

**South Puget Sound's
Premier Seaport**



DESPITE GLOBAL TRADE CHALLENGES, THE PORT IS CAUTIOUSLY OPTIMISTIC ABOUT GROWTH IN 2019

The Port of Olympia Seaport is well positioned to take advantage of 2019 global market opportunities, according to Len Faucher, Port of Olympia Marine Terminal Director.

“I am cautiously optimistic that the global market will continue to expand in 2019 and the Port of Olympia can find new niche cargoes to service,” Faucher said. “Canadian port capacity appears to need relief from Washington Ports, so I am hoping that the new USMCA (NAFTA part 2) will be helpful in allowing customers to bring cargo to ports like Olympia and ship them north of the border. I do remain troubled with the continued tariffs and trade wars with China, as export cargo remains seriously impacted.”

Len Faucher, Port of Olympia Marine Terminal Director

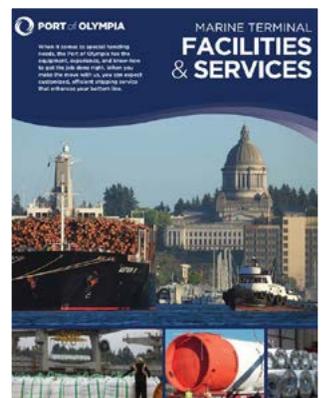
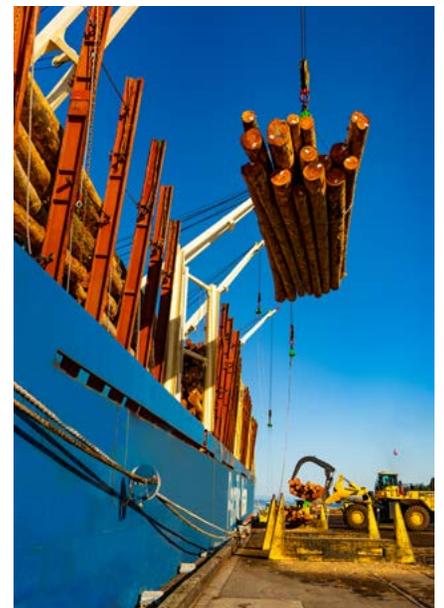
For 2018, Faucher expects the Port to handle more than 100 million board feet of logs and over 880 metric tons of livestock. For 2019, despite the global trade challenges, the Port of Olympia is projecting about an 8% increase in ship calls.

The US economic growth is expected to slow from 2.9% to 2.5% in 2019 due to tighter financial conditions and a fading fiscal stimulus, according to Goldman Sachs Research. The forecast also calls for multiple rate hikes as the Fed looks to keep the economy from overheating amid rising inflation and unemployment on a downward trajectory towards

3% by early 2020.

For now, neither overheating nor financial imbalances - the classic causes of recessions- appear worrisome, raising the likelihood that the economic expansion remains on track to become the longest in US history in 2019, according to Goldman Sachs.

“Our flexibility to take advantage of dynamic market trends, strategic location and our strong partnership with labor, allow the Port to quickly respond to opportunities,” Faucher concluded. “With a 140-metric ton lifting capacity mobile harbor crane, a modern 76,000 square foot warehouse sitting just 175 feet from the dock, and 39 feet of depth at the dock at mean low low water, the Port has the assets needed to move a variety of cargoes in 2019.”



[Click here](#) to learn about our Marine Terminal Services & Facilities.

New Ship Calls Highlight Fourth Quarter



Thanks to new ship calls, import/export activity continued at a brisk pace in the third quarter at the Port of Olympia.



The *Bison Express* carried 1,763 head of Holsteins to Vietnam, plus hay, feed and bedding materials. This was the first arrival of the *Bison Express*. Len Faucher and Port Commissioner Joe Downing presented a plaque to Capt. Alexander Narita.



Port featured in *Pacific Maritime Magazine's* annual Bulk and Breakbulk Report

The Port of Olympia was featured in *Pacific Maritime Magazine's* annual Bulk and Breakbulk Report. The magazine noted the Port's 66-acre marine terminal features a complete breakbulk/container yard, a US Customs bonded warehouse, on-dock rail and three modern, deepwater berths, all to handle its bulk and breakbulk needs.

“We consider ourselves a bulk/breakbulk niche port. With a strategic Pacific Northwest location and a productive workforce, you can count on innovative service and competitive pricing. We are ready to meet your unique cargo and performance needs today, next week and next year.”

Jennie Foglia-Jones, Port Communications, Marketing & Outreach Manager

Read the full article [here](#).

Port of Olympia staff give back to our community

Port of Olympia staff donated more than \$8,000 to two local charities in 2018.

Each year, Port staff vote on what charities to support. The Port recognizes the value in engaging employees in charitable activities and making it possible for the employees to give based on their personal passions.

In 2018, staff selected to support Community Youth Services and SafePlace. Events like a bowl-a-thon, crockpot challenge and annual auction and raffle are held to help raise funds.



“We're fortunate to have staff with huge hearts that care about our community and continue to give in many ways. This is only one way Port staff give back. Many staff donate personally to other organizations through dollars and time.”

Jennie Foglia-Jones, Port Communications, Marketing & Outreach Manager



Port offers free tours of the working waterfront

The Port of Olympia has set the following dates for free public tours of the working waterfront in 2019:

Tuesday, April 16 — 1:00 PM - 3:00 PM

Wednesday, May 22 — 10:00 AM - Noon

Thursday, June 20 — 6:00 PM - 8:00 PM

Tuesday, July 23 — 6:00 PM - 8:00 PM

Thursday, August 15 — 1:00 PM - 3:00 PM

Wednesday, September 11 — 10:00 AM - Noon

Tuesday, October 15 — 1:00 PM - 3:00 PM

Sign up for a tour [here](#).

Seaport News and Notes ...



Thurston County S.W.A.T. conducted training at the Port of Olympia facilities on October 2. In addition, Washington State Patrol conducted K9 narcotics training at the Port of Olympia facilities on October 25.



Port staff participated in the BOO-Coda Pine Box Derby on October 13. Our team included: Mike Crawford, Marine Terminal Foreman/Facilities Security Officer; Frank Boss, Marine Terminal Facilities Maintenance 1; Jennie Foglia-Jones, Communications, Marketing & Outreach Manager; Brianna Baker, Marketing & Outreach Assistant/Public Records Officer; and, Sarah Krill, Boatyard Coordinator. The team came in 2nd place in the race and brought home 1st place for "scariest casket." The casket was built by the Port Marine Terminal maintenance team on their own time, using materials donated or purchased personally by staff/commission.



The Port of Olympia, Weyerhaeuser and ILWU Local #47 once again partnered to sponsor the ship exhibit in the Hands On Children's Museum.



It was a festive and fun celebration at the Port's annual holiday employee appreciation luncheon. From our team to yours, we wish you a prosperous New Year!

LOOKING FORWARD TO SEEING YOU:
JANUARY 17-18 NWMTA Jan 17-18 Kalama, WA
JANUARY 24 Western Forestry and Conservation Association, Mapping the Course Conference in Vancouver, WA

MORE INFO:

PORT of OLYMPIA SEA CAMELS FOR SALE OR LEASE



Sea camels intended for vessel standoff are available for sale or lease. Each section is 4.5' x 66' and weighs approximately 25,500 lbs. [Click here](#) to learn more.



[Click here](#) to view the Port's 140MT Mobile Harbor Crane in action at the Seaport.

Port of Olympia's Seaport: Your Competitive Edge

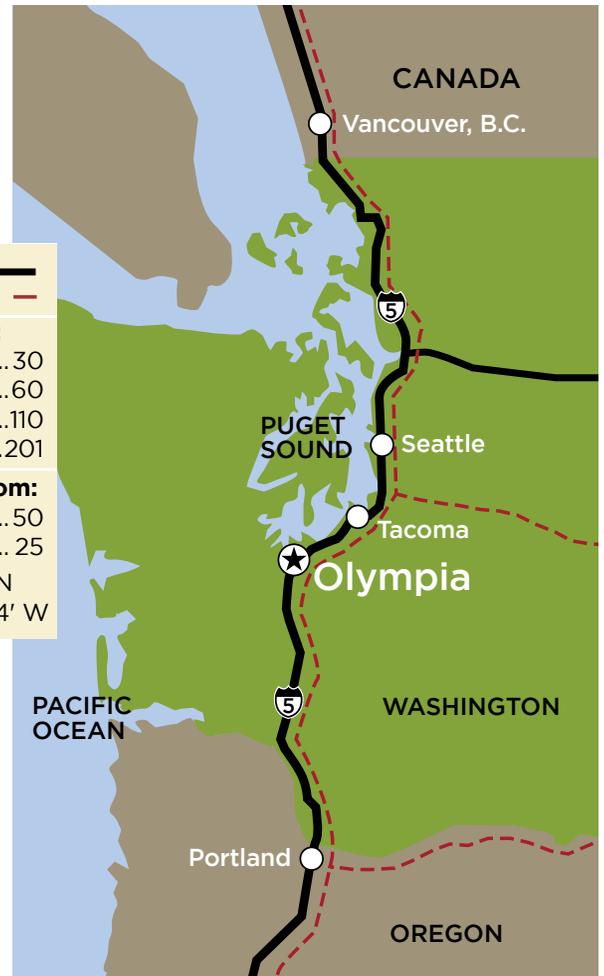
When it comes to special handling needs, the Port of Olympia has the equipment, experience, and know-how to get the job done right.

When you make the move with us, you can expect customized, efficient shipping services that enhance your bottom line.

Owned and operated by the Port of Olympia, our 66-acre terminal is situated on Budd Inlet at the head of Puget Sound. We are centrally located to serve Puget Sound and the Columbia River Basin, providing ready access to local, regional and international markets.

- + A complete cargo facility focused on breakbulk, bulk and ro-ro goods.
- + Rail service provided by Union Pacific and BNSF with an on-dock rail loop. Switching provided by the Olympia and Belmore Railroad.
- + Three modern, deepwater berths.
- + Strong working relationship with the ILWU to efficiently and safely expedite your cargo.
- + Heavy machinery, conveyor system, a heavy-lift mobile harbor crane, and truck scales.
- + A U.S. Customs bonded warehouse.
- + Easy access to Interstate 5.
- + Midway between Vancouver, Canada and Portland, Oregon.

Highway	—
Railroad	- - -
Road miles from:	
Tacoma 30
Seattle 60
Portland110
Vancouver, B.C.	...201
Nautical miles from:	
Seattle 50
Tacoma 25
Latitude	47° 03' N
Longitude	122° 54' W



IN THE NEWS...

Here are some recent maritime industry news articles we found of interest:



[Can dry bulks survive the next phase of the Sino-US trade war?](#) American Journal of Transportation

[Carriers, EPCS see smoother sailing ahead](#) Breakbulk

[Introduction to Maritime Cybersecurity](#) Pacific Maritime Magazine

[Barge operators win key changes in ballast water regs](#) WorkBoat magazine

[Time to Rethink Safety With Solid Bulk Cargoes](#) The Maritime Executive

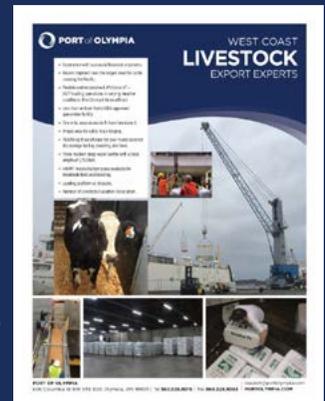
[Coast Guard seeks comment on draft Merchant Mariner Medical Manual](#) Professional Mariner

[Key Vendor Analysis for Bulk Terminals Market till 2025](#) QYResearch

MORE INFO:

Click here to learn why the Port of Olympia is the West Coast's Livestock export experts.

Three heavy duty, privately marked flat



rail cars are now available for short or long-term lease. These 235 ton 60-straight flat deck cars are ideal for handling a wide variety of cargo. **Click here** to learn more.

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