



Contract for Grant Assistance

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Today's Presentation

Advisory Only – No Action Required

- Contract need and objectives
- Request for proposals
- Selected company
- Next steps

Contract Objectives

- Grant writing assistance
- Grant administration
- Long-term funding strategy for capital improvements





Request for Proposals

- 15 responses to RFP
- Nationwide responses
- Evaluated by team of 4 Port staff
- Winning proposal based on –
 - Qualifications
 - Experience
 - References
 - Cost of proposal

Selection

The Beckett Group

- The Beckett Group is a WA company
- Operated by Bruce and Jeannie Beckett
- Jeannie – 24 years in leadership at Port of Tacoma
- Bruce – State lobbyist representing many ports
- Have helped ports secure millions of dollars in funding

Alternatives and Staff Recommendation

- Considered in-house grant support
 - Intermittent nature of grant opportunities does not align with staffing a fulltime position
- Staff Recommendation –
 - 2-year contract with 3 one-year options
 - Not-to-Exceed amount of \$250,000
- Contract expenditures as needed and by individual task orders

Next Steps

- Return to Commission for Action on September 14, 2026

Questions and Comments