenities	(\$246,980)	(\$242,480)	(\$230,594)	(\$225,333)
Commission Special Projects	(\$134,950)	(\$351,000)	(\$178,541)	\$0
Financing Interest Expense	(\$76,200)	\$0	(\$85,317)	(\$203,619)
FTZ Revenues	\$22,008	\$24,269	\$27,755	\$22,422
FTZ Expenses	(\$22,492)	(\$24,270)	(\$19,523)	(\$5,182)
=====				
Total Non-Operating Income/(Deficit), net	(\$2,214,832)	(\$1,555,570)	(\$1,301,328)	(\$1,738,407)
=====				
Non-Operating Income/(Deficit) before Tax Levy	(\$4,028,612)	(\$3,649,949)	(\$2,734,401)	(\$2,996,343)
=====				
Ad Valorem Taxes and Interest				
on G.O Bonds				
Ad Valorem Tax Revenue	\$6,418,880	\$6,246,094	\$6,221,833	\$5,181,003
Bond Expenses	(\$1,611,451)	(\$1,598,109)	(\$1,663,648)	(\$1,468,002)
=====				
Total Port Income (Deficit)	\$778,817	\$998,036	\$1,823,784	\$716,658
Grants	\$275,000	\$603,000	\$361,329	\$865,844
Depreciation of Asset costs Purchased with Grant \$\$	(\$590,575)	(\$629,340)	(\$618,372)	(\$582,323)
=====				
Increase (decrease) in Net Assets	\$463,242	\$971,696	\$1,566,741	\$1,000,179

# Income Statement by Business Unit

## 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Revenue:</b>				
Airport and New Market Industrial	\$2,752,235	\$2,740,998	\$2,755,734	\$2,732,729
Swantown Marina & Boatworks	\$3,199,415	\$3,087,547	\$3,200,150	\$2,836,857
Marine Terminal	\$3,475,298	\$3,633,408	\$3,228,867	\$4,292,767
Stormwater Facility	\$883,633	\$866,178	\$899,234	\$516,908
Peninsula Properties	\$1,467,266	\$1,320,970	\$1,293,108	\$1,223,016
<b>Total Operating Revenues</b>	<b>\$11,777,847</b>	<b>\$11,649,101</b>	<b>\$11,377,093</b>	<b>\$11,602,277</b>
<b>Operating &amp; Maint Expenses:</b>				
Airport and NewMarket Industrial	(\$999,738)	(\$990,163)	(\$889,806)	(\$953,547)
Swantown Marina & Boatworks	(\$2,115,215)	(\$2,031,207)	(\$2,021,616)	(\$1,690,273)
Marine Terminal	(\$2,672,434)	(\$2,866,969)	(\$2,577,487)	(\$3,403,952)
Stormwater Facility	(\$800,475)	(\$594,640)	(\$372,781)	(\$445,299)
Peninsula Properties	(\$719,825)	(\$580,892)	(\$605,410)	(\$456,209)
<b>Total Operating &amp; Maint Expenses</b>	<b>(\$7,307,687)</b>	<b>(\$7,063,871)</b>	<b>(\$6,467,100)</b>	<b>(\$6,949,280)</b>
<b>Operating Surplus:</b>				
Airport and New Market Industrial	\$1,752,497	\$1,750,835	\$1,865,928	\$1,779,182
Swantown Marina & Boatworks	\$1,084,200	\$1,056,340	\$1,178,534	\$1,146,584
Marine Terminal	\$802,864	\$766,439	\$651,380	\$888,815
Stormwater Facility	\$83,158	\$271,538	\$526,453	\$71,609
Peninsula Properties	\$747,441	\$740,078	\$687,698	\$766,807
<b>Total Port Operating Surplus / (Deficit)</b>	<b>\$4,470,160</b>	<b>\$4,585,230</b>	<b>\$4,909,993</b>	<b>\$4,652,997</b>
<b>Administrative Overhead Allocation to Business Units:</b>				
Airport and NewMarket Industrial	(\$716,945)	(\$755,488)	(\$673,357)	(\$630,302)
Swantown Marina & Boatworks	(\$710,577)	(\$748,778)	(\$667,476)	(\$624,704)
Marine Terminal	(\$709,130)	(\$747,254)	(\$666,122)	(\$623,432)
Stormwater Facility	(\$50,942)	(\$53,681)	(\$47,837)	(\$44,785)
Peninsula Properties	(\$706,814)	(\$744,812)	(\$663,856)	(\$621,396)
Administration				
<b>Total Administrative Overhead</b>	<b>(\$2,894,408)</b>	<b>(\$3,050,013)</b>	<b>(\$2,718,648)</b>	<b>(\$2,544,619)</b>
<b>Operating Income/(Deficit) after Overhead</b>				
Airport and NewMarket Industrial	\$1,035,552	\$995,347	\$1,192,571	\$1,148,880
Swantown Marina & Boatworks	\$373,623	\$307,562	\$511,058	\$521,880
Marine Terminal	\$93,734	\$19,185	(\$14,742)	\$265,383
Stormwater Facility	\$32,216	\$217,857	\$478,616	\$26,824
Peninsula Properties	\$40,627	(\$4,734)	\$23,842	\$145,411
<b>PORT OPERATING INCOME/(DEFICIT) AFTER OVERHEAD</b>	<b>\$1,575,752</b>	<b>\$1,535,217</b>	<b>\$2,191,345</b>	<b>\$2,108,378</b>

# Income Statement by Business Unit

## 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Depreciation</b>				
Airport and NewMarket Industrial	(\$572,730)	(\$577,572)	(\$569,756)	(\$522,801)
Swantown Marina & Boatworks	(\$595,816)	(\$661,488)	(\$650,336)	(\$646,815)
Marine Terminal	(\$1,406,595)	(\$1,514,652)	(\$1,534,396)	(\$1,349,538)
Stormwater Facility	(\$161,595)	(\$171,816)	(\$165,432)	(\$150,811)
Peninsula Properties	(\$368,415)	(\$405,024)	(\$405,040)	(\$331,887)
Administration	(\$284,382)	(\$299,040)	(\$299,025)	(\$364,458)
<b>Total Depreciation</b>	<b>(\$3,389,533)</b>	<b>(\$3,629,592)</b>	<b>(\$3,623,985)</b>	<b>(\$3,366,310)</b>
<b>Port Operating Income (Deficit)</b>				
<b>After Overhead &amp; Depreciation</b>				
Airport and New Market Industrial	\$462,822	\$417,775	\$622,815	\$626,079
Swantown Marina & Boatworks	(\$222,193)	(\$353,926)	(\$139,278)	(\$124,935)
Marine Terminal	(\$1,312,861)	(\$1,495,467)	(\$1,549,138)	(\$1,084,155)
Stormwater Facility	(\$129,379)	\$46,041	\$313,184	(\$123,987)
Peninsula Properties	(\$327,788)	(\$409,758)	(\$381,198)	(\$186,476)
Administration	(\$284,382)	(\$299,040)	(\$299,025)	(\$364,458)
<b>Total Port Operating Income/(Deficit)</b>	<b>(\$1,813,781)</b>	<b>(\$2,094,375)</b>	<b>(\$1,432,640)</b>	<b>(\$1,257,932)</b>
<b>Operating Margin</b>				
Olympia Regional Airport	16.82%	15.24%	22.60%	22.91%
Swantown Marina & Boatworks	-6.94%	-11.46%	-4.35%	-4.40%
Marine Terminal	-37.78%	-41.16%	-47.98%	-25.26%
Stormwater Facility	-14.64%	5.32%	34.83%	-23.99%
Peninsula Properties	-22.34%	-31.02%	-29.48%	-15.25%
<b>Port Operating Margin</b>	<b>-15.40%</b>	<b>-17.98%</b>	<b>-12.59%</b>	<b>-10.84%</b>
Equals 1--(Operational Expenses / Operational Revenues)				

# Income Statement by Business Unit

## 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
Olympia Regional Airport	\$2,752,235	\$2,740,998	\$2,755,734	\$2,732,729
Swantown Marina & Boatworks	\$3,199,415	\$3,087,547	\$3,200,150	\$2,836,857
Marine Terminal	\$3,475,298	\$3,633,408	\$3,228,867	\$4,292,767
Stormwater Facility	\$883,633	\$866,178	\$899,234	\$516,908
Peninsula Properties	\$1,467,266	\$1,320,970	\$1,293,108	\$1,223,016
<b>Total Operating Revenues</b>	<b>\$11,777,847</b>	<b>\$11,649,101</b>	<b>\$11,377,093</b>	<b>\$11,602,277</b>
<b>Operating Expenses</b>				
General Operations	(\$5,363,931)	(\$5,179,865)	(\$4,852,795)	(\$5,345,690)
Maintenance	(\$1,943,757)	(\$1,884,006)	(\$1,614,305)	(\$1,603,589)
Depreciation	(\$3,389,533)	(\$3,629,592)	(\$3,623,985)	(\$3,366,311)
General and Administrative	(\$2,894,407)	(\$3,050,017)	(\$2,719,081)	(\$2,544,624)
<b>Total Operating Expenses</b>	<b>(\$13,591,628)</b>	<b>(\$13,743,480)</b>	<b>(\$12,810,166)</b>	<b>(\$12,860,214)</b>
<b>Port Operating Income/(Deficit) Incl OvHd</b>	<b>(\$1,813,781)</b>	<b>(\$2,094,379)</b>	<b>(\$1,433,073)</b>	<b>(\$1,257,937)</b>
<b>NonOperating Revenue (Expense)</b>				
Nonoperating Revenues	\$15,000	\$36,090	\$14,486	\$7,249
Interest Income	\$95,032	\$56,014	\$94,005	\$91,353
Tax Sharing Income: Forest Board & Leasehold	\$119,500	\$130,000	\$121,157	\$114,302
Settlements	\$0	\$0	\$0	\$20,222
Grant Income	\$275,000	\$603,000	\$361,329	\$865,844
Depreciation of Asset costs Purchased with Grant \$\$	(\$590,575)	(\$629,340)	(\$618,372)	(\$582,323)
Gain (Loss) on Investments	\$0	\$0	\$0	\$0
FTZ Revenues	\$22,008	\$24,269	\$27,755	\$22,422
Non Operating Expenses	(\$184,052)	(\$120,000)	(\$68,738)	(\$633,064)
Financing Interest Expenses	(\$76,200)	\$0	(\$85,317)	(\$203,619)
Election Expense	(\$47,400)	(\$94,800)	(\$105,035)	\$0
Environmental Expenses	(\$1,754,298)	(\$969,393)	(\$870,983)	(\$926,757)
FTZ Expenses	(\$22,492)	(\$24,270)	(\$19,523)	(\$5,182)
Public Amenities	(\$246,980)	(\$242,480)	(\$230,594)	(\$225,333)
Commission Special Projects	(\$134,950)	(\$351,000)	(\$178,541)	\$0
<b>Total NonOperating Revenue (Exp)</b>	<b>(\$2,530,407)</b>	<b>(\$1,581,910)</b>	<b>(\$1,558,371)</b>	<b>(\$1,454,886)</b>
<b>Total Port Income/(Deficit) Before Net Ad Valorem Tax Revenue</b>	<b>(\$4,344,188)</b>	<b>(\$3,676,289)</b>	<b>(\$2,991,444)</b>	<b>(\$2,712,823)</b>
Ad Valorem Tax Revenue	\$6,418,880	\$6,246,094	\$6,221,833	\$5,181,003
Bond Expense	(\$1,611,451)	(\$1,598,109)	(\$1,663,648)	(\$1,468,002)
<b>Ad Valorem Tax Revenue, net</b>	<b>\$4,807,429</b>	<b>\$4,647,985</b>	<b>\$4,558,185</b>	<b>\$3,713,001</b>
<b>Total Port Income (Deficit)</b>	<b>\$463,241</b>	<b>\$971,696</b>	<b>\$1,566,741</b>	<b>\$1,000,178</b>

# Olympia Regional Airport 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$7,500	\$7,500	\$3,444	\$9,968
Utility (Pass Thru Costs)	\$11,850	\$11,800	\$9,391	\$12,409
Land Rents	\$1,951,893	\$1,954,857	\$1,959,364	\$1,934,054
Space & Hanger Rental	\$765,197	\$751,311	\$755,703	\$753,295
Fuel Flowage Fees	\$15,000	\$15,000	\$9,533	\$21,898
Other Misc. Income	\$795	\$530	\$18,299	\$1,105
<b>Total Operating Revenues</b>	<b>\$2,752,235</b>	<b>\$2,740,998</b>	<b>\$2,755,734</b>	<b>\$2,732,729</b>
<b>Operating Expenses:</b>				
Salaries	(\$189,773)	(\$187,498)	(\$175,588)	(\$196,689)
Benefits	(\$73,221)	(\$72,273)	(\$74,590)	(\$71,004)
Outside Professional Services	(\$76,640)	(\$36,320)	(\$47,299)	(\$29,536)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	(\$1,500)	(\$1,500)	(\$1,380)	(\$1,344)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$154,148)	(\$139,179)	(\$139,271)	(\$134,068)
Utilities	(\$102,450)	(\$101,090)	(\$92,200)	(\$105,681)
Other Operating Expense	(\$6,700)	(\$6,700)	(\$4,304)	(\$11,999)
Allocated Costs From Another Unit	(\$13,438)	(\$13,438)	(\$70,728)	(\$122,746)
Allocated Costs To Another Unit	\$0	\$0	\$57,544	\$79,153
<b>Total Operating Expenses</b>	<b>(\$617,870)</b>	<b>(\$557,998)</b>	<b>(\$547,816)</b>	<b>(\$593,914)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$99,866)	(\$158,850)	(\$136,138)	(\$132,313)
Benefits	(\$57,671)	(\$87,484)	(\$70,434)	(\$76,327)
Outside Professional Services	(\$31,000)	(\$16,000)	(\$22,154)	(\$15,851)
Supplies	(\$17,500)	(\$17,500)	(\$14,952)	(\$12,361)
Equipment Rentals	(\$1,000)	(\$1,000)	(\$360)	\$0
General & Administrative Direct	\$0	\$0	\$948	(\$820)
Other Maintenance Expense	(\$6,000)	(\$6,000)	(\$4,253)	(\$2,554)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$166,700)	(\$143,200)	(\$99,924)	(\$129,043)
Allocated Costs From Another Unit	(\$2,131)	(\$2,131)	(\$9,572)	(\$13,778)
Allocated Costs To Another Unit	\$0	\$0	\$14,849	\$23,412
<b>Total Maintenance Expenses</b>	<b>(\$381,868)</b>	<b>(\$432,165)</b>	<b>(\$341,990)</b>	<b>(\$359,635)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$999,738)</b>	<b>(\$990,163)</b>	<b>(\$889,806)</b>	<b>(\$953,549)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$1,752,497</b>	<b>\$1,750,835</b>	<b>\$1,865,928</b>	<b>\$1,779,180</b>
Depreciation	(\$572,730)	(\$577,572)	(\$569,756)	(\$522,801)
General & Administrative Overhead	(\$716,945)	(\$755,488)	(\$673,357)	(\$630,302)
<b>Net Income (Loss)</b>	<b>\$462,822</b>	<b>\$417,775</b>	<b>\$622,815</b>	<b>\$626,077</b>

# Airport Operations 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$7,500	\$7,500	\$3,444	\$9,968
Utility (Pass Thru Costs)	\$7,350	\$7,300	\$7,333	\$7,824
Land Rents	\$500,032	\$485,599	\$487,262	\$473,559
Space & Hanger Rental	\$543,697	\$531,252	\$535,647	\$536,779
Fuel Flowage Fees	\$15,000	\$15,000	\$9,533	\$21,898
Other Misc. Income	\$795	\$530	\$13,738	\$1,105
<b>Total Operating Revenues</b>	<b>\$1,074,374</b>	<b>\$1,047,181</b>	<b>\$1,056,957</b>	<b>\$1,051,133</b>
<b>Operating Expenses:</b>				
Salaries	(\$189,773)	(\$187,498)	(\$175,588)	(\$196,689)
Benefits	(\$73,221)	(\$72,273)	(\$74,590)	(\$71,004)
Outside Professional Services	(\$29,000)	(\$22,500)	(\$24,899)	(\$20,717)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	(\$1,500)	(\$1,500)	(\$1,380)	(\$1,344)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$34,256)	(\$31,611)	(\$31,743)	(\$31,922)
Utilities	(\$52,800)	(\$52,100)	(\$47,450)	(\$50,205)
Other Operating Expense	(\$3,100)	(\$3,100)	(\$2,802)	(\$2,136)
Allocated Costs From Another Unit	(\$13,438)	(\$13,438)	(\$11,357)	(\$25,663)
Allocated Costs To Another Unit	\$0	\$0	\$57,544	\$79,153
<b>Total Operating Expenses</b>	<b>(\$397,088)</b>	<b>(\$384,020)</b>	<b>(\$312,265)</b>	<b>(\$320,527)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$99,866)	(\$158,850)	(\$136,138)	(\$132,313)
Benefits	(\$57,671)	(\$87,484)	(\$70,434)	(\$76,327)
Outside Professional Services	(\$30,000)	(\$15,000)	(\$21,794)	(\$14,032)
Supplies	(\$16,500)	(\$16,500)	(\$14,592)	(\$12,037)
Equipment Rentals	(\$1,000)	(\$1,000)	(\$360)	\$0
General & Administrative Direct	\$0	\$0	\$948	(\$820)
Other Maintenance Expense	(\$3,000)	(\$3,000)	(\$3,213)	(\$2,494)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$126,200)	(\$106,200)	(\$72,977)	(\$103,446)
Allocated Costs From Another Unit	(\$2,131)	(\$2,131)	(\$707)	(\$587)
Allocated Costs To Another Unit	\$0	\$0	\$14,849	\$23,412
<b>Total Maintenance Expenses</b>	<b>(\$336,368)</b>	<b>(\$390,165)</b>	<b>(\$304,418)</b>	<b>(\$318,644)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$733,456)</b>	<b>(\$774,185)</b>	<b>(\$616,683)</b>	<b>(\$639,171)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$340,918</b>	<b>\$272,996</b>	<b>\$440,274</b>	<b>\$411,962</b>
Depreciation	(\$336,554)	(\$310,092)	(\$315,124)	(\$329,442)
General & Administrative Overhead	(\$147,904)	(\$155,855)	(\$138,914)	(\$130,030)
<b>Net Income</b>	<b>(\$143,540)</b>	<b>(\$192,951)</b>	<b>(\$13,764)</b>	<b>(\$47,510)</b>

# NewMarket Industrial Campus 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$0	\$0	\$0	\$0
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Land Rents	\$1,451,861	\$1,449,636	\$1,452,482	\$1,439,223
Space & Hanger Rental	\$60,480	\$60,480	\$60,480	\$60,000
Fuel Flowage Fees	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$1,061	\$0
<b>Total Operating Revenues</b>	<b>\$1,512,341</b>	<b>\$1,510,116</b>	<b>\$1,514,023</b>	<b>\$1,499,223</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$25,800)	(\$5,480)	(\$4,601)	(\$2,966)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$119,892)	(\$107,568)	(\$107,528)	(\$102,146)
Utilities	(\$6,010)	(\$5,350)	(\$5,686)	(\$5,451)
Other Operating Expense	(\$1,000)	(\$1,000)	(\$360)	(\$1,230)
Allocated Costs From Another Unit	\$0	\$0	(\$59,371)	(\$97,083)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$152,702)</b>	<b>(\$119,398)</b>	<b>(\$177,546)</b>	<b>(\$208,876)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$1,000)	(\$1,000)	(\$360)	(\$1,818)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Other Maintenance Expense	(\$2,000)	(\$2,000)	(\$680)	(\$59)
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$22,000)	(\$17,000)	(\$6,158)	(\$13,619)
Allocated Costs From Another Unit	\$0	\$0	(\$4,357)	(\$11,246)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$25,000)</b>	<b>(\$20,000)</b>	<b>(\$11,555)</b>	<b>(\$26,742)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$177,702)</b>	<b>(\$139,398)</b>	<b>(\$189,101)</b>	<b>(\$235,618)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$1,334,639</b>	<b>\$1,370,718</b>	<b>\$1,324,922</b>	<b>\$1,263,605</b>
Depreciation	(\$89,158)	(\$111,276)	(\$118,404)	(\$109,374)
General & Administrative Overhead	(\$482,208)	(\$508,132)	(\$452,893)	(\$477,528)
<b>Net Income</b>	<b>\$763,273</b>	<b>\$751,310</b>	<b>\$753,625</b>	<b>\$676,703</b>



# Cleanwater Centre 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Revenues:</b>				
Landing Fees	\$0	\$0	\$0	\$0
Utility (Pass Thru Costs)	\$4,500	\$4,500	\$2,058	\$4,585
Land Rents	\$0	\$19,622	\$19,620	\$21,272
Space & Hanger Rental	\$161,020	\$159,579	\$159,576	\$156,516
Fuel Flowage Fees	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$3,500	\$0
<b>Total Operating Revenues</b>	<b>\$165,520</b>	<b>\$183,701</b>	<b>\$184,754</b>	<b>\$182,373</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$21,840)	(\$8,340)	(\$17,799)	(\$5,852)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$43,640)	(\$43,640)	(\$39,064)	(\$50,025)
Other Operating Expense	(\$2,600)	(\$2,600)	(\$1,142)	(\$8,632)
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$68,080)</b>	<b>(\$54,580)</b>	<b>(\$58,005)</b>	<b>(\$64,509)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$1,000)	(\$1,000)	(\$360)	(\$324)
Equipment Rentals	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Other Maintenance Expense	(\$1,000)	(\$1,000)	(\$360)	\$0
Other Utilities	\$0	\$0	\$0	\$0
Maintenance & Repair Property & Buildings	(\$18,500)	(\$20,000)	(\$20,789)	(\$11,978)
Allocated Costs From Another Unit	\$0	\$0	(\$4,508)	(\$1,946)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$20,500)</b>	<b>(\$22,000)</b>	<b>(\$26,017)</b>	<b>(\$14,248)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$88,580)</b>	<b>(\$76,580)</b>	<b>(\$84,022)</b>	<b>(\$78,757)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$76,940</b>	<b>\$107,121</b>	<b>\$100,732</b>	<b>\$103,616</b>
Depreciation	(\$147,018)	(\$156,204)	(\$136,228)	(\$83,984)
General & Administrative Overhead	(\$86,832)	(\$91,501)	(\$81,550)	(\$22,744)
<b>Net Income</b>	<b>(\$156,910)</b>	<b>(\$140,584)</b>	<b>(\$117,046)</b>	<b>(\$3,112)</b>

# Consolidated Swantown Operations 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Revenues</b>				
Moorage	\$2,042,530	\$1,985,100	\$2,017,273	\$1,962,687
Utility (Pass Through Costs)	\$161,091	\$158,002	\$157,026	\$171,257
Collected Fees	\$343,147	\$329,110	\$364,941	\$338,967
General Labor Charge	\$4,800	\$3,600	\$9,033	\$5,645
Property and Land Rents	\$48,647	\$46,635	\$54,256	\$46,922
Space Rentals	\$137,300	\$116,700	\$135,826	\$126,442
Fuel Sales	\$415,000	\$414,000	\$401,923	\$144,826
Equipment Rental with Operator	\$22,900	\$11,000	\$27,334	\$19,587
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$24,000	\$23,400	\$32,538	\$20,524
<b>Total Operating Revenues</b>	<b>\$3,199,415</b>	<b>\$3,087,547</b>	<b>\$3,200,150</b>	<b>\$2,836,857</b>
<b>Operating Expenses</b>				
Salaries	(\$542,234)	(\$514,524)	(\$504,958)	(\$477,742)
Benefits	(\$267,599)	(\$256,181)	(\$254,935)	(\$235,604)
Outside Professional Services	(\$152,600)	(\$137,878)	(\$152,028)	(\$146,710)
Supplies	(\$341,300)	(\$339,820)	(\$335,117)	(\$116,058)
Equipment Rental	(\$7,200)	(\$4,800)	(\$9,500)	(\$10,271)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$127,706)	(\$119,835)	(\$110,865)	(\$122,331)
Utilities	(\$280,720)	(\$268,600)	(\$262,936)	(\$241,240)
Other Operating Expense	(\$81,000)	(\$72,300)	(\$89,983)	(\$72,151)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	(\$8,343)	(\$53,006)	(\$78,963)
Allocated Costs to Another Unit	\$0	\$0	\$31,072	\$44,868
<b>Total Operating Expenses</b>	<b>(\$1,800,359)</b>	<b>(\$1,722,281)</b>	<b>(\$1,742,256)</b>	<b>(\$1,456,202)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$115,776)	(\$111,402)	(\$111,839)	(\$102,236)
Benefits	(\$56,610)	(\$55,161)	(\$55,404)	(\$51,286)
Outside Professional Services	(\$2,400)	(\$2,400)	(\$7,926)	(\$152)
Supplies	(\$18,000)	(\$19,600)	(\$12,171)	(\$9,431)
Equipment Rentals	(\$1,800)	(\$1,800)	(\$1,439)	(\$252)
Facility Rental	(\$43,470)	(\$46,120)	(\$41,405)	(\$43,198)
General & Administrative Direct	\$0	\$0	\$451	(\$397)
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$76,800)	(\$71,200)	(\$49,252)	(\$37,034)
Allocated Costs to Capital	\$0	\$0	\$0	\$9,337
Allocated Cost From Another Unit	\$0	(\$1,243)	(\$411)	\$0
Allocated Costs to Another Unit	\$0	\$0	\$36	\$579
<b>Total Maintenance Expenses</b>	<b>(\$314,856)</b>	<b>(\$308,926)</b>	<b>(\$279,360)</b>	<b>(\$234,070)</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$2,115,215)</b>	<b>(\$2,031,207)</b>	<b>(\$2,021,616)</b>	<b>(\$1,690,272)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$1,084,200</b>	<b>\$1,056,340</b>	<b>\$1,178,534</b>	<b>\$1,146,585</b>
Depreciation	(\$595,816)	(\$661,488)	(\$650,336)	(\$646,815)
General & Administrative Overhead	(\$710,577)	(\$748,778)	(\$667,476)	(\$624,704)
<b>Net Income (Loss)</b>	<b>(\$222,193)</b>	<b>(\$353,926)</b>	<b>(\$139,278)</b>	<b>(\$124,934)</b>

# Swantown Marina 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Revenues</b>				
Moorage	\$1,915,650	\$1,862,703	\$1,877,514	\$1,842,770
Utility (Pass Through Costs)	\$160,191	\$157,402	\$156,251	\$170,607
Collected Fees	\$97,787	\$99,605	\$102,700	\$100,146
Property and Land Rents	\$11,350	\$10,939	\$11,364	\$11,224
Space Rentals	\$57,600	\$42,000	\$50,220	\$48,868
Equipment Rental with Operator	\$0	\$0	\$0	\$0
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$12,000	\$12,000	\$16,676	\$13,226
<b>Total Operating Revenues</b>	<b>\$2,254,578</b>	<b>\$2,184,649</b>	<b>\$2,214,725</b>	<b>\$2,186,841</b>
<b>Operating Expenses</b>				
Salaries	(\$342,262)	(\$326,716)	(\$323,549)	(\$318,009)
Benefits	(\$153,591)	(\$147,247)	(\$147,429)	(\$142,873)
Outside Professional Services	(\$127,500)	(\$114,898)	(\$121,115)	(\$139,308)
Supplies	(\$11,100)	(\$11,100)	(\$9,378)	(\$4,335)
Equipment Rental	(\$7,200)	(\$4,800)	(\$9,500)	(\$10,271)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$107,214)	(\$101,775)	(\$94,516)	(\$109,318)
Utilities	(\$238,600)	(\$225,400)	(\$221,177)	(\$201,664)
Other Operating Expense	(\$70,800)	(\$62,400)	(\$80,379)	(\$67,783)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	(\$8,343)	(\$21,898)	(\$33,674)
Allocated Costs to Another Unit	\$0	\$0	\$31,072	\$44,868
<b>Total Operating Expenses</b>	<b>(\$1,058,267)</b>	<b>(\$1,002,679)</b>	<b>(\$997,869)</b>	<b>(\$982,367)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$115,776)	(\$111,402)	(\$111,839)	(\$102,236)
Benefits	(\$56,610)	(\$55,161)	(\$55,404)	(\$51,286)
Outside Professional Services	(\$2,400)	(\$2,400)	(\$7,926)	(\$152)
Supplies	(\$16,200)	(\$17,800)	(\$11,052)	(\$8,511)
Equipment Rental	(\$1,800)	(\$1,800)	(\$724)	(\$252)
Facility Rental	(\$43,470)	(\$46,120)	(\$41,405)	(\$43,198)
General & Administrative Direct	\$0	\$0	\$451	(\$397)
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$58,200)	(\$54,100)	(\$33,866)	(\$24,985)
Allocated Costs to Capital	\$0	\$0	\$0	\$9,337
Allocated Cost From Another Unit	\$0	(\$1,243)	(\$411)	\$0
Allocated Costs to Another Unit	\$0	\$0	\$36	\$579
<b>Total Maintenance Expenses</b>	<b>(\$294,456)</b>	<b>(\$290,026)</b>	<b>(\$262,140)</b>	<b>(\$221,101)</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$1,352,723)</b>	<b>(\$1,292,705)</b>	<b>(\$1,260,009)</b>	<b>(\$1,203,468)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$901,855</b>	<b>\$891,944</b>	<b>\$954,716</b>	<b>\$983,373</b>
Depreciation	(\$383,603)	(\$389,808)	(\$391,040)	(\$412,124)
General & Administrative Overhead	(\$486,260)	(\$512,401)	(\$456,803)	(\$481,091)
<b>Net Income (Loss)</b>	<b>\$31,992</b>	<b>(\$10,265)</b>	<b>\$106,873</b>	<b>\$90,158</b>

# Swantown Boatworks 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Revenues</b>				
Moorage	\$126,880	\$122,397	\$139,759	\$119,918
Utility (Pass Through Costs)	\$900	\$600	\$775	\$650
Collected Fees	\$244,200	\$228,700	\$261,413	\$238,573
General Labor Charge	\$4,800	\$3,600	\$9,033	\$5,645
Property and Land Rents	\$37,297	\$35,696	\$42,892	\$35,698
Space Rentals	\$79,700	\$74,700	\$85,606	\$77,574
Equipment Rental with Operator	\$22,900	\$11,000	\$27,334	\$19,587
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$12,000	\$11,400	\$15,862	\$7,299
<b>Total Operating Revenues</b>	<b>\$528,677</b>	<b>\$488,093</b>	<b>\$582,674</b>	<b>\$504,944</b>
<b>Operating Expenses</b>				
Salaries	(\$157,227)	(\$146,608)	(\$146,035)	(\$137,416)
Benefits	(\$87,636)	(\$84,857)	(\$85,201)	(\$80,712)
Outside Professional Services	(\$15,300)	(\$6,780)	(\$23,750)	(\$4,496)
Supplies	(\$3,600)	(\$3,000)	(\$3,670)	(\$3,915)
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$17,192)	(\$14,460)	(\$14,255)	(\$12,341)
Utilities	(\$41,700)	(\$42,300)	(\$41,249)	(\$39,381)
Other Operating Expense	(\$7,200)	(\$6,900)	(\$7,066)	(\$3,775)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$31,072)	(\$44,868)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$329,855)</b>	<b>(\$304,905)</b>	<b>(\$352,298)</b>	<b>(\$326,904)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$1,800)	(\$1,800)	(\$1,119)	(\$920)
Equipment Rentals	\$0	\$0	(\$715)	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$12,600)	(\$11,100)	(\$9,675)	(\$11,500)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$14,400)</b>	<b>(\$12,900)</b>	<b>(\$11,509)</b>	<b>(\$12,420)</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$344,255)</b>	<b>(\$317,805)</b>	<b>(\$363,807)</b>	<b>(\$339,324)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$184,422</b>	<b>\$170,288</b>	<b>\$218,867</b>	<b>\$165,620</b>
Depreciation	(\$138,653)	(\$179,544)	(\$179,544)	(\$152,881)
General & Administrative Overhead	(\$137,484)	(\$144,876)	(\$129,123)	(\$120,869)
<b>Net Income (Loss)</b>	<b>(\$91,715)</b>	<b>(\$154,132)</b>	<b>(\$89,800)</b>	<b>(\$108,130)</b>

# Swantown Fuel Facility 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Revenues</b>				
Moorage	\$0	\$0	\$0	\$0
Utility (Pass Through Costs)	\$0	\$0	\$0	\$0
Collected Fees	\$1,160	\$805	\$828	\$247
General Labor Charge	\$0	\$0	\$0	\$0
Property and Land Rents	\$0	\$0	\$0	\$0
Space Rentals	\$0	\$0	\$0	\$0
Fuel Sales	\$415,000	\$414,000	\$401,923	\$144,826
Equipment Rental with Operator	\$0	\$0	\$0	\$0
Equipment Rental without Operator	\$0	\$0	\$0	\$0
Other Miscellaneous Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$416,160</b>	<b>\$414,805</b>	<b>\$402,751</b>	<b>\$145,073</b>
<b>Operating Expenses</b>				
Salaries	(\$42,745)	(\$41,200)	(\$35,374)	(\$22,317)
Benefits	(\$26,373)	(\$24,077)	(\$22,305)	(\$12,020)
Outside Professional Services	(\$9,800)	(\$16,200)	(\$7,163)	(\$2,907)
Supplies	(\$326,600)	(\$325,720)	(\$322,069)	(\$107,808)
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$3,300)	(\$3,600)	(\$2,094)	(\$672)
Utilities	(\$420)	(\$900)	(\$510)	(\$196)
Other Operating Expense	(\$3,000)	(\$3,000)	(\$2,538)	(\$593)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$36)	(\$420)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$412,238)</b>	<b>(\$414,697)</b>	<b>(\$392,089)</b>	<b>(\$146,933)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
Maint & Repair	(\$6,000)	(\$6,000)	(\$5,711)	(\$549)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$6,000)</b>	<b>(\$6,000)</b>	<b>(\$5,711)</b>	<b>(\$549)</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$418,238)</b>	<b>(\$420,697)</b>	<b>(\$397,800)</b>	<b>(\$147,482)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$2,078)</b>	<b>(\$5,892)</b>	<b>\$4,951</b>	<b>(\$2,409)</b>
Depreciation	(\$73,560)	(\$92,136)	(\$79,752)	(\$81,809)
General & Administrative Overhead	(\$86,832)	(\$91,501)	(\$81,550)	(\$22,744)
<b>Net Income (Loss)</b>	<b>(\$162,470)</b>	<b>(\$189,529)</b>	<b>(\$156,351)</b>	<b>(\$106,962)</b>

# Marine Terminal 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Revenues:</b>				
Dockage	\$593,218	\$655,288	\$596,149	\$506,739
Wharfage	\$63,600	\$80,511	\$28,797	\$21,153
Service & Facilities	\$1,333,086	\$1,258,249	\$1,236,566	\$1,343,206
Storage	\$1,500	\$78,320	\$38,832	\$152,040
Loading & Unloading	\$424,129	\$480,175	\$405,424	\$968,172
Handling	\$164,350	\$173,400	\$57,800	\$188,371
Stevodore Pass-Thru	\$0	\$0	\$0	\$0
Labor	\$127,321	\$160,674	\$122,562	\$133,647
Utility Pass Through	\$53,635	\$40,542	\$53,002	\$61,630
Other Operating Revenues	\$42,587	\$39,886	\$45,527	\$126,518
Real Prop Rent - Land	\$366,344	\$355,101	\$365,219	\$364,553
Real Prop Rent - Facilities	\$33,822	\$28,705	\$32,120	\$32,850
Equipment Rental With Operator	\$264,516	\$267,109	\$231,041	\$223,322
Equipment Rental W/O Operator	\$2,877	\$5,750	\$12,236	\$78,075
Stormwater	\$0	\$0	\$0	\$0
Other Misc. Income	\$4,313	\$9,698	\$3,592	\$92,491
<b>Total Operating Revenues</b>	<b>\$3,475,298</b>	<b>\$3,633,408</b>	<b>\$3,228,867</b>	<b>\$4,292,767</b>
<b>Operating Expenses:</b>				
Support Labor Salary & Benefits	(\$683,441)	(\$683,441)	(\$580,026)	(\$1,094,287)
Stevodore Labor	\$0	\$0	\$0	\$0
Staff Salaries	(\$264,784)	(\$253,566)	(\$248,175)	(\$246,484)
Staff Benefits	(\$105,496)	(\$101,570)	(\$104,072)	(\$99,213)
Outside Professional Services	(\$222,608)	(\$198,564)	(\$208,359)	(\$290,125)
Supplies	(\$60,200)	(\$90,369)	(\$61,044)	(\$69,195)
Equipment Rentals	(\$11,388)	(\$61,490)	(\$43,165)	(\$201,556)
Facility Rentals	(\$6,216)	(\$6,044)	(\$6,392)	(\$8,443)
General Administrative Direct	(\$168,240)	(\$140,140)	(\$137,694)	(\$183,845)
Utilities	(\$269,619)	(\$225,225)	(\$278,773)	(\$223,661)
Other Operating Expense	(\$40,567)	(\$56,868)	(\$38,239)	(\$65,161)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Costs From Another Unit	(\$15,000)	(\$11,933)	(\$20,984)	(\$40,511)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$1,847,559)</b>	<b>(\$1,829,210)</b>	<b>(\$1,726,923)</b>	<b>(\$2,522,481)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$443,710)	(\$531,680)	(\$508,132)	(\$558,540)
Benefits	(\$183,264)	(\$208,651)	(\$202,294)	(\$213,976)
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$9,761)	(\$15,045)	(\$9,468)	(\$11,346)
Equipment Rentals	\$0	\$0	\$0	(\$10,332)
Rented Maintenance Facilities	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$157	\$1,045
Utilities	(\$5,026)	(\$3,782)	(\$4,809)	(\$4,551)
M&R Prop/Facilities/Equip	(\$218,614)	(\$322,172)	(\$165,288)	(\$136,768)
Allocated Costs to Capital	\$0	\$44,000	\$14,720	\$8,187
Allocated Cost From Another Unit	\$0	(\$429)	(\$556)	(\$1,058)
Allocated Costs to Another Unit	\$35,500	\$0	\$25,106	\$45,866
<b>Total Maintenance Expenses</b>	<b>(\$824,875)</b>	<b>(\$1,037,759)</b>	<b>(\$850,564)</b>	<b>(\$881,473)</b>
<b>Total Operating &amp; Maintenance Expense</b>	<b>(\$2,672,434)</b>	<b>(\$2,866,969)</b>	<b>(\$2,577,487)</b>	<b>(\$3,403,954)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$802,864</b>	<b>\$766,439</b>	<b>\$651,380</b>	<b>\$888,813</b>
Depreciation	(\$1,406,595)	(\$1,514,652)	(\$1,534,396)	(\$1,349,538)
General & Administrative Overhead	(\$709,130)	(\$747,254)	(\$666,122)	(\$623,432)
<b>Net Income</b>	<b>(\$1,312,861)</b>	<b>(\$1,495,467)</b>	<b>(\$1,549,138)</b>	<b>(\$1,084,157)</b>

# Stormwater SWTF 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Revenues:</b>				
Stormwater Fees	\$883,633	\$866,178	\$899,234	\$516,908
<b>Total Operating Revenues</b>	<b>\$883,633</b>	<b>\$866,178</b>	<b>\$899,234</b>	<b>\$516,908</b>
<b>Operating Expenses:</b>				
Staff Salaries	\$0	\$0	\$0	\$0
Staff Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$63,210)	(\$82,000)	(\$48,619)	(\$100,195)
Supplies	(\$250,850)	(\$276,100)	(\$156,819)	(\$158,043)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rentals	\$0	\$0	\$0	\$0
General Administrative Direct	(\$1,915)	(\$5,540)	(\$3,083)	(\$916)
Utilities	(\$89,450)	(\$109,000)	(\$69,338)	(\$52,453)
Other Operating Expense	\$0	\$0	\$0	\$0
Allocated Costs From Environmental	(\$51,550)	(\$70,000)	(\$47,858)	(\$63,545)
Allocated Costs From Another Unit	\$0	\$0	\$0	(\$8,018)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$456,975)</b>	<b>(\$542,640)</b>	<b>(\$325,717)</b>	<b>(\$383,170)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Rented Maintenance Facilities	\$0	\$0	\$0	\$0
Utilities	\$0	\$0	\$0	\$0
M&R Prop/Facilities/Equip	(\$308,000)	(\$8,000)	(\$7,960)	(\$8,000)
Allocated Costs to Capital/Environmental	\$0	\$0	\$0	(\$8,130)
Allocated Cost From Another Unit	(\$35,500)	(\$44,000)	(\$39,104)	(\$46,000)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$343,500)</b>	<b>(\$52,000)</b>	<b>(\$47,064)</b>	<b>(\$62,130)</b>
<b>Total Operating &amp; Maintenance Expense</b>	<b>(\$800,475)</b>	<b>(\$594,640)</b>	<b>(\$372,781)</b>	<b>(\$445,300)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$83,158</b>	<b>\$271,538</b>	<b>\$526,453</b>	<b>\$71,608</b>
Depreciation	(\$161,595)	(\$171,816)	(\$165,432)	(\$150,811)
General & Administrative Overhead	(\$50,942)	(\$53,681)	(\$47,837)	(\$44,785)
<b>Net Income</b>	<b>(\$129,379)</b>	<b>\$46,041</b>	<b>\$313,184</b>	<b>(\$123,988)</b>

# Consolidated Properties 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$5,450	\$5,400	\$5,045	\$4,902
Other User Charges	\$84,000	\$84,000	\$72,495	\$67,313
Property Rent - Land	\$771,761	\$701,457	\$718,937	\$704,243
Space Rental	\$606,056	\$530,113	\$496,631	\$446,528
Other Misc. Income	\$0	\$0	\$0	\$30
<b>Total Operating Revenues</b>	<b>\$1,467,267</b>	<b>\$1,320,970</b>	<b>\$1,293,108</b>	<b>\$1,223,016</b>
<b>Operating Expenses:</b>				
Salaries	(\$221,959)	(\$141,741)	(\$142,466)	(\$137,770)
Benefits	(\$93,681)	(\$62,726)	(\$56,804)	(\$59,311)
Outside Professional Services	(\$105,250)	(\$111,550)	(\$139,993)	(\$85,528)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$106,356)	(\$102,008)	(\$116,763)	(\$68,269)
Utilities	(\$73,410)	(\$67,700)	(\$67,751)	(\$60,269)
Other Operating Expense	(\$7,100)	(\$8,600)	(\$5,739)	(\$1,420)
Allocated Costs From Another Unit	(\$33,411)	(\$33,411)	(\$74,275)	(\$126,796)
Allocated Costs To Another Unit	\$0	\$0	\$93,708	\$149,435
<b>Total Operating Expenses</b>	<b>(\$641,167)</b>	<b>(\$527,736)</b>	<b>(\$510,083)</b>	<b>(\$389,928)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$121,208)	\$0	(\$111,264)	\$0
Benefits	(\$62,950)	\$0	(\$61,936)	\$0
Outside Professional Services	(\$25,600)	\$0	(\$22,201)	\$0
Supplies	(\$6,200)	\$0	(\$4,695)	\$0
Facilities Rental	(\$15,500)	\$0	(\$14,192)	\$0
General & Administrative Direct	(\$1,200)	\$0	(\$1,003)	\$0
Maint & Repair to Property, Buildings and Equip	(\$63,900)	(\$38,300)	(\$57,130)	(\$47,480)
Allocated Cost to Public Amenities	\$214,098	\$0	\$181,402	\$0
Allocated Cost to Capital/Enviro	\$0	\$0	\$0	\$0
Allocated Costs From Another Unit	(\$14,856)	(\$14,856)	(\$14,777)	(\$18,801)
Allocated Costs To Another Unit	\$18,659	\$0	\$10,469	\$0
<b>Total Maintenance Expenses</b>	<b>(\$78,657)</b>	<b>(\$53,156)</b>	<b>(\$95,327)</b>	<b>(\$66,281)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$719,824)</b>	<b>(\$580,892)</b>	<b>(\$605,410)</b>	<b>(\$456,209)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$747,443</b>	<b>\$740,078</b>	<b>\$687,698</b>	<b>\$766,807</b>
Depreciation	(\$368,415)	(\$405,024)	(\$405,040)	(\$331,887)
General & Administrative Overhead	(\$706,814)	(\$744,812)	(\$663,856)	(\$621,396)
<b>Net Income (Loss)</b>	<b>(\$327,786)</b>	<b>(\$409,758)</b>	<b>(\$381,198)</b>	<b>(\$186,476)</b>



# Properties Overhead 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$0	\$0	\$0	\$0
Space Rental	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Operating Expenses:</b>				
Salaries	(\$221,959)	(\$141,741)	(\$142,466)	(\$137,770)
Benefits	(\$93,681)	(\$62,726)	(\$56,804)	(\$59,311)
Outside Professional Services	(\$69,250)	(\$70,250)	(\$86,902)	(\$59,593)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$32,936)	(\$32,032)	(\$21,986)	(\$17,429)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expense	(\$100)	(\$100)	(\$1,042)	(\$36)
Allocated Cost From Another Unit	(\$33,411)	(\$33,411)	(\$32,235)	(\$66,951)
Allocated Costs to Another Unit	\$0	\$0	\$93,708	\$149,435
<b>Total Operating Expenses</b>	<b>(\$451,337)</b>	<b>(\$340,260)</b>	<b>(\$247,727)</b>	<b>(\$191,655)</b>
<b>Maintenance Expenses:</b>				
Salaries	(\$121,208)	\$0	(\$111,264)	\$0
Benefits	(\$62,950)	\$0	(\$61,936)	\$0
Outside Professional Services	(\$25,600)	\$0	(\$22,201)	\$0
Supplies	(\$6,200)	\$0	(\$4,695)	\$0
Facilities Rental	(\$15,500)	\$0	(\$14,192)	\$0
General & Administrative Direct	(\$1,200)	\$0	(\$1,003)	\$0
Maint & Repair to Property, Buildings and Equip	(\$18,000)	\$0	(\$11,724)	\$0
Allocated Cost to Public Amenities	\$214,098	\$0	\$181,402	\$0
Allocated Cost to Capital/Enviro	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	(\$14,856)	(\$14,856)	(\$4,936)	\$0
Allocated Costs to Another Unit	\$18,659	\$0	\$10,469	\$0
<b>Total Maintenance Expenses</b>	<b>(\$32,757)</b>	<b>(\$14,856)</b>	<b>(\$40,080)</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$484,094)</b>	<b>(\$355,116)</b>	<b>(\$287,807)</b>	<b>(\$191,655)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$484,094)</b>	<b>(\$355,116)</b>	<b>(\$287,807)</b>	<b>(\$191,655)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$0	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>(\$484,094)</b>	<b>(\$355,116)</b>	<b>(\$287,807)</b>	<b>(\$191,655)</b>

# Market District 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$5,450	\$5,400	\$5,045	\$4,902
Other User Charges	\$0	\$0	\$150	\$90
Property Rent - Land	\$635,241	\$583,817	\$595,805	\$587,150
Space Rental	\$23,122	\$0	\$2,110	\$0
Other Misc. Income	\$0	\$0	\$0	\$30
<b>Total Operating Revenues</b>	<b>\$663,813</b>	<b>\$589,217</b>	<b>\$603,110</b>	<b>\$592,172</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$3,900)	(\$3,900)	(\$3,406)	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$56,884)	(\$55,144)	(\$79,721)	(\$45,897)
Utilities	(\$24,980)	(\$24,980)	(\$22,434)	(\$20,963)
Other Operating Expense	(\$3,000)	(\$3,000)	(\$1,828)	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$14,556)	(\$25,051)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$88,764)</b>	<b>(\$87,024)</b>	<b>(\$121,945)</b>	<b>(\$91,911)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$5,500)	(\$4,000)	(\$3,107)	(\$69)
Allocated Cost From Another Unit	\$0	\$0	(\$857)	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$5,500)</b>	<b>(\$4,000)</b>	<b>(\$3,964)</b>	<b>(\$69)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$94,264)</b>	<b>(\$91,024)</b>	<b>(\$125,909)</b>	<b>(\$91,980)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$569,549</b>	<b>\$498,193</b>	<b>\$477,201</b>	<b>\$500,192</b>
Depreciation	(\$67,315)	(\$67,308)	(\$67,308)	(\$71,189)
General & Administrative Overhead	(\$176,704)	(\$186,203)	(\$165,964)	(\$168,411)
<b>Net Income</b>	<b>\$325,530</b>	<b>\$244,682</b>	<b>\$243,929</b>	<b>\$260,592</b>

# North Point 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$107,514	\$89,753	\$95,060	\$89,753
Space Rental	\$0	\$0	\$0	\$0
Other Misc. Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$107,514</b>	<b>\$89,753</b>	<b>\$95,060</b>	<b>\$89,753</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$5,000)	(\$6,000)	(\$5,317)	(\$7,208)
Other Operating Expense	(\$1,500)	(\$1,500)	(\$540)	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$8,186)	(\$16,489)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$6,500)</b>	<b>(\$7,500)</b>	<b>(\$14,043)</b>	<b>(\$23,697)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$2,300)	(\$1,300)	(\$1,254)	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$3,858)	(\$8,581)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$2,300)</b>	<b>(\$1,300)</b>	<b>(\$5,112)</b>	<b>(\$8,581)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$8,800)</b>	<b>(\$8,800)</b>	<b>(\$19,155)</b>	<b>(\$32,278)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>\$98,714</b>	<b>\$80,953</b>	<b>\$75,905</b>	<b>\$57,475</b>
Depreciation	(\$111,920)	(\$111,912)	(\$111,912)	(\$414,206)
General & Administrative Overhead	(\$176,704)	(\$186,203)	(\$165,964)	(\$168,411)
<b>Net Income (Loss)</b>	<b>(\$189,910)</b>	<b>(\$217,162)</b>	<b>(\$201,971)</b>	<b>(\$525,142)</b>

# East Bay District 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$0	\$0	\$0	\$0
Property Rent - Land	\$29,005	\$27,887	\$28,072	\$27,340
Space Rental	\$106,719	\$106,719	\$106,716	\$104,439
Other Misc. Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$135,724</b>	<b>\$134,606</b>	<b>\$134,788</b>	<b>\$131,779</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$5,000)	(\$5,000)	(\$980)	(\$620)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	\$0	\$0	\$0	\$0
Utilities	(\$6,000)	(\$6,000)	(\$5,317)	(\$7,208)
Other Operating Expense	\$0	\$0	(\$525)	(\$503)
Allocated Costs From Another Unit	\$0	\$0	(\$4,142)	(\$7,699)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$11,000)</b>	<b>(\$11,000)</b>	<b>(\$10,964)</b>	<b>(\$16,030)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$5,100)	(\$3,000)	(\$2,041)	(\$8,758)
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$5,100)</b>	<b>(\$3,000)</b>	<b>(\$2,041)</b>	<b>(\$8,758)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$16,100)</b>	<b>(\$14,000)</b>	<b>(\$13,005)</b>	<b>(\$24,788)</b>
<b>Total Income (Deficit) Before Overhead And Deprec</b>	<b>\$119,624</b>	<b>\$120,606</b>	<b>\$121,783</b>	<b>\$106,991</b>
Depreciation	(\$63,000)	(\$59,544)	(\$59,552)	\$258,658
General & Administrative Overhead	(\$176,704)	(\$186,203)	(\$165,964)	(\$168,411)
<b>Total Income (Loss)</b>	<b>(\$120,080)</b>	<b>(\$125,141)</b>	<b>(\$103,733)</b>	<b>\$197,238</b>

# Lacey Commerce Business Center 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Revenues:</b>				
Utility (Pass Thru Costs)	\$0	\$0	\$0	\$0
Other User Charges	\$84,000	\$84,000	\$72,345	\$67,223
Property Rent - Land	\$0	\$0	\$0	\$0
Space Rental	\$476,215	\$423,394	\$387,805	\$342,088
Other Misc. Income	\$0	\$0	\$0	\$0
<b>Total Operating Revenues</b>	<b>\$560,215</b>	<b>\$507,394</b>	<b>\$460,150</b>	<b>\$409,311</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$27,100)	(\$32,400)	(\$48,705)	(\$25,315)
Supplies	\$0	\$0	\$0	\$0
Equipment Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$16,536)	(\$14,832)	(\$15,056)	(\$4,943)
Utilities	(\$37,430)	(\$30,720)	(\$34,683)	(\$24,891)
Other Operating Expense	(\$2,500)	(\$4,000)	(\$1,804)	(\$880)
Allocated Costs From Another Unit	\$0	\$0	(\$15,156)	(\$10,607)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$83,566)</b>	<b>(\$81,952)</b>	<b>(\$115,404)</b>	<b>(\$66,636)</b>
<b>Maintenance Expenses:</b>				
Maint & Repair to Property, Buildings and Equip	(\$33,000)	(\$30,000)	(\$39,004)	(\$38,653)
Allocated Costs From Another Unit	\$0	\$0	(\$5,126)	(\$10,221)
Allocated Costs To Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$33,000)</b>	<b>(\$30,000)</b>	<b>(\$44,130)</b>	<b>(\$48,874)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$116,566)</b>	<b>(\$111,952)</b>	<b>(\$159,534)</b>	<b>(\$115,510)</b>
<b>Total Income (Deficit) Before Overhead And Deprec</b>	<b>\$443,649</b>	<b>\$395,442</b>	<b>\$300,616</b>	<b>\$293,801</b>
Depreciation	(\$126,180)	(\$166,260)	(\$166,268)	(\$105,151)
General & Administrative Overhead	(\$176,704)	(\$186,203)	(\$165,964)	(\$116,162)
<b>Total Income (Loss)</b>	<b>\$140,765</b>	<b>\$42,979</b>	<b>(\$31,616)</b>	<b>\$72,488</b>

# Consolidated Administration 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$1,239,318)	(\$1,265,265)	(\$1,082,187)	(\$1,389,034)
Benefits	(\$442,863)	(\$569,077)	(\$458,701)	(\$331,795)
Outside Professional Services	(\$630,700)	(\$601,200)	(\$512,707)	(\$612,703)
Supplies	(\$65,400)	(\$68,900)	(\$44,854)	(\$41,282)
Equipment Rentals	(\$15,000)	(\$13,000)	(\$14,890)	(\$5,563)
Facility Rental	(\$282,600)	(\$256,100)	(\$266,496)	(\$265,824)
General & Administrative Direct	(\$404,541)	(\$405,094)	(\$379,545)	(\$317,653)
Utilities	(\$46,000)	(\$45,000)	(\$44,567)	(\$46,798)
Other Operating Expenses	(\$14,000)	(\$16,174)	(\$13,344)	(\$12,620)
Allocated Costs To Capital	\$83,550	\$115,405	\$43,794	\$375,745
Allocated Cost From Another Unit	\$0	(\$12,955)	(\$57,274)	(\$90,105)
Allocated Costs To Another Unit	\$164,965	\$110,915	\$121,979	\$246,866
<b>Total Operating Expenses</b>	<b>(\$2,891,907)</b>	<b>(\$3,026,445)</b>	<b>(\$2,708,792)</b>	<b>(\$2,490,766)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	(\$117,109)	(\$2,264)	(\$114,968)
Benefits	\$0	(\$61,720)	\$0	(\$59,656)
Outside Professional Services	\$0	(\$25,600)	\$0	(\$24,269)
Supplies	\$0	(\$6,200)	\$0	(\$5,274)
Facility Rental	\$0	(\$23,500)	(\$7,288)	(\$21,584)
General & Administrative Direct	\$0	(\$1,200)	\$0	(\$335)
M & R to Buildings	(\$2,500)	(\$3,000)	(\$1,080)	\$0
Landscaping	\$0	(\$15,000)	(\$43)	(\$6,522)
Vehicle Maintenance	\$0	(\$3,000)	(\$175)	(\$2,301)
M&R to Misc Equipment	\$0	\$0	\$0	\$0
Allocated Costs To Public Amenities	\$0	\$214,098	\$0	\$167,065
Allocated Costs To Capital	\$0	\$0	\$561	\$3,224
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$18,659	\$0	\$10,761
<b>Total Maintenance Expenses</b>	<b>(\$2,500)</b>	<b>(\$23,572)</b>	<b>(\$10,289)</b>	<b>(\$53,859)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$2,894,407)</b>	<b>(\$3,050,017)</b>	<b>(\$2,719,081)</b>	<b>(\$2,544,625)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$2,894,407)</b>	<b>(\$3,050,017)</b>	<b>(\$2,719,081)</b>	<b>(\$2,544,625)</b>
Depreciation	(\$284,382)	(\$299,040)	(\$299,025)	(\$364,458)
General & Administrative Overhead	\$2,894,407	\$3,050,017	\$2,719,081	\$2,544,619
<b>Net Income (Loss)</b>	<b>(\$284,382)</b>	<b>(\$299,040)</b>	<b>(\$299,025)</b>	<b>(\$364,464)</b>

**Executive  
2019 Budget**

	<b>2019 Budget</b>	<b>2018 Budget</b>	<b>2018 Projected Year End</b>	<b>2017 Actual Audited</b>
<b>Operating Expenses:</b>				
Salaries	(\$478,589)	(\$552,573)	(\$531,671)	(\$532,984)
Benefits	(\$173,882)	(\$204,863)	(\$177,512)	(\$199,149)
Outside Professional Services	(\$20,000)	(\$40,000)	(\$20,925)	(\$88,901)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$28,050)	(\$29,015)	(\$28,481)	(\$40,111)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	(\$10,000)	(\$8,000)	(\$3,716)	(\$10,020)
Allocated Cost to Capital	\$0	\$0	\$0	\$6,072
Allocated Cost From Another Unit	\$0	(\$12,955)	(\$13,574)	(\$26,916)
Allocated Costs to Another Unit	\$0	\$0	\$57,901	\$84,837
<b>Total Operating Expenses</b>	<b>(\$710,521)</b>	<b>(\$847,406)</b>	<b>(\$717,978)</b>	<b>(\$807,172)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$710,521)</b>	<b>(\$847,406)</b>	<b>(\$717,978)</b>	<b>(\$807,172)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$710,521)</b>	<b>(\$847,406)</b>	<b>(\$717,978)</b>	<b>(\$807,172)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$710,521	\$847,406	\$717,978	\$807,172
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

**Commission  
2019 Budget**

	<b>2019 Budget</b>	<b>2018 Budget</b>	<b>2018 Projected Year End</b>	<b>2017 Actual Audited</b>
<b>Operating Expenses:</b>				
Salaries	(\$58,464)	(\$54,432)	(\$54,152)	(\$54,432)
Benefits	(\$34,671)	(\$34,554)	(\$34,227)	(\$33,854)
Outside Professional Services	(\$53,500)	(\$53,500)	(\$115,938)	(\$124,619)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$124,621)	(\$149,425)	(\$138,569)	(\$141,917)
Utilities	(\$2,000)	(\$2,000)	(\$1,842)	(\$657)
Other Operating Expenses	\$0	(\$4,174)	(\$4,224)	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$43,700)	(\$63,189)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$273,256)</b>	<b>(\$298,085)</b>	<b>(\$392,652)</b>	<b>(\$418,668)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$273,256)</b>	<b>(\$298,085)</b>	<b>(\$392,652)</b>	<b>(\$418,668)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$273,256)</b>	<b>(\$298,085)</b>	<b>(\$392,652)</b>	<b>(\$418,668)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$273,256	\$298,085	\$392,652	\$418,668
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>



# Communications, Marketing and Outreach 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$49,300)	(\$69,800)	(\$46,442)	\$0
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$57,860)	(\$57,560)	(\$41,999)	\$0
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
<b>Allocated Costs to Another Unit</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<hr/>				
<b>Total Operating Expenses</b>	<b>(\$107,160)</b>	<b>(\$127,360)</b>	<b>(\$88,441)</b>	<b>\$0</b>
<b>Maintenance Expenses:</b>				
M & R to Marketing Building	\$0	\$0	\$0	\$0
Vehicle Maintenance	\$0	\$0	\$0	\$0
<hr/>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<hr/>				
<b>Total Operating &amp; Maint Exp</b>	<b>(\$107,160)</b>	<b>(\$127,360)</b>	<b>(\$88,441)</b>	<b>\$0</b>
<hr/>				
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$107,160)</b>	<b>(\$127,360)</b>	<b>(\$88,441)</b>	<b>\$0</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$107,160	\$127,360	\$88,441	\$0
<hr/>				
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

# Finance and Accounting 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$489,470)	(\$298,388)	(\$255,178)	(\$281,015)
Benefits	(\$155,044)	(\$169,953)	(\$119,762)	\$116,940
Outside Professional Services	(\$270,900)	(\$270,900)	(\$182,577)	(\$241,392)
Supplies	\$0	\$0	\$0	\$0
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	(\$282,600)	(\$256,100)	(\$266,496)	(\$265,824)
General & Administrative Direct	(\$100,000)	(\$31,564)	(\$35,116)	(\$42,121)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$18,680	\$0	\$0	\$681
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$8,018
<b>Total Operating Expenses</b>	<b>(\$1,279,334)</b>	<b>(\$1,026,905)</b>	<b>(\$859,129)</b>	<b>(\$704,713)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$1,279,334)</b>	<b>(\$1,026,905)</b>	<b>(\$859,129)</b>	<b>(\$704,713)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$1,279,334)</b>	<b>(\$1,026,905)</b>	<b>(\$859,129)</b>	<b>(\$704,713)</b>
Depreciation	(\$284,382)	(\$299,040)	(\$299,025)	(\$364,458)
General & Administrative Overhead	\$1,279,334	\$1,026,905	\$859,129	\$704,708
<b>Net Income (Loss)</b>	<b>(\$284,382)</b>	<b>(\$299,040)</b>	<b>(\$299,025)</b>	<b>(\$364,463)</b>

# Planning and Public Works 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$212,795)	(\$359,872)	(\$241,186)	(\$520,604)
Benefits	(\$79,266)	(\$159,707)	(\$127,200)	(\$215,731)
Outside Professional Services	(\$50,000)	(\$12,000)	(\$5,150)	(\$11,739)
Supplies	\$0	(\$500)	(\$339)	(\$464)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$5,000)	(\$57,700)	(\$57,241)	(\$49,840)
Utilities	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$64,870	\$115,405	\$43,794	\$368,991
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$164,965	\$110,915	\$64,078	\$154,011
<b>Total Operating Expenses</b>	<b>(\$117,226)</b>	<b>(\$363,459)</b>	<b>(\$323,244)</b>	<b>(\$275,376)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	(\$117,109)	(\$2,264)	(\$114,968)
Benefits	\$0	(\$61,720)	\$0	(\$59,656)
Outside Professional Services	\$0	(\$25,600)	\$0	(\$24,269)
Supplies	\$0	(\$6,200)	\$0	(\$5,274)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	(\$23,500)	(\$7,288)	(\$21,584)
General & Administrative Direct	\$0	(\$1,200)	\$0	(\$335)
Utilities	\$0	\$0	\$0	\$0
Landscaping	\$0	(\$15,000)	(\$43)	(\$6,522)
Vehicle Maintenance	\$0	(\$3,000)	(\$175)	(\$2,301)
M&R to Misc Equipment	\$0	\$0	\$0	\$0
Allocated Costs to Public Amenities	\$0	\$214,098	\$0	\$167,065
Allocated Costs to Capital/Enviro	\$0	\$0	\$561	\$3,224
Allocated Costs From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs To Another Unit	\$0	\$18,659	\$0	\$10,761
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>(\$20,572)</b>	<b>(\$9,209)</b>	<b>(\$53,859)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$117,226)</b>	<b>(\$384,031)</b>	<b>(\$332,453)</b>	<b>(\$329,235)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$117,226)</b>	<b>(\$384,031)</b>	<b>(\$332,453)</b>	<b>(\$329,235)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$117,226	\$384,031	\$332,453	\$329,235
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

# Information Systems 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$155,000)	(\$150,000)	(\$140,003)	(\$145,950)
Supplies	(\$25,400)	(\$25,400)	(\$14,490)	(\$12,741)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$48,510)	(\$44,030)	(\$42,199)	(\$26,036)
Utilities	(\$44,000)	(\$43,000)	(\$42,305)	(\$45,277)
Other Operating Expenses	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$272,910)</b>	<b>(\$262,430)</b>	<b>(\$238,997)</b>	<b>(\$230,004)</b>
<b>Maintenance Expenses:</b>				
M&R to Buildings	(\$2,000)	(\$2,500)	(\$900)	\$0
<b>Total Maintenance Expenses</b>	<b>(\$2,000)</b>	<b>(\$2,500)</b>	<b>(\$900)</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$274,910)</b>	<b>(\$264,930)</b>	<b>(\$239,897)</b>	<b>(\$230,004)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$274,910)</b>	<b>(\$264,930)</b>	<b>(\$239,897)</b>	<b>(\$230,004)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$274,910	\$264,930	\$239,897	\$230,004
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

# Administrative 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	(\$32,000)	(\$5,000)	(\$1,672)	(\$102)
Supplies	(\$40,000)	(\$43,000)	(\$30,025)	(\$28,076)
Equipment Rentals	(\$15,000)	(\$13,000)	(\$14,890)	(\$5,563)
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$40,500)	(\$35,800)	(\$35,940)	(\$17,627)
Utilities	\$0	\$0	(\$420)	(\$864)
Other Operating Expenses	(\$4,000)	(\$4,000)	(\$5,404)	(\$2,600)
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$131,500)</b>	<b>(\$100,800)</b>	<b>(\$88,351)</b>	<b>(\$54,832)</b>
<b>Maintenance Expenses:</b>				
M&R Buildings	(\$500)	(\$500)	(\$180)	\$0
<b>Total Maintenance Expenses</b>	<b>(\$500)</b>	<b>(\$500)</b>	<b>(\$180)</b>	<b>\$0</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$132,000)</b>	<b>(\$101,300)</b>	<b>(\$88,531)</b>	<b>(\$54,832)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$132,000)</b>	<b>(\$101,300)</b>	<b>(\$88,531)</b>	<b>(\$54,832)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead	\$132,000	\$101,300	\$88,531	\$54,832
<b>Net Income (Loss)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

# Non Operating Income and Expenses

## 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Non Operating Revenues:</b>				
Nonoperating Revenues	\$15,000	\$36,090	\$14,486	\$7,249
Interest Income	\$95,032	\$56,014	\$94,005	\$91,353
Ad Valorem Taxes	\$6,418,880	\$6,246,094	\$6,221,833	\$5,181,003
Insurance Settlements	\$0	\$0	\$0	\$20,222
Operating Grants	\$0	\$0	\$131,784	\$124,697
Capital Grants	\$275,000	\$603,000	\$229,545	\$741,147
Tax Sharing	\$119,500	\$130,000	\$121,157	\$114,302
Gain (Loss) on Investments	\$0	\$0	\$0	\$0
Other Revenues	\$0	\$0	\$0	\$0
<b>Total Non Operating Revenues:</b>	<b>\$6,923,412</b>	<b>\$7,071,198</b>	<b>\$6,812,810</b>	<b>\$6,279,973</b>
<b>Non Operating Expenses</b>				
Other NonOp Expenses	(\$156,052)	(\$82,000)	(\$50,230)	(\$22,861)
Closed Projects	(\$15,000)	(\$15,000)	(\$5,000)	(\$603,531)
Depreciation of Asset costs Purchased with Grant \$\$	(\$590,575)	(\$629,340)	(\$618,372)	(\$582,323)
Banking/Investment Fees	(\$13,000)	(\$23,000)	(\$13,508)	(\$6,672)
Financing Interest Expense	(\$76,200)	\$0	(\$85,317)	(\$203,619)
Bond Interest Expense	(\$1,667,529)	(\$1,703,891)	(\$1,630,865)	(\$1,498,902)
Bond Disc/Issue Cost	(\$60,204)	(\$10,500)	(\$149,067)	(\$90,875)
Premium on Bonds	\$116,282	\$116,282	\$116,284	\$121,775
Election Expense	(\$47,400)	(\$94,800)	(\$105,035)	\$0
Public Amenities	(\$246,980)	(\$242,480)	(\$230,594)	(\$225,333)
Commission Special Projects	(\$134,950)	(\$351,000)	(\$178,541)	\$0
Extraordinary Expenses	\$0	\$0	\$0	\$0
<b>Total Non Operating Expenses</b>	<b>(\$2,891,608)</b>	<b>(\$3,035,729)</b>	<b>(\$2,950,245)</b>	<b>(\$3,112,341)</b>
<b>Non Operating Income (Loss)</b>	<b>\$4,031,804</b>	<b>\$4,035,469</b>	<b>\$3,862,565</b>	<b>\$3,167,632</b>

# Consolidated Environmental 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$181,810)	(\$286,580)	(\$374,010)	(\$277,944)
Benefits	(\$70,876)	(\$107,363)	(\$144,860)	(\$102,036)
Outside Professional Services	(\$279,300)	(\$295,500)	(\$222,423)	(\$333,114)
Supplies	(\$3,270)	(\$2,950)	(\$1,584)	(\$674)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$22,280)	(\$20,250)	(\$10,885)	(\$15,839)
Utilities	(\$13,525)	(\$16,200)	(\$11,766)	(\$11,210)
Other Operating Expenses	(\$657,669)	(\$57,500)	(\$55,372)	(\$62,113)
Allocated Costs to Capital	\$0	\$70,000	\$153,322	\$205,813
Allocated Cost From Another Unit	(\$164,968)	(\$30,835)	(\$13,209)	(\$28,515)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$1,393,698)</b>	<b>(\$747,178)</b>	<b>(\$680,787)</b>	<b>(\$625,632)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$500)	(\$665)	(\$286)	(\$220)
General & Administrative Direct	(\$500)	(\$250)	(\$2,209)	(\$3,174)
Utilities	\$0	\$0	\$0	\$0
M&R to Prop/Facilities/Equip	(\$359,600)	(\$221,300)	(\$186,720)	(\$297,194)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$981)	(\$537)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$360,600)</b>	<b>(\$222,215)</b>	<b>(\$190,196)</b>	<b>(\$301,125)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$1,754,298)</b>	<b>(\$969,393)</b>	<b>(\$870,983)</b>	<b>(\$926,757)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$1,754,298)</b>	<b>(\$969,393)</b>	<b>(\$870,983)</b>	<b>(\$926,757)</b>
Depreciation	\$0	\$0	\$0	\$0
General & Administrative Overhead				
<b>Net Income (Loss)</b>	<b>(\$1,754,298)</b>	<b>(\$969,393)</b>	<b>(\$870,983)</b>	<b>(\$926,757)</b>

# Environmental Administration 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Operating Expenses:</b>				
Salaries	(\$84,415)	(\$191,095)	(\$280,717)	(\$181,837)
Benefits	(\$34,907)	(\$71,932)	(\$110,375)	(\$67,590)
Outside Professional Services	(\$216,800)	(\$253,000)	(\$180,325)	(\$251,936)
Supplies	(\$170)	(\$300)	(\$129)	(\$68)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$18,270)	(\$17,950)	(\$9,749)	(\$14,673)
Other Operating Expenses	(\$582,669)	\$0	(\$1,612)	\$0
Allocated Costs to Capital	\$0	\$70,000	\$84,070	\$98,285
Allocated Cost From Another Unit	(\$164,968)	(\$30,835)	(\$13,209)	(\$28,515)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$1,102,199)</b>	<b>(\$495,112)</b>	<b>(\$512,046)</b>	<b>(\$446,334)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$200)	(\$165)	(\$53)	(\$168)
M&R to Buildings	\$0	\$0	\$0	\$0
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$200)</b>	<b>(\$165)</b>	<b>(\$53)</b>	<b>(\$168)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$1,102,399)</b>	<b>(\$495,277)</b>	<b>(\$512,099)</b>	<b>(\$446,502)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$1,102,399)</b>	<b>(\$495,277)</b>	<b>(\$512,099)</b>	<b>(\$446,502)</b>
Depreciation				
General & Administrative Overhead	\$0	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>(\$1,102,399)</b>	<b>(\$495,277)</b>	<b>(\$512,099)</b>	<b>(\$446,502)</b>



**Cascade Pole  
2019 Budget**

	<b>2019 Budget</b>	<b>2018 Budget</b>	<b>2018 Projected Year End</b>	<b>2017 Actual Audited</b>
<b>Operating Expenses:</b>				
Salaries	(\$97,395)	(\$95,485)	(\$93,293)	(\$96,107)
Benefits	(\$35,968)	(\$35,431)	(\$34,485)	(\$34,446)
Outside Professional Services	(\$62,500)	(\$42,500)	(\$42,098)	(\$81,177)
Supplies	(\$3,100)	(\$2,650)	(\$1,455)	(\$605)
Equipment Rentals	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General & Administrative Direct	(\$4,010)	(\$2,300)	(\$1,136)	(\$1,166)
Utilities	(\$13,525)	(\$16,200)	(\$11,766)	(\$11,210)
Other Operating Expenses	(\$75,000)	(\$57,500)	(\$53,760)	(\$62,113)
Allocated Costs to Capital	\$0	\$0	\$69,252	\$107,528
Allocated Cost From Another Unit	\$0	\$0	\$0	\$0
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$291,498)</b>	<b>(\$252,066)</b>	<b>(\$168,741)</b>	<b>(\$179,296)</b>
<b>Maintenance Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
Outside Professional Services	\$0	\$0	\$0	\$0
Supplies	(\$300)	(\$500)	(\$233)	(\$51)
Equipment Rentals	(\$500)	(\$250)	(\$2,209)	(\$3,174)
Facility Rental	\$0	\$0	\$0	\$0
M&R to Buildings	(\$359,600)	(\$221,300)	(\$186,720)	(\$297,194)
Allocated Costs to Capital	\$0	\$0	\$0	\$0
Allocated Cost From Another Unit	\$0	\$0	(\$981)	(\$537)
Allocated Costs to Another Unit	\$0	\$0	\$0	\$0
<b>Total Maintenance Expenses</b>	<b>(\$360,400)</b>	<b>(\$222,050)</b>	<b>(\$190,143)</b>	<b>(\$300,956)</b>
<b>Total Operating &amp; Maintenance Expenses</b>	<b>(\$651,898)</b>	<b>(\$474,116)</b>	<b>(\$358,884)</b>	<b>(\$480,252)</b>
<b>Income (Loss) Before Deprec &amp; Overhead</b>	<b>(\$651,898)</b>	<b>(\$474,116)</b>	<b>(\$358,884)</b>	<b>(\$480,252)</b>
Depreciation				
General & Administrative Overhead	\$0	\$0	\$0	\$0
<b>Net Income (Loss)</b>	<b>(\$651,898)</b>	<b>(\$474,116)</b>	<b>(\$358,884)</b>	<b>(\$480,252)</b>

# Foreign Trade Zone 2019 Budget

	2019 Budget	2018 Budget	2018 Projected Year End	2017 Actual Audited
<b>Revenues</b>				
Policy Group Revenues	\$8	\$2,269	\$0	\$136
Tenant Revenues	\$22,000	\$22,000	\$27,500	\$22,000
Interest Income	\$0	\$0	\$255	\$286
<b>Total Revenues</b>	<b>\$22,008</b>	<b>\$24,269</b>	<b>\$27,755</b>	<b>\$22,422</b>
<b>Operating Expenses:</b>				
Salaries	\$0	\$0	\$0	\$0
Benefits	\$0	\$0	\$0	\$0
O/S Professional Services	(\$6,750)	(\$6,750)	(\$3,848)	(\$677)
Supplies	(\$200)	(\$200)	(\$72)	\$0
Equipment Rental	\$0	\$0	\$0	\$0
Facility Rental	\$0	\$0	\$0	\$0
General Administration	(\$11,300)	(\$11,300)	(\$10,741)	(\$240)
Utilities	\$0	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$0	\$0
Allocated Costs From Another Unit	\$0	(\$6,020)	(\$4,862)	(\$4,265)
Allocated Costs To Another Unit	(\$4,242)	\$0	\$0	\$0
<b>Total Operating Expenses</b>	<b>(\$22,492)</b>	<b>(\$24,270)</b>	<b>(\$19,523)</b>	<b>(\$5,182)</b>
<b>Maintenance Expenses:</b>				
<b>Total Maintenance Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Operating &amp; Maint Exp</b>	<b>(\$22,492)</b>	<b>(\$24,270)</b>	<b>(\$19,523)</b>	<b>(\$5,182)</b>
<b>OPERATING INCOME</b>	<b>(\$484)</b>	<b>(\$1)</b>	<b>\$8,232</b>	<b>\$17,240</b>
G & A Overhead	\$0	\$0	\$0	\$0
Depreciation	\$0	\$0	\$0	\$0
<b>NET INCOME (Loss)</b>	<b>(\$484)</b>	<b>(\$1)</b>	<b>\$8,232</b>	<b>\$17,240</b>