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Local Expertise · State Relationships · Federal Funding

PROPOSAL IN RESPONSE TO

RFP No. 2026-1022

Grant Writing, Grant Administration and Funding Strategies

SUBMITTED TO

Port of Olympia

Attention: Hannah Ellis, Contracts Administrator
606 Columbia St. NW, Suite 300 | Olympia, WA 98501
HannahE@PortOlympia.com

SUBMITTED BY

The Beckett Group

Jeannie Beckett, AICP, CMA · Principal & Lead Grant Writer
Bruce Beckett · Senior Policy Advisor

8715 Randall Dr. NW | Gig Harbor, WA 98332
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June 22, 2026

Women-Owned Business Enterprise (WBE) | OR# 10850

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June 22, 2026

Hannah Ellis, Port Contracts Administrator
Port of Olympia
606 Columbia St. NW, Suite 300
Olympia, WA 98501

COVER LETTER

RE: RFP No. 2026-1022 – Grant Writing, Grant Administration and Funding Strategies

The Beckett Group is pleased to submit this proposal to serve as the Port of Olympia's grant writing, grant administration, and funding strategy partner. We are a Gig Harbor, Washington-based Women-Owned Business Enterprise (WBE) led by two principals — Jeannie Beckett, AICP, CMA and Bruce Beckett — who together bring an unusual combination of capabilities directly relevant to the Port's most pressing funding challenges: competitive federal grant writing, Washington State agency and legislative relationships, strategic facilitation, and deep familiarity with the Port of Olympia itself.

The Port of Olympia faces one of the most consequential funding challenges of any Washington State port in the next decade: a Budd Inlet cleanup estimated at \$150–200 million, with roughly \$12 million secured to date. The 5th Avenue Dam removal — now projected around 2030 — creates a firm, externally-driven deadline. The Port's goal of completing cleanup before the dam comes out to protect the newly restored Deschutes Estuary requires an aggressive, multi-year, multi-program federal and state funding strategy beginning now. The Beckett Group is uniquely positioned to lead that effort.

Jeannie Beckett has secured over \$500 million in awarded federal and state grants for ports, cities, counties, and tribes over the last five years — including \$25.5 million in USMARAD PIDP funding for the Port of Grays Harbor, \$93 million in USDOT INFRA funding for the City of Wenatchee, and a combined \$93 million in FEMA BRIC and Congressional Directed Spending for Aberdeen-Hoquiam flood protection. She authored the Port of Olympia's own FY26 PIDP application. She knows the Port's facilities, capital needs, and federal relationships from direct engagement.

Bruce Beckett brings 30 years of Washington State government affairs experience, including direct representation of Washington State ports before the legislature and state agencies. His knowledge of state budget processes, agency relationships at the Washington State Department of Ecology, Commerce, and Transportation, and the legislative dynamics around Budd Inlet and Deschutes Estuary funding is immediately applicable — and is not something any out-of-state or large engineering firm can replicate. Bruce has teamed successfully with the Port's state lobbyist, Kelsey Hulce, on several projects. In his role as Senior Policy Advisor, Bruce provides strategic counsel on state funding opportunities, agency relationships, and stakeholder engagement to amplify TBG's grant strategy.

The Port of Olympia is at an inflection point. A recently expanded Commission is charting a new course without a fully adopted strategic plan. A major environmental cleanup demands federal and state



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investment at a scale the Port cannot fund alone. Swantown Marina is poised for transformational redevelopment. The Airport Master Plan sets up a multi-year capital program. The New Market Industrial Campus offers economic development grant opportunities. Each facility, each priority, each timeline requires a different funding strategy — and a consultant who understands the whole picture, not just the next application. That is what The Beckett Group provides.

We have structured this proposal to give the Port a clear picture of our qualifications, our track record, our team, and — critically — a preliminary funding strategy matrix showing specific grant programs applicable to each Port facility. We are prepared to begin work immediately upon contract execution and to deliver the kind of strategic partnership the Port needs for the years ahead. Please note that The Beckett Group will be out of the country June 27–July 9, 2026; all work will be planned to ensure no disruption to Port deliverables or timelines.

The Beckett Group acknowledges receipt and review of Addendum No. 1 to RFP No. 2026-1022 and confirms that this proposal has been prepared in full accordance with the RFP as amended.

Respectfully submitted,

Jeannie Beckett, AICP, CMA | Bruce Beckett

Principals, The Beckett Group

253-905-8904 | jbeckett@thebeckettgroup.org | bbeckett@thebeckettgroup.org



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B. GRANT WRITING ACHIEVEMENTS AND SKILLS

The Beckett Group's grant writing practice is built on four capabilities the Port of Olympia needs most: (a) deep knowledge of the full universe of grant programs available to ports; (b) a demonstrated record of securing federal and state funds competitively; (c) research and communication excellence that produces compelling, technically rigorous applications; and (d) clear verbal and written communication with Port leadership throughout the process. Grant writing, BCA development, and grant administration are TBG's sole practice — not a sideline to engineering or planning services.

The Federal and State Grant Landscape for Ports

Jeannie Beckett maintains current, working knowledge of every major program applicable to the Port's capital needs — including programs most critical for the Budd Inlet cleanup and Swantown Marina:

- USMARAD Port Infrastructure Development Program (PIDP) — Small and Large Project categories; TBG has active applications at multiple Washington ports
- USDOT INFRA / Mega Grants — multimodal freight; TBG secured \$93M for City of Wenatchee
- Federal Railroad Administration (FRA) CRISI and INFRA — rail; TBG is active Program Manager for a \$71M FRA project
- U.S. Economic Development Administration (EDA) — Public Works and Economic Adjustment; TBG secured \$6.2M for Port of Grays Harbor marina
- FEMA BRIC (Building Resilient Infrastructure and Communities) — TBG secured \$93M for Aberdeen-Hoquiam flood/sea level rise project
- EPA Brownfields / CERCLA cleanup grants — directly applicable to Budd Inlet environmental remediation
- NOAA Habitat Restoration / Pacific Coastal Salmon Recovery Fund — Budd Inlet cleanup improves Puget Sound Chinook habitat (listed threatened species)
- Congressional Directed Spending (Earmarks) — viable pathway for \$10M+ Budd Inlet cleanup investments
- Washington State Ecology Remedial Action Grants (RAG) — Port already has a RAG relationship; needs continued state budget advocacy
- Washington State Capital Budget / CERB / WSDOT programs — Bruce Beckett's direct area of expertise
- FAA Airport Improvement Program (AIP) — 90–95% federal share for airport capital; TBG provides grant strategy and administration support
- FAA Airport Infrastructure Grants (AIG) — Bipartisan Infrastructure Law funding for general aviation airports

Benefit-Cost Analysis — In-House Capability

Many of the most competitive federal programs — INFRA, PIDP Large Projects, EDA — require rigorous Benefit-Cost Analysis. Jeannie Beckett develops BCAs in-house, without subcontracting. Her BCA for the Port of Grays Harbor T4 Expansion achieved an 11:1 benefit-cost ratio and was a decisive factor in securing the \$25.5M PIDP award. Her Apple Capital Loop BCA supported a \$93M INFRA award. This integrated capability — grant narrative and BCA developed together — reduces cost and ensures perfect alignment between project description and economic justification.



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The Budd Inlet Funding Challenge — A Specific Plan

The Port's Budd Inlet cleanup faces an estimated \$140–190 million funding gap. The 5th Avenue Dam removal (projected ~2030) creates a hard deadline. TBG's specific approach to closing this gap includes pursuing multiple simultaneous funding streams:

- Federal EPA Brownfields/Superfund — environmental assessment and cleanup grants; coordination with Ecology's existing remedial action order
- NOAA Pacific Coastal Salmon Recovery Fund — Budd Inlet cleanup directly restores Puget Sound Chinook habitat, a strong alignment with NOAA's priority programs
- FEMA BRIC — the sea level rise resilience dimension of the cleanup (beneficial reuse of dredged material as shoreline protection) qualifies for BRIC framing
- Congressional Directed Spending — Jeannie's track record includes a \$4M Aberdeen flood earmark; TBG knows how to build the Congressional case with delegation staff
- Washington State Ecology Remedial Action Grants — annual program; Bruce's state relationships accelerate the Port's advocacy for larger annual RAG appropriations
- Washington State Capital Budget earmarks — Bruce has worked with the Port's lobbyist, Kelsey Hulce on several projects and looks forward to teaming with her on any effort to secure appropriations from the Legislature.
- Tribal co-applicant strategy — Squaxin Island Tribe's treaty rights and partnership on Deschutes Estuary make them a powerful co-applicant for federal tribal environmental programs

Funding Strategy for All Four Port Facilities

The following matrix shows TBG's preliminary funding strategy for each of the Port's four facilities:

Port Facility	Priority Need	Primary Grant Programs	TBG Relevant Experience
Marine Terminal	Dredging, warehouse infrastructure	USMARAD PIDP, RAISE, INFRA, State Capital Budget	FY26 PIDP submitted; Grays Harbor T4 (\$25.5M)
Budd Inlet Cleanup	\$140–190M gap; 2030 deadline	EPA, NOAA, FEMA BRIC, Congressional Directed Spending, Ecology RAG, State Capital Budget	FEMA BRIC \$93M; Congressional earmarks; Bruce's state relationships
Swantown Marina & Boatworks	Float replacement, redevelopment infrastructure	USMARAD PIDP Small Project, EDA Public Works, RAISE	Float 21 EDA (\$6.2M); Float 15 PIDP FY26 (\$6.274M) direct analogs
Olympia Regional Airport	AIP-eligible capital projects from Master Plan	FAA AIP (90–95% federal), FAA AIG (BIL), WSDOT Aviation	Airport legislative representation (Bruce); grant strategy and administration support
New Market Industrial Campus	Site infrastructure, economic development	EDA Public Works, State CERB, USDA Rural Development	EDA grant writing; Chelan Douglas Port Authority EDA (Trades District)
Deschutes Estuary / Sea Level Rise	Port role in sediment mgmt., resilience	NOAA, EPA, BRIC, Congressional, Tribal co-applicant	BRIC \$93M; Aberdeen-Hoquiam sea level rise framing



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C. GRANTS AWARDED — JEANNIE BECKETT AS PRIMARY GRANT WRITER

Project	Client	Program	Amount Awarded	Year
Apple Capital Loop	City of Wenatchee, WA	USDOT INFRA	\$93,000,000	FY21
Aberdeen-Hoquiam Flood Protection	Cities of Aberdeen & Hoquiam, WA	FEMA BRIC + Congressional	\$93,000,000	FY20-22
Terminal 4 Expansion & Redevelopment	Port of Grays Harbor, WA	USMARAD PIDP Large Project	\$25,500,000	FY22
Moorhead Grade Separation	City of Moorhead, MN	Federal RAISE/INFRA	\$26,000,000	FY22
N. Columbia Basin Rail Project (NCBRP)	Port of Moses Lake, WA	FRA INFRA + WSDOT	\$32,800,000	FY20
Westport Marina Float 21	Port of Grays Harbor, WA	EDA Public Works	\$6,200,000	FY25
Float 15 Replacement (submitted)	Port of Grays Harbor, WA	USMARAD PIDP Small Project	\$6,274,000 requested	FY26
Warehouse Expansion & Docking Dredging (submitted)	Port of Olympia, WA	USMARAD PIDP	TBD	FY26
Additional Port & Rail Projects	Ports of Bellingham, Benton, Kalama, Quincy, Anacortes, Everett, Longview, Ridgefield, Port Angeles	Various Federal/State	See resume	2009-2026

D. EXPERIENCE WORKING WITH PORTS IN SECURING GRANT FUNDING

Ports are The Beckett Group's primary client base. Jeannie Beckett's port expertise is grounded in 24 years at the Port of Tacoma, where she served as Director of Operations, Senior Director of Inland Transportation, and Senior Director of Budget and Business Planning — overseeing 24/7 terminal operations, managing two mainline railroads and four intermodal yards, and developing a \$300 million road and rail infrastructure expansion plan. This operational depth means TBG understands how ports work from the inside — their revenue structures, capital constraints, federal relationships, and what makes a project compelling for grant reviewers.

Bruce Beckett has represented Washington State ports before the legislature and state agencies for more than a decade, including state legislative representation for multiple port districts. He received a formal Commission resolution of recognition from the Port of Port Angeles for securing state funding for their Log Yard Stormwater project. His relationships with WSDOT, Ecology, Commerce, and key

members of the Legislature's transportation and capital budget committees are directly applicable to the Port of Olympia's state funding strategy.

TBG has provided grant writing or strategic services to the following Washington State ports:

- Port of Olympia — FY26 PIDP, Warehouse Expansion & Dockside Dredging (Jeannie, primary writer, 2026); state legislative representation (Bruce, through December 2024)
- Port of Grays Harbor — PIDP FY22 (\$25.5M T4 Expansion), EDA Float 21 (\$6.2M), PIDP FY26 Float 15 (\$6.274M) — a five-year, multi-facility grant partnership
- Port of Moses Lake — FRA INFRA + WSDOT (\$32.8M NCBRP); TBG serves as ongoing Program Manager
- Port of Port Angeles — State legislative representation and grant support (Bruce); Commission recognition for Log Yard Stormwater project
- Port of Bellingham, Port of Benton, Port of Kalama, Port of Quincy, Port of Anacortes, Port of Everett, Port of Longview, Port of Ridgefield — grant writing and strategic support
- Chelan Douglas Port Authority — EDA funding for Trades District at Pangborn Airport Business Park (Jeannie)
- Port of Longview — 20-Year Master Plan and grant strategy development (Jeannie)
- Paducah-McCracken County River Authority (KY) and Louisville Riverport Authority (KY) — Port master planning and grant identification (Jeannie, 2025–2026)

E. GRANT ADMINISTRATION EXPERIENCE — STATE AND FEDERAL GRANTS

The Beckett Group provides full-lifecycle grant administration for both state and federal grant awards. TBG's approach ensures no reporting deadline is missed, every reimbursement request is submitted with complete supporting documentation, and every compliance requirement is tracked proactively — not reactively.

Active Federal Grant Administration — FRA Cooperative Agreement

Northern Columbia Basin Rail Project (NCBRP) — Port of Moses Lake, WA

FRA Agreement No.: 69A36520401940INFWA | \$9.9M FRA + \$22.9M WSDOT | \$71M Total Project |

Active through December 2027

- Serves as Program Manager and primary grant administrator for an active FRA Cooperative Agreement under 2 CFR Part 200 (Uniform Guidance)
- Prepares and submits all periodic progress reports and financial reimbursement requests to FRA
- Manages Detailed Project Work Plan (DWP) updates, milestone tracking, and FRA review coordination
- Oversees federal NEPA compliance, environmental mitigation plan monitoring, and ROW acquisition compliance (Uniform Relocation Act)
- Manages contractor procurement compliance including Davis-Bacon prevailing wage requirements and Buy America provisions
- Coordinates FRA review and acceptance of design packages, environmental documents, and construction milestones
- Prepares Final Performance Report and project close-out documentation

State Grant Administration — WSDOT Rail Programs

WSDOT Rail Office — Multiple Rail Projects | WSDOT State Rail Program | 2010-2011



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- Primary grant compliance auditor for WSDOT state-funded rail grants
- Managed contract compliance, progress reporting, and reimbursement submissions
- Coordinated with WSDOT Rail, Freight and Ports Division on all grant requirements

For Port of Olympia, TBG's grant administration services will include: a grant tracking calendar for all active awards; timely preparation and submission of all reimbursement requests with supporting documentation; proactive compliance monitoring and early flagging of any scope, budget, or schedule changes requiring agency approval; audit preparation support; and final performance reports and close-out packages for each completed award. Bruce Beckett's state agency relationships complement this function by maintaining open communication with state program officers and facilitating prompt resolution of compliance questions.

F. KEY PERSONNEL

The Port of Olympia will work directly with both principals of The Beckett Group. There are no junior staff, no hand-offs, and no subcontractors for grant writing or administration. The people named in this proposal are the people who will do the work.

Jeannie Beckett, AICP, CMA — Principal | Lead Grant Writer & Grant Administrator

Proposed Roles: Lead Grant Writer; Grant Administration & Compliance; BCA Development; Federal Grant Strategy

Years with Firm: 17 years (founded 2007, consulting since 2009)

Total Experience: 40+ years

Education: M.B.A., Finance, San Francisco State University (1978); B.A., Economics/Transportation, UC Berkeley (1976)

Certifications: AICP (American Institute of Certified Planners); CMA (Certified Management Accountant); WBE OR# 10850; TWIC

Jeannie Beckett is the founder of The Beckett Group and a nationally recognized infrastructure grant strategist. She has secured over \$500 million in awarded federal and state grants in the last five years for ports, cities, counties, and tribes across the Pacific Northwest. She provides full-cycle grant services: strategy development, application writing, benefit-cost analysis, grant administration, compliance monitoring, reimbursement submissions, and federal close-out reporting. Her 24-year career at the Port of Tacoma — including Director of Operations, Sr. Director of Inland Transportation, and Sr. Director of Budget and Business Planning — gives her the operational knowledge that makes her grant narratives technically credible with federal reviewers. She authored the Port of Olympia's FY26 PIDP application and has an active track record with PIDP, INFRA, EDA, BRIC, and FRA programs.

Bruce Beckett — Senior Policy Advisor | State Strategy & Stakeholder Engagement

Proposed Roles: Senior Policy Advisor; State Funding Strategy; Stakeholder Engagement & Facilitation

Years with Firm: 12 years (The Beckett Group, 2014–present)

Total Experience: 45+ years

Education: M.B.A., Management, University of Puget Sound (1983); B.S., Forestry Management, UC Berkeley (1977); Harvard University Executive Leadership in Public Policy (2000)



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Bruce Beckett is a Principal of The Beckett Group and one of Washington State's most experienced government affairs and public policy professionals, with over 30 years of work representing public agencies, corporations, and associations before the state legislature and executive agencies. His port-specific experience includes state legislative representation for multiple Washington port districts, including work that earned a formal recognition resolution from the Port of Port Angeles Commission for securing state funding. Bruce brings three specific capabilities to the Port of Olympia engagement: (1) strategic counsel on state budget opportunities for Budd Inlet cleanup and marina infrastructure through Ecology RAG, WSDOT, Commerce, and State Capital Budget programs; (2) deep knowledge of the legislative and agency relationships that drive Washington State appropriations for environmental remediation and port infrastructure; and (3) facilitation expertise for Port leadership sessions focused on developing and prioritizing a capital funding strategy — the kind of structured stakeholder process he and Jeannie have successfully led for municipal and port clients across Washington State, including the City of East Wenatchee's financial sustainability engagement. Bruce's role is advisory and strategic; he does not perform registered lobbying activities.

Bruce Beckett — Specific Role Scope on Port of Olympia Contract

Role	What This Means in Practice	Engagement Level
Senior Policy Advisor — State Funding Strategy	Advises on WA State Ecology RAG, Capital Budget, WSDOT, and Commerce programs applicable to Budd Inlet cleanup and marina projects; guides advocacy strategy with state agency program officers	As-needed; targeted to state budget cycles and agency interactions
Strategic Facilitation Support	Available to facilitate Port leadership sessions on capital funding priorities — helping the Commission and Executive team develop a shared funding strategy framework; mirrors the facilitation model TBG used for City of East Wenatchee	Per-project; scheduled sessions as the Port desires
Stakeholder Engagement Counsel	Advises on community and political dynamics when grant narratives must address sensitive local issues (marine terminal future, Budd Inlet, Deschutes Estuary, tribal partnerships)	On-call; episodic

G. HOURLY RATES

The Beckett Group proposes the following hourly rates for services under RFP 2026-1022:

Staff / Role	Hourly Rate
Jeannie Beckett, AICP, CMA — Principal Grant Strategy, Writing, BCA Development, Grant Administration & Compliance	\$170/ hour
Bruce Beckett — Senior Policy Advisor State Strategy, Facilitation, Stakeholder Engagement Counsel	\$170/ hour
Direct Costs / Reimbursable Expenses	At cost; mileage at IRS rate; other direct costs with prior Port approval



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Rates will be held for the initial two-year contract term. In the event of a mutually agreed extension, TBG may request a rate adjustment with supporting documentation per the Port's contract terms. No retainage or bonding is required per RFP Section 6.

H. PROFESSIONAL REFERENCES

Reference 1 — Port Client (Federal Grant Writing + Program Management)

Name / Title: Kim DeTrollo, Director of Finance and Administration

Organization: Port of Moses Lake

Address: 7810 Andrews St. NE, Moses Lake, WA 98837

Phone: 509-762-5363 Ext 106

Email: krдетrollo@portofmoseslake.com

Relationship: Northern Columbia Basin Rail Project (NCBRP) — \$71M total; TBG wrote original FRA + WSDOT grants and serves as ongoing Program Manager for grant compliance and administration.

Reference 2 — Port Client (Multi-Year, Multi-Program Grant Partnership)

Name / Title: Leonard Barnes, Executive Director or Kayla Dunlap, Director of Government & Public Affairs

Organization: Port of Grays Harbor

Address: 111 S. Wooding Street, Aberdeen, WA 98520

Phone: 360-533-9528

Email: LBarnes@portgrays.org

Relationship: PIDP FY22 T4 Expansion (\$25.5M awarded), EDA Float 21 (\$6.2M obligating), PIDP FY26 Float 15 (\$6.274M submitted). Five-year, multi-facility grant partnership — the model TBG proposes for Port of Olympia.

Reference 3 — Municipal Client (Grant Writing + State Legislative Representation)

Name / Title: Paul Jaircowicz, CEO

Organization: Port of Port Angeles

Address: 338 W. First St., Port Angeles, WA 98362

Phone: 360-809-0051

Email: paul@portofpa.com

Relationship: Bruce Beckett provided state legislative representation securing state funding for the Log Yard Stormwater project; recognized by formal Port of Port Angeles Commission Resolution. Jeannie Beckett also provided strategic services.



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JEANNIE BECKETT, AICP, CMA

Principal | The Beckett Group | 8715 Randall Dr. NW, Gig Harbor, WA 98332
253-905-8904 | jbeckett@thebeckettgroup.org | WBE OR# 10850 | TWIC Holder

TITLE & ROLE ON PROJECT

Title: Principal, The Beckett Group

Proposed Role: Lead Grant Writer & Grant Administrator – Port of Olympia Grant Writing, Grant Administration and Funding Strategies

BIO

Jeannie Beckett is the founder and Principal of The Beckett Group and a nationally respected advisor on public infrastructure funding. With over \$500 million in awarded grants in the last five years, she helps ports, cities, counties, and tribes develop winning strategies to secure state and federal infrastructure dollars. Following a 24-year career at the Port of Tacoma — where she served as Director of Operations, Senior Director of Inland Transportation, and Senior Director of Budget and Business Planning — Jeannie founded The Beckett Group in 2007. She brings more than 40 years of expertise in port operations, maritime finance, freight mobility, benefit-cost analysis, and grant compliance, providing clients with end-to-end grant services from strategy development and application writing through administration, compliance monitoring, reimbursement submissions, and federal close-out reporting.

EDUCATION

M.B.A., Finance Emphasis | San Francisco State University, 1978

B.A., Economics, Transportation Emphasis | University of California, Berkeley, 1976

REGISTRATIONS & CERTIFICATIONS

American Institute Certified Planner (AICP)

Certified Management Accountant (CMA)

Women-Owned Business Enterprise (WBE) – OR# 10850

Transportation Worker Identification Credential (TWIC)

RELEVANT PROJECT EXPERIENCE

Port of Olympia – FY26 PIDP Grant, Warehouse Expansion & Dockside Dredging

Client: Port of Olympia | Olympia, WA

Role: Primary Grant Writer. Authored and submitted the FY26 PIDP grant application. Developed project narrative, eligibility justification, and supporting documentation.

Northern Columbia Basin Rail Project (NCBRP) – Program Manager

Client: Port of Moses Lake | Moses Lake, WA

Role: Original Grant Writer (FRA/INFRA & WSDOT State) and ongoing Program Manager. Secured \$9.9M federal FRA grant and \$22.9M WSDOT state funding. Manages grant compliance, FRA reporting, budget oversight, and multi-agency coordination through construction close-out (2027). Total project cost: \$71M.

Apple Capital Loop – INFRA Grant

Client: City of Wenatchee | Wenatchee, WA

Role: Primary Grant Writer & BCA Developer. Secured \$93 million in USDOT INFRA FY21 funding for an 11-mile multimodal infrastructure improvement program.

Terminal 4 Modernization – PIDP Grant

Client: Port of Grays Harbor | Aberdeen, WA

Role: Primary Grant Writer & BCA Developer. Secured \$25.5 million through USMARAD Small Port, Large Project PIDP (FY2022) for terminal expansion and redevelopment.



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Aberdeen-Hoquiam Flood Protection Project

Client: Cities of Aberdeen & Hoquiam | Grays Harbor, WA

Role: Primary Grant Writer & BCA Developer. Secured \$93 million across FEMA BRIC FY20 (\$33M), BRIC FY21 (\$50M), and Congressional Directed Funding (\$10M). Partner: HDR Engineering.

Moorhead Downtown / 11th Street Grade Separation

Client: City of Moorhead | Moorhead, MN

Role: Primary Grant Writer & BCA Developer. Secured \$26 million in federal funding. Partner: KLJ Engineering.

Multiple Rail Projects – Grant Writing & Administration

Client: Port of Benton | Benton, WA

Role: Primary Grant Writer & Primary Grant Administrator (State & Federal). Grant compliance, monitoring, and reporting.

POB Shipping Terminal & Rail Grants

Client: Port of Bellingham | Bellingham, WA

Role: Primary Grant Writer. Secured federal and state grant funding for shipping terminal and rail infrastructure improvements.

Co-Author – Washington State 2010–2030 Freight Rail Plan

Client: Washington State DOT (WSDOT) | Statewide, WA

Role: Co-author. Identified key port access challenges, freight corridors, and sustainability priorities for Washington's 20-year freight rail policy framework.

Louisville Riverport Authority – Logistics Facility Site Master Plan (2026)

Client: Louisville Riverport Authority | Louisville, KY

Role: Report Development Lead. Financial evaluations, port operating and management expertise, and funding strategy recommendations.

Port of Longview – Port of Longview Strategic Plan

Client: Port of Longview | Longview, WA

Role: Lead. Facilitator helping Port Develop 20-year Vision, Refine Mission, identify Goals and Strategies to support the updated Mission and help port staff align with updated Strategic Plan by working with staff to develop operating and management expertise, and recommending funding strategies to achieve their capital investment plans.

Port of Port Angeles – Port of Port Angeles Strategic Plan

Client: Port of Port Angeles | Port Angeles, WA

Role: Lead. Facilitator and Strategic Advisor helping Port confirm Vision, Refine Mission, identify Goals and Strategic Initiatives to support Mission to implement strategies to achieve goals and long-term goals vision.

WSDOT Rail Office - WSDOT Rail Grant Compliance Audits and Recommendations for Compliance Issues-2010-2011

Client: WSDOT Rail Office | Olympia, WA

Role: Lead Auditor reviewing grants issues by WSDOT Rail Office for compliance and concurrent with required deliverables. Provided Implementation strategies to assure “clean” state level” audits of grant projects

BRUCE BECKETT

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TITLE & ROLE ON PROJECT

Title: Principal, The Beckett Group

Proposed Role: Senior Policy Advisor/Strategic Facilitation Support – Port of Olympia Grant Writing, Grant Administration and Funding Strategies

BIO

Bruce Beckett is a skilled public affairs and communications professional with extensive experience in policy development for public, private, and nonprofit organizations. He excels at bringing together diverse stakeholders to find lasting solutions. His background includes work with municipal governments, ports, and both private and public sector organizations, helping them navigate complex policy, financial, and operational challenges. Bruce has a strong track record of building consensus to achieve policy goals.

With over 30 years of experience, he has led cross-functional teams in delivering strategic government affairs and communications services for large corporations, small and medium-sized businesses, and nonprofits. He has built and guided teams to navigate complex business and public policy issues, advocated effectively across all levels of government, and managed regulatory and rule-making processes for industrial and development projects. His leadership also extends to directing research initiatives to assess public opinion and shape strategies for resolving challenging policy issues.

SPECIFIC EXPERTISE

- Stakeholder Engagement & Facilitation
- Government Affairs & Public Policy
- Financial Sustainability & Budget Strategy
- Municipal & Public Sector Management
- Legislative & Regulatory Affairs
- Cross-functional Team Leadership
- Economic Development Planning

PROFESSIONAL EXPERIENCE

The Beckett Group, Principal | 2014 – Present

- Provides strategic consulting and facilitation services to public sector organizations, including municipalities, ports, and public utilities.
- Assist clients in developing short and long-term public affairs strategies, including identification of both short- and long-term goals and objectives, outreach strategies and plan implementation.
- Assist clients in securing public support for major infrastructure projects.
- Facilitate stakeholder processes with external audiences to achieve policy objectives.
- Advance policy objectives for business and economic development clients.

Washington Hospitality Association, Government Affairs Director | 2008 – 2014

- Led the merger of the Washington Restaurant Association with the Washington Hotel Association.
- Facilitated agreement with the members on the structure and role of a renewed public affairs program and strategy, including key staffing roles, to advance the interests of this complex sector of the economy.
- Recruited, lead and mentored government affairs and communications team members for the merged organization representing the interests of more than 6,000 hotel and restaurant businesses.
- Developed and executed advocacy programs to advance public policy goals.



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Weyerhaeuser Company, Washington State and Western Region Public Affairs Director | 1991 – 2008

- Led government affairs and communications teams on behalf of the Weyerhaeuser Company across Washington, Oregon, and California.
- Led and facilitated countless cross functional teams of Company business leaders to develop, prioritize and implement public policy strategies addressing forestry, environmental regulations, and corporate affairs. This role required facilitation to reach agreement on priorities and strategies among the numerous business units of the Weyerhaeuser Company.
- Represented the company's interests at the state and federal levels, working closely with legislators and regulatory agencies. Engaged with stakeholders to reach agreement on issues impacting the Weyerhaeuser Company businesses.
- Built coalitions with stakeholders to advocate for industry-related policies.

Northwest Forestry Association, Washington State Manager | 1989 – 1991

- Working with dozens of member businesses, facilitated agreement on public policy priorities and strategies related to public forest land management.
- Developed and implemented plans to achieve public policy priorities, including action steps to engage stakeholders and members.
- Engaged with government agencies and industry representatives to influence environmental and economic policy.

Plum Creek Timber Company, Silviculturist | 1981 – 1989

Georgia Pacific Corporation, Research Forester | 1977 – 1981

PROFESSIONAL LEADERSHIP & AFFILIATIONS

- Deputy to the Washington Roundtable
- Board Member, Association of Washington Business
- Board Member, N.W. River Partners
- Member, Governor's Advisory Committee on Paid Family Leave
- Member, Legislature's Unemployment Insurance Task Force
- Chair, WFPA Government Affairs Committee
- Graduate, Washington's Agriculture and Forestry Leadership Foundation program.
Continue to assist the Foundation by working with classes on their public policy projects and teaching seminar topics.

EDUCATION

- M.B.A., Management Emphasis, University of Puget Sound 1983
- B.S., Forest Management, University of California, Berkeley 1977
- Harvard University Executive Leadership in Public Policy 2000