



**Port Commission Special Meeting / Work Session**  
**Monday, July 28, 2025**  
**3:00 PM**

Percival Plaza - Olympics Room  
626 Columbia Street NW  
Olympia, WA 98501

The meeting agenda is available on the Port's website as of July 23, 2025.

<https://www.portolympia.com/commission>

The public may join the meeting from their computer, tablet or smartphone at:

<https://us06web.zoom.us/j/86893219431?pwd=kdSwLLU6d4OpbSJ1e8Ppuh6nxfK7UA.1>

or Telephone: 1 253 215 8782

Webinar ID: 868 9321 9431

Passcode: 492073

*No public comment or commission action will be taken at this Work Session.*

## AGENDA

- A. Call to Order
- B. Approval of Agenda
- C. Port of Olympia Business Unit Financial Performance
  - 1. Swantown Boatworks and Marina
  - 2. Marine Terminal
  - 3. Airport
  - 4. Real Estate
  - 5. Capital Projects
- D. Adjourn

***Port of Olympia Mission***

*Creating economic opportunities and building community for all of Thurston County through responsible resource use.*

## COVER MEMO

**Briefing Date/Time:** July 28, 2025

**Staff Contact/Title:** Alex Smith, Executive Director  
(360) 528-8001, [alexs@portolympia.com](mailto:alexs@portolympia.com)

**Subject:** Work Session – Business Unit Financial Performance

**Purpose:** ☒ Information Only ☐ Decision Needed

### **Overview:**

This work session is in response to the Commission’s request for more information about the financial performance of the Port’s business units.

### **Background:**

As the Port begins the process of building our 2026 budget, the Commission asked to hear more about the financial performance of the Port’s business lines.

This work session provides the Commission with data on the financial performance of each business line for the first six months of 2025. In addition, at the work session, the leader of each business line will share their insights and context around their unit’s numbers.

We have also included our Capital Programs Manager, James Sommers, who will talk about our first six months’ progress on our 2025 capital projects. In addition, James will share information about additional capital maintenance needs the Port needs to address in coming years.

### **Vision 2050 Alignment:**

This work session supports goal to improve the Port’s ability to make decisions, resolve issues, and achieve its objectives and mission. It also supports Action Item 41, which requires us to “[e]stablish a transparent budgeting and financial accountability process and provide workshops to show how the Port is performing[.]”

**Port of Olympia**  
**Income Statement as of YTD June 30, 2025**

|                                              | June 2025            |                      |                    | 2025 To Date         |                      |                      |
|----------------------------------------------|----------------------|----------------------|--------------------|----------------------|----------------------|----------------------|
|                                              | Actual               | Budget               | Variance           | Actual               | Budget               | Variance             |
| <b>OPERATING REVENUES:</b>                   |                      |                      |                    |                      |                      |                      |
| Olympia Regional Airport                     | \$338,056            | \$295,567            | \$42,489           | \$1,758,278          | \$1,773,402          | (\$15,124)           |
| Swantown Marina                              | \$498,006            | \$423,776            | \$74,230           | \$2,180,289          | \$2,542,656          | (\$362,367)          |
| Marine Terminal                              | \$423,118            | \$662,836            | (\$239,718)        | \$3,427,863          | \$3,977,189          | (\$549,326)          |
| Properties                                   | \$200,528            | \$91,126             | \$109,402          | \$584,291            | \$546,756            | \$37,535             |
| <b>Total Operating Revenues</b>              | <b>\$1,459,708</b>   | <b>\$1,473,305</b>   | <b>(\$13,597)</b>  | <b>\$7,950,721</b>   | <b>\$8,840,003</b>   | <b>(\$889,282)</b>   |
| <b>OPERATING EXPENSES:</b>                   |                      |                      |                    |                      |                      |                      |
| General Operating Expenses                   | (\$460,102)          | (\$718,276)          | \$258,174          | (\$3,652,364)        | (\$4,309,546)        | \$657,182            |
| Maintenance Expenses                         | (\$184,486)          | (\$261,405)          | \$76,919           | (\$1,122,748)        | (\$1,548,030)        | \$425,282            |
| General and Administrative                   | (\$276,852)          | (\$362,185)          | \$85,333           | (\$1,591,036)        | (\$1,774,229)        | \$183,193            |
| Depreciation/Amortization                    | (\$314,545)          | (\$309,565)          | (\$4,980)          | (\$1,885,176)        | (\$1,857,392)        | (\$27,784)           |
| <b>Total Operating Expenses</b>              | <b>(\$1,235,985)</b> | <b>(\$1,651,431)</b> | <b>\$415,446</b>   | <b>(\$8,251,324)</b> | <b>(\$9,489,197)</b> | <b>\$1,237,873</b>   |
| <b>OPERATING INCOME (LOSS)</b>               | <b>\$223,723</b>     | <b>(\$178,126)</b>   | <b>\$401,849</b>   | <b>(\$300,603)</b>   | <b>(\$649,194)</b>   | <b>\$348,591</b>     |
| <b>Non-Operating Revenue (Expense)</b>       |                      |                      |                    |                      |                      |                      |
| Ad Valorem Taxes                             | \$669,745            | \$671,505            | (\$1,760)          | \$3,986,650          | \$4,029,030          | (\$42,380)           |
| Interest Income                              | \$72,149             | \$10,042             | \$62,107           | \$418,467            | \$60,252             | \$358,215            |
| Tax Sharing                                  | \$8,188              | \$9,666              | (\$1,478)          | \$25,256             | \$57,996             | (\$32,740)           |
| Grants                                       | \$551,436            | \$822,604            | (\$271,168)        | \$1,007,825          | \$4,855,624          | (\$3,847,799)        |
| Other Miscellaneous Revenue                  | \$0                  | \$833                | (\$833)            | \$502                | \$4,998              | (\$4,496)            |
| Tenant Revenues                              | \$0                  | \$1,250              | (\$1,250)          | \$6,500              | \$7,500              | (\$1,000)            |
| Gain (Loss) on Investments                   | \$0                  | (\$20,833)           | \$20,833           | \$0                  | (\$124,998)          | \$124,998            |
| Non-Operating Expenses                       | \$179,154            | (\$2,166)            | \$181,320          | \$168,404            | (\$12,996)           | \$181,400            |
| Salaries                                     | (\$4,446)            | (\$3,278)            | (\$1,168)          | (\$27,648)           | (\$19,668)           | (\$7,980)            |
| Benefits                                     | (\$1,458)            | (\$1,417)            | (\$41)             | (\$8,845)            | (\$8,502)            | (\$343)              |
| Government Services                          | (\$432,584)          | (\$144,735)          | (\$287,849)        | (\$361,020)          | (\$868,410)          | \$507,390            |
| Environmental Costs                          | (\$580,108)          | (\$515,294)          | (\$64,814)         | (\$3,249,962)        | (\$3,091,764)        | (\$158,198)          |
| Interest Expenses                            | (\$66,444)           | (\$77,219)           | \$10,775           | (\$400,613)          | (\$463,314)          | \$62,701             |
| Election Expenses                            | \$0                  | \$0                  | \$0                | \$0                  | (\$125,000)          | \$125,000            |
| Public Amenities                             | (\$9,154)            | \$0                  | (\$9,154)          | (\$32,131)           | \$0                  | (\$32,131)           |
| Commission Special Projects                  | (\$16,050)           | \$0                  | (\$16,050)         | (\$27,553)           | \$0                  | (\$27,553)           |
| <b>Total Non-Operating Revenue (Expense)</b> | <b>\$370,428</b>     | <b>\$750,958</b>     | <b>(\$380,530)</b> | <b>\$1,505,832</b>   | <b>\$4,300,748</b>   | <b>(\$2,794,916)</b> |
| <b>Income (Loss)</b>                         | <b>\$594,151</b>     | <b>\$572,832</b>     | <b>\$21,319</b>    | <b>\$1,205,229</b>   | <b>\$3,651,554</b>   | <b>(\$2,446,325)</b> |
| <b>Increase in Net Position</b>              | <b>\$594,151</b>     | <b>\$572,832</b>     | <b>\$21,319</b>    | <b>\$1,205,229</b>   | <b>\$3,651,554</b>   | <b>(\$2,446,325)</b> |

**Port of Olympia  
Olympia Regional Airport**

|                                                                     | <b>June 2025</b>   |                    |                 | <b>2025 To Date</b> |                      |                   |
|---------------------------------------------------------------------|--------------------|--------------------|-----------------|---------------------|----------------------|-------------------|
|                                                                     | <b>Actual</b>      | <b>Budget</b>      | <b>Variance</b> | <b>Actual</b>       | <b>Budget</b>        | <b>Variance</b>   |
| <b>Revenues:</b>                                                    |                    |                    |                 |                     |                      |                   |
| Landing Fees                                                        | \$0                | \$1,000            | (\$1,000)       | \$4,575             | \$6,000              | (\$1,425)         |
| Utility (Pass Thru Costs)                                           | \$55,102           | \$4,499            | \$50,603        | \$74,266            | \$26,994             | \$47,272          |
| Land Rents                                                          | \$188,657          | \$192,186          | (\$3,529)       | \$1,120,458         | \$1,153,116          | (\$32,658)        |
| Space & Hanger Rental                                               | \$94,297           | \$95,872           | (\$1,575)       | \$547,581           | \$575,232            | (\$27,651)        |
| Fuel Flowage Fees                                                   | \$0                | \$1,833            | (\$1,833)       | \$8,540             | \$10,998             | (\$2,458)         |
| Interest Income                                                     | \$0                | \$27               | (\$27)          | \$0                 | \$162                | (\$162)           |
| Other Misc. Income                                                  | \$0                | \$150              | (\$150)         | \$2,858             | \$900                | \$1,958           |
| <b>Total Operating Revenues</b>                                     | <b>\$338,056</b>   | <b>\$295,567</b>   | <b>\$42,489</b> | <b>\$1,758,278</b>  | <b>\$1,773,402</b>   | <b>(\$15,124)</b> |
| <b>Operating Expenses:</b>                                          |                    |                    |                 |                     |                      |                   |
| Salaries                                                            | (\$39,876)         | (\$40,135)         | \$259           | (\$232,834)         | (\$240,810)          | \$7,976           |
| Benefits                                                            | (\$10,415)         | (\$13,653)         | \$3,238         | (\$61,164)          | (\$81,918)           | \$20,754          |
| Outside Professional Services                                       | (\$10,177)         | (\$16,774)         | \$6,597         | (\$28,356)          | (\$100,644)          | \$72,288          |
| Equipment Rentals                                                   | (\$46)             | (\$133)            | \$87            | (\$684)             | (\$798)              | \$114             |
| General & Admin - Direct                                            | (\$20,180)         | (\$14,705)         | (\$5,475)       | (\$80,595)          | (\$88,230)           | \$7,635           |
| Utilities                                                           | (\$6,621)          | (\$9,211)          | \$2,590         | (\$63,584)          | (\$55,266)           | (\$8,318)         |
| Other Operating Expense                                             | (\$760)            | (\$1,205)          | \$445           | (\$2,754)           | (\$7,120)            | \$4,366           |
| <b>Total Operating Expenses</b>                                     | <b>(\$88,075)</b>  | <b>(\$95,816)</b>  | <b>\$7,741</b>  | <b>(\$469,971)</b>  | <b>(\$574,786)</b>   | <b>\$104,815</b>  |
| <b>Maintenance Expenses:</b>                                        |                    |                    |                 |                     |                      |                   |
| Salaries                                                            | (\$12,956)         | (\$12,845)         | (\$111)         | (\$74,439)          | (\$77,070)           | \$2,631           |
| Benefits                                                            | (\$5,824)          | (\$6,038)          | \$214           | (\$33,864)          | (\$36,228)           | \$2,364           |
| Outside Professional Services                                       | (\$311)            | (\$3,701)          | \$3,390         | (\$2,228)           | (\$22,206)           | \$19,978          |
| Supplies                                                            | (\$2,894)          | (\$2,458)          | (\$436)         | (\$7,146)           | (\$14,748)           | \$7,602           |
| Equipment Rentals                                                   | \$0                | (\$167)            | \$167           | \$0                 | (\$1,002)            | \$1,002           |
| General & Admin - Direct                                            | (\$300)            | (\$542)            | \$242           | \$544               | (\$3,252)            | \$3,796           |
| Other Operating Expense                                             | (\$9,832)          | (\$50,832)         | \$41,000        | (\$73,587)          | (\$304,992)          | \$231,405         |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$32,117)</b>  | <b>(\$76,583)</b>  | <b>\$44,466</b> | <b>(\$190,720)</b>  | <b>(\$459,498)</b>   | <b>\$268,778</b>  |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$120,192)</b> | <b>(\$172,399)</b> | <b>\$52,207</b> | <b>(\$660,691)</b>  | <b>(\$1,034,284)</b> | <b>\$373,593</b>  |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$217,864</b>   | <b>\$123,168</b>   | <b>\$94,696</b> | <b>\$1,097,587</b>  | <b>\$739,118</b>     | <b>\$358,469</b>  |
| Depreciation / Amortization                                         | (\$78,563)         | (\$81,457)         | \$2,894         | (\$471,377)         | (\$488,744)          | \$17,367          |
| General & Administrative Overhead                                   | (\$88,265)         | (\$69,825)         | (\$18,440)      | (\$523,199)         | (\$418,950)          | (\$104,249)       |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$51,036</b>    | <b>(\$28,114)</b>  | <b>\$79,150</b> | <b>\$103,011</b>    | <b>(\$168,576)</b>   | <b>\$271,587</b>  |

## Port of Olympia Airport Operations

|                                                                     | June 2025         |                    |                  | 2025 To Date       |                    |                  |
|---------------------------------------------------------------------|-------------------|--------------------|------------------|--------------------|--------------------|------------------|
|                                                                     | Actual            | Budget             | Variance         | Actual             | Budget             | Variance         |
| <b>Revenues:</b>                                                    |                   |                    |                  |                    |                    |                  |
| Landing Fees                                                        | \$0               | \$1,000            | (\$1,000)        | \$4,575            | \$6,000            | (\$1,425)        |
| Utility (Pass Thru Costs)                                           | \$693             | \$544              | \$149            | \$3,527            | \$3,264            | \$263            |
| Land Rents                                                          | \$49,402          | \$47,536           | \$1,866          | \$294,432          | \$285,216          | \$9,216          |
| Space & Hanger Rental                                               | \$56,349          | \$55,054           | \$1,295          | \$323,926          | \$330,324          | (\$6,398)        |
| Fuel Flowage Fees                                                   | \$0               | \$1,833            | (\$1,833)        | \$8,540            | \$10,998           | (\$2,458)        |
| Interest Income                                                     | \$0               | \$27               | (\$27)           | \$0                | \$162              | (\$162)          |
| Other Misc. Income                                                  | \$0               | \$150              | (\$150)          | \$2,858            | \$900              | \$1,958          |
| <b>Total Operating Revenues</b>                                     | <b>\$106,444</b>  | <b>\$106,144</b>   | <b>\$300</b>     | <b>\$637,858</b>   | <b>\$636,864</b>   | <b>\$994</b>     |
| <b>Operating Expenses:</b>                                          |                   |                    |                  |                    |                    |                  |
| Salaries                                                            | (\$36,285)        | (\$28,679)         | (\$7,606)        | (\$212,133)        | (\$172,074)        | (\$40,059)       |
| Benefits                                                            | (\$9,016)         | (\$9,474)          | \$458            | (\$52,814)         | (\$56,844)         | \$4,030          |
| Outside Professional Services                                       | (\$8,331)         | (\$15,066)         | \$6,735          | (\$23,454)         | (\$90,396)         | \$66,942         |
| Equipment Rentals                                                   | (\$46)            | (\$133)            | \$87             | (\$684)            | (\$798)            | \$114            |
| General & Admin - Direct                                            | (\$6,736)         | (\$6,954)          | \$218            | (\$28,802)         | (\$41,724)         | \$12,922         |
| Utilities                                                           | (\$11,390)        | (\$6,050)          | (\$5,340)        | (\$51,831)         | (\$36,300)         | (\$15,531)       |
| Other Operating Expense                                             | (\$215)           | (\$1,014)          | \$799            | (\$2,050)          | (\$6,084)          | \$4,034          |
| <b>Total Operating Expenses</b>                                     | <b>(\$72,019)</b> | <b>(\$67,370)</b>  | <b>(\$4,649)</b> | <b>(\$371,768)</b> | <b>(\$404,220)</b> | <b>\$32,452</b>  |
| <b>Maintenance Expenses:</b>                                        |                   |                    |                  |                    |                    |                  |
| Salaries                                                            | (\$4,336)         | (\$4,310)          | (\$26)           | (\$24,888)         | (\$25,860)         | \$972            |
| Benefits                                                            | (\$1,954)         | (\$2,022)          | \$68             | (\$11,358)         | (\$12,132)         | \$774            |
| Outside Professional Services                                       | (\$311)           | (\$3,667)          | \$3,356          | (\$1,530)          | (\$22,002)         | \$20,472         |
| Supplies                                                            | (\$2,894)         | (\$2,458)          | (\$436)          | (\$7,146)          | (\$14,748)         | \$7,602          |
| Equipment Rentals                                                   | \$0               | (\$167)            | \$167            | \$0                | (\$1,002)          | \$1,002          |
| General & Admin - Direct                                            | (\$300)           | (\$542)            | \$242            | \$544              | (\$3,252)          | \$3,796          |
| Other Operating Expense                                             | (\$6,505)         | (\$41,291)         | \$34,786         | (\$45,804)         | (\$247,746)        | \$201,942        |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$16,300)</b> | <b>(\$54,457)</b>  | <b>\$38,157</b>  | <b>(\$90,182)</b>  | <b>(\$326,742)</b> | <b>\$236,560</b> |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$88,319)</b> | <b>(\$121,827)</b> | <b>\$33,508</b>  | <b>(\$461,950)</b> | <b>(\$730,962)</b> | <b>\$269,012</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$18,125</b>   | <b>(\$15,683)</b>  | <b>\$33,808</b>  | <b>\$175,908</b>   | <b>(\$94,098)</b>  | <b>\$270,006</b> |
| Depreciation / Amortization                                         | (\$58,433)        | (\$61,234)         | \$2,801          | (\$350,600)        | (\$367,404)        | \$16,804         |
| General & Administrative Overhead                                   | (\$34,992)        | (\$25,503)         | (\$9,489)        | (\$207,420)        | (\$153,018)        | (\$54,402)       |
| <b>Net Operating Income (Loss)</b>                                  | <b>(\$75,300)</b> | <b>(\$102,420)</b> | <b>\$27,120</b>  | <b>(\$382,112)</b> | <b>(\$614,520)</b> | <b>\$232,408</b> |

## Port of Olympia Airport Operations

|                                                    | June 2025        |                  |              | 2025 To Date     |                  |              |
|----------------------------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|
|                                                    | Actual           | Budget           | Variance     | Actual           | Budget           | Variance     |
| <b>Revenues:</b>                                   |                  |                  |              |                  |                  |              |
| Landing Fees:                                      |                  |                  |              |                  |                  |              |
| 6111000-010 Landing Fees-Airport                   | \$0              | \$1,000          | (\$1,000)    | \$4,575          | \$6,000          | (\$1,425)    |
| Total Landing Fees                                 | \$0              | \$1,000          | (\$1,000)    | \$4,575          | \$6,000          | (\$1,425)    |
| Utility (Pass Thru Costs):                         |                  |                  |              |                  |                  |              |
| 6118101-010 Water - Pass Thru Costs-Airport        | \$78             | \$39             | \$39         | \$345            | \$234            | \$111        |
| 6118301-010 Sewer - Pass Thru Costs-Airport        | \$124            | \$73             | \$51         | \$442            | \$438            | \$4          |
| 6118601-010 Garbage - Pass Thru Costs-Airport      | \$281            | \$265            | \$16         | \$1,781          | \$1,590          | \$191        |
| 6118901-010 Other User Charges - Pass Thru-Airport | \$210            | \$167            | \$43         | \$960            | \$1,002          | (\$42)       |
| Total Utility (Pass Thru Costs)                    | \$693            | \$544            | \$149        | \$3,527          | \$3,264          | \$263        |
| Land Rents:                                        |                  |                  |              |                  |                  |              |
| 6141000-010 Real Prop Rent - Land-Airport          | \$43,908         | \$42,907         | \$1,001      | \$263,962        | \$257,442        | \$6,520      |
| 6141010-010 Temporary Rental - Land-Airport        | \$5,494          | \$4,460          | \$1,034      | \$30,471         | \$26,760         | \$3,711      |
| 6143000-010 Option Fees-Airport                    | \$0              | \$169            | (\$169)      | \$0              | \$1,014          | (\$1,014)    |
| Total Land Rents                                   | \$49,402         | \$47,536         | \$1,866      | \$294,432        | \$285,216        | \$9,216      |
| Space & Hanger Rental:                             |                  |                  |              |                  |                  |              |
| 6151000-010 Space Rental - General-Airport         | \$26,049         | \$24,721         | \$1,328      | \$142,598        | \$148,326        | (\$5,728)    |
| 6152010-010 Hangar Rental-Airport                  | \$30,300         | \$30,333         | (\$33)       | \$181,328        | \$181,998        | (\$670)      |
| Total Space & Hanger Rental                        | \$56,349         | \$55,054         | \$1,295      | \$323,926        | \$330,324        | (\$6,398)    |
| Fuel Flowage Fees:                                 |                  |                  |              |                  |                  |              |
| 6163000-010 Fuel Flowage Fees-Airport              | \$0              | \$1,833          | (\$1,833)    | \$8,540          | \$10,998         | (\$2,458)    |
| Total Fuel Flowage Fees                            | \$0              | \$1,833          | (\$1,833)    | \$8,540          | \$10,998         | (\$2,458)    |
| Interest Income:                                   |                  |                  |              |                  |                  |              |
| 6111070-010 Interest Income-Airport                | \$0              | \$27             | (\$27)       | \$0              | \$162            | (\$162)      |
| Total Interest Income                              | \$0              | \$27             | (\$27)       | \$0              | \$162            | (\$162)      |
| Other Misc. Income:                                |                  |                  |              |                  |                  |              |
| 6114000-010 License Fees & Permits-Airport         | \$0              | \$70             | (\$70)       | \$1,596          | \$420            | \$1,176      |
| 6190000-010 Other Misc. Income-Airport             | \$0              | \$80             | (\$80)       | \$1,263          | \$480            | \$783        |
| Total Other Misc. Income                           | \$0              | \$150            | (\$150)      | \$2,858          | \$900            | \$1,958      |
| <b>Total Operating Revenues</b>                    | <b>\$106,444</b> | <b>\$106,144</b> | <b>\$300</b> | <b>\$637,858</b> | <b>\$636,864</b> | <b>\$994</b> |
| <b>Operating Expenses:</b>                         |                  |                  |              |                  |                  |              |
| Salaries:                                          |                  |                  |              |                  |                  |              |
| 7111100-010 Salaries: Regular-Airport              | (\$32,014)       | (\$28,679)       | (\$3,335)    | (\$184,809)      | (\$172,074)      | (\$12,735)   |
| 7111300-010 Salaries: Holiday-Airport              | (\$1,642)        | \$0              | (\$1,642)    | (\$7,919)        | \$0              | (\$7,919)    |
| 7111700-010 Salaries: Vacation-Airport             | (\$2,440)        | \$0              | (\$2,440)    | (\$14,638)       | \$0              | (\$14,638)   |
| 7111800-010 Salaries: Sick Leave-Airport           | (\$189)          | \$0              | (\$189)      | (\$4,768)        | \$0              | (\$4,768)    |
| Total Salaries                                     | (\$36,285)       | (\$28,679)       | (\$7,606)    | (\$212,133)      | (\$172,074)      | (\$40,059)   |
| Benefits:                                          |                  |                  |              |                  |                  |              |
| 7112100-010 Social Security (FICA)-Airport         | (\$2,714)        | (\$2,193)        | (\$521)      | (\$15,690)       | (\$13,158)       | (\$2,532)    |
| 7112200-010 Ind. Ins (L&I)-Airport                 | (\$65)           | (\$79)           | \$14         | (\$490)          | (\$474)          | (\$16)       |
| 7112300-010 Misc. Benefits-Airport                 | (\$39)           | (\$35)           | (\$4)        | (\$162)          | (\$210)          | \$48         |
| 7112400-010 Pension (PERS)-Airport                 | (\$3,241)        | (\$2,613)        | (\$628)      | (\$18,729)       | (\$15,678)       | (\$3,051)    |
| 7112500-010 Med/Dent/Life Insurance-Airport        | (\$2,957)        | (\$4,554)        | \$1,597      | (\$17,743)       | (\$27,324)       | \$9,581      |
| Total Benefits                                     | (\$9,016)        | (\$9,474)        | \$458        | (\$52,814)       | (\$56,844)       | \$4,030      |
| Outside Professional Services:                     |                  |                  |              |                  |                  |              |
| 7113010-010 Outside Professional Services-Airport  | (\$1,657)        | (\$13,750)       | \$12,093     | (\$1,657)        | (\$82,500)       | \$80,843     |
| 7113013-010 Janitorial Services-Airport            | \$0              | (\$233)          | \$233        | (\$2,940)        | (\$1,398)        | (\$1,542)    |
| 7113014-010 Training/Dev.-Fire Fighters-Airport    | (\$5,905)        | (\$500)          | (\$5,405)    | (\$5,905)        | (\$3,000)        | (\$2,905)    |
| 7113104-010 Legal Svc - Special Projects-Airport   | (\$769)          | (\$333)          | (\$436)      | (\$769)          | (\$1,998)        | \$1,229      |
| 7113110-010 Injuries and Damages-Airport           | \$0              | (\$250)          | \$250        | (\$12,183)       | (\$1,500)        | (\$10,683)   |
| Total Outside Professional Services                | (\$8,331)        | (\$15,066)       | \$6,735      | (\$23,454)       | (\$90,396)       | \$66,942     |

## Port of Olympia Airport Operations

|                                                    | June 2025         |                   |                  | 2025 To Date       |                    |                 |
|----------------------------------------------------|-------------------|-------------------|------------------|--------------------|--------------------|-----------------|
|                                                    | Actual            | Budget            | Variance         | Actual             | Budget             | Variance        |
| Equipment Rentals:                                 |                   |                   |                  |                    |                    |                 |
| 7115000-010 Equipment Rentals-Airport              | (\$46)            | (\$133)           | \$87             | (\$684)            | (\$798)            | \$114           |
| Total Equipment Rentals                            | (\$46)            | (\$133)           | \$87             | (\$684)            | (\$798)            | \$114           |
| General & Admin - Direct:                          |                   |                   |                  |                    |                    |                 |
| 7117000-010 Purchase Card Clearing Account-Airport | (\$500)           | \$0               | (\$500)          | \$12,133           | \$0                | \$12,133        |
| 7117200-010 Travel-Airport                         | (\$29)            | (\$458)           | \$429            | (\$180)            | (\$2,748)          | \$2,568         |
| 7117300-010 Insurance-Airport                      | (\$6,054)         | (\$5,417)         | (\$637)          | (\$36,183)         | (\$32,502)         | (\$3,681)       |
| 7117400-010 Advertising-Airport                    | \$0               | (\$192)           | \$192            | (\$2,467)          | (\$1,152)          | (\$1,315)       |
| 7117434-010 Advertising & Promo-Airport            | \$0               | (\$42)            | \$42             | (\$12)             | (\$252)            | \$240           |
| 7117500-010 Memberships-Airport                    | (\$33)            | (\$445)           | \$412            | (\$684)            | (\$2,670)          | \$1,986         |
| 7117900-010 Other G & A Direct Costs-Airport       | (\$81)            | \$0               | (\$81)           | (\$292)            | \$0                | (\$292)         |
| 7117910-010 Meeting Expense-Airport                | \$0               | (\$25)            | \$25             | \$0                | (\$150)            | \$150           |
| 7117913-010 Employee Development-Airport           | \$0               | (\$333)           | \$333            | (\$878)            | (\$1,998)          | \$1,120         |
| 7117915-010 B & O Excise Taxes-Airport             | (\$38)            | (\$42)            | \$4              | (\$238)            | (\$252)            | \$14            |
| Total General & Admin - Direct                     | (\$6,736)         | (\$6,954)         | \$218            | (\$28,802)         | (\$41,724)         | \$12,922        |
| Utilities:                                         |                   |                   |                  |                    |                    |                 |
| 7118100-010 Water-Airport                          | (\$1,218)         | (\$450)           | (\$768)          | (\$5,114)          | (\$2,700)          | (\$2,414)       |
| 7118200-010 Electricity-Airport                    | (\$5,071)         | (\$2,500)         | (\$2,571)        | (\$19,159)         | (\$15,000)         | (\$4,159)       |
| 7118500-010 Stormwater-Airport                     | (\$2,563)         | (\$1,750)         | (\$813)          | (\$16,606)         | (\$10,500)         | (\$6,106)       |
| 7118600-010 Garbage Collection-Airport             | (\$1,005)         | (\$417)           | (\$588)          | (\$3,302)          | (\$2,502)          | (\$800)         |
| 7118700-010 Natural Gas/Propane/Oil-Airport        | (\$587)           | (\$317)           | (\$270)          | (\$3,993)          | (\$1,902)          | (\$2,091)       |
| 7118800-010 Telecommunications-Airport             | (\$125)           | (\$138)           | \$13             | (\$781)            | (\$828)            | \$47            |
| 7118900-010 Other Utilities-Airport                | (\$822)           | (\$478)           | (\$344)          | (\$2,877)          | (\$2,868)          | (\$9)           |
| Total Utilities                                    | (\$11,390)        | (\$6,050)         | (\$5,340)        | (\$51,831)         | (\$36,300)         | (\$15,531)      |
| Other Operating Expense:                           |                   |                   |                  |                    |                    |                 |
| 7119000-010 Other Operating Expense-Airport        | (\$77)            | (\$708)           | \$631            | (\$880)            | (\$4,248)          | \$3,368         |
| 7119010-010 Rodent & Pest Control-Airport          | \$0               | (\$98)            | \$98             | (\$617)            | (\$588)            | (\$29)          |
| 7119015-010 Environmental Costs-Airport            | (\$104)           | (\$208)           | \$104            | (\$417)            | (\$1,248)          | \$831           |
| 7199000-010 Other Expenses-Airport                 | (\$34)            | \$0               | (\$34)           | (\$137)            | \$0                | (\$137)         |
| Total Other Operating Expense                      | (\$215)           | (\$1,014)         | \$799            | (\$2,050)          | (\$6,084)          | \$4,034         |
| <b>Total Operating Expenses</b>                    | <b>(\$72,019)</b> | <b>(\$67,370)</b> | <b>(\$4,649)</b> | <b>(\$371,768)</b> | <b>(\$404,220)</b> | <b>\$32,452</b> |
| <b>Maintenance Expenses:</b>                       |                   |                   |                  |                    |                    |                 |
| Salaries:                                          |                   |                   |                  |                    |                    |                 |
| 7131100-010 Salaries: Regular-Airport              | (\$3,359)         | (\$4,310)         | \$951            | (\$21,351)         | (\$25,860)         | \$4,509         |
| 7131200-010 Salaries: Overtime-Airport             | (\$405)           | \$0               | (\$405)          | (\$405)            | \$0                | (\$405)         |
| 7131300-010 Salaries: Holiday-Airport              | (\$198)           | \$0               | (\$198)          | (\$989)            | \$0                | (\$989)         |
| 7131700-010 Salaries: Vacation-Airport             | (\$244)           | \$0               | (\$244)          | (\$357)            | \$0                | (\$357)         |
| 7131800-010 Salaries: Sick Leave-Airport           | (\$131)           | \$0               | (\$131)          | (\$1,786)          | \$0                | (\$1,786)       |
| Total Salaries                                     | (\$4,336)         | (\$4,310)         | (\$26)           | (\$24,888)         | (\$25,860)         | \$972           |
| Benefits:                                          |                   |                   |                  |                    |                    |                 |
| 7132100-010 Social Security (FICA)-Airport         | (\$360)           | (\$330)           | (\$30)           | (\$2,005)          | (\$1,980)          | (\$25)          |
| 7132200-010 Ind. Ins (L&I)-Airport                 | (\$107)           | (\$215)           | \$108            | (\$640)            | (\$1,290)          | \$650           |
| 7132300-010 Misc. Benefits-Airport                 | (\$23)            | \$0               | (\$23)           | (\$117)            | \$0                | (\$117)         |
| 7132400-010 Pension (PERS)-Airport                 | (\$429)           | (\$393)           | (\$36)           | (\$2,388)          | (\$2,358)          | (\$30)          |
| 7132500-010 Med/Dent/Life Insurance-Airport        | (\$1,034)         | (\$1,084)         | \$50             | (\$6,208)          | (\$6,504)          | \$296           |
| Total Benefits                                     | (\$1,954)         | (\$2,022)         | \$68             | (\$11,358)         | (\$12,132)         | \$774           |
| Outside Professional Services:                     |                   |                   |                  |                    |                    |                 |
| 7133011-010 Part-time Temp Services-Airport        | (\$311)           | (\$3,667)         | \$3,356          | (\$1,530)          | (\$22,002)         | \$20,472        |
| Total Outside Professional Services                | (\$311)           | (\$3,667)         | \$3,356          | (\$1,530)          | (\$22,002)         | \$20,472        |
| Supplies:                                          |                   |                   |                  |                    |                    |                 |
| 7134000-010 Supplies-Airport                       | (\$372)           | (\$625)           | \$253            | (\$1,445)          | (\$3,750)          | \$2,305         |
| 7134001-010 Supplies: Tools-Airport                | (\$163)           | (\$833)           | \$670            | (\$481)            | (\$4,998)          | \$4,517         |
| 7134300-010 Fuel & Lubricants-Airport              | (\$2,358)         | (\$1,000)         | (\$1,358)        | (\$5,221)          | (\$6,000)          | \$779           |
| Total Supplies                                     | (\$2,894)         | (\$2,458)         | (\$436)          | (\$7,146)          | (\$14,748)         | \$7,602         |

Equipment Rentals:

## Port of Olympia Airport Operations

|                                                                     | June 2025         |                    |                 | 2025 To Date       |                    |                  |
|---------------------------------------------------------------------|-------------------|--------------------|-----------------|--------------------|--------------------|------------------|
|                                                                     | Actual            | Budget             | Variance        | Actual             | Budget             | Variance         |
| 7135000-010 Equipment Rentals-Airport                               | \$0               | (\$167)            | \$167           | \$0                | (\$1,002)          | \$1,002          |
| Total Equipment Rentals                                             | \$0               | (\$167)            | \$167           | \$0                | (\$1,002)          | \$1,002          |
| General & Admin - Direct:                                           |                   |                    |                 |                    |                    |                  |
| 7137000-010 Purchase Card Clearing Account-Airport                  | (\$105)           | \$0                | (\$105)         | \$1,910            | \$0                | \$1,910          |
| 7137900-010 Other Maintenance Expense-Airport                       | (\$195)           | (\$542)            | \$347           | (\$1,367)          | (\$3,252)          | \$1,885          |
| Total General & Admin - Direct                                      | (\$300)           | (\$542)            | \$242           | \$544              | (\$3,252)          | \$3,796          |
| Other Operating Expense:                                            |                   |                    |                 |                    |                    |                  |
| 7139000-010 M&R to Port Owned Bldgs-Airport                         | (\$4,817)         | (\$5,833)          | \$1,016         | (\$26,372)         | (\$34,998)         | \$8,626          |
| 7139001-010 M&R to Hangars-Airport                                  | \$0               | (\$6,250)          | \$6,250         | (\$1,269)          | (\$37,500)         | \$36,231         |
| 7139003-010 M&R to Small Building-Airport                           | \$0               | (\$1,250)          | \$1,250         | \$0                | (\$7,500)          | \$7,500          |
| 7139020-010 M&R to Runways/Taxiways-Airport                         | \$0               | (\$13,750)         | \$13,750        | (\$574)            | (\$82,500)         | \$81,926         |
| 7139030-010 M&R to Roads & Park'g Areas-Airport                     | (\$966)           | (\$2,083)          | \$1,117         | (\$3,107)          | (\$12,498)         | \$9,391          |
| 7139040-010 Maint & Repair to Property-Airport                      | (\$118)           | (\$1,667)          | \$1,549         | (\$3,603)          | (\$10,002)         | \$6,399          |
| 7139043-010 Landscaping-Airport                                     | (\$603)           | (\$500)            | (\$103)         | (\$3,823)          | (\$3,000)          | (\$823)          |
| 7139050-010 Vehicle Maintenance-Airport                             | \$0               | (\$833)            | \$833           | (\$228)            | (\$4,998)          | \$4,770          |
| 7139060-010 M&R to Equipment-Airport                                | \$0               | (\$833)            | \$833           | (\$6,636)          | (\$4,998)          | (\$1,638)        |
| 7139064-010 M&R to Yard Equipment-Airport                           | \$0               | (\$542)            | \$542           | (\$93)             | (\$3,252)          | \$3,159          |
| 7139065-010 Repair/Replace Electronics-Airport                      | \$0               | (\$1,500)          | \$1,500         | (\$98)             | (\$9,000)          | \$8,902          |
| 7139500-010 Incidental L/H Improvement-Airport                      | \$0               | (\$6,250)          | \$6,250         | \$0                | (\$37,500)         | \$37,500         |
| Total Other Operating Expense                                       | (\$6,505)         | (\$41,291)         | \$34,786        | (\$45,804)         | (\$247,746)        | \$201,942        |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$16,300)</b> | <b>(\$54,457)</b>  | <b>\$38,157</b> | <b>(\$90,182)</b>  | <b>(\$326,742)</b> | <b>\$236,560</b> |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$88,319)</b> | <b>(\$121,827)</b> | <b>\$33,508</b> | <b>(\$461,950)</b> | <b>(\$730,962)</b> | <b>\$269,012</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$18,125</b>   | <b>(\$15,683)</b>  | <b>\$33,808</b> | <b>\$175,908</b>   | <b>(\$94,098)</b>  | <b>\$270,006</b> |
| Depreciation / Amortization:                                        |                   |                    |                 |                    |                    |                  |
| 7170000-010 Depreciation-Airport                                    | (\$23,989)        | (\$26,789)         | \$2,800         | (\$143,933)        | (\$160,734)        | \$16,801         |
| 7170010-010 Depreciation Grant-Airport                              | (\$34,445)        | (\$34,445)         | \$0             | (\$206,667)        | (\$206,670)        | \$3              |
| Total Depreciation / Amortization                                   | (\$58,433)        | (\$61,234)         | \$2,801         | (\$350,600)        | (\$367,404)        | \$16,804         |
| General & Administrative Overhead:                                  |                   |                    |                 |                    |                    |                  |
| 7150080-010 Executive G&A Overhead-Airport                          | (\$9,291)         | \$0                | (\$9,291)       | (\$47,437)         | \$0                | (\$47,437)       |
| 7150082-010 Marketing G&A Overhead-Airport                          | (\$4,000)         | \$0                | (\$4,000)       | (\$20,068)         | \$0                | (\$20,068)       |
| 7150083-010 Finance G&A Overhead-Airport                            | (\$7,120)         | \$0                | (\$7,120)       | (\$60,980)         | \$0                | (\$60,980)       |
| 7150085-010 Engineering G&A Overhead-Airport                        | (\$2,041)         | \$0                | (\$2,041)       | (\$17,838)         | \$0                | (\$17,838)       |
| 7150087-010 I/S G&A Overhead-Airport                                | (\$3,469)         | \$0                | (\$3,469)       | (\$21,806)         | \$0                | (\$21,806)       |
| 7150088-010 Administrative G&A Overhead-Airport                     | (\$9,071)         | \$0                | (\$9,071)       | (\$39,291)         | \$0                | (\$39,291)       |
| 7850088-010 Administrative G&A Overhead-Airport                     | \$0               | (\$25,503)         | \$25,503        | \$0                | (\$153,018)        | \$153,018        |
| Total General & Administrative Overhead                             | (\$34,992)        | (\$25,503)         | (\$9,489)       | (\$207,420)        | (\$153,018)        | (\$54,402)       |
| <b>Net Operating Income (Loss)</b>                                  | <b>(\$75,300)</b> | <b>(\$102,420)</b> | <b>\$27,120</b> | <b>(\$382,112)</b> | <b>(\$614,520)</b> | <b>\$232,408</b> |

**Port of Olympia  
NewMarket Industrial Campus**

|                                                                     | <b>June 2025</b>  |                   |                  | <b>2025 To Date</b> |                    |                   |
|---------------------------------------------------------------------|-------------------|-------------------|------------------|---------------------|--------------------|-------------------|
|                                                                     | <b>Actual</b>     | <b>Budget</b>     | <b>Variance</b>  | <b>Actual</b>       | <b>Budget</b>      | <b>Variance</b>   |
| <b>Revenues:</b>                                                    |                   |                   |                  |                     |                    |                   |
| Land Rents                                                          | \$124,169         | \$130,297         | (\$6,128)        | \$752,181           | \$781,782          | (\$29,601)        |
| Space & Hanger Rental                                               | \$22,362          | \$22,108          | \$254            | \$122,771           | \$132,648          | (\$9,877)         |
| <b>Total Operating Revenues</b>                                     | <b>\$146,531</b>  | <b>\$152,405</b>  | <b>(\$5,874)</b> | <b>\$874,952</b>    | <b>\$914,430</b>   | <b>(\$39,478)</b> |
| <b>Operating Expenses:</b>                                          |                   |                   |                  |                     |                    |                   |
| Salaries                                                            | (\$2,643)         | (\$9,682)         | \$7,039          | (\$15,212)          | (\$58,092)         | \$42,880          |
| Benefits                                                            | (\$991)           | (\$3,560)         | \$2,569          | (\$5,909)           | (\$21,360)         | \$15,451          |
| Outside Professional Services                                       | (\$47)            | (\$542)           | \$495            | (\$966)             | (\$3,252)          | \$2,286           |
| General & Admin - Direct                                            | (\$7,629)         | (\$6,667)         | (\$962)          | (\$45,582)          | (\$40,002)         | (\$5,580)         |
| Utilities                                                           | (\$1,197)         | (\$739)           | (\$458)          | (\$6,860)           | (\$4,434)          | (\$2,426)         |
| Other Operating Expense                                             | \$0               | (\$50)            | \$50             | \$0                 | (\$190)            | \$190             |
| <b>Total Operating Expenses</b>                                     | <b>(\$12,507)</b> | <b>(\$21,240)</b> | <b>\$8,733</b>   | <b>(\$74,529)</b>   | <b>(\$127,330)</b> | <b>\$52,801</b>   |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                  |                     |                    |                   |
| Salaries                                                            | (\$4,322)         | (\$4,296)         | (\$26)           | (\$24,849)          | (\$25,776)         | \$927             |
| Benefits                                                            | (\$1,948)         | (\$2,001)         | \$53             | (\$11,328)          | (\$12,006)         | \$678             |
| Outside Professional Services                                       | \$0               | (\$17)            | \$17             | (\$698)             | (\$102)            | (\$596)           |
| Other Operating Expense                                             | \$0               | (\$5,000)         | \$5,000          | (\$5,508)           | (\$30,000)         | \$24,492          |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$6,270)</b>  | <b>(\$11,314)</b> | <b>\$5,044</b>   | <b>(\$42,383)</b>   | <b>(\$67,884)</b>  | <b>\$25,501</b>   |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$18,777)</b> | <b>(\$32,554)</b> | <b>\$13,777</b>  | <b>(\$116,912)</b>  | <b>(\$195,214)</b> | <b>\$78,302</b>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$127,754</b>  | <b>\$119,851</b>  | <b>\$7,903</b>   | <b>\$758,040</b>    | <b>\$719,216</b>   | <b>\$38,824</b>   |
| Depreciation / Amortization                                         | (\$7,471)         | (\$7,455)         | (\$16)           | (\$44,827)          | (\$44,730)         | (\$97)            |
| General & Administrative Overhead                                   | (\$46,656)        | (\$35,660)        | (\$10,996)       | (\$276,560)         | (\$213,960)        | (\$62,600)        |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$73,627</b>   | <b>\$76,736</b>   | <b>(\$3,109)</b> | <b>\$436,653</b>    | <b>\$460,526</b>   | <b>(\$23,873)</b> |

**Port of Olympia  
NewMarket Industrial Campus**

|                                                                | June 2025        |                  |                  | 2025 To Date     |                       |                   |
|----------------------------------------------------------------|------------------|------------------|------------------|------------------|-----------------------|-------------------|
|                                                                | Actual           | Budget           | Variance         | Actual           | Budget                | Variance          |
| <b>Revenues:</b>                                               |                  |                  |                  |                  |                       |                   |
| Land Rents:                                                    |                  |                  |                  |                  |                       |                   |
| 6141000-012 Real Prop Rent - Land-New Market Industrial        | \$0              | \$0              | \$0              | \$7,303          | \$0                   | \$7,303           |
| 6142000-012 Industrial Park-New Market Industrial              | \$124,169        | \$125,964        | (\$1,795)        | \$744,879        | \$755,784             | (\$10,905)        |
| 6143000-012 Option Fees-New Market Industrial                  | \$0              | \$4,333          | (\$4,333)        | \$0              | \$25,998              | (\$25,998)        |
| Total Land Rents                                               | \$124,169        | \$130,297        | (\$6,128)        | \$752,181        | \$781,782             | (\$29,601)        |
| Space & Hanger Rental:                                         |                  |                  |                  |                  |                       |                   |
| 6152000-012 Space Rentals - Buildings-New Market Industrial    | \$15,765         | \$15,563         | \$202            | \$83,816         | \$93,378              | (\$9,562)         |
| 6153000-012 Space Rental - Warehouses-New Market Industrial    | \$6,597          | \$6,545          | \$52             | \$38,956         | \$39,270              | (\$314)           |
| Total Space & Hanger Rental                                    | \$22,362         | \$22,108         | \$254            | \$122,771        | \$132,648             | (\$9,877)         |
| <b>Total Operating Revenues</b>                                | <b>\$146,531</b> | <b>\$152,405</b> | <b>(\$5,874)</b> | <b>\$874,952</b> | <b>\$914,430</b>      | <b>(\$39,478)</b> |
| <b>Operating Expenses:</b>                                     |                  |                  |                  |                  |                       |                   |
| Salaries:                                                      |                  |                  |                  |                  |                       |                   |
| 7111100-012 Salaries: Regular-New Market Industrial            | (\$2,160)        | (\$9,682)        | \$7,522          | (\$12,206)       | (\$58,092)            | \$45,886          |
| 7111300-012 Salaries: Holiday-New Market Industrial            | (\$109)          | \$0              | (\$109)          | (\$545)          | \$0                   | (\$545)           |
| 7111700-012 Salaries: Vacation-New Market Industrial           | (\$325)          | \$0              | (\$325)          | (\$1,947)        | \$0                   | (\$1,947)         |
| 7111800-012 Salaries: Sick Leave-New Market Industrial         | (\$49)           | \$0              | (\$49)           | (\$513)          | \$0                   | (\$513)           |
| Total Salaries                                                 | (\$2,643)        | (\$9,682)        | \$7,039          | (\$15,212)       | (\$58,092)            | \$42,880          |
| Benefits:                                                      |                  |                  |                  |                  |                       |                   |
| 7112100-012 Social Security (FICA)-New Market Industrial       | (\$179)          | (\$739)          | \$560            | (\$1,072)        | (\$4,434)             | \$3,362           |
| 7112200-012 Ind. Ins (L&I)-New Market Industrial               | (\$7)            | (\$44)           | \$37             | (\$41)           | (\$264)               | \$223             |
| 7112300-012 Misc. Benefits-New Market Industrial               | (\$11)           | \$0              | (\$11)           | (\$53)           | \$0                   | (\$53)            |
| 7112303-012 Misc. Benefits - PFML-New Market Industrial        | \$0              | (\$8)            | \$8              | \$0              | (\$48)                | \$48              |
| 7112400-012 Pension (PERS)-New Market Industrial               | (\$215)          | (\$882)          | \$667            | (\$1,292)        | (\$5,292)             | \$4,000           |
| 7112500-012 Med/Dent/Life Insurance-New Market Industrial      | (\$580)          | (\$1,887)        | \$1,307          | (\$3,452)        | (\$11,322)            | \$7,870           |
| Total Benefits                                                 | (\$991)          | (\$3,560)        | \$2,569          | (\$5,909)        | (\$21,360)            | \$15,451          |
| Outside Professional Services:                                 |                  |                  |                  |                  |                       |                   |
| 7113012-012 Security Patrol-New Market Industrial              | (\$47)           | (\$125)          | \$78             | (\$966)          | (\$750)               | (\$216)           |
| 7113104-012 Legal Svc - Special Projects-New Market Industrial | \$0              | (\$417)          | \$417            | \$0              | (\$2,502)             | \$2,502           |
| Total Outside Professional Services                            | (\$47)           | (\$542)          | \$495            | (\$966)          | (\$3,252)             | \$2,286           |
| General & Admin - Direct:                                      |                  |                  |                  |                  |                       |                   |
| 7117300-012 Insurance-New Market Industrial                    | (\$7,629)        | (\$6,667)        | (\$962)          | (\$45,582)       | (\$40,002)            | (\$5,580)         |
| 7117915-012 B & O Excise Taxes-New Market Industrial           | \$0              | \$0              | \$0              | \$0              | \$0                   | \$0               |
| Total General & Admin - Direct                                 | (\$7,629)        | (\$6,667)        | (\$962)          | (\$45,582)       | (\$40,002)            | (\$5,580)         |
| Utilities:                                                     |                  |                  |                  |                  |                       |                   |
| 7118200-012 Electricity-New Market Industrial                  | \$0              | \$0              | \$0              | \$0              | \$0                   | \$0               |
| 7118500-012 Stormwater-New Market Industrial                   | (\$177)          | (\$155)          | (\$22)           | (\$1,054)        | (\$930)               | (\$124)           |
| 7118600-012 Garbage Collection-New Market Industrial           | (\$147)          | (\$167)          | \$20             | (\$723)          | (\$1,002)             | \$279             |
| 7118800-012 Telecommunications-New Market Industrial           | (\$873)          | (\$417)          | (\$456)          | (\$5,083)        | (\$2,502)             | (\$2,581)         |
| Total Utilities                                                | (\$1,197)        | (\$739)          | (\$458)          | (\$6,860)        | (\$4,434)             | (\$2,426)         |
| 7/18/2025                                                      |                  | 17               |                  |                  | Monday, June 30, 2025 |                   |

**Port of Olympia  
NewMarket Industrial Campus**

|                                                                     | June 2025         |                   |                 | 2025 To Date       |                              |                 |
|---------------------------------------------------------------------|-------------------|-------------------|-----------------|--------------------|------------------------------|-----------------|
|                                                                     | Actual            | Budget            | Variance        | Actual             | Budget                       | Variance        |
| Other Operating Expense:                                            |                   |                   |                 |                    |                              |                 |
| 7119000-012 Other Operating Expense-New Market Industrial           | \$0               | \$0               | \$0             | \$0                | (\$100)                      | \$100           |
| 7119010-012 Rodent & Pest Control-New Market Industrial             | \$0               | \$0               | \$0             | \$0                | (\$40)                       | \$40            |
| 7119015-012 Environmental Costs-New Market Industrial               | \$0               | (\$50)            | \$50            | \$0                | (\$50)                       | \$50            |
| Total Other Operating Expense                                       | \$0               | (\$50)            | \$50            | \$0                | (\$190)                      | \$190           |
| <b>Total Operating Expenses</b>                                     | <b>(\$12,507)</b> | <b>(\$21,240)</b> | <b>\$8,733</b>  | <b>(\$74,529)</b>  | <b>(\$127,330)</b>           | <b>\$52,801</b> |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                 |                    |                              |                 |
| Salaries:                                                           |                   |                   |                 |                    |                              |                 |
| 7131100-012 Salaries: Regular-New Market Industrial                 | (\$3,354)         | (\$4,296)         | \$942           | (\$21,301)         | (\$25,776)                   | \$4,475         |
| 7131200-012 Salaries: Overtime-New Market Industrial                | (\$393)           | \$0               | (\$393)         | (\$393)            | \$0                          | (\$393)         |
| 7131300-012 Salaries: Holiday-New Market Industrial                 | (\$197)           | \$0               | (\$197)         | (\$986)            | \$0                          | (\$986)         |
| 7131700-012 Salaries: Vacation-New Market Industrial                | (\$242)           | \$0               | (\$242)         | (\$378)            | \$0                          | (\$378)         |
| 7131800-012 Salaries: Sick Leave-New Market Industrial              | (\$135)           | \$0               | (\$135)         | (\$1,791)          | \$0                          | (\$1,791)       |
| Total Salaries                                                      | (\$4,322)         | (\$4,296)         | (\$26)          | (\$24,849)         | (\$25,776)                   | \$927           |
| Benefits:                                                           |                   |                   |                 |                    |                              |                 |
| 7132100-012 Social Security (FICA)-New Market Industrial            | (\$359)           | (\$329)           | (\$30)          | (\$1,998)          | (\$1,974)                    | (\$24)          |
| 7132200-012 Ind. Ins (L&I)-New Market Industrial                    | (\$107)           | (\$215)           | \$108           | (\$640)            | (\$1,290)                    | \$650           |
| 7132300-012 Misc. Benefits-New Market Industrial                    | (\$23)            | \$0               | (\$23)          | (\$117)            | \$0                          | (\$117)         |
| 7132303-012 Misc. Benefits - PFML-New Market Industrial             | \$0               | \$0               | \$0             | \$0                | \$0                          | \$0             |
| 7132400-012 Pension (PERS)-New Market Industrial                    | (\$427)           | (\$391)           | (\$36)          | (\$2,380)          | (\$2,346)                    | (\$34)          |
| 7132500-012 Med/Dent/Life Insurance-New Market Industrial           | (\$1,032)         | (\$1,066)         | \$34            | (\$6,192)          | (\$6,396)                    | \$204           |
| Total Benefits                                                      | (\$1,948)         | (\$2,001)         | \$53            | (\$11,328)         | (\$12,006)                   | \$678           |
| Outside Professional Services:                                      |                   |                   |                 |                    |                              |                 |
| 7133011-012 Part-time Temp Services-New Market Industrial           | \$0               | (\$17)            | \$17            | (\$698)            | (\$102)                      | (\$596)         |
| Total Outside Professional Services                                 | \$0               | (\$17)            | \$17            | (\$698)            | (\$102)                      | (\$596)         |
| Other Operating Expense:                                            |                   |                   |                 |                    |                              |                 |
| 7139000-012 M&R to Port Owned Bldgs-New Market Industrial           | \$0               | (\$1,250)         | \$1,250         | \$0                | (\$7,500)                    | \$7,500         |
| 7139030-012 M&R to Roads & Park'g Areas-New Market Industrial       | \$0               | (\$3,333)         | \$3,333         | (\$1,745)          | (\$19,998)                   | \$18,253        |
| 7139040-012 Maint & Repair to Property-New Market Industrial        | \$0               | (\$417)           | \$417           | (\$85)             | (\$2,502)                    | \$2,417         |
| 7139043-012 Landscaping-New Market Industrial                       | \$0               | \$0               | \$0             | (\$3,678)          | \$0                          | (\$3,678)       |
| Total Other Operating Expense                                       | \$0               | (\$5,000)         | \$5,000         | (\$5,508)          | (\$30,000)                   | \$24,492        |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$6,270)</b>  | <b>(\$11,314)</b> | <b>\$5,044</b>  | <b>(\$42,383)</b>  | <b>(\$67,884)</b>            | <b>\$25,501</b> |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$18,777)</b> | <b>(\$32,554)</b> | <b>\$13,777</b> | <b>(\$116,912)</b> | <b>(\$195,214)</b>           | <b>\$78,302</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$127,754</b>  | <b>\$119,851</b>  | <b>\$7,903</b>  | <b>\$758,040</b>   | <b>\$719,216</b>             | <b>\$38,824</b> |
| Depreciation / Amortization:                                        |                   |                   |                 |                    |                              |                 |
| 7170000-012 Depreciation-New Market Industrial                      | (\$7,471)         | (\$7,455)         | (\$16)          | (\$44,827)         | (\$44,730)                   | (\$97)          |
| Total Depreciation / Amortization                                   | (\$7,471)         | (\$7,455)         | (\$16)          | (\$44,827)         | (\$44,730)                   | (\$97)          |
| 7/18/2025                                                           |                   | <b>18</b>         |                 |                    | <b>Monday, June 30, 2025</b> |                 |

**Port of Olympia  
NewMarket Industrial Campus**

|                                                               | <b>June 2025</b> |                 |                  | <b>2025 To Date</b> |                  |                   |
|---------------------------------------------------------------|------------------|-----------------|------------------|---------------------|------------------|-------------------|
|                                                               | <b>Actual</b>    | <b>Budget</b>   | <b>Variance</b>  | <b>Actual</b>       | <b>Budget</b>    | <b>Variance</b>   |
| General & Administrative Overhead:                            |                  |                 |                  |                     |                  |                   |
| 7150080-012 Executive G&A Overhead-New Market Industrial      | (\$12,388)       | \$0             | (\$12,388)       | (\$63,249)          | \$0              | (\$63,249)        |
| 7150082-012 Marketing G&A Overhead-New Market Industrial      | (\$5,334)        | \$0             | (\$5,334)        | (\$26,758)          | \$0              | (\$26,758)        |
| 7150083-012 Finance G&A Overhead-New Market Industrial        | (\$9,493)        | \$0             | (\$9,493)        | (\$81,306)          | \$0              | (\$81,306)        |
| 7150085-012 Engineering G&A Overhead-New Market Industrial    | (\$2,721)        | \$0             | (\$2,721)        | (\$23,784)          | \$0              | (\$23,784)        |
| 7150087-012 I/S G&A Overhead-New Market Industrial            | (\$4,625)        | \$0             | (\$4,625)        | (\$29,074)          | \$0              | (\$29,074)        |
| 7150088-012 Administrative G&A Overhead-New Market Industrial | (\$12,095)       | \$0             | (\$12,095)       | (\$52,389)          | \$0              | (\$52,389)        |
| 7850088-012 Administrative G&A Overhead-New Market Industrial | \$0              | (\$35,660)      | \$35,660         | \$0                 | (\$213,960)      | \$213,960         |
| Total General & Administrative Overhead                       | (\$46,656)       | (\$35,660)      | (\$10,996)       | (\$276,560)         | (\$213,960)      | (\$62,600)        |
| <b>Net Operating Income (Loss)</b>                            | <b>\$73,627</b>  | <b>\$76,736</b> | <b>(\$3,109)</b> | <b>\$436,653</b>    | <b>\$460,526</b> | <b>(\$23,873)</b> |

**Port of Olympia  
Cleanwater Centre**

|                                                                     | <b>June 2025</b>  |                   |                 | <b>2025 To Date</b> |                    |                 |
|---------------------------------------------------------------------|-------------------|-------------------|-----------------|---------------------|--------------------|-----------------|
|                                                                     | <b>Actual</b>     | <b>Budget</b>     | <b>Variance</b> | <b>Actual</b>       | <b>Budget</b>      | <b>Variance</b> |
| <b>Revenues:</b>                                                    |                   |                   |                 |                     |                    |                 |
| Utility (Pass Thru Costs)                                           | \$54,409          | \$3,955           | \$50,454        | \$70,738            | \$23,730           | \$47,008        |
| Land Rents                                                          | \$15,086          | \$14,353          | \$733           | \$73,844            | \$86,118           | (\$12,274)      |
| Space & Hanger Rental                                               | \$15,586          | \$18,710          | (\$3,124)       | \$100,883           | \$112,260          | (\$11,377)      |
| <b>Total Operating Revenues</b>                                     | <b>\$85,081</b>   | <b>\$37,018</b>   | <b>\$48,063</b> | <b>\$245,465</b>    | <b>\$222,108</b>   | <b>\$23,357</b> |
| <b>Operating Expenses:</b>                                          |                   |                   |                 |                     |                    |                 |
| Salaries                                                            | (\$949)           | (\$1,774)         | \$825           | (\$5,488)           | (\$10,644)         | \$5,156         |
| Benefits                                                            | (\$407)           | (\$619)           | \$212           | (\$2,441)           | (\$3,714)          | \$1,273         |
| Outside Professional Services                                       | (\$1,800)         | (\$1,166)         | (\$634)         | (\$3,936)           | (\$6,996)          | \$3,060         |
| General & Admin - Direct                                            | (\$5,815)         | (\$1,084)         | (\$4,731)       | (\$6,211)           | (\$6,504)          | \$293           |
| Utilities                                                           | \$5,966           | (\$2,422)         | \$8,388         | (\$4,892)           | (\$14,532)         | \$9,640         |
| Other Operating Expense                                             | (\$544)           | (\$141)           | (\$403)         | (\$704)             | (\$846)            | \$142           |
| <b>Total Operating Expenses</b>                                     | <b>(\$3,549)</b>  | <b>(\$7,206)</b>  | <b>\$3,657</b>  | <b>(\$23,672)</b>   | <b>(\$43,236)</b>  | <b>\$19,564</b> |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                 |                     |                    |                 |
| Salaries                                                            | (\$4,298)         | (\$4,239)         | (\$59)          | (\$24,702)          | (\$25,434)         | \$732           |
| Benefits                                                            | (\$1,922)         | (\$2,015)         | \$93            | (\$11,178)          | (\$12,090)         | \$912           |
| Outside Professional Services                                       | \$0               | (\$17)            | \$17            | \$0                 | (\$102)            | \$102           |
| Other Operating Expense                                             | (\$3,327)         | (\$4,541)         | \$1,214         | (\$22,275)          | (\$27,246)         | \$4,971         |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$9,547)</b>  | <b>(\$10,812)</b> | <b>\$1,265</b>  | <b>(\$58,155)</b>   | <b>(\$64,872)</b>  | <b>\$6,717</b>  |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$13,096)</b> | <b>(\$18,018)</b> | <b>\$4,922</b>  | <b>(\$81,827)</b>   | <b>(\$108,108)</b> | <b>\$26,281</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$71,985</b>   | <b>\$19,000</b>   | <b>\$52,985</b> | <b>\$163,638</b>    | <b>\$114,000</b>   | <b>\$49,638</b> |
| Depreciation / Amortization                                         | (\$12,658)        | (\$12,768)        | \$110           | (\$75,950)          | (\$76,610)         | \$660           |
| General & Administrative Overhead                                   | (\$6,616)         | (\$8,662)         | \$2,046         | (\$39,220)          | (\$51,972)         | \$12,752        |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$52,711</b>   | <b>(\$2,430)</b>  | <b>\$55,141</b> | <b>\$48,468</b>     | <b>(\$14,582)</b>  | <b>\$63,050</b> |

# Port of Olympia Cleanwater Centre

|                                                              | June 2025       |                 |                 | 2025 To Date     |                              |                 |
|--------------------------------------------------------------|-----------------|-----------------|-----------------|------------------|------------------------------|-----------------|
|                                                              | Actual          | Budget          | Variance        | Actual           | Budget                       | Variance        |
| <b>Revenues:</b>                                             |                 |                 |                 |                  |                              |                 |
| Utility (Pass Thru Costs):                                   |                 |                 |                 |                  |                              |                 |
| 6118901-014 Other User Charges - Pass Thru-Cleanwater Centre | \$54,409        | \$3,955         | \$50,454        | \$70,738         | \$23,730                     | \$47,008        |
| Total Utility (Pass Thru Costs)                              | \$54,409        | \$3,955         | \$50,454        | \$70,738         | \$23,730                     | \$47,008        |
| Land Rents:                                                  |                 |                 |                 |                  |                              |                 |
| 6141000-014 Real Prop Rent - Land-Cleanwater Centre          | \$15,086        | \$14,353        | \$733           | \$73,844         | \$86,118                     | (\$12,274)      |
| Total Land Rents                                             | \$15,086        | \$14,353        | \$733           | \$73,844         | \$86,118                     | (\$12,274)      |
| Space & Hanger Rental:                                       |                 |                 |                 |                  |                              |                 |
| 6152000-014 Space Rentals - Buildings-Cleanwater Centre      | \$15,586        | \$18,710        | (\$3,124)       | \$100,883        | \$112,260                    | (\$11,377)      |
| Total Space & Hanger Rental                                  | \$15,586        | \$18,710        | (\$3,124)       | \$100,883        | \$112,260                    | (\$11,377)      |
| <b>Total Operating Revenues</b>                              | <b>\$85,081</b> | <b>\$37,018</b> | <b>\$48,063</b> | <b>\$245,465</b> | <b>\$222,108</b>             | <b>\$23,357</b> |
| <b>Operating Expenses:</b>                                   |                 |                 |                 |                  |                              |                 |
| Salaries:                                                    |                 |                 |                 |                  |                              |                 |
| 7111100-014 Salaries: Regular-Cleanwater Centre              | (\$751)         | (\$1,774)       | \$1,023         | (\$4,269)        | (\$10,644)                   | \$6,375         |
| 7111300-014 Salaries: Holiday-Cleanwater Centre              | (\$38)          | \$0             | (\$38)          | (\$190)          | \$0                          | (\$190)         |
| 7111700-014 Salaries: Vacation-Cleanwater Centre             | (\$143)         | \$0             | (\$143)         | (\$858)          | \$0                          | (\$858)         |
| 7111800-014 Salaries: Sick Leave-Cleanwater Centre           | (\$17)          | \$0             | (\$17)          | (\$171)          | \$0                          | (\$171)         |
| Total Salaries                                               | (\$949)         | (\$1,774)       | \$825           | (\$5,488)        | (\$10,644)                   | \$5,156         |
| Benefits:                                                    |                 |                 |                 |                  |                              |                 |
| 7112100-014 Social Security (FICA)-Cleanwater Centre         | (\$62)          | (\$134)         | \$72            | (\$373)          | (\$804)                      | \$431           |
| 7112200-014 Ind. Ins (L&I)-Cleanwater Centre                 | (\$2)           | (\$19)          | \$17            | (\$15)           | (\$114)                      | \$99            |
| 7112300-014 Misc. Benefits-Cleanwater Centre                 | (\$4)           | \$0             | (\$4)           | (\$18)           | \$0                          | (\$18)          |
| 7112400-014 Pension (PERS)-Cleanwater Centre                 | (\$75)          | (\$162)         | \$87            | (\$450)          | (\$972)                      | \$522           |
| 7112500-014 Med/Dent/Life Insurance-Cleanwater Centre        | (\$264)         | (\$304)         | \$40            | (\$1,585)        | (\$1,824)                    | \$239           |
| Total Benefits                                               | (\$407)         | (\$619)         | \$212           | (\$2,441)        | (\$3,714)                    | \$1,273         |
| Outside Professional Services:                               |                 |                 |                 |                  |                              |                 |
| 7113010-014 Outside Professional Services-Cleanwater Centre  | \$0             | (\$208)         | \$208           | \$0              | (\$1,248)                    | \$1,248         |
| 7113012-014 Security Patrol-Cleanwater Centre                | (\$375)         | (\$375)         | \$0             | (\$1,875)        | (\$2,250)                    | \$375           |
| 7113016-014 Security - Alarms-Cleanwater Centre              | (\$1,425)       | (\$375)         | (\$1,050)       | (\$2,061)        | (\$2,250)                    | \$189           |
| 7113104-014 Legal Svc - Special Projects-Cleanwater Centre   | \$0             | (\$208)         | \$208           | \$0              | (\$1,248)                    | \$1,248         |
| Total Outside Professional Services                          | (\$1,800)       | (\$1,166)       | (\$634)         | (\$3,936)        | (\$6,996)                    | \$3,060         |
| General & Admin - Direct:                                    |                 |                 |                 |                  |                              |                 |
| 7117300-014 Insurance-Cleanwater Centre                      | (\$5,815)       | (\$917)         | (\$4,898)       | (\$5,815)        | (\$5,502)                    | (\$313)         |
| 7117915-014 B & O Excise Taxes-Cleanwater Centre             | \$0             | (\$167)         | \$167           | (\$395)          | (\$1,002)                    | \$607           |
| Total General & Admin - Direct                               | (\$5,815)       | (\$1,084)       | (\$4,731)       | (\$6,211)        | (\$6,504)                    | \$293           |
| Utilities:                                                   |                 |                 |                 |                  |                              |                 |
| 7118100-014 Water-Cleanwater Centre                          | \$7,946         | (\$450)         | \$8,396         | \$6,843          | (\$2,700)                    | \$9,543         |
| 7118200-014 Electricity-Cleanwater Centre                    | (\$47)          | (\$463)         | \$416           | (\$364)          | (\$2,778)                    | \$2,414         |
| 7118500-014 Stormwater-Cleanwater Centre                     | (\$1,437)       | (\$1,167)       | (\$270)         | (\$8,619)        | (\$7,002)                    | (\$1,617)       |
| 7118600-014 Garbage Collection-Cleanwater Centre             | (\$147)         | (\$92)          | (\$55)          | (\$723)          | (\$552)                      | (\$171)         |
| 7118800-014 Telecommunications-Cleanwater Centre             | (\$348)         | (\$250)         | (\$98)          | (\$2,029)        | (\$1,500)                    | (\$529)         |
| 7/18/2025                                                    |                 | <b>21</b>       |                 |                  | <b>Monday, June 30, 2025</b> |                 |

# Port of Olympia Cleanwater Centre

|                                                                     | June 2025         |                   |                 | 2025 To Date      |                    |                 |
|---------------------------------------------------------------------|-------------------|-------------------|-----------------|-------------------|--------------------|-----------------|
|                                                                     | Actual            | Budget            | Variance        | Actual            | Budget             | Variance        |
| Total Utilities                                                     | \$5,966           | (\$2,422)         | \$8,388         | (\$4,892)         | (\$14,532)         | \$9,640         |
| Other Operating Expense:                                            |                   |                   |                 |                   |                    |                 |
| 7119000-014 Other Operating Expense-Cleanwater Centre               | (\$385)           | (\$25)            | (\$360)         | (\$385)           | (\$150)            | (\$235)         |
| 7119010-014 Rodent & Pest Control-Cleanwater Centre                 | (\$159)           | (\$53)            | (\$106)         | (\$318)           | (\$318)            | \$0             |
| 7119015-014 Environmental Costs-Cleanwater Centre                   | \$0               | (\$63)            | \$63            | \$0               | (\$378)            | \$378           |
| Total Other Operating Expense                                       | (\$544)           | (\$141)           | (\$403)         | (\$704)           | (\$846)            | \$142           |
| <b>Total Operating Expenses</b>                                     | <b>(\$3,549)</b>  | <b>(\$7,206)</b>  | <b>\$3,657</b>  | <b>(\$23,672)</b> | <b>(\$43,236)</b>  | <b>\$19,564</b> |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                 |                   |                    |                 |
| Salaries:                                                           |                   |                   |                 |                   |                    |                 |
| 7131100-014 Salaries: Regular-Cleanwater Centre                     | (\$3,307)         | (\$4,239)         | \$932           | (\$21,008)        | (\$25,434)         | \$4,426         |
| 7131200-014 Salaries: Overtime-Cleanwater Centre                    | (\$393)           | \$0               | (\$393)         | (\$393)           | \$0                | (\$393)         |
| 7131300-014 Salaries: Holiday-Cleanwater Centre                     | (\$195)           | \$0               | (\$195)         | (\$973)           | \$0                | (\$973)         |
| 7131700-014 Salaries: Vacation-Cleanwater Centre                    | (\$274)           | \$0               | (\$274)         | (\$568)           | \$0                | (\$568)         |
| 7131800-014 Salaries: Sick Leave-Cleanwater Centre                  | (\$131)           | \$0               | (\$131)         | (\$1,762)         | \$0                | (\$1,762)       |
| Total Salaries                                                      | (\$4,298)         | (\$4,239)         | (\$59)          | (\$24,702)        | (\$25,434)         | \$732           |
| Benefits:                                                           |                   |                   |                 |                   |                    |                 |
| 7132100-014 Social Security (FICA)-Cleanwater Centre                | (\$354)           | (\$324)           | (\$30)          | (\$1,972)         | (\$1,944)          | (\$28)          |
| 7132200-014 Ind. Ins (L&I)-Cleanwater Centre                        | (\$105)           | (\$215)           | \$110           | (\$631)           | (\$1,290)          | \$659           |
| 7132300-014 Misc. Benefits-Cleanwater Centre                        | (\$23)            | (\$24)            | \$1             | (\$116)           | (\$144)            | \$28            |
| 7132400-014 Pension (PERS)-Cleanwater Centre                        | (\$422)           | (\$386)           | (\$36)          | (\$2,348)         | (\$2,316)          | (\$32)          |
| 7132500-014 Med/Dent/Life Insurance-Cleanwater Centre               | (\$1,019)         | (\$1,066)         | \$47            | (\$6,112)         | (\$6,396)          | \$284           |
| Total Benefits                                                      | (\$1,922)         | (\$2,015)         | \$93            | (\$11,178)        | (\$12,090)         | \$912           |
| Outside Professional Services:                                      |                   |                   |                 |                   |                    |                 |
| 7133011-014 Part-time Temp Services-Cleanwater Centre               | \$0               | (\$17)            | \$17            | \$0               | (\$102)            | \$102           |
| Total Outside Professional Services                                 | \$0               | (\$17)            | \$17            | \$0               | (\$102)            | \$102           |
| Other Operating Expense:                                            |                   |                   |                 |                   |                    |                 |
| 7139000-014 M&R to Port Owned Bldgs-Cleanwater Centre               | \$0               | (\$667)           | \$667           | (\$3,225)         | (\$4,002)          | \$777           |
| 7139030-014 M&R to Roads & Park'g Areas-Cleanwater Centre           | \$0               | (\$333)           | \$333           | \$0               | (\$1,998)          | \$1,998         |
| 7139040-014 Maint & Repair to Property-Cleanwater Centre            | (\$36)            | (\$1,041)         | \$1,005         | (\$68)            | (\$6,246)          | \$6,178         |
| 7139043-014 Landscaping-Cleanwater Centre                           | (\$3,291)         | (\$2,500)         | (\$791)         | (\$18,982)        | (\$15,000)         | (\$3,982)       |
| Total Other Operating Expense                                       | (\$3,327)         | (\$4,541)         | \$1,214         | (\$22,275)        | (\$27,246)         | \$4,971         |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$9,547)</b>  | <b>(\$10,812)</b> | <b>\$1,265</b>  | <b>(\$58,155)</b> | <b>(\$64,872)</b>  | <b>\$6,717</b>  |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$13,096)</b> | <b>(\$18,018)</b> | <b>\$4,922</b>  | <b>(\$81,827)</b> | <b>(\$108,108)</b> | <b>\$26,281</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$71,985</b>   | <b>\$19,000</b>   | <b>\$52,985</b> | <b>\$163,638</b>  | <b>\$114,000</b>   | <b>\$49,638</b> |
| Depreciation / Amortization:                                        |                   |                   |                 |                   |                    |                 |
| 7170000-014 Depreciation-Cleanwater Centre                          | (\$12,658)        | (\$12,768)        | \$110           | (\$75,950)        | (\$76,610)         | \$660           |
| Total Depreciation / Amortization                                   | (\$12,658)        | (\$12,768)        | \$110           | (\$75,950)        | (\$76,610)         | \$660           |
| General & Administrative Overhead:                                  |                   |                   |                 |                   |                    |                 |

7/18/2025

**Port of Olympia  
Cleanwater Centre**

|                                                           | June 2025       |                  |                 | 2025 To Date    |                   |                 |
|-----------------------------------------------------------|-----------------|------------------|-----------------|-----------------|-------------------|-----------------|
|                                                           | Actual          | Budget           | Variance        | Actual          | Budget            | Variance        |
| 7150080-014 Executive G&A Overhead-Cleanwater Centre      | (\$1,757)       | \$0              | (\$1,757)       | (\$8,970)       | \$0               | (\$8,970)       |
| 7150082-014 Marketing G&A Overhead-Cleanwater Centre      | (\$756)         | \$0              | (\$756)         | (\$3,795)       | \$0               | (\$3,795)       |
| 7150083-014 Finance G&A Overhead-Cleanwater Centre        | (\$1,346)       | \$0              | (\$1,346)       | (\$11,530)      | \$0               | (\$11,530)      |
| 7150085-014 Engineering G&A Overhead-Cleanwater Centre    | (\$386)         | \$0              | (\$386)         | (\$3,373)       | \$0               | (\$3,373)       |
| 7150087-014 I/S G&A Overhead-Cleanwater Centre            | (\$656)         | \$0              | (\$656)         | (\$4,123)       | \$0               | (\$4,123)       |
| 7150088-014 Administrative G&A Overhead-Cleanwater Centre | (\$1,715)       | \$0              | (\$1,715)       | (\$7,429)       | \$0               | (\$7,429)       |
| 7850088-014 Administrative G&A Overhead-Cleanwater Centre | \$0             | (\$8,662)        | \$8,662         | \$0             | (\$51,972)        | \$51,972        |
| Total General & Administrative Overhead                   | (\$6,616)       | (\$8,662)        | \$2,046         | (\$39,220)      | (\$51,972)        | \$12,752        |
| <b>Net Operating Income (Loss)</b>                        | <b>\$52,711</b> | <b>(\$2,430)</b> | <b>\$55,141</b> | <b>\$48,468</b> | <b>(\$14,582)</b> | <b>\$63,050</b> |

**Port of Olympia  
Consolidated Swantown Operations**

|                                                                     | <b>June 2025</b>   |                    |                  | <b>2025 To Date</b>  |                      |                    |
|---------------------------------------------------------------------|--------------------|--------------------|------------------|----------------------|----------------------|--------------------|
|                                                                     | <b>Actual</b>      | <b>Budget</b>      | <b>Variance</b>  | <b>Actual</b>        | <b>Budget</b>        | <b>Variance</b>    |
| <b>Revenues:</b>                                                    |                    |                    |                  |                      |                      |                    |
| Moorage                                                             | \$254,837          | \$264,723          | (\$9,886)        | \$1,465,691          | \$1,588,338          | (\$122,647)        |
| Utility (Pass Thru Costs)                                           | \$11,535           | \$24,073           | (\$12,538)       | \$83,764             | \$144,438            | (\$60,674)         |
| Collected Fees                                                      | \$57,731           | \$41,851           | \$15,880         | \$282,724            | \$251,106            | \$31,618           |
| General Labor Charge                                                | \$0                | \$1,667            | (\$1,667)        | \$350                | \$10,002             | (\$9,652)          |
| Property and Land Rents                                             | \$4,242            | \$5,104            | (\$862)          | \$29,594             | \$30,624             | (\$1,030)          |
| Space Rentals                                                       | \$14,624           | \$23,708           | (\$9,084)        | \$147,746            | \$142,248            | \$5,498            |
| Fuel Sales                                                          | \$79,985           | \$58,433           | \$21,552         | \$207,565            | \$350,598            | (\$143,033)        |
| Equipment Rental with Operator                                      | \$625              | \$2,667            | (\$2,042)        | \$4,313              | \$16,002             | (\$11,689)         |
| Other Misc. Income                                                  | \$74,427           | \$1,550            | \$72,877         | (\$41,458)           | \$9,300              | (\$50,758)         |
| <b>Total Operating Revenues</b>                                     | <b>\$498,006</b>   | <b>\$423,776</b>   | <b>\$74,230</b>  | <b>\$2,180,289</b>   | <b>\$2,542,656</b>   | <b>(\$362,367)</b> |
| <b>Operating Expenses:</b>                                          |                    |                    |                  |                      |                      |                    |
| Salaries                                                            | (\$53,017)         | (\$64,786)         | \$11,769         | (\$305,921)          | (\$388,716)          | \$82,795           |
| Benefits                                                            | (\$23,649)         | (\$30,214)         | \$6,565          | (\$136,413)          | (\$181,284)          | \$44,871           |
| Outside Professional Services                                       | (\$9,149)          | (\$24,665)         | \$15,516         | (\$94,977)           | (\$147,990)          | \$53,013           |
| Supplies                                                            | (\$57,617)         | (\$42,959)         | (\$14,658)       | (\$171,631)          | (\$257,754)          | \$86,123           |
| Equipment Rentals                                                   | (\$562)            | (\$417)            | (\$145)          | (\$2,697)            | (\$2,502)            | (\$195)            |
| General & Admin - Direct                                            | (\$64,939)         | (\$39,525)         | (\$25,414)       | (\$270,170)          | (\$237,150)          | (\$33,020)         |
| Utilities                                                           | (\$27,091)         | (\$33,230)         | \$6,139          | (\$195,360)          | (\$199,380)          | \$4,020            |
| Other Operating Expense                                             | (\$13,989)         | (\$16,291)         | \$2,302          | (\$93,829)           | (\$97,746)           | \$3,917            |
| <b>Total Operating Expenses</b>                                     | <b>(\$250,013)</b> | <b>(\$252,087)</b> | <b>\$2,074</b>   | <b>(\$1,270,998)</b> | <b>(\$1,512,522)</b> | <b>\$241,524</b>   |
| <b>Maintenance Expenses:</b>                                        |                    |                    |                  |                      |                      |                    |
| Salaries                                                            | (\$26,030)         | (\$22,436)         | (\$3,594)        | (\$144,528)          | (\$134,616)          | (\$9,912)          |
| Benefits                                                            | (\$10,028)         | (\$10,840)         | \$812            | (\$54,350)           | (\$65,040)           | \$10,690           |
| Outside Professional Services                                       | (\$127)            | (\$2,083)          | \$1,956          | (\$1,147)            | (\$12,498)           | \$11,351           |
| Supplies                                                            | (\$3,817)          | (\$542)            | (\$3,275)        | (\$6,391)            | (\$3,252)            | (\$3,139)          |
| Equipment Rentals                                                   | \$0                | (\$150)            | \$150            | \$0                  | (\$900)              | \$900              |
| Facility Rental                                                     | \$0                | (\$5,000)          | \$5,000          | (\$34,172)           | (\$30,000)           | (\$4,172)          |
| General & Admin - Direct                                            | (\$516)            | \$0                | (\$516)          | \$206                | \$0                  | \$206              |
| Other Operating Expense                                             | (\$23,691)         | (\$15,639)         | (\$8,052)        | (\$73,919)           | (\$72,834)           | (\$1,085)          |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$64,209)</b>  | <b>(\$56,690)</b>  | <b>(\$7,519)</b> | <b>(\$314,301)</b>   | <b>(\$319,140)</b>   | <b>\$4,839</b>     |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$314,222)</b> | <b>(\$308,777)</b> | <b>(\$5,445)</b> | <b>(\$1,585,299)</b> | <b>(\$1,831,662)</b> | <b>\$246,363</b>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$183,784</b>   | <b>\$114,999</b>   | <b>\$68,785</b>  | <b>\$594,990</b>     | <b>\$710,994</b>     | <b>(\$116,004)</b> |
| Depreciation / Amortization                                         | (\$44,435)         | (\$45,252)         | \$817            | (\$264,311)          | (\$271,512)          | \$7,201            |
| General & Administrative Overhead                                   | (\$88,231)         | (\$102,157)        | \$13,926         | (\$522,910)          | (\$612,942)          | \$90,032           |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$51,118</b>    | <b>(\$32,410)</b>  | <b>\$83,528</b>  | <b>(\$192,231)</b>   | <b>(\$173,460)</b>   | <b>(\$18,771)</b>  |

**Port of Olympia  
Swantown Marina**

|                                                                     | <b>June 2025</b>   |                    |                  | <b>2025 To Date</b>  |                      |                    |
|---------------------------------------------------------------------|--------------------|--------------------|------------------|----------------------|----------------------|--------------------|
|                                                                     | <b>Actual</b>      | <b>Budget</b>      | <b>Variance</b>  | <b>Actual</b>        | <b>Budget</b>        | <b>Variance</b>    |
| <b>Revenues:</b>                                                    |                    |                    |                  |                      |                      |                    |
| Moorage                                                             | \$231,629          | \$227,534          | \$4,095          | \$1,330,797          | \$1,365,204          | (\$34,407)         |
| Utility (Pass Thru Costs)                                           | \$10,546           | \$23,448           | (\$12,902)       | \$77,722             | \$140,688            | (\$62,966)         |
| Collected Fees                                                      | \$17,447           | \$15,370           | \$2,077          | \$78,964             | \$92,220             | (\$13,256)         |
| Property and Land Rents                                             | \$1,124            | \$1,271            | (\$147)          | \$6,472              | \$7,626              | (\$1,154)          |
| Space Rentals                                                       | \$10,186           | \$9,541            | \$645            | \$59,121             | \$57,246             | \$1,875            |
| Other Misc. Income                                                  | \$60               | \$150              | (\$90)           | \$298                | \$900                | (\$602)            |
| <b>Total Operating Revenues</b>                                     | <b>\$270,992</b>   | <b>\$277,314</b>   | <b>(\$6,322)</b> | <b>\$1,553,374</b>   | <b>\$1,663,884</b>   | <b>(\$110,510)</b> |
| <b>Operating Expenses:</b>                                          |                    |                    |                  |                      |                      |                    |
| Salaries                                                            | (\$27,279)         | (\$33,779)         | \$6,500          | (\$146,882)          | (\$202,674)          | \$55,792           |
| Benefits                                                            | (\$12,939)         | (\$15,593)         | \$2,654          | (\$68,581)           | (\$93,558)           | \$24,977           |
| Outside Professional Services                                       | (\$9,149)          | (\$21,082)         | \$11,933         | (\$91,527)           | (\$126,492)          | \$34,965           |
| Supplies                                                            | (\$2,660)          | (\$1,083)          | (\$1,577)        | (\$12,867)           | (\$6,498)            | (\$6,369)          |
| Equipment Rentals                                                   | (\$562)            | (\$417)            | (\$145)          | (\$2,697)            | (\$2,502)            | (\$195)            |
| General & Admin - Direct                                            | (\$54,632)         | (\$31,426)         | (\$23,206)       | (\$231,416)          | (\$188,556)          | (\$42,860)         |
| Utilities                                                           | (\$23,076)         | (\$27,792)         | \$4,716          | (\$171,320)          | (\$166,752)          | (\$4,568)          |
| Other Operating Expense                                             | (\$8,872)          | (\$13,250)         | \$4,378          | (\$74,442)           | (\$79,500)           | \$5,058            |
| <b>Total Operating Expenses</b>                                     | <b>(\$139,169)</b> | <b>(\$144,422)</b> | <b>\$5,253</b>   | <b>(\$799,732)</b>   | <b>(\$866,532)</b>   | <b>\$66,800</b>    |
| <b>Maintenance Expenses:</b>                                        |                    |                    |                  |                      |                      |                    |
| Salaries                                                            | (\$26,030)         | (\$22,436)         | (\$3,594)        | (\$144,528)          | (\$134,616)          | (\$9,912)          |
| Benefits                                                            | (\$10,028)         | (\$10,840)         | \$812            | (\$54,350)           | (\$65,040)           | \$10,690           |
| Outside Professional Services                                       | (\$127)            | (\$2,083)          | \$1,956          | (\$1,147)            | (\$12,498)           | \$11,351           |
| Supplies                                                            | (\$3,163)          | (\$500)            | (\$2,663)        | (\$5,695)            | (\$3,000)            | (\$2,695)          |
| Equipment Rentals                                                   | \$0                | (\$83)             | \$83             | \$0                  | (\$498)              | \$498              |
| Facility Rental                                                     | \$0                | (\$5,000)          | \$5,000          | (\$34,172)           | (\$30,000)           | (\$4,172)          |
| General & Admin - Direct                                            | (\$516)            | \$0                | (\$516)          | \$206                | \$0                  | \$206              |
| Other Operating Expense                                             | (\$7,741)          | (\$9,847)          | \$2,106          | (\$28,233)           | (\$38,082)           | \$9,849            |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$47,605)</b>  | <b>(\$50,789)</b>  | <b>\$3,184</b>   | <b>(\$267,919)</b>   | <b>(\$283,734)</b>   | <b>\$15,815</b>    |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$186,774)</b> | <b>(\$195,211)</b> | <b>\$8,437</b>   | <b>(\$1,067,651)</b> | <b>(\$1,150,266)</b> | <b>\$82,615</b>    |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$84,218</b>    | <b>\$82,103</b>    | <b>\$2,115</b>   | <b>\$485,723</b>     | <b>\$513,618</b>     | <b>(\$27,895)</b>  |
| Depreciation / Amortization                                         | (\$27,859)         | (\$28,178)         | \$319            | (\$164,856)          | (\$169,068)          | \$4,212            |
| General & Administrative Overhead                                   | (\$58,320)         | (\$66,850)         | \$8,530          | (\$345,613)          | (\$401,100)          | \$55,487           |
| <b>Net Operating Income (Loss)</b>                                  | <b>(\$1,961)</b>   | <b>(\$12,925)</b>  | <b>\$10,964</b>  | <b>(\$24,746)</b>    | <b>(\$56,550)</b>    | <b>\$31,804</b>    |

# Port of Olympia Swantown Marina

|                                                  | June 2025        |                  |                  | 2025 To Date       |                    |                    |
|--------------------------------------------------|------------------|------------------|------------------|--------------------|--------------------|--------------------|
|                                                  | Actual           | Budget           | Variance         | Actual             | Budget             | Variance           |
| <b>Revenues:</b>                                 |                  |                  |                  |                    |                    |                    |
| Moorage:                                         |                  |                  |                  |                    |                    |                    |
| 6211000-020 Dockage L/Term-Marina                | \$369            | \$0              | \$369            | \$805              | \$0                | \$805              |
| 6211100-020 Permanent Moorage-Marina             | \$209,613        | \$217,848        | (\$8,235)        | \$1,246,321        | \$1,307,088        | (\$60,767)         |
| 6211150-020 Float Plane Dock-Marina              | \$44             | \$53             | (\$9)            | \$266              | \$318              | (\$52)             |
| 6211200-020 Temporary Moorage-Marina             | \$20,647         | \$8,933          | \$11,714         | \$80,049           | \$53,598           | \$26,451           |
| 6211210-020 Plaza Moorage-Marina                 | \$954            | \$700            | \$254            | \$3,356            | \$4,200            | (\$844)            |
| Total Moorage                                    | \$231,629        | \$227,534        | \$4,095          | \$1,330,797        | \$1,365,204        | (\$34,407)         |
| Utility (Pass Thru Costs):                       |                  |                  |                  |                    |                    |                    |
| 6218200-020 Electricity-Marina                   | \$1,135          | \$569            | \$566            | \$4,710            | \$3,414            | \$1,296            |
| 6218201-020 Electricity - Pass Thru Costs-Marina | \$1,825          | \$15,030         | (\$13,205)       | \$27,595           | \$90,180           | (\$62,585)         |
| 6218203-020 Utility Fee-Marina                   | \$7,428          | \$7,735          | (\$307)          | \$44,600           | \$46,410           | (\$1,810)          |
| 6218600-020 Garbage Collection-Marina            | \$159            | \$114            | \$45             | \$817              | \$684              | \$133              |
| Total Utility (Pass Thru Costs)                  | \$10,546         | \$23,448         | (\$12,902)       | \$77,722           | \$140,688          | (\$62,966)         |
| Collected Fees:                                  |                  |                  |                  |                    |                    |                    |
| 6219000-020 Other User Charges-Marina            | \$2,068          | \$2,404          | (\$336)          | \$9,186            | \$14,424           | (\$5,238)          |
| 6219010-020 Launch Fees-Marina                   | \$4,772          | \$2,705          | \$2,067          | \$11,739           | \$16,230           | (\$4,491)          |
| 6219012-020 Liveaboard Fee-Marina                | \$6,731          | \$7,211          | (\$480)          | \$41,682           | \$43,266           | (\$1,584)          |
| 6219013-020 Towing Fee-Marina                    | \$490            | \$83             | \$407            | \$1,215            | \$498              | \$717              |
| 6219014-020 Dinghy Rack Storage-Marina           | \$540            | \$625            | (\$85)           | \$3,170            | \$3,750            | (\$580)            |
| 6219040-020 Shower Fees-Marina                   | \$117            | \$250            | (\$133)          | \$867              | \$1,500            | (\$633)            |
| 6219050-020 Parking Fees-Marina                  | \$921            | \$708            | \$213            | \$2,604            | \$4,248            | (\$1,644)          |
| 6219051-020 Weekly Parking-Marina                | \$628            | \$117            | \$511            | \$2,637            | \$702              | \$1,935            |
| 6219060-020 Laundry Revenues-Marina              | \$945            | \$1,083          | (\$138)          | \$5,364            | \$6,498            | (\$1,134)          |
| 6219061-020 Crushed/Cubed Ice-Marina             | \$126            | \$117            | \$9              | \$254              | \$702              | (\$448)            |
| 6219062-020 Block Ice-Marina                     | \$109            | \$67             | \$42             | \$246              | \$402              | (\$156)            |
| 6219070-020 Vendor Commissions-Marina            | \$0              | \$0              | \$0              | \$0                | \$0                | \$0                |
| Total Collected Fees                             | \$17,447         | \$15,370         | \$2,077          | \$78,964           | \$92,220           | (\$13,256)         |
| Property and Land Rents:                         |                  |                  |                  |                    |                    |                    |
| 6241000-020 Real Prop Rentals - Land-Marina      | \$1,124          | \$938            | \$186            | \$6,472            | \$5,628            | \$844              |
| 6241010-020 Temporary Land Rental-Marina         | \$0              | \$333            | (\$333)          | \$0                | \$1,998            | (\$1,998)          |
| Total Property and Land Rents                    | \$1,124          | \$1,271          | (\$147)          | \$6,472            | \$7,626            | (\$1,154)          |
| Space Rentals:                                   |                  |                  |                  |                    |                    |                    |
| 6265100-020 Mini Storage-Marina                  | \$3,022          | \$3,083          | (\$61)           | \$18,192           | \$18,498           | (\$306)            |
| 6265400-020 Dry Storage Space Rent-Marina        | \$6,792          | \$6,333          | \$459            | \$39,794           | \$37,998           | \$1,796            |
| 6265401-020 Kayak Rack - Dockside-Marina         | \$372            | \$125            | \$247            | \$1,136            | \$750              | \$386              |
| Total Space Rentals                              | \$10,186         | \$9,541          | \$645            | \$59,121           | \$57,246           | \$1,875            |
| Other Misc. Income:                              |                  |                  |                  |                    |                    |                    |
| 6290000-020 Other Misc. Income-Marina            | \$60             | \$150            | (\$90)           | \$298              | \$900              | (\$602)            |
| Total Other Misc. Income                         | \$60             | \$150            | (\$90)           | \$298              | \$900              | (\$602)            |
| <b>Total Operating Revenues</b>                  | <b>\$270,992</b> | <b>\$277,314</b> | <b>(\$6,322)</b> | <b>\$1,553,374</b> | <b>\$1,663,884</b> | <b>(\$110,510)</b> |
| <b>Operating Expenses:</b>                       |                  |                  |                  |                    |                    |                    |
| Salaries:                                        |                  |                  |                  |                    |                    |                    |
| 7211100-020 Salaries: Regular-Marina             | (\$22,088)       | (\$33,779)       | \$11,691         | (\$113,416)        | (\$202,674)        | \$89,258           |
| 7211200-020 Salaries: Overtime-Marina            | (\$182)          | \$0              | (\$182)          | (\$1,334)          | \$0                | (\$1,334)          |
| 7211300-020 Salaries: Holiday-Marina             | (\$1,209)        | \$0              | (\$1,209)        | (\$5,178)          | \$0                | (\$5,178)          |
| 7211700-020 Salaries: Vacation-Marina            | (\$2,495)        | \$0              | (\$2,495)        | (\$17,606)         | \$0                | (\$17,606)         |
| 7211800-020 Salaries: Sick Leave-Marina          | (\$1,305)        | \$0              | (\$1,305)        | (\$9,348)          | \$0                | (\$9,348)          |
| Total Salaries                                   | (\$27,279)       | (\$33,779)       | \$6,500          | (\$146,882)        | (\$202,674)        | \$55,792           |
| Benefits:                                        |                  |                  |                  |                    |                    |                    |
| 7212100-020 Social Security (FICA)-Marina        | (\$1,979)        | (\$2,583)        | \$604            | (\$10,533)         | (\$15,498)         | \$4,965            |
| 7212200-020 Ind. Ins (L&I)-Marina                | (\$315)          | (\$955)          | \$640            | (\$1,691)          | (\$5,730)          | \$4,039            |
| 7212300-020 Misc. Benefits-Marina                | (\$106)          | (\$48)           | (\$58)           | (\$389)            | (\$288)            | (\$101)            |
| 7212400-020 Pension (PERS)-Marina                | (\$2,367)        | (\$3,077)        | \$710            | (\$12,571)         | (\$18,462)         | \$5,891            |
| 7212500-020 Med/Dent/Life Insurance-Marina       | (\$8,173)        | (\$8,930)        | \$757            | (\$43,399)         | (\$53,580)         | \$10,181           |

## Port of Olympia Swantown Marina

|                                                   | June 2025          |                    |                | 2025 To Date       |                    |                 |
|---------------------------------------------------|--------------------|--------------------|----------------|--------------------|--------------------|-----------------|
|                                                   | Actual             | Budget             | Variance       | Actual             | Budget             | Variance        |
| Total Benefits                                    | (\$12,939)         | (\$15,593)         | \$2,654        | (\$68,581)         | (\$93,558)         | \$24,977        |
| Outside Professional Services:                    |                    |                    |                |                    |                    |                 |
| 7213010-020 Outside Professional Services-Marina  | (\$185)            | (\$5,417)          | \$5,232        | (\$7,188)          | (\$32,502)         | \$25,314        |
| 7213011-020 Part-time Temp Services-Marina        | \$0                | (\$2,083)          | \$2,083        | \$0                | (\$12,498)         | \$12,498        |
| 7213012-020 Security-Marina                       | (\$8,709)          | (\$8,333)          | (\$376)        | (\$52,254)         | (\$49,998)         | (\$2,256)       |
| 7213013-020 Janitorial Services-Marina            | (\$255)            | (\$4,833)          | \$4,578        | (\$32,085)         | (\$28,998)         | (\$3,087)       |
| 7213104-020 Legal Svc - Special Projects-Marina   | \$0                | (\$250)            | \$250          | \$0                | (\$1,500)          | \$1,500         |
| 7213110-020 Injuries and Damages-Marina           | \$0                | (\$83)             | \$83           | \$0                | (\$498)            | \$498           |
| 7213190-020 Bad Debt Expense-Marina               | \$0                | (\$83)             | \$83           | \$0                | (\$498)            | \$498           |
| Total Outside Professional Services               | (\$9,149)          | (\$21,082)         | \$11,933       | (\$91,527)         | (\$126,492)        | \$34,965        |
| Supplies:                                         |                    |                    |                |                    |                    |                 |
| 7214000-020 Supplies-Marina                       | (\$920)            | (\$333)            | (\$587)        | (\$8,076)          | (\$1,998)          | (\$6,078)       |
| 7214300-020 Fuel & Lubricants-Marina              | (\$1,741)          | (\$750)            | (\$991)        | (\$4,791)          | (\$4,500)          | (\$291)         |
| Total Supplies                                    | (\$2,660)          | (\$1,083)          | (\$1,577)      | (\$12,867)         | (\$6,498)          | (\$6,369)       |
| Equipment Rentals:                                |                    |                    |                |                    |                    |                 |
| 7215000-020 Equipment Rentals-Marina              | (\$562)            | (\$417)            | (\$145)        | (\$2,697)          | (\$2,502)          | (\$195)         |
| Total Equipment Rentals                           | (\$562)            | (\$417)            | (\$145)        | (\$2,697)          | (\$2,502)          | (\$195)         |
| General & Admin - Direct:                         |                    |                    |                |                    |                    |                 |
| 7217000-020 Purchase Card Clearing Account-Marina | \$1,215            | \$0                | \$1,215        | \$705              | \$0                | \$705           |
| 7217100-020 Promotional Hosting-Marina            | \$0                | (\$83)             | \$83           | (\$191)            | (\$498)            | \$307           |
| 7217200-020 Travel-Marina                         | (\$23,787)         | (\$292)            | (\$23,495)     | (\$23,787)         | (\$1,752)          | (\$22,035)      |
| 7217300-020 Insurance-Marina                      | (\$27,098)         | (\$24,583)         | (\$2,515)      | (\$162,351)        | (\$147,498)        | (\$14,853)      |
| 7217400-020 Advertising-Marina                    | \$0                | \$0                | \$0            | \$0                | \$0                | \$0             |
| 7217402-020 Promotional Advertising-Marina        | \$0                | \$0                | \$0            | (\$3,596)          | \$0                | (\$3,596)       |
| 7217441-020 Advertising & Promo-Marina            | (\$2,247)          | (\$2,417)          | \$170          | (\$16,867)         | (\$14,502)         | (\$2,365)       |
| 7217500-020 Memberships-Marina                    | (\$49)             | (\$146)            | \$97           | (\$658)            | (\$876)            | \$218           |
| 7217900-020 Other G & A Direct Costs-Marina       | \$0                | (\$21)             | \$21           | \$0                | (\$126)            | \$126           |
| 7217910-020 Meeting Expense-Marina                | (\$100)            | (\$21)             | (\$79)         | (\$100)            | (\$126)            | \$26            |
| 7217911-020 Subscriptions/Publications-Marina     | \$0                | (\$8)              | \$8            | \$0                | (\$48)             | \$48            |
| 7217912-020 Customer Appreciation-Marina          | \$0                | (\$21)             | \$21           | \$0                | (\$126)            | \$126           |
| 7217913-020 Employee Development-Marina           | (\$927)            | (\$667)            | (\$260)        | (\$4,718)          | (\$4,002)          | (\$716)         |
| 7217915-020 B & O Excise Taxes-Marina             | (\$722)            | (\$750)            | \$28           | (\$5,626)          | (\$4,500)          | (\$1,126)       |
| 7217930-020 Environmental Compliance-Marina       | (\$918)            | (\$2,417)          | \$1,499        | (\$14,227)         | (\$14,502)         | \$275           |
| Total General & Admin - Direct                    | (\$54,632)         | (\$31,426)         | (\$23,206)     | (\$231,416)        | (\$188,556)        | (\$42,860)      |
| Utilities:                                        |                    |                    |                |                    |                    |                 |
| 7218100-020 Water-Marina                          | (\$4,608)          | (\$2,125)          | (\$2,483)      | (\$14,834)         | (\$12,750)         | (\$2,084)       |
| 7218200-020 Electricity-Marina                    | (\$12,270)         | (\$21,667)         | \$9,397        | (\$127,756)        | (\$130,002)        | \$2,246         |
| 7218500-020 Stormwater-Marina                     | (\$690)            | (\$708)            | \$18           | (\$4,142)          | (\$4,248)          | \$106           |
| 7218600-020 Garbage Collection-Marina             | (\$3,902)          | (\$1,667)          | (\$2,235)      | (\$15,391)         | (\$10,002)         | (\$5,389)       |
| 7218700-020 Natural Gas/Propane/Oil-Marina        | (\$869)            | (\$1,208)          | \$339          | (\$5,267)          | (\$7,248)          | \$1,981         |
| 7218800-020 Telecommunications-Marina             | (\$737)            | (\$417)            | (\$320)        | (\$3,931)          | (\$2,502)          | (\$1,429)       |
| Total Utilities                                   | (\$23,076)         | (\$27,792)         | \$4,716        | (\$171,320)        | (\$166,752)        | (\$4,568)       |
| Other Operating Expense:                          |                    |                    |                |                    |                    |                 |
| 7219000-020 Other Operating Expense-Marina        | (\$392)            | (\$5,417)          | \$5,025        | (\$16,393)         | (\$32,502)         | \$16,109        |
| 7219013-020 IT Equipment Expense-Marina           | \$0                | (\$208)            | \$208          | (\$306)            | (\$1,248)          | \$942           |
| 7219014-020 Safety Supplies-Marina                | (\$129)            | (\$125)            | (\$4)          | (\$1,022)          | (\$750)            | (\$272)         |
| 7219100-020 Banking Fees-Marina                   | (\$8,351)          | (\$7,500)          | (\$851)        | (\$56,721)         | (\$45,000)         | (\$11,721)      |
| Total Other Operating Expense                     | (\$8,872)          | (\$13,250)         | \$4,378        | (\$74,442)         | (\$79,500)         | \$5,058         |
| <b>Total Operating Expenses</b>                   | <b>(\$139,169)</b> | <b>(\$144,422)</b> | <b>\$5,253</b> | <b>(\$799,732)</b> | <b>(\$866,532)</b> | <b>\$66,800</b> |
| Maintenance Expenses:                             |                    |                    |                |                    |                    |                 |
| Salaries:                                         |                    |                    |                |                    |                    |                 |
| 7231100-020 Salaries: Regular-Marina              | (\$20,475)         | (\$22,436)         | \$1,961        | (\$113,919)        | (\$134,616)        | \$20,697        |
| 7231200-020 Salaries: Overtime-Marina             | (\$1,013)          | \$0                | (\$1,013)      | (\$2,338)          | \$0                | (\$2,338)       |
| 7231300-020 Salaries: Holiday-Marina              | (\$1,061)          | \$0                | (\$1,061)      | (\$5,369)          | \$0                | (\$5,369)       |
| 7231700-020 Salaries: Vacation-Marina             | (\$1,187)          | \$0                | (\$1,187)      | (\$7,121)          | \$0                | (\$7,121)       |

## Port of Olympia Swantown Marina

|                                                                     | June 2025          |                    |                | 2025 To Date         |                      |                   |
|---------------------------------------------------------------------|--------------------|--------------------|----------------|----------------------|----------------------|-------------------|
|                                                                     | Actual             | Budget             | Variance       | Actual               | Budget               | Variance          |
| 7231800-020 Salaries: Sick Leave-Marina                             | (\$2,294)          | \$0                | (\$2,294)      | (\$15,780)           | \$0                  | (\$15,780)        |
| Total Salaries                                                      | (\$26,030)         | (\$22,436)         | (\$3,594)      | (\$144,528)          | (\$134,616)          | (\$9,912)         |
| Benefits:                                                           |                    |                    |                |                      |                      |                   |
| 7232100-020 Social Security (FICA)-Marina                           | (\$1,957)          | (\$1,716)          | (\$241)        | (\$10,878)           | (\$10,296)           | (\$582)           |
| 7232200-020 Ind. Ins (L&I)-Marina                                   | (\$402)            | (\$914)            | \$512          | (\$2,492)            | (\$5,484)            | \$2,992           |
| 7232300-020 Misc. Benefits-Marina                                   | (\$12)             | (\$61)             | \$49           | (\$58)               | (\$366)              | \$308             |
| 7232400-020 Pension (PERS)-Marina                                   | (\$2,331)          | (\$2,044)          | (\$287)        | (\$12,954)           | (\$12,264)           | (\$690)           |
| 7232500-020 Med/Dent/Life Insurance-Marina                          | (\$5,326)          | (\$6,105)          | \$779          | (\$27,968)           | (\$36,630)           | \$8,662           |
| Total Benefits                                                      | (\$10,028)         | (\$10,840)         | \$812          | (\$54,350)           | (\$65,040)           | \$10,690          |
| Outside Professional Services:                                      |                    |                    |                |                      |                      |                   |
| 7233011-020 Part-time Temp Services-Marina                          | (\$127)            | (\$2,083)          | \$1,956        | (\$1,147)            | (\$12,498)           | \$11,351          |
| Total Outside Professional Services                                 | (\$127)            | (\$2,083)          | \$1,956        | (\$1,147)            | (\$12,498)           | \$11,351          |
| Supplies:                                                           |                    |                    |                |                      |                      |                   |
| 7234001-020 Supplies: Small Tools-Marina                            | (\$2,986)          | (\$125)            | (\$2,861)      | (\$3,384)            | (\$750)              | (\$2,634)         |
| 7234220-020 Misc Maintenance Supplies-Marina                        | (\$153)            | (\$292)            | \$139          | (\$2,150)            | (\$1,752)            | (\$398)           |
| 7234300-020 Fuel & Lubricants-Marina                                | (\$23)             | (\$83)             | \$60           | (\$160)              | (\$498)              | \$338             |
| Total Supplies                                                      | (\$3,163)          | (\$500)            | (\$2,663)      | (\$5,695)            | (\$3,000)            | (\$2,695)         |
| Equipment Rentals:                                                  |                    |                    |                |                      |                      |                   |
| 7235000-020 Equipment Rentals-Marina                                | \$0                | (\$83)             | \$83           | \$0                  | (\$498)              | \$498             |
| Total Equipment Rentals                                             | \$0                | (\$83)             | \$83           | \$0                  | (\$498)              | \$498             |
| Facility Rental:                                                    |                    |                    |                |                      |                      |                   |
| 7236000-020 Facility Rental-Marina                                  | \$0                | (\$5,000)          | \$5,000        | (\$34,172)           | (\$30,000)           | (\$4,172)         |
| Total Facility Rental                                               | \$0                | (\$5,000)          | \$5,000        | (\$34,172)           | (\$30,000)           | (\$4,172)         |
| General & Admin - Direct:                                           |                    |                    |                |                      |                      |                   |
| 7237000-020 Purchase Card Clearing Account-Marina                   | (\$516)            | \$0                | (\$516)        | \$206                | \$0                  | \$206             |
| Total General & Admin - Direct                                      | (\$516)            | \$0                | (\$516)        | \$206                | \$0                  | \$206             |
| Other Operating Expense:                                            |                    |                    |                |                      |                      |                   |
| 7239000-020 M&R to Buildings-Marina                                 | (\$329)            | \$0                | (\$329)        | (\$1,146)            | (\$1,500)            | \$354             |
| 7239011-020 M&R to Marina Restrooms-Marina                          | \$242              | \$0                | \$242          | (\$946)              | (\$1,500)            | \$554             |
| 7239013-020 M&R to Marina Building-Marina                           | \$0                | \$0                | \$0            | (\$350)              | \$0                  | (\$350)           |
| 7239014-020 M&R to B/C Restroom-Marina                              | (\$337)            | (\$167)            | (\$170)        | (\$1,745)            | (\$1,002)            | (\$743)           |
| 7239030-020 M&R to Roads/Parking Areas-Marina                       | \$0                | (\$500)            | \$500          | (\$879)              | (\$3,000)            | \$2,121           |
| 7239040-020 M&R to Property-Marina                                  | (\$344)            | (\$1,000)          | \$656          | (\$1,494)            | (\$6,000)            | \$4,506           |
| 7239043-020 Landscaping-Marina                                      | \$0                | \$0                | \$0            | (\$99)               | \$0                  | (\$99)            |
| 7239050-020 Vehicle Maintenance-Marina                              | (\$16)             | (\$2,000)          | \$1,984        | (\$1,120)            | (\$4,000)            | \$2,880           |
| 7239060-020 M&R to Misc Equipment-Marina                            | (\$6,774)          | (\$1,330)          | (\$5,444)      | (\$13,164)           | (\$7,980)            | (\$5,184)         |
| 7239070-020 M&R to Wharves & Docks-Marina                           | (\$182)            | (\$1,250)          | \$1,068        | (\$2,556)            | (\$7,500)            | \$4,944           |
| 7239071-020 M&R to Breakwater & A Dock-Marina                       | \$0                | (\$1,000)          | \$1,000        | (\$3,546)            | (\$2,000)            | (\$1,546)         |
| 7239072-020 M&R to Plaza Dock-Marina                                | \$0                | (\$300)            | \$300          | \$0                  | (\$300)              | \$300             |
| 7239073-020 M&R to Launch Ramp-Marina                               | \$0                | (\$300)            | \$300          | \$0                  | (\$300)              | \$300             |
| 7239074-020 M&R to Port Vessels-Marina                              | \$0                | (\$2,000)          | \$2,000        | (\$1,188)            | (\$3,000)            | \$1,812           |
| Total Other Operating Expense                                       | (\$7,741)          | (\$9,847)          | \$2,106        | (\$28,233)           | (\$38,082)           | \$9,849           |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$47,605)</b>  | <b>(\$50,789)</b>  | <b>\$3,184</b> | <b>(\$267,919)</b>   | <b>(\$283,734)</b>   | <b>\$15,815</b>   |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$186,774)</b> | <b>(\$195,211)</b> | <b>\$8,437</b> | <b>(\$1,067,651)</b> | <b>(\$1,150,266)</b> | <b>\$82,615</b>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$84,218</b>    | <b>\$82,103</b>    | <b>\$2,115</b> | <b>\$485,723</b>     | <b>\$513,618</b>     | <b>(\$27,895)</b> |
| Depreciation / Amortization:                                        |                    |                    |                |                      |                      |                   |
| 7170000-020 Depreciation-Marina                                     | (\$1,341)          | \$0                | (\$1,341)      | (\$5,750)            | \$0                  | (\$5,750)         |
| 7270000-020 Depreciation-Marina                                     | (\$25,590)         | (\$28,178)         | \$2,588        | (\$153,539)          | (\$169,068)          | \$15,529          |
| 7270010-020 Depreciation Grants-Marina                              | (\$928)            | \$0                | (\$928)        | (\$5,567)            | \$0                  | (\$5,567)         |

**Port of Olympia  
Swantown Marina**

|                                                | <b>June 2025</b> |                   |                 | <b>2025 To Date</b> |                   |                 |
|------------------------------------------------|------------------|-------------------|-----------------|---------------------|-------------------|-----------------|
|                                                | <b>Actual</b>    | <b>Budget</b>     | <b>Variance</b> | <b>Actual</b>       | <b>Budget</b>     | <b>Variance</b> |
| Total Depreciation / Amortization              | (\$27,859)       | (\$28,178)        | \$319           | (\$164,856)         | (\$169,068)       | \$4,212         |
| General & Administrative Overhead:             |                  |                   |                 |                     |                   |                 |
| 7250080-020 Executive G&A Overhead-Marina      | (\$15,485)       | \$0               | (\$15,485)      | (\$79,062)          | \$0               | (\$79,062)      |
| 7250082-020 Marketing G&A Overhead-Marina      | (\$6,667)        | \$0               | (\$6,667)       | (\$33,361)          | \$0               | (\$33,361)      |
| 7250083-020 Finance G&A Overhead-Marina        | (\$11,866)       | \$0               | (\$11,866)      | (\$101,633)         | \$0               | (\$101,633)     |
| 7250085-020 Engineering G&A Overhead-Marina    | (\$3,402)        | \$0               | (\$3,402)       | (\$29,730)          | \$0               | (\$29,730)      |
| 7250087-020 I/S G&A Overhead-Marina            | (\$5,782)        | \$0               | (\$5,782)       | (\$36,343)          | \$0               | (\$36,343)      |
| 7250088-020 Administrative G&A Overhead-Marina | (\$15,119)       | \$0               | (\$15,119)      | (\$65,486)          | \$0               | (\$65,486)      |
| 7850088-020 Administrative G&A Overhead-Marina | \$0              | (\$66,850)        | \$66,850        | \$0                 | (\$401,100)       | \$401,100       |
| Total General & Administrative Overhead        | (\$58,320)       | (\$66,850)        | \$8,530         | (\$345,613)         | (\$401,100)       | \$55,487        |
| <b>Net Operating Income (Loss)</b>             | <b>(\$1,961)</b> | <b>(\$12,925)</b> | <b>\$10,964</b> | <b>(\$24,746)</b>   | <b>(\$56,550)</b> | <b>\$31,804</b> |

**Port of Olympia  
Swantown Boatworks**

|                                                                     | <b>June 2025</b>  |                   |                   | <b>2025 To Date</b> |                    |                    |
|---------------------------------------------------------------------|-------------------|-------------------|-------------------|---------------------|--------------------|--------------------|
|                                                                     | <b>Actual</b>     | <b>Budget</b>     | <b>Variance</b>   | <b>Actual</b>       | <b>Budget</b>      | <b>Variance</b>    |
| <b>Revenues:</b>                                                    |                   |                   |                   |                     |                    |                    |
| Moorage                                                             | \$23,208          | \$37,189          | (\$13,981)        | \$134,894           | \$223,134          | (\$88,240)         |
| Utility (Pass Thru Costs)                                           | \$989             | \$625             | \$364             | \$6,042             | \$3,750            | \$2,292            |
| Collected Fees                                                      | \$40,156          | \$26,444          | \$13,712          | \$203,487           | \$158,664          | \$44,823           |
| General Labor Charge                                                | \$0               | \$1,667           | (\$1,667)         | \$350               | \$10,002           | (\$9,652)          |
| Property and Land Rents                                             | \$3,119           | \$3,833           | (\$714)           | \$23,122            | \$22,998           | \$124              |
| Space Rentals                                                       | \$4,438           | \$14,167          | (\$9,729)         | \$88,625            | \$85,002           | \$3,623            |
| Equipment Rental with Operator                                      | \$625             | \$2,667           | (\$2,042)         | \$4,313             | \$16,002           | (\$11,689)         |
| Other Misc. Income                                                  | \$74,367          | \$1,400           | \$72,967          | (\$41,756)          | \$8,400            | (\$50,156)         |
| <b>Total Operating Revenues</b>                                     | <b>\$146,902</b>  | <b>\$87,992</b>   | <b>\$58,910</b>   | <b>\$419,077</b>    | <b>\$527,952</b>   | <b>(\$108,875)</b> |
| <b>Operating Expenses:</b>                                          |                   |                   |                   |                     |                    |                    |
| Salaries                                                            | (\$22,589)        | (\$27,135)        | \$4,546           | (\$142,599)         | (\$162,810)        | \$20,211           |
| Benefits                                                            | (\$9,415)         | (\$12,971)        | \$3,556           | (\$59,700)          | (\$77,826)         | \$18,126           |
| Outside Professional Services                                       | \$0               | (\$1,208)         | \$1,208           | (\$3,450)           | (\$7,248)          | \$3,798            |
| Supplies                                                            | (\$1,288)         | (\$209)           | (\$1,079)         | (\$1,795)           | (\$1,254)          | (\$541)            |
| General & Admin - Direct                                            | (\$7,649)         | (\$5,475)         | (\$2,174)         | (\$22,504)          | (\$32,850)         | \$10,346           |
| Utilities                                                           | (\$3,977)         | (\$5,409)         | \$1,432           | (\$23,842)          | (\$32,454)         | \$8,612            |
| Other Operating Expense                                             | (\$5,117)         | (\$2,291)         | (\$2,826)         | (\$16,993)          | (\$13,746)         | (\$3,247)          |
| <b>Total Operating Expenses</b>                                     | <b>(\$50,035)</b> | <b>(\$54,698)</b> | <b>\$4,663</b>    | <b>(\$270,883)</b>  | <b>(\$328,188)</b> | <b>\$57,305</b>    |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                   |                     |                    |                    |
| Supplies                                                            | (\$654)           | (\$42)            | (\$612)           | (\$696)             | (\$252)            | (\$444)            |
| Equipment Rentals                                                   | \$0               | (\$67)            | \$67              | \$0                 | (\$402)            | \$402              |
| Other Operating Expense                                             | (\$15,841)        | (\$5,333)         | (\$10,508)        | (\$38,557)          | (\$31,998)         | (\$6,559)          |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$16,495)</b> | <b>(\$5,442)</b>  | <b>(\$11,053)</b> | <b>(\$39,253)</b>   | <b>(\$32,652)</b>  | <b>(\$6,601)</b>   |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$66,530)</b> | <b>(\$60,140)</b> | <b>(\$6,390)</b>  | <b>(\$310,136)</b>  | <b>(\$360,840)</b> | <b>\$50,704</b>    |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$80,372</b>   | <b>\$27,852</b>   | <b>\$52,520</b>   | <b>\$108,941</b>    | <b>\$167,112</b>   | <b>(\$58,171)</b>  |
| Depreciation / Amortization                                         | (\$9,071)         | (\$9,569)         | \$498             | (\$54,424)          | (\$57,414)         | \$2,990            |
| General & Administrative Overhead                                   | (\$15,552)        | (\$21,212)        | \$5,660           | (\$92,187)          | (\$127,272)        | \$35,085           |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$55,749</b>   | <b>(\$2,929)</b>  | <b>\$58,678</b>   | <b>(\$37,670)</b>   | <b>(\$17,574)</b>  | <b>(\$20,096)</b>  |

**Port of Olympia  
Swantown Boatworks**

|                                                       | June 2025        |                 |                 | 2025 To Date     |                  |                    |
|-------------------------------------------------------|------------------|-----------------|-----------------|------------------|------------------|--------------------|
|                                                       | Actual           | Budget          | Variance        | Actual           | Budget           | Variance           |
| <b>Revenues:</b>                                      |                  |                 |                 |                  |                  |                    |
| Moorage:                                              |                  |                 |                 |                  |                  |                    |
| 6211000-022 Dockage L/Term-Boatwork's                 | \$504            | \$726           | (\$222)         | \$2,915          | \$4,356          | (\$1,441)          |
| 6211300-022 Laytime L/Term-Boatwork's                 | \$19,374         | \$23,058        | (\$3,684)       | \$84,031         | \$138,348        | (\$54,317)         |
| 6211400-022 Boat Storage L/Term-Boatwork's            | \$2,970          | \$13,347        | (\$10,377)      | \$45,788         | \$80,082         | (\$34,294)         |
| 6211401-022 Boat on Trailer Storage L/Term-Boatwork's | \$360            | \$58            | \$302           | \$2,160          | \$348            | \$1,812            |
| Total Moorage                                         | \$23,208         | \$37,189        | (\$13,981)      | \$134,894        | \$223,134        | (\$88,240)         |
| Utility (Pass Thru Costs):                            |                  |                 |                 |                  |                  |                    |
| 6218200-022 Electricity-Boatwork's                    | \$974            | \$558           | \$416           | \$5,940          | \$3,348          | \$2,592            |
| 6218202-022 Electricity Nightly-Boatwork's            | \$0              | \$50            | (\$50)          | \$12             | \$300            | (\$288)            |
| 6218203-022 Utility Fee-Boatwork's                    | \$15             | \$17            | (\$2)           | \$90             | \$102            | (\$12)             |
| Total Utility (Pass Thru Costs)                       | \$989            | \$625           | \$364           | \$6,042          | \$3,750          | \$2,292            |
| Collected Fees:                                       |                  |                 |                 |                  |                  |                    |
| 6219000-022 Other User Charges-Boatwork's             | (\$494)          | \$0             | (\$494)         | \$34,887         | \$0              | \$34,887           |
| 6219010-022 Launch Fees-Boatwork's                    | \$0              | \$17            | (\$17)          | \$0              | \$102            | (\$102)            |
| 6219011-022 Haul & Launch Fees-Boatwork's             | \$28,637         | \$18,333        | \$10,304        | \$115,081        | \$109,998        | \$5,083            |
| 6219012-022 Liveaboard Fee-Boatwork's                 | \$0              | \$9             | (\$9)           | \$0              | \$54             | (\$54)             |
| 6219013-022 Towing Fee-Boatwork's                     | \$0              | \$77            | (\$77)          | \$0              | \$462            | (\$462)            |
| 6219015-022 Pressure Wash Fees-Boatwork's             | \$6,872          | \$4,833         | \$2,039         | \$29,278         | \$28,998         | \$280              |
| 6219016-022 Special Cleaning Income-Boatwork's        | \$0              | \$50            | (\$50)          | \$0              | \$300            | (\$300)            |
| 6219020-022 Hazardous Waste Fees-Boatwork's           | \$4,090          | \$2,333         | \$1,757         | \$15,422         | \$13,998         | \$1,424            |
| 6219065-022 Merchandise/Consumables-Boatwork's        | \$0              | \$125           | (\$125)         | \$0              | \$750            | (\$750)            |
| 6219070-022 Vendor Commissions-Boatwork's             | \$1,050          | \$667           | \$383           | \$8,820          | \$4,002          | \$4,818            |
| 6219095-022 Concessionaire Income-Boatwork's          | \$0              | \$0             | \$0             | \$0              | \$0              | \$0                |
| Total Collected Fees                                  | \$40,156         | \$26,444        | \$13,712        | \$203,487        | \$158,664        | \$44,823           |
| General Labor Charge:                                 |                  |                 |                 |                  |                  |                    |
| 6220000-022 General Labor Charges-Boatwork's          | \$0              | \$1,667         | (\$1,667)       | \$350            | \$10,002         | (\$9,652)          |
| Total General Labor Charge                            | \$0              | \$1,667         | (\$1,667)       | \$350            | \$10,002         | (\$9,652)          |
| Property and Land Rents:                              |                  |                 |                 |                  |                  |                    |
| 6241000-022 Real Prop Rentals - Land-Boatwork's       | \$3,119          | \$3,833         | (\$714)         | \$23,122         | \$22,998         | \$124              |
| Total Property and Land Rents                         | \$3,119          | \$3,833         | (\$714)         | \$23,122         | \$22,998         | \$124              |
| Space Rentals:                                        |                  |                 |                 |                  |                  |                    |
| 6265000-022 Boat Storage S/Term-Boatwork's            | \$130            | \$500           | (\$370)         | \$570            | \$3,000          | (\$2,430)          |
| 6265200-022 Laytime Charges S/Term-Boatwork's         | \$4,173          | \$11,667        | (\$7,494)       | \$65,357         | \$70,002         | (\$4,645)          |
| 6265201-022 Boat on Trailer S/Term-Boatwork's         | \$0              | \$0             | \$0             | \$312            | \$0              | \$312              |
| 6265300-022 Dockage S/Term-Boatwork's                 | \$135            | \$2,000         | (\$1,865)       | \$22,386         | \$12,000         | \$10,386           |
| Total Space Rentals                                   | \$4,438          | \$14,167        | (\$9,729)       | \$88,625         | \$85,002         | \$3,623            |
| Equipment Rental with Operator:                       |                  |                 |                 |                  |                  |                    |
| 6279000-022 Equip Rental with Operator-Boatwork's     | \$0              | \$417           | (\$417)         | \$0              | \$2,502          | (\$2,502)          |
| 6279010-022 Crane & Forklift Fees-Boatwork's          | \$625            | \$2,250         | (\$1,625)       | \$4,313          | \$13,500         | (\$9,187)          |
| Total Equipment Rental with Operator                  | \$625            | \$2,667         | (\$2,042)       | \$4,313          | \$16,002         | (\$11,689)         |
| Other Misc. Income:                                   |                  |                 |                 |                  |                  |                    |
| 6290000-022 Other Misc. Income-Boatwork's             | \$0              | \$833           | (\$833)         | \$0              | \$4,998          | (\$4,998)          |
| 6290010-022 Boat Demo-Boatwork's                      | \$74,367         | \$400           | \$73,967        | (\$41,811)       | \$2,400          | (\$44,211)         |
| 6299001-022 Used Parts Sales-Boatwork's               | \$0              | \$0             | \$0             | \$0              | \$0              | \$0                |
| 6299002-022 Scrap Metal Recycled-Boatwork's           | \$0              | \$167           | (\$167)         | \$56             | \$1,002          | (\$946)            |
| Total Other Misc. Income                              | \$74,367         | \$1,400         | \$72,967        | (\$41,756)       | \$8,400          | (\$50,156)         |
| <b>Total Operating Revenues</b>                       | <b>\$146,902</b> | <b>\$87,992</b> | <b>\$58,910</b> | <b>\$419,077</b> | <b>\$527,952</b> | <b>(\$108,875)</b> |

**Operating Expenses:**

**Port of Olympia  
Swantown Boatworks**

|                                                       | June 2025         |                   |                | 2025 To Date       |                    |                 |
|-------------------------------------------------------|-------------------|-------------------|----------------|--------------------|--------------------|-----------------|
|                                                       | Actual            | Budget            | Variance       | Actual             | Budget             | Variance        |
| Salaries:                                             |                   |                   |                |                    |                    |                 |
| 7211100-022 Salaries: Regular-Boatwork's              | (\$18,581)        | (\$27,135)        | \$8,554        | (\$119,186)        | (\$162,810)        | \$43,624        |
| 7211200-022 Salaries: Overtime-Boatwork's             | \$0               | \$0               | \$0            | (\$2,065)          | \$0                | (\$2,065)       |
| 7211300-022 Salaries: Holiday-Boatwork's              | (\$1,077)         | \$0               | (\$1,077)      | (\$5,384)          | \$0                | (\$5,384)       |
| 7211700-022 Salaries: Vacation-Boatwork's             | (\$1,864)         | \$0               | (\$1,864)      | (\$9,111)          | \$0                | (\$9,111)       |
| 7211800-022 Salaries: Sick Leave-Boatwork's           | (\$1,068)         | \$0               | (\$1,068)      | (\$6,854)          | \$0                | (\$6,854)       |
| Total Salaries                                        | (\$22,589)        | (\$27,135)        | \$4,546        | (\$142,599)        | (\$162,810)        | \$20,211        |
| Benefits:                                             |                   |                   |                |                    |                    |                 |
| 7212100-022 Social Security (FICA)-Boatwork's         | (\$1,739)         | (\$2,074)         | \$335          | (\$10,650)         | (\$12,444)         | \$1,794         |
| 7212200-022 Ind. Ins (L&I)-Boatwork's                 | (\$468)           | (\$940)           | \$472          | (\$2,979)          | (\$5,640)          | \$2,661         |
| 7212300-022 Misc. Benefits-Boatwork's                 | \$0               | (\$40)            | \$40           | \$0                | (\$240)            | \$240           |
| 7212400-022 Pension (PERS)-Boatwork's                 | (\$2,073)         | (\$2,472)         | \$399          | (\$12,578)         | (\$14,832)         | \$2,254         |
| 7212500-022 Med/Dent/Life Insurance-Boatwork's        | (\$5,136)         | (\$7,445)         | \$2,309        | (\$33,494)         | (\$44,670)         | \$11,176        |
| Total Benefits                                        | (\$9,415)         | (\$12,971)        | \$3,556        | (\$59,700)         | (\$77,826)         | \$18,126        |
| Outside Professional Services:                        |                   |                   |                |                    |                    |                 |
| 7213010-022 Outside Professional Services-Boatwork's  | \$0               | (\$750)           | \$750          | \$0                | (\$4,500)          | \$4,500         |
| 7213013-022 Janitorial Services-Boatwork's            | \$0               | (\$375)           | \$375          | (\$3,450)          | (\$2,250)          | (\$1,200)       |
| 7213104-022 Legal Svc - Special Projects-Boatwork's   | \$0               | (\$83)            | \$83           | \$0                | (\$498)            | \$498           |
| 7213110-022 Injuries and Damages-Boatwork's           | \$0               | \$0               | \$0            | \$0                | \$0                | \$0             |
| 7213190-022 Bad Debt Expense-Boatwork's               | \$0               | \$0               | \$0            | \$0                | \$0                | \$0             |
| Total Outside Professional Services                   | \$0               | (\$1,208)         | \$1,208        | (\$3,450)          | (\$7,248)          | \$3,798         |
| Supplies:                                             |                   |                   |                |                    |                    |                 |
| 7214000-022 Supplies-Boatwork's                       | (\$13)            | (\$42)            | \$29           | (\$622)            | (\$252)            | (\$370)         |
| 7214300-022 Fuel & Lubricants-Boatwork's              | (\$1,275)         | (\$167)           | (\$1,108)      | (\$1,173)          | (\$1,002)          | (\$171)         |
| Total Supplies                                        | (\$1,288)         | (\$209)           | (\$1,079)      | (\$1,795)          | (\$1,254)          | (\$541)         |
| General & Admin - Direct:                             |                   |                   |                |                    |                    |                 |
| 7217000-022 Purchase Card Clearing Account-Boatwork's | \$147             | \$0               | \$147          | \$2,622            | \$0                | \$2,622         |
| 7217200-022 Travel-Boatwork's                         | \$0               | (\$42)            | \$42           | \$0                | (\$252)            | \$252           |
| 7217300-022 Insurance-Boatwork's                      | (\$2,706)         | (\$2,250)         | (\$456)        | (\$16,164)         | (\$13,500)         | (\$2,664)       |
| 7217400-022 Advertising-Boatwork's                    | \$0               | (\$917)           | \$917          | \$0                | (\$5,502)          | \$5,502         |
| 7217441-022 Advertising & Promo-Boatwork's            | (\$1,244)         | (\$100)           | (\$1,144)      | (\$1,244)          | (\$600)            | (\$644)         |
| 7217500-022 Memberships-Boatwork's                    | \$0               | \$0               | \$0            | \$0                | \$0                | \$0             |
| 7217913-022 Employee Development-Boatwork's           | \$0               | (\$208)           | \$208          | \$0                | (\$1,248)          | \$1,248         |
| 7217915-022 B & O Excise Taxes-Boatwork's             | (\$561)           | (\$500)           | (\$61)         | (\$3,540)          | (\$3,000)          | (\$540)         |
| 7217930-022 Environmental Compliance-Boatwork's       | (\$3,287)         | (\$1,458)         | (\$1,829)      | (\$4,178)          | (\$8,748)          | \$4,570         |
| Total General & Admin - Direct                        | (\$7,649)         | (\$5,475)         | (\$2,174)      | (\$22,504)         | (\$32,850)         | \$10,346        |
| Utilities:                                            |                   |                   |                |                    |                    |                 |
| 7218100-022 Water-Boatwork's                          | (\$442)           | (\$250)           | (\$192)        | (\$2,071)          | (\$1,500)          | (\$571)         |
| 7218200-022 Electricity-Boatwork's                    | (\$3,231)         | (\$3,667)         | \$436          | (\$19,478)         | (\$22,002)         | \$2,524         |
| 7218600-022 Garbage Collection-Boatwork's             | (\$240)           | (\$1,417)         | \$1,177        | (\$1,908)          | (\$8,502)          | \$6,594         |
| 7218800-022 Telecommunications-Boatwork's             | (\$64)            | (\$75)            | \$11           | (\$385)            | (\$450)            | \$65            |
| Total Utilities                                       | (\$3,977)         | (\$5,409)         | \$1,432        | (\$23,842)         | (\$32,454)         | \$8,612         |
| Other Operating Expense:                              |                   |                   |                |                    |                    |                 |
| 7219000-022 Other Operating Expense-Boatwork's        | (\$839)           | (\$1,000)         | \$161          | (\$5,263)          | (\$6,000)          | \$737           |
| 7219014-022 Safety Supplies-Boatwork's                | (\$560)           | (\$83)            | (\$477)        | (\$906)            | (\$498)            | (\$408)         |
| 7219100-022 Banking Fees-Boatwork's                   | (\$3,718)         | (\$1,208)         | (\$2,510)      | (\$10,824)         | (\$7,248)          | (\$3,576)       |
| Total Other Operating Expense                         | (\$5,117)         | (\$2,291)         | (\$2,826)      | (\$16,993)         | (\$13,746)         | (\$3,247)       |
| <b>Total Operating Expenses</b>                       | <b>(\$50,035)</b> | <b>(\$54,698)</b> | <b>\$4,663</b> | <b>(\$270,883)</b> | <b>(\$328,188)</b> | <b>\$57,305</b> |

**Maintenance Expenses:**

Supplies:

**Port of Olympia  
Swantown Boatworks**

|                                                                     | <b>June 2025</b>  |                   |                   | <b>2025 To Date</b> |                    |                   |
|---------------------------------------------------------------------|-------------------|-------------------|-------------------|---------------------|--------------------|-------------------|
|                                                                     | <b>Actual</b>     | <b>Budget</b>     | <b>Variance</b>   | <b>Actual</b>       | <b>Budget</b>      | <b>Variance</b>   |
| 7234220-022 Misc Maintenance Supplies-Boatwork's                    | (\$99)            | (\$21)            | (\$78)            | (\$99)              | (\$126)            | \$27              |
| 7234300-022 Fuel & Lubricants-Boatwork's                            | (\$555)           | (\$21)            | (\$534)           | (\$597)             | (\$126)            | (\$471)           |
| Total Supplies                                                      | (\$654)           | (\$42)            | (\$612)           | (\$696)             | (\$252)            | (\$444)           |
| Equipment Rentals:                                                  |                   |                   |                   |                     |                    |                   |
| 7235000-022 Equipment Rentals-Boatwork's                            | \$0               | (\$67)            | \$67              | \$0                 | (\$402)            | \$402             |
| Total Equipment Rentals                                             | \$0               | (\$67)            | \$67              | \$0                 | (\$402)            | \$402             |
| Other Operating Expense:                                            |                   |                   |                   |                     |                    |                   |
| 7239000-022 M&R to Buildings-Boatwork's                             | (\$15,356)        | (\$208)           | (\$15,148)        | (\$15,385)          | (\$1,248)          | (\$14,137)        |
| 7239030-022 M&R to Roads/Parking Areas-Boatwork's                   | \$0               | (\$500)           | \$500             | (\$164)             | (\$3,000)          | \$2,836           |
| 7239040-022 M&R to Property-Boatwork's                              | \$0               | (\$417)           | \$417             | \$0                 | (\$2,502)          | \$2,502           |
| 7239050-022 Vehicle Maintenance-Boatwork's                          | \$0               | (\$167)           | \$167             | (\$158)             | (\$1,002)          | \$844             |
| 7239060-022 M&R to Misc Equipment-Boatwork's                        | \$0               | (\$333)           | \$333             | (\$3,381)           | (\$1,998)          | (\$1,383)         |
| 7239064-022 M&R to Yard Equipment-Boatwork's                        | \$0               | (\$583)           | \$583             | (\$1,208)           | (\$3,498)          | \$2,290           |
| 7239068-022 M&R to Travellift-Boatwork's                            | (\$486)           | (\$2,917)         | \$2,431           | (\$17,828)          | (\$17,502)         | (\$326)           |
| 7239070-022 M&R to Wharves & Docks-Boatwork's                       | \$0               | (\$208)           | \$208             | (\$433)             | (\$1,248)          | \$815             |
| Total Other Operating Expense                                       | (\$15,841)        | (\$5,333)         | (\$10,508)        | (\$38,557)          | (\$31,998)         | (\$6,559)         |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$16,495)</b> | <b>(\$5,442)</b>  | <b>(\$11,053)</b> | <b>(\$39,253)</b>   | <b>(\$32,652)</b>  | <b>(\$6,601)</b>  |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$66,530)</b> | <b>(\$60,140)</b> | <b>(\$6,390)</b>  | <b>(\$310,136)</b>  | <b>(\$360,840)</b> | <b>\$50,704</b>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$80,372</b>   | <b>\$27,852</b>   | <b>\$52,520</b>   | <b>\$108,941</b>    | <b>\$167,112</b>   | <b>(\$58,171)</b> |
| Depreciation / Amortization:                                        |                   |                   |                   |                     |                    |                   |
| 7270000-022 Depreciation-Boatwork's                                 | (\$9,071)         | (\$9,569)         | \$498             | (\$54,424)          | (\$57,414)         | \$2,990           |
| Total Depreciation / Amortization                                   | (\$9,071)         | (\$9,569)         | \$498             | (\$54,424)          | (\$57,414)         | \$2,990           |
| General & Administrative Overhead:                                  |                   |                   |                   |                     |                    |                   |
| 7250080-022 Executive G&A Overhead-Boatwork's                       | (\$4,129)         | \$0               | (\$4,129)         | (\$21,083)          | \$0                | (\$21,083)        |
| 7250082-022 Marketing G&A Overhead-Boatwork's                       | (\$1,778)         | \$0               | (\$1,778)         | (\$8,919)           | \$0                | (\$8,919)         |
| 7250083-022 Finance G&A Overhead-Boatwork's                         | (\$3,164)         | \$0               | (\$3,164)         | (\$27,102)          | \$0                | (\$27,102)        |
| 7250085-022 Engineering G&A Overhead-Boatwork's                     | (\$907)           | \$0               | (\$907)           | (\$7,928)           | \$0                | (\$7,928)         |
| 7250087-022 I/S G&A Overhead-Boatwork's                             | (\$1,542)         | \$0               | (\$1,542)         | (\$9,691)           | \$0                | (\$9,691)         |
| 7250088-022 Administrative G&A Overhead-Boatwork's                  | (\$4,032)         | \$0               | (\$4,032)         | (\$17,463)          | \$0                | (\$17,463)        |
| 7850088-022 Administrative G&A Overhead-Boatwork's                  | \$0               | (\$21,212)        | \$21,212          | \$0                 | (\$127,272)        | \$127,272         |
| Total General & Administrative Overhead                             | (\$15,552)        | (\$21,212)        | \$5,660           | (\$92,187)          | (\$127,272)        | \$35,085          |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$55,749</b>   | <b>(\$2,929)</b>  | <b>\$58,678</b>   | <b>(\$37,670)</b>   | <b>(\$17,574)</b>  | <b>(\$20,096)</b> |

**Port of Olympia  
Swantown Fuel Facility**

|                                                                     | <b>June 2025</b>  |                   |                  | <b>2025 To Date</b> |                    |                    |
|---------------------------------------------------------------------|-------------------|-------------------|------------------|---------------------|--------------------|--------------------|
|                                                                     | <b>Actual</b>     | <b>Budget</b>     | <b>Variance</b>  | <b>Actual</b>       | <b>Budget</b>      | <b>Variance</b>    |
| <b>Revenues:</b>                                                    |                   |                   |                  |                     |                    |                    |
| Collected Fees                                                      | \$129             | \$37              | \$92             | \$273               | \$222              | \$51               |
| Fuel Sales                                                          | \$79,985          | \$58,433          | \$21,552         | \$207,565           | \$350,598          | (\$143,033)        |
| <b>Total Operating Revenues</b>                                     | <b>\$80,114</b>   | <b>\$58,470</b>   | <b>\$21,644</b>  | <b>\$207,838</b>    | <b>\$350,820</b>   | <b>(\$142,982)</b> |
| <b>Operating Expenses:</b>                                          |                   |                   |                  |                     |                    |                    |
| Salaries                                                            | (\$3,150)         | (\$3,872)         | \$722            | (\$16,440)          | (\$23,232)         | \$6,792            |
| Benefits                                                            | (\$1,295)         | (\$1,650)         | \$355            | (\$8,131)           | (\$9,900)          | \$1,769            |
| Outside Professional Services                                       | \$0               | (\$2,375)         | \$2,375          | \$0                 | (\$14,250)         | \$14,250           |
| Supplies                                                            | (\$53,669)        | (\$41,667)        | (\$12,002)       | (\$156,969)         | (\$250,002)        | \$93,033           |
| General & Admin - Direct                                            | (\$2,659)         | (\$2,624)         | (\$35)           | (\$16,250)          | (\$15,744)         | (\$506)            |
| Utilities                                                           | (\$38)            | (\$29)            | (\$9)            | (\$198)             | (\$174)            | (\$24)             |
| Other Operating Expense                                             | \$0               | (\$750)           | \$750            | (\$2,394)           | (\$4,500)          | \$2,106            |
| <b>Total Operating Expenses</b>                                     | <b>(\$60,811)</b> | <b>(\$52,967)</b> | <b>(\$7,844)</b> | <b>(\$200,382)</b>  | <b>(\$317,802)</b> | <b>\$117,420</b>   |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                  |                     |                    |                    |
| Other Operating Expense                                             | (\$108)           | (\$459)           | \$351            | (\$7,129)           | (\$2,754)          | (\$4,375)          |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$108)</b>    | <b>(\$459)</b>    | <b>\$351</b>     | <b>(\$7,129)</b>    | <b>(\$2,754)</b>   | <b>(\$4,375)</b>   |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$60,919)</b> | <b>(\$53,426)</b> | <b>(\$7,493)</b> | <b>(\$207,511)</b>  | <b>(\$320,556)</b> | <b>\$113,045</b>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$19,195</b>   | <b>\$5,044</b>    | <b>\$14,151</b>  | <b>\$327</b>        | <b>\$30,264</b>    | <b>(\$29,937)</b>  |
| Depreciation / Amortization                                         | (\$7,505)         | (\$7,505)         | \$0              | (\$45,031)          | (\$45,030)         | (\$1)              |
| General & Administrative Overhead                                   | (\$14,358)        | (\$14,095)        | (\$263)          | (\$85,111)          | (\$84,570)         | (\$541)            |
| <b>Net Operating Income (Loss)</b>                                  | <b>(\$2,668)</b>  | <b>(\$16,556)</b> | <b>\$13,888</b>  | <b>(\$129,815)</b>  | <b>(\$99,336)</b>  | <b>(\$30,479)</b>  |

**Port of Olympia  
Swantown Fuel Facility**

|                                                          | June 2025       |                 |                 | 2025 To Date     |                  |                    |
|----------------------------------------------------------|-----------------|-----------------|-----------------|------------------|------------------|--------------------|
|                                                          | Actual          | Budget          | Variance        | Actual           | Budget           | Variance           |
| <b>Revenues:</b>                                         |                 |                 |                 |                  |                  |                    |
| Collected Fees:                                          |                 |                 |                 |                  |                  |                    |
| 6219061-024 Crushed/Cubed Ice-Fuel Facility              | \$0             | \$4             | (\$4)           | \$0              | \$24             | (\$24)             |
| 6219065-024 Merchandise/Consumables-Fuel Facility        | \$129           | \$33            | \$96            | \$273            | \$198            | \$75               |
| Total Collected Fees                                     | \$129           | \$37            | \$92            | \$273            | \$222            | \$51               |
| Fuel Sales:                                              |                 |                 |                 |                  |                  |                    |
| 6263001-024 Gasoline Fuel Sales-Fuel Facility            | \$37,779        | \$23,558        | \$14,221        | \$86,461         | \$141,348        | (\$54,887)         |
| 6263002-024 Diesel Fuel Sales-Fuel Facility              | \$42,206        | \$34,875        | \$7,331         | \$121,103        | \$209,250        | (\$88,147)         |
| Total Fuel Sales                                         | \$79,985        | \$58,433        | \$21,552        | \$207,565        | \$350,598        | (\$143,033)        |
| <b>Total Operating Revenues</b>                          | <b>\$80,114</b> | <b>\$58,470</b> | <b>\$21,644</b> | <b>\$207,838</b> | <b>\$350,820</b> | <b>(\$142,982)</b> |
| <b>Operating Expenses:</b>                               |                 |                 |                 |                  |                  |                    |
| Salaries:                                                |                 |                 |                 |                  |                  |                    |
| 7211100-024 Salaries: Regular-Fuel Facility              | (\$2,471)       | (\$3,872)       | \$1,401         | (\$13,309)       | (\$23,232)       | \$9,923            |
| 7211200-024 Salaries: Overtime-Fuel Facility             | (\$182)         | \$0             | (\$182)         | (\$364)          | \$0              | (\$364)            |
| 7211300-024 Salaries: Holiday-Fuel Facility              | (\$121)         | \$0             | (\$121)         | (\$607)          | \$0              | (\$607)            |
| 7211700-024 Salaries: Vacation-Fuel Facility             | (\$255)         | \$0             | (\$255)         | (\$1,113)        | \$0              | (\$1,113)          |
| 7211800-024 Salaries: Sick Leave-Fuel Facility           | (\$121)         | \$0             | (\$121)         | (\$1,047)        | \$0              | (\$1,047)          |
| Total Salaries                                           | (\$3,150)       | (\$3,872)       | \$722           | (\$16,440)       | (\$23,232)       | \$6,792            |
| Benefits:                                                |                 |                 |                 |                  |                  |                    |
| 7212100-024 Social Security (FICA)-Fuel Facility         | (\$222)         | (\$295)         | \$73            | (\$1,247)        | (\$1,770)        | \$523              |
| 7212200-024 Ind. Ins (L&I)-Fuel Facility                 | (\$92)          | (\$13)          | (\$79)          | (\$481)          | (\$78)           | (\$403)            |
| 7212300-024 Misc. Benefits-Fuel Facility                 | \$0             | (\$4)           | \$4             | \$0              | (\$24)           | \$24               |
| 7212400-024 Pension (PERS)-Fuel Facility                 | (\$264)         | (\$353)         | \$89            | (\$1,477)        | (\$2,118)        | \$641              |
| 7212500-024 Med/Dent/Life Insurance-Fuel Facility        | (\$717)         | (\$985)         | \$268           | (\$4,927)        | (\$5,910)        | \$983              |
| Total Benefits                                           | (\$1,295)       | (\$1,650)       | \$355           | (\$8,131)        | (\$9,900)        | \$1,769            |
| Outside Professional Services:                           |                 |                 |                 |                  |                  |                    |
| 7213010-024 Outside Professional Services-Fuel Facility  | \$0             | (\$292)         | \$292           | \$0              | (\$1,752)        | \$1,752            |
| 7213011-024 Part-time Temp Services-Fuel Facility        | \$0             | (\$2,083)       | \$2,083         | \$0              | (\$12,498)       | \$12,498           |
| Total Outside Professional Services                      | \$0             | (\$2,375)       | \$2,375         | \$0              | (\$14,250)       | \$14,250           |
| Supplies:                                                |                 |                 |                 |                  |                  |                    |
| 7214000-024 Supplies-Fuel Facility                       | \$0             | (\$13)          | \$13            | \$0              | (\$78)           | \$78               |
| 7214020-024 Fuel Inventory -Gasoline(COGS)-Fuel Facility | (\$31,826)      | (\$16,667)      | (\$15,159)      | (\$74,547)       | (\$100,002)      | \$25,455           |
| 7214021-024 Fuel Inventory -Diesel (COGS)-Fuel Facility  | (\$21,843)      | (\$24,904)      | \$3,061         | (\$82,221)       | (\$149,424)      | \$67,203           |
| 7214300-024 Fuel & Lubricants-Fuel Facility              | \$0             | (\$83)          | \$83            | (\$200)          | (\$498)          | \$298              |
| Total Supplies                                           | (\$53,669)      | (\$41,667)      | (\$12,002)      | (\$156,969)      | (\$250,002)      | \$93,033           |
| General & Admin - Direct:                                |                 |                 |                 |                  |                  |                    |
| 7217000-024 Purchase Card Clearing Account-Fuel Facility | \$210           | \$0             | \$210           | (\$40)           | \$0              | (\$40)             |
| 7217300-024 Insurance-Fuel Facility                      | (\$2,588)       | (\$2,208)       | (\$380)         | (\$15,467)       | (\$13,248)       | (\$2,219)          |
| 7217913-024 Employee Development-Fuel Facility           | \$0             | (\$83)          | \$83            | \$0              | (\$498)          | \$498              |
| 7217915-024 B & O Excise Taxes-Fuel Facility             | (\$280)         | (\$208)         | (\$72)          | (\$744)          | (\$1,248)        | \$504              |
| 7217930-024 Environmental Compliance-Fuel Facility       | \$0             | (\$125)         | \$125           | \$0              | (\$750)          | \$750              |
| Total General & Admin - Direct                           | (\$2,659)       | (\$2,624)       | (\$35)          | (\$16,250)       | (\$15,744)       | (\$506)            |
| Utilities:                                               |                 |                 |                 |                  |                  |                    |
| 7218800-024 Telecommunications-Fuel Facility             | (\$38)          | (\$29)          | (\$9)           | (\$198)          | (\$174)          | (\$24)             |
| Total Utilities                                          | (\$38)          | (\$29)          | (\$9)           | (\$198)          | (\$174)          | (\$24)             |
| Other Operating Expense:                                 |                 |                 |                 |                  |                  |                    |

**Port of Olympia  
Swantown Fuel Facility**

|                                                                     | <b>June 2025</b>  |                   |                  | <b>2025 To Date</b> |                    |                   |
|---------------------------------------------------------------------|-------------------|-------------------|------------------|---------------------|--------------------|-------------------|
|                                                                     | <b>Actual</b>     | <b>Budget</b>     | <b>Variance</b>  | <b>Actual</b>       | <b>Budget</b>      | <b>Variance</b>   |
| 7219000-024 Other Operating Expense-Fuel Facility                   | \$0               | (\$250)           | \$250            | (\$744)             | (\$1,500)          | \$756             |
| 7219014-024 Safety Supplies-Fuel Facility                           | \$0               | (\$42)            | \$42             | \$0                 | (\$252)            | \$252             |
| 7219100-024 Banking Fees-Fuel Facility                              | \$0               | (\$458)           | \$458            | (\$1,650)           | (\$2,748)          | \$1,098           |
| Total Other Operating Expense                                       | \$0               | (\$750)           | \$750            | (\$2,394)           | (\$4,500)          | \$2,106           |
| <b>Total Operating Expenses</b>                                     | <b>(\$60,811)</b> | <b>(\$52,967)</b> | <b>(\$7,844)</b> | <b>(\$200,382)</b>  | <b>(\$317,802)</b> | <b>\$117,420</b>  |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                  |                     |                    |                   |
| Other Operating Expense:                                            |                   |                   |                  |                     |                    |                   |
| 7239000-024 M&R to Buildings-Fuel Facility                          | \$0               | (\$42)            | \$42             | \$0                 | (\$252)            | \$252             |
| 7239060-024 M&R to Misc Equipment-Fuel Facility                     | (\$108)           | (\$417)           | \$309            | (\$7,129)           | (\$2,502)          | (\$4,627)         |
| Total Other Operating Expense                                       | (\$108)           | (\$459)           | \$351            | (\$7,129)           | (\$2,754)          | (\$4,375)         |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$108)</b>    | <b>(\$459)</b>    | <b>\$351</b>     | <b>(\$7,129)</b>    | <b>(\$2,754)</b>   | <b>(\$4,375)</b>  |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$60,919)</b> | <b>(\$53,426)</b> | <b>(\$7,493)</b> | <b>(\$207,511)</b>  | <b>(\$320,556)</b> | <b>\$113,045</b>  |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$19,195</b>   | <b>\$5,044</b>    | <b>\$14,151</b>  | <b>\$327</b>        | <b>\$30,264</b>    | <b>(\$29,937)</b> |
| Depreciation / Amortization:                                        |                   |                   |                  |                     |                    |                   |
| 7270000-024 Depreciation-Fuel Facility                              | (\$6,130)         | (\$6,130)         | \$0              | (\$36,782)          | (\$36,780)         | (\$2)             |
| 7270010-024 Depreciation Grants-Fuel Facility                       | (\$1,375)         | (\$1,375)         | \$0              | (\$8,249)           | (\$8,250)          | \$1               |
| Total Depreciation / Amortization                                   | (\$7,505)         | (\$7,505)         | \$0              | (\$45,031)          | (\$45,030)         | (\$1)             |
| General & Administrative Overhead:                                  |                   |                   |                  |                     |                    |                   |
| 7250080-024 Executive G&A Overhead-Fuel Facility                    | (\$3,812)         | \$0               | (\$3,812)        | (\$19,465)          | \$0                | (\$19,465)        |
| 7250082-024 Marketing G&A Overhead-Fuel Facility                    | (\$1,641)         | \$0               | (\$1,641)        | (\$8,235)           | \$0                | (\$8,235)         |
| 7250083-024 Finance G&A Overhead-Fuel Facility                      | (\$2,921)         | \$0               | (\$2,921)        | (\$25,022)          | \$0                | (\$25,022)        |
| 7250085-024 Engineering G&A Overhead-Fuel Facility                  | (\$838)           | \$0               | (\$838)          | (\$7,319)           | \$0                | (\$7,319)         |
| 7250087-024 I/S G&A Overhead-Fuel Facility                          | (\$1,423)         | \$0               | (\$1,423)        | (\$8,948)           | \$0                | (\$8,948)         |
| 7250088-024 Administrative G&A Overhead-Fuel Facility               | (\$3,722)         | \$0               | (\$3,722)        | (\$16,122)          | \$0                | (\$16,122)        |
| 7850088-024 Administrative G&A Overhead-Fuel Facility               | \$0               | (\$14,095)        | \$14,095         | \$0                 | (\$84,570)         | \$84,570          |
| Total General & Administrative Overhead                             | (\$14,358)        | (\$14,095)        | (\$263)          | (\$85,111)          | (\$84,570)         | (\$541)           |
| <b>Net Operating Income (Loss)</b>                                  | <b>(\$2,668)</b>  | <b>(\$16,556)</b> | <b>\$13,888</b>  | <b>(\$129,815)</b>  | <b>(\$99,336)</b>  | <b>(\$30,479)</b> |

# Port of Olympia Marine Terminal

|                                                                     | June 2025          |                    |                    | 2025 To Date         |                      |                    |
|---------------------------------------------------------------------|--------------------|--------------------|--------------------|----------------------|----------------------|--------------------|
|                                                                     | Actual             | Budget             | Variance           | Actual               | Budget               | Variance           |
| <b>Revenues:</b>                                                    |                    |                    |                    |                      |                      |                    |
| Dockage                                                             | \$321              | \$71,151           | (\$70,830)         | \$213,609            | \$426,906            | (\$213,297)        |
| Wharfage                                                            | \$0                | \$22,500           | (\$22,500)         | \$112,261            | \$135,000            | (\$22,739)         |
| Service & Facilities                                                | \$131,581          | \$170,835          | (\$39,254)         | \$961,504            | \$1,025,007          | (\$63,503)         |
| Storage                                                             | \$144              | \$2,920            | (\$2,776)          | \$19,924             | \$17,495             | \$2,429            |
| Loading & Unloading                                                 | \$0                | \$110,830          | (\$110,830)        | \$407,556            | \$664,980            | (\$257,424)        |
| Handling                                                            | \$162,468          | \$123,755          | \$38,713           | \$833,451            | \$742,530            | \$90,921           |
| Labor                                                               | \$0                | \$10,783           | (\$10,783)         | \$42,541             | \$64,698             | (\$22,157)         |
| Utility (Pass Thru Costs)                                           | \$4,646            | \$18,434           | (\$13,788)         | \$101,542            | \$110,805            | (\$9,263)          |
| Land Rents                                                          | \$56,016           | \$51,873           | \$4,143            | \$338,954            | \$311,238            | \$27,716           |
| Space Rentals                                                       | \$2,472            | \$2,472            | \$0                | \$14,835             | \$14,832             | \$3                |
| Equipment Rental with Operator                                      | \$0                | \$15,625           | (\$15,625)         | \$45,672             | \$93,750             | (\$48,078)         |
| Equipment Rental without Operator                                   | \$7,254            | \$1,333            | \$5,921            | \$8,454              | \$7,998              | \$456              |
| Stormwater Fees                                                     | \$45,654           | \$49,608           | (\$3,954)          | \$273,924            | \$297,648            | (\$23,724)         |
| Other Misc. Income                                                  | \$12,560           | \$10,717           | \$1,843            | \$53,637             | \$64,302             | (\$10,665)         |
| <b>Total Operating Revenues</b>                                     | <b>\$423,116</b>   | <b>\$662,836</b>   | <b>(\$239,720)</b> | <b>\$3,427,864</b>   | <b>\$3,977,189</b>   | <b>(\$549,325)</b> |
| <b>Operating Expenses:</b>                                          |                    |                    |                    |                      |                      |                    |
| Salaries                                                            | (\$46,418)         | (\$49,524)         | \$3,106            | (\$263,996)          | (\$297,144)          | \$33,148           |
| Benefits                                                            | (\$13,831)         | (\$14,792)         | \$961              | (\$74,431)           | (\$88,752)           | \$14,321           |
| Outside Professional Services                                       | \$65,393           | (\$163,243)        | \$228,636          | (\$806,353)          | (\$979,458)          | \$173,105          |
| Supplies                                                            | (\$9,686)          | (\$25,916)         | \$16,230           | (\$72,943)           | (\$155,496)          | \$82,553           |
| Equipment Rentals                                                   | (\$18,566)         | (\$19,667)         | \$1,101            | (\$75,379)           | (\$118,002)          | \$42,623           |
| Facility Rental                                                     | (\$1,336)          | (\$917)            | (\$419)            | (\$4,726)            | (\$5,502)            | \$776              |
| General & Admin - Direct                                            | (\$14,102)         | (\$22,534)         | \$8,432            | (\$145,023)          | (\$135,204)          | (\$9,819)          |
| Utilities                                                           | (\$38,811)         | (\$35,006)         | (\$3,805)          | (\$180,588)          | (\$210,036)          | \$29,448           |
| Other Operating Expense                                             | (\$611)            | (\$2,542)          | \$1,931            | (\$10,503)           | (\$15,252)           | \$4,749            |
| <b>Total Operating Expenses</b>                                     | <b>(\$77,968)</b>  | <b>(\$334,141)</b> | <b>\$256,173</b>   | <b>(\$1,633,942)</b> | <b>(\$2,004,846)</b> | <b>\$370,904</b>   |
| <b>Maintenance Expenses:</b>                                        |                    |                    |                    |                      |                      |                    |
| Salaries                                                            | (\$44,732)         | (\$47,209)         | \$2,477            | (\$299,911)          | (\$283,254)          | (\$16,657)         |
| Benefits                                                            | (\$16,698)         | (\$29,991)         | \$13,293           | (\$103,289)          | (\$179,946)          | \$76,657           |
| Supplies                                                            | (\$356)            | (\$1,086)          | \$730              | (\$2,524)            | (\$6,516)            | \$3,992            |
| General & Admin - Direct                                            | \$187              | \$0                | \$187              | (\$490)              | \$0                  | (\$490)            |
| Utilities                                                           | (\$991)            | (\$583)            | (\$408)            | (\$6,310)            | (\$3,498)            | (\$2,812)          |
| Other Operating Expense                                             | (\$14,204)         | (\$39,484)         | \$25,280           | (\$128,234)          | (\$237,504)          | \$109,270          |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$76,794)</b>  | <b>(\$118,353)</b> | <b>\$41,559</b>    | <b>(\$540,758)</b>   | <b>(\$710,718)</b>   | <b>\$169,960</b>   |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$154,762)</b> | <b>(\$452,494)</b> | <b>\$297,732</b>   | <b>(\$2,174,700)</b> | <b>(\$2,715,564)</b> | <b>\$540,864</b>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$268,354</b>   | <b>\$210,342</b>   | <b>\$58,012</b>    | <b>\$1,253,164</b>   | <b>\$1,261,625</b>   | <b>(\$8,461)</b>   |
| Depreciation / Amortization                                         | (\$145,599)        | (\$143,621)        | (\$1,978)          | (\$873,594)          | (\$861,726)          | (\$11,868)         |
| General & Administrative Overhead                                   | (\$95,086)         | (\$124,484)        | \$29,398           | (\$563,632)          | (\$746,904)          | \$183,272          |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$27,669</b>    | <b>(\$57,763)</b>  | <b>\$85,432</b>    | <b>(\$184,062)</b>   | <b>(\$347,005)</b>   | <b>\$162,943</b>   |

# **Port of Olympia Marine Terminal**

|                                                          | June 2025  |            |             | 2025 To Date |             |             |
|----------------------------------------------------------|------------|------------|-------------|--------------|-------------|-------------|
|                                                          | Actual     | Budget     | Variance    | Actual       | Budget      | Variance    |
| <b>Revenues:</b>                                         |            |            |             |              |             |             |
| Dockage:                                                 |            |            |             |              |             |             |
| 6311000-032 Dockage - Vessel-Terminal Cargo Op's         | \$0        | \$70,834   | (\$70,834)  | \$211,680    | \$425,004   | (\$213,324) |
| 6311020-032 Dockage LT - 30+ days-Terminal Cargo Op's    | \$321      | \$317      | \$4         | \$1,929      | \$1,902     | \$27        |
| Total Dockage                                            | \$321      | \$71,151   | (\$70,830)  | \$213,609    | \$426,906   | (\$213,297) |
| Wharfage:                                                |            |            |             |              |             |             |
| 6312000-032 Wharfage-Terminal Cargo Op's                 | \$0        | \$22,500   | (\$22,500)  | \$112,261    | \$135,000   | (\$22,739)  |
| Total Wharfage                                           | \$0        | \$22,500   | (\$22,500)  | \$112,261    | \$135,000   | (\$22,739)  |
| Service & Facilities:                                    |            |            |             |              |             |             |
| 6313000-032 Service & Facilities-Terminal Cargo Op's     | \$118      | \$22,500   | (\$22,382)  | \$104,464    | \$135,000   | (\$30,536)  |
| 6313001-032 Service Fee - WEYCO-Terminal Cargo Op's      | \$117,570  | \$114,616  | \$2,954     | \$705,421    | \$687,696   | \$17,725    |
| 6313002-032 WeyCo Service Fee Credit-Terminal Cargo Op's | (\$27,992) | (\$24,337) | (\$3,655)   | (\$167,951)  | (\$146,019) | (\$21,932)  |
| 6313003-032 Flex Area Service Fee-Terminal Cargo Op's    | \$36,113   | \$32,640   | \$3,473     | \$221,206    | \$195,840   | \$25,366    |
| 6313950-032 Security - Vessel-Terminal Cargo Op's        | \$0        | \$20,000   | (\$20,000)  | \$63,825     | \$120,000   | (\$56,175)  |
| 6313955-032 Security - Log Tenant-Terminal Cargo Op's    | \$5,773    | \$5,415    | \$358       | \$34,540     | \$32,490    | \$2,050     |
| Total Service & Facilities                               | \$131,581  | \$170,835  | (\$39,254)  | \$961,504    | \$1,025,007 | (\$63,503)  |
| Storage:                                                 |            |            |             |              |             |             |
| 6314000-032 Storage-Terminal Cargo Op's                  | \$144      | \$2,920    | (\$2,776)   | \$19,924     | \$17,495    | \$2,429     |
| Total Storage                                            | \$144      | \$2,920    | (\$2,776)   | \$19,924     | \$17,495    | \$2,429     |
| Loading & Unloading:                                     |            |            |             |              |             |             |
| 6315000-032 Loading & Unloading-Terminal Cargo Op's      | \$0        | \$110,830  | (\$110,830) | \$407,556    | \$664,980   | (\$257,424) |
| Total Loading & Unloading                                | \$0        | \$110,830  | (\$110,830) | \$407,556    | \$664,980   | (\$257,424) |
| Handling:                                                |            |            |             |              |             |             |
| 6316000-032 Handling-Terminal Cargo Op's                 | \$162,468  | \$123,755  | \$38,713    | \$833,451    | \$742,530   | \$90,921    |
| Total Handling                                           | \$162,468  | \$123,755  | \$38,713    | \$833,451    | \$742,530   | \$90,921    |
| Labor:                                                   |            |            |             |              |             |             |
| 6317030-032 Line Service-Terminal Cargo Op's             | \$0        | \$10,783   | (\$10,783)  | \$42,541     | \$64,698    | (\$22,157)  |
| Total Labor                                              | \$0        | \$10,783   | (\$10,783)  | \$42,541     | \$64,698    | (\$22,157)  |
| Utility (Pass Thru Costs):                               |            |            |             |              |             |             |
| 6318101-032 Tenant Water-Terminal Cargo Op's             | \$18       | \$33       | (\$15)      | \$108        | \$198       | (\$90)      |
| 6318301-032 Sewer - Pass Thru Costs-Terminal Cargo Op's  | \$73       | \$68       | \$5         | \$444        | \$408       | \$36        |
| 6318501-032 WeyCo Stormwater-Terminal Cargo Op's         | \$4,555    | \$0        | \$4,555     | \$22,798     | \$0         | \$22,798    |
| 6318540-032 SWTF Facility Charge-Terminal Cargo Op's     | \$0        | \$18,300   | (\$18,300)  | \$33,549     | \$110,001   | (\$76,452)  |
| 6318540-040 SWTF Facility Charge-Stormwater              | \$0        | \$0        | \$0         | \$45,104     | \$0         | \$45,104    |
| 6318600-032 Garbage Collection-Terminal Cargo Op's       | \$0        | \$33       | (\$33)      | (\$461)      | \$198       | (\$659)     |
| Total Utility (Pass Thru Costs)                          | \$4,646    | \$18,434   | (\$13,788)  | \$101,542    | \$110,805   | (\$9,263)   |
| Land Rents:                                              |            |            |             |              |             |             |
| 6341000-032 Real Prop Rent - Land-Terminal Cargo Op's    | \$28,240   | \$26,873   | \$1,367     | \$172,163    | \$161,238   | \$10,925    |
| 6341010-032 Temp Land Rental-Terminal Cargo Op's         | \$27,777   | \$25,000   | \$2,777     | \$166,791    | \$150,000   | \$16,791    |
| Total Land Rents                                         | \$56,016   | \$51,873   | \$4,143     | \$338,954    | \$311,238   | \$27,716    |

Space Rentals:

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# Port of Olympia Marine Terminal

|                                                                | June 2025        |                  |                    | 2025 To Date       |                              |                    |
|----------------------------------------------------------------|------------------|------------------|--------------------|--------------------|------------------------------|--------------------|
|                                                                | Actual           | Budget           | Variance           | Actual             | Budget                       | Variance           |
| 6351000-032 Space Rental - General-Terminal Cargo Op's         | \$2,472          | \$2,472          | \$0                | \$14,835           | \$14,832                     | \$3                |
| Total Space Rentals                                            | \$2,472          | \$2,472          | \$0                | \$14,835           | \$14,832                     | \$3                |
| Equipment Rental with Operator:                                |                  |                  |                    |                    |                              |                    |
| 6373000-032 Log Handler Rental with Operat-Terminal Cargo Op's | \$0              | \$15,625         | (\$15,625)         | \$45,672           | \$93,750                     | (\$48,078)         |
| Total Equipment Rental with Operator                           | \$0              | \$15,625         | (\$15,625)         | \$45,672           | \$93,750                     | (\$48,078)         |
| Equipment Rental without Operator:                             |                  |                  |                    |                    |                              |                    |
| 6381000-032 Crane Rental without Operator-Terminal Cargo Op's  | \$0              | \$833            | (\$833)            | \$0                | \$4,998                      | (\$4,998)          |
| 6389000-032 Other Pers Prop Rental w/o Opr-Terminal Cargo Op's | \$7,254          | \$500            | \$6,754            | \$8,454            | \$3,000                      | \$5,454            |
| Total Equipment Rental without Operator                        | \$7,254          | \$1,333          | \$5,921            | \$8,454            | \$7,998                      | \$456              |
| Stormwater Fees:                                               |                  |                  |                    |                    |                              |                    |
| 6418500-040 Stormwater Treatment Fee-Stormwater                | \$45,654         | \$49,608         | (\$3,954)          | \$273,924          | \$297,648                    | (\$23,724)         |
| Total Stormwater Fees                                          | \$45,654         | \$49,608         | (\$3,954)          | \$273,924          | \$297,648                    | (\$23,724)         |
| Other Misc. Income:                                            |                  |                  |                    |                    |                              |                    |
| 6318900-032 Ship Services-Terminal Cargo Op's                  | \$5,000          | \$5,000          | \$0                | \$30,382           | \$30,000                     | \$382              |
| 6319000-032 CAM Charges-Terminal Cargo Op's                    | \$300            | \$300            | \$0                | \$1,800            | \$1,800                      | \$0                |
| 6319040-032 Scale Charges-Terminal Cargo Op's                  | \$7,260          | \$3,750          | \$3,510            | \$16,420           | \$22,500                     | (\$6,080)          |
| 6329000-032 Other Misc. User Charges-Terminal Cargo Op's       | \$0              | \$1,667          | (\$1,667)          | \$0                | \$10,002                     | (\$10,002)         |
| 6399002-032 Scrap Metal Recycled-Terminal Cargo Op's           | \$0              | \$0              | \$0                | \$5,035            | \$0                          | \$5,035            |
| Total Other Misc. Income                                       | \$12,560         | \$10,717         | \$1,843            | \$53,637           | \$64,302                     | (\$10,665)         |
| <b>Total Operating Revenues</b>                                | <b>\$423,116</b> | <b>\$662,836</b> | <b>(\$239,720)</b> | <b>\$3,427,864</b> | <b>\$3,977,189</b>           | <b>(\$549,325)</b> |
| <b>Operating Expenses:</b>                                     |                  |                  |                    |                    |                              |                    |
| Salaries:                                                      |                  |                  |                    |                    |                              |                    |
| 7311015-032 Longshore Fringe Benefits-Terminal Cargo Op's      | \$0              | (\$8,333)        | \$8,333            | (\$44,008)         | (\$49,998)                   | \$5,990            |
| 7311100-030 Salaries: Regular-Terminal - Admin.                | (\$35,234)       | (\$27,149)       | (\$8,085)          | (\$152,137)        | (\$162,894)                  | \$10,757           |
| 7311200-030 Salaries: Overtime-Terminal - Admin.               | (\$258)          | \$0              | (\$258)            | (\$978)            | \$0                          | (\$978)            |
| 7311300-030 Salaries: Holiday-Terminal - Admin.                | (\$1,389)        | (\$845)          | (\$544)            | (\$6,449)          | (\$5,070)                    | (\$1,379)          |
| 7311700-030 Salaries: Vacation-Terminal - Admin.               | (\$2,617)        | (\$1,778)        | (\$839)            | (\$14,752)         | (\$10,668)                   | (\$4,084)          |
| 7311800-030 Salaries: Sick Leave-Terminal - Admin.             | (\$282)          | (\$518)          | \$236              | (\$4,030)          | (\$3,108)                    | (\$922)            |
| 7411100-040 Salaries: Regular-Stormwater                       | (\$5,651)        | (\$10,901)       | \$5,250            | (\$36,026)         | (\$65,406)                   | \$29,380           |
| 7411300-040 Salaries: Holiday-Stormwater                       | (\$303)          | \$0              | (\$303)            | (\$1,514)          | \$0                          | (\$1,514)          |
| 7411700-040 Salaries: Vacation-Stormwater                      | (\$684)          | \$0              | (\$684)            | (\$4,103)          | \$0                          | (\$4,103)          |
| Total Salaries                                                 | (\$46,418)       | (\$49,524)       | \$3,106            | (\$263,996)        | (\$297,144)                  | \$33,148           |
| Benefits:                                                      |                  |                  |                    |                    |                              |                    |
| 7312100-030 Social Security (FICA)-Terminal - Admin.           | (\$2,874)        | (\$2,313)        | (\$561)            | (\$13,330)         | (\$13,878)                   | \$548              |
| 7312200-030 Ind. Ins (L&I)-Terminal - Admin.                   | (\$522)          | (\$494)          | (\$28)             | (\$2,823)          | (\$2,964)                    | \$141              |
| 7312300-030 Misc. Benefits-Terminal - Admin.                   | (\$36)           | (\$75)           | \$39               | (\$179)            | (\$450)                      | \$271              |
| 7312400-030 Pension (PERS)-Terminal - Admin.                   | (\$3,436)        | (\$2,759)        | (\$677)            | (\$15,953)         | (\$16,554)                   | \$601              |
| 7312500-030 Med/Dent/Life Insurance-Terminal - Admin.          | (\$4,737)        | (\$5,256)        | \$519              | (\$28,696)         | (\$31,536)                   | \$2,840            |
| 7412100-040 Social Security (FICA)-Stormwater                  | (\$479)          | (\$834)          | \$355              | (\$2,872)          | (\$5,004)                    | \$2,132            |
| 7412200-040 Ind. Ins. (L&I)-Stormwater                         | (\$12)           | (\$232)          | \$220              | (\$166)            | (\$1,392)                    | \$1,226            |
| 7412303-040 Misc. Benefits PFML-Stormwater                     | \$0              | (\$42)           | \$42               | \$0                | (\$252)                      | \$252              |
| 7412400-040 Pension (PERS)-Stormwater                          | (\$598)          | (\$993)          | \$395              | (\$3,585)          | (\$5,958)                    | \$2,373            |
| 7412500-040 Med/Dent/Life Ins-Stormwater                       | (\$1,138)        | (\$1,794)        | \$656              | (\$6,827)          | (\$10,764)                   | \$3,937            |
| Total Benefits                                                 | (\$13,831)       | (\$14,792)       | \$961              | (\$74,431)         | (\$88,752)                   | \$14,321           |
| 7/18/2025                                                      |                  | <b>39</b>        |                    |                    | <b>Monday, June 30, 2025</b> |                    |

# Port of Olympia Marine Terminal

|                                                               | June 2025  |             |           | 2025 To Date |             |             |
|---------------------------------------------------------------|------------|-------------|-----------|--------------|-------------|-------------|
|                                                               | Actual     | Budget      | Variance  | Actual       | Budget      | Variance    |
| Outside Professional Services:                                |            |             |           |              |             |             |
| 7313010-030 Outside Professional Services-Terminal - Admin.   | (\$158)    | (\$3,000)   | \$2,842   | (\$5,407)    | (\$18,000)  | \$12,593    |
| 7313010-032 Outside Professional Services-Terminal Cargo Op's | \$0        | (\$4,160)   | \$4,160   | (\$329)      | (\$24,960)  | \$24,631    |
| 7313013-032 Janitorial Services-Terminal Cargo Op's           | \$0        | (\$1,083)   | \$1,083   | (\$5,340)    | (\$6,498)   | \$1,158     |
| 7313014-030 Training & Development-Terminal - Admin.          | \$0        | (\$250)     | \$250     | \$0          | (\$1,500)   | \$1,500     |
| 7313015-032 Longshore Services-Terminal Cargo Op's            | (\$94,937) | (\$119,500) | \$24,563  | (\$851,755)  | (\$717,000) | (\$134,755) |
| 7313104-030 Legal Svc - Special Projects-Terminal - Admin.    | \$0        | (\$833)     | \$833     | \$0          | (\$4,998)   | \$4,998     |
| 7313190-030 Bad Debt Expense-Terminal - Admin.                | \$173,139  | (\$83)      | \$173,222 | \$173,139    | (\$498)     | \$173,637   |
| 7313949-032 Vessel Ops Security-Terminal Cargo Op's           | \$0        | (\$10,833)  | \$10,833  | (\$27,302)   | (\$64,998)  | \$37,696    |
| 7313950-032 Terminal Security-Terminal Cargo Op's             | (\$10,793) | (\$11,667)  | \$874     | (\$74,964)   | (\$70,002)  | (\$4,962)   |
| 7313951-032 Security Supplies-Terminal Cargo Op's             | (\$949)    | (\$167)     | (\$782)   | (\$10,621)   | (\$1,002)   | (\$9,619)   |
| 7413010-040 Outside Professional Services-Stormwater          | (\$911)    | (\$10,000)  | \$9,089   | (\$3,774)    | (\$60,000)  | \$56,226    |
| 7413104-040 Legal Svc - Spec Projects-Stormwater              | \$0        | (\$1,667)   | \$1,667   | \$0          | (\$10,002)  | \$10,002    |
| Total Outside Professional Services                           | \$65,393   | (\$163,243) | \$228,636 | (\$806,353)  | (\$979,458) | \$173,105   |
| Supplies:                                                     |            |             |           |              |             |             |
| 7314100-030 Office Supplies & Printing-Terminal - Admin.      | (\$263)    | (\$83)      | (\$180)   | (\$1,562)    | (\$498)     | (\$1,064)   |
| 7314100-032 Office Supplies & Printing-Terminal Cargo Op's    | \$0        | (\$250)     | \$250     | \$0          | (\$1,500)   | \$1,500     |
| 7314300-032 Fuel & Lubricants-Terminal Cargo Op's             | (\$6,817)  | (\$10,833)  | \$4,016   | (\$38,950)   | (\$64,998)  | \$26,048    |
| 7414000-040 Supplies-Stormwater                               | \$0        | (\$4,167)   | \$4,167   | (\$493)      | (\$25,002)  | \$24,509    |
| 7414001-040 Supplies: Small Tools-Stormwater                  | \$0        | (\$83)      | \$83      | \$0          | (\$498)     | \$498       |
| 7414010-040 Chemical Expense-Stormwater                       | (\$2,606)  | (\$10,417)  | \$7,811   | (\$31,938)   | (\$62,502)  | \$30,564    |
| 7414100-040 Office Supplies-Stormwater                        | \$0        | (\$83)      | \$83      | \$0          | (\$498)     | \$498       |
| Total Supplies                                                | (\$9,686)  | (\$25,916)  | \$16,230  | (\$72,943)   | (\$155,496) | \$82,553    |
| Equipment Rentals:                                            |            |             |           |              |             |             |
| 7315000-030 Equipment Rentals-Terminal - Admin.               | (\$555)    | (\$8,000)   | \$7,445   | (\$3,623)    | (\$48,000)  | \$44,377    |
| 7315000-032 Equipment Rentals-Terminal Cargo Op's             | (\$18,012) | (\$11,667)  | (\$6,345) | (\$71,757)   | (\$70,002)  | (\$1,755)   |
| Total Equipment Rentals                                       | (\$18,566) | (\$19,667)  | \$1,101   | (\$75,379)   | (\$118,002) | \$42,623    |
| Facility Rental:                                              |            |             |           |              |             |             |
| 7316010-032 Porta Potty Rental-Terminal Cargo Op's            | (\$1,336)  | (\$917)     | (\$419)   | (\$4,726)    | (\$5,502)   | \$776       |
| Total Facility Rental                                         | (\$1,336)  | (\$917)     | (\$419)   | (\$4,726)    | (\$5,502)   | \$776       |
| General & Admin - Direct:                                     |            |             |           |              |             |             |
| 7317000-030 Purchase Card Clearing Account-Terminal - Admin.  | \$4,938    | \$0         | \$4,938   | (\$2,868)    | \$0         | (\$2,868)   |
| 7317200-030 Travel-Terminal - Admin.                          | \$0        | (\$833)     | \$833     | \$0          | (\$4,998)   | \$4,998     |
| 7317300-030 Insurance-Terminal - Admin.                       | (\$9,523)  | (\$13,970)  | \$4,447   | (\$85,872)   | (\$83,820)  | (\$2,052)   |
| 7317400-030 Advertising-Terminal - Admin.                     | (\$481)    | (\$833)     | \$352     | (\$2,346)    | (\$4,998)   | \$2,652     |
| 7317500-030 Memberships-Terminal - Admin.                     | (\$131)    | (\$167)     | \$36      | (\$768)      | (\$1,002)   | \$234       |
| 7317910-030 Meetings Expense-Terminal - Admin.                | (\$146)    | (\$83)      | (\$63)    | (\$146)      | (\$498)     | \$352       |
| 7317913-030 Employee Development-Terminal - Admin.            | (\$65)     | \$0         | (\$65)    | (\$65)       | \$0         | (\$65)      |
| 7317913-036 Employee Development-Terminal Maintenance         | \$0        | (\$500)     | \$500     | (\$1,903)    | (\$3,000)   | \$1,097     |

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# Port of Olympia Marine Terminal

|                                                              | June 2025         |                    |                  | 2025 To Date         |                      |                  |
|--------------------------------------------------------------|-------------------|--------------------|------------------|----------------------|----------------------|------------------|
|                                                              | Actual            | Budget             | Variance         | Actual               | Budget               | Variance         |
| 7317915-032 B & O Excise Taxes-Terminal Cargo Op's           | (\$2,067)         | (\$833)            | (\$1,234)        | (\$13,333)           | (\$4,998)            | (\$8,335)        |
| 7417300-040 Insurance-Stormwater                             | (\$5,038)         | (\$4,279)          | (\$759)          | (\$30,098)           | (\$25,674)           | (\$4,424)        |
| 7417900-040 Other G & A Direct Costs-Stormwater              | \$0               | (\$105)            | \$105            | (\$1,260)            | (\$630)              | (\$630)          |
| 7417915-040 B & O Excise Taxes-Stormwater                    | (\$1,588)         | (\$931)            | (\$657)          | (\$6,363)            | (\$5,586)            | (\$777)          |
| Total General & Admin - Direct                               | (\$14,102)        | (\$22,534)         | \$8,432          | (\$145,023)          | (\$135,204)          | (\$9,819)        |
| Utilities:                                                   |                   |                    |                  |                      |                      |                  |
| 7318100-032 Water-Terminal Cargo Op's                        | (\$4,160)         | (\$3,750)          | (\$410)          | (\$15,998)           | (\$22,500)           | \$6,502          |
| 7318102-032 Water - Purple Pipe-Terminal Cargo Op's          | (\$268)           | (\$233)            | (\$35)           | (\$1,761)            | (\$1,398)            | (\$363)          |
| 7318200-032 Electricity-Terminal Cargo Op's                  | (\$19,184)        | (\$9,583)          | (\$9,601)        | (\$70,051)           | (\$57,498)           | (\$12,553)       |
| 7318581-032 Environmental OS Maintenance-Terminal Cargo Op's | (\$330)           | (\$83)             | (\$247)          | (\$709)              | (\$498)              | (\$211)          |
| 7318600-032 Garbage Collection-Terminal Cargo Op's           | (\$231)           | (\$833)            | \$602            | (\$9,736)            | (\$4,998)            | (\$4,738)        |
| 7318700-032 Natural Gas/Propane/Oil-Terminal Cargo Op's      | (\$1,822)         | (\$2,000)          | \$178            | (\$4,394)            | (\$12,000)           | \$7,606          |
| 7318800-030 Telecommunications-Terminal - Admin.             | (\$900)           | (\$333)            | (\$567)          | (\$5,310)            | (\$1,998)            | (\$3,312)        |
| 7418100-040 Water-Stormwater                                 | (\$548)           | (\$1,000)          | \$452            | (\$1,687)            | (\$6,000)            | \$4,313          |
| 7418200-040 Electricity-Stormwater                           | (\$2,068)         | (\$2,958)          | \$890            | (\$15,289)           | (\$17,748)           | \$2,459          |
| 7418500-040 Permits & Utilities-Stormwater                   | (\$8,630)         | (\$13,000)         | \$4,370          | (\$51,780)           | (\$78,000)           | \$26,220         |
| 7418582-040 Environmental Professional Ser-Stormwater        | \$0               | (\$67)             | \$67             | \$0                  | (\$402)              | \$402            |
| 7418600-040 Garbage Collection-Stormwater                    | \$0               | (\$208)            | \$208            | \$0                  | (\$1,248)            | \$1,248          |
| 7418601-040 Sludge Collection-Stormwater                     | \$0               | (\$500)            | \$500            | \$0                  | (\$3,000)            | \$3,000          |
| 7418800-040 Telecommunications-Stormwater                    | (\$670)           | (\$458)            | (\$212)          | (\$3,874)            | (\$2,748)            | (\$1,126)        |
| Total Utilities                                              | (\$38,811)        | (\$35,006)         | (\$3,805)        | (\$180,588)          | (\$210,036)          | \$29,448         |
| Other Operating Expense:                                     |                   |                    |                  |                      |                      |                  |
| 7319000-032 Other Operating Expense-Terminal Cargo Op's      | (\$449)           | (\$1,250)          | \$801            | (\$3,156)            | (\$7,500)            | \$4,344          |
| 7319010-032 Rodent & Pest Control-Terminal Cargo Op's        | \$0               | (\$542)            | \$542            | (\$1,539)            | (\$3,252)            | \$1,713          |
| 7319012-032 Welding Expense-Terminal Cargo Op's              | (\$58)            | (\$417)            | \$359            | (\$2,197)            | (\$2,502)            | \$305            |
| 7319013-032 Hardware Expense-Terminal Cargo Op's             | \$0               | (\$83)             | \$83             | \$0                  | (\$498)              | \$498            |
| 7319014-032 Safety Supplies-Terminal Cargo Op's              | \$0               | (\$83)             | \$83             | \$0                  | (\$498)              | \$498            |
| 7319015-032 Non-Stormwater Enviro Costs-Terminal Cargo Op's  | (\$104)           | (\$167)            | \$63             | (\$3,612)            | (\$1,002)            | (\$2,610)        |
| Total Other Operating Expense                                | (\$611)           | (\$2,542)          | \$1,931          | (\$10,503)           | (\$15,252)           | \$4,749          |
| <b>Total Operating Expenses</b>                              | <b>(\$77,968)</b> | <b>(\$334,141)</b> | <b>\$256,173</b> | <b>(\$1,633,942)</b> | <b>(\$2,004,846)</b> | <b>\$370,904</b> |
| <b>Maintenance Expenses:</b>                                 |                   |                    |                  |                      |                      |                  |
| Salaries:                                                    |                   |                    |                  |                      |                      |                  |
| 7331100-036 Salaries: Regular-Terminal Maintenance           | (\$35,025)        | (\$31,466)         | (\$3,559)        | (\$228,922)          | (\$188,796)          | (\$40,126)       |
| 7331200-036 Salaries: Overtime-Terminal Maintenance          | (\$250)           | (\$4,000)          | \$3,750          | (\$14,188)           | (\$24,000)           | \$9,812          |
| 7331300-036 Salaries: Holiday-Terminal Maintenance           | (\$2,149)         | (\$1,892)          | (\$257)          | (\$10,620)           | (\$11,352)           | \$732            |
| 7331700-036 Salaries: Vacation-Terminal Maintenance          | (\$3,674)         | (\$3,225)          | (\$449)          | (\$22,044)           | (\$19,350)           | (\$2,694)        |
| 7331800-036 Salaries: Sick Leave-Terminal Maintenance        | (\$2,155)         | (\$3,661)          | \$1,506          | (\$14,153)           | (\$21,966)           | \$7,813          |
| 7431100-040 Salaries: Regular-Stormwater                     | (\$1,121)         | (\$2,965)          | \$1,844          | (\$7,690)            | (\$17,790)           | \$10,100         |
| 7431200-040 Salaries: Overtime-Stormwater                    | (\$9)             | \$0                | (\$9)            | (\$543)              | \$0                  | (\$543)          |
| 7431300-040 Salaries: Holiday-Stormwater                     | (\$71)            | \$0                | (\$71)           | (\$355)              | \$0                  | (\$355)          |
| 7431700-040 Salaries: Vacation-Stormwater                    | (\$154)           | \$0                | (\$154)          | (\$924)              | \$0                  | (\$924)          |
| 7431800-040 Salaries: Sick Leave-Stormwater                  | (\$122)           | \$0                | (\$122)          | (\$472)              | \$0                  | (\$472)          |
| Total Salaries                                               | (\$44,732)        | (\$47,209)         | \$2,477          | (\$299,911)          | (\$283,254)          | (\$16,657)       |

## Port of Olympia Marine Terminal

|                                                                | June 2025  |            |          | 2025 To Date |             |           |
|----------------------------------------------------------------|------------|------------|----------|--------------|-------------|-----------|
|                                                                | Actual     | Budget     | Variance | Actual       | Budget      | Variance  |
| Benefits:                                                      |            |            |          |              |             |           |
| 7332100-036 Social Security (FICA)-Terminal Maintenance        | (\$3,492)  | (\$3,385)  | (\$107)  | (\$22,055)   | (\$20,310)  | (\$1,745) |
| 7332200-036 Ind. Ins (L&I)-Terminal Maintenance                | (\$694)    | (\$1,011)  | \$317    | (\$4,700)    | (\$6,066)   | \$1,366   |
| 7332300-036 Misc. Benefits-Terminal Maintenance                | (\$35)     | (\$4,031)  | \$3,996  | (\$175)      | (\$24,186)  | \$24,011  |
| 7332303-036 Misc. Benefits - PFML-Terminal Maintenance         | \$0        | (\$8,289)  | \$8,289  | \$0          | (\$49,734)  | \$49,734  |
| 7332400-036 Pension (PERS)-Terminal Maintenance                | (\$4,161)  | (\$4,304)  | \$143    | (\$26,051)   | (\$25,824)  | (\$227)   |
| 7332500-036 Med/Dent/Life Insurance-Terminal Maintenance       | (\$7,555)  | (\$7,848)  | \$293    | (\$45,602)   | (\$47,088)  | \$1,486   |
| 7432100-040 Social Security (FICA)-Stormwater                  | (\$117)    | (\$227)    | \$110    | (\$748)      | (\$1,362)   | \$614     |
| 7432200-040 Ind.Ins (L&I)-Stormwater                           | (\$20)     | (\$65)     | \$45     | (\$144)      | (\$390)     | \$246     |
| 7432400-040 Pension (PERS)-Stormwater                          | (\$139)    | (\$270)    | \$131    | (\$881)      | (\$1,620)   | \$739     |
| 7432500-040 Med/Dent/Life Insurance-Stormwater                 | (\$484)    | (\$561)    | \$77     | (\$2,934)    | (\$3,366)   | \$432     |
| Total Benefits                                                 | (\$16,698) | (\$29,991) | \$13,293 | (\$103,289)  | (\$179,946) | \$76,657  |
| Supplies:                                                      |            |            |          |              |             |           |
| 7334001-036 Supplies: Small Tools-Terminal Maintenance         | \$0        | (\$83)     | \$83     | (\$635)      | (\$498)     | (\$137)   |
| 7334260-036 Laundry Expense-Terminal Maintenance               | (\$163)    | (\$167)    | \$4      | (\$845)      | (\$1,002)   | \$157     |
| 7334261-036 Safety Supplies-Terminal Maintenance               | (\$193)    | (\$3)      | (\$190)  | (\$332)      | (\$18)      | (\$314)   |
| 7334300-036 Fuel & Lubricants-Terminal Maintenance             | \$0        | (\$833)    | \$833    | (\$713)      | (\$4,998)   | \$4,285   |
| Total Supplies                                                 | (\$356)    | (\$1,086)  | \$730    | (\$2,524)    | (\$6,516)   | \$3,992   |
| General & Admin - Direct:                                      |            |            |          |              |             |           |
| 7337000-036 Purchase Card Clearing Account-Terminal Maintenanc | \$187      | \$0        | \$187    | (\$490)      | \$0         | (\$490)   |
| Total General & Admin - Direct                                 | \$187      | \$0        | \$187    | (\$490)      | \$0         | (\$490)   |
| Utilities:                                                     |            |            |          |              |             |           |
| 7338700-036 Natural Gas/Propane/Oil-Terminal Maintenance       | (\$991)    | (\$583)    | (\$408)  | (\$6,310)    | (\$3,498)   | (\$2,812) |
| Total Utilities                                                | (\$991)    | (\$583)    | (\$408)  | (\$6,310)    | (\$3,498)   | (\$2,812) |
| Other Operating Expense:                                       |            |            |          |              |             |           |
| 7339000-036 Other Maintenance Expense-Terminal Maintenance     | \$0        | \$0        | \$0      | (\$1,350)    | \$0         | (\$1,350) |
| 7339003-032 Maint & Repair to Tenant Bldgs-Terminal Cargo Op's | \$0        | (\$17)     | \$17     | (\$247)      | (\$102)     | (\$145)   |
| 7339004-032 Equipment Wash Facility-Terminal Cargo Op's        | \$0        | (\$50)     | \$50     | (\$130)      | (\$300)     | \$170     |
| 7339006-032 Maint & Repair Warehouse A-Terminal Cargo Op's     | \$0        | (\$2,500)  | \$2,500  | (\$21,310)   | (\$15,000)  | (\$6,310) |
| 7339007-032 Maint & Repair Security Buildi-Terminal Cargo Op's | \$0        | (\$42)     | \$42     | \$0          | (\$252)     | \$252     |
| 7339008-032 Maint & Repair Gate House-Terminal Cargo Op's      | \$0        | (\$667)    | \$667    | (\$1,511)    | (\$4,002)   | \$2,491   |
| 7339009-036 Maint & Repair Maint Shop-Terminal Maintenance     | \$0        | (\$250)    | \$250    | (\$343)      | (\$1,500)   | \$1,157   |
| 7339025-032 Maint & Repair RR Tracks-Terminal Cargo Op's       | (\$1,493)  | (\$1,667)  | \$174    | (\$4,514)    | (\$10,002)  | \$5,488   |
| 7339030-032 Maint & Repair Roads-Terminal Cargo Op's           | \$0        | (\$8,250)  | \$8,250  | (\$8,345)    | (\$50,100)  | \$41,755  |
| 7339040-032 Maint & Repair to Property-Terminal Cargo Op's     | \$0        | (\$2,500)  | \$2,500  | (\$958)      | (\$15,000)  | \$14,042  |
| 7339050-036 Vehicle Maintenance-Terminal Maintenance           | (\$613)    | (\$417)    | (\$196)  | (\$1,049)    | (\$2,502)   | \$1,453   |

# **Port of Olympia Marine Terminal**

|                                                                     | <b>June 2025</b>   |                    |                  | <b>2025 To Date</b>  |                      |                  |
|---------------------------------------------------------------------|--------------------|--------------------|------------------|----------------------|----------------------|------------------|
|                                                                     | <b>Actual</b>      | <b>Budget</b>      | <b>Variance</b>  | <b>Actual</b>        | <b>Budget</b>        | <b>Variance</b>  |
| 7339060-032 Maint & Repair Misc Equipment-Terminal Cargo Op's       | (\$51)             | (\$1,250)          | \$1,199          | (\$10,911)           | (\$7,500)            | (\$3,411)        |
| 7339061-032 Maint & Repair Lift Trucks-Terminal Cargo Op's          | (\$11,014)         | (\$833)            | (\$10,181)       | (\$52,518)           | (\$4,998)            | (\$47,520)       |
| 7339062-032 Maint & Repair Log Handlers-Terminal Cargo Op's         | \$0                | (\$2,500)          | \$2,500          | (\$4,572)            | (\$15,000)           | \$10,428         |
| 7339063-032 Maint & Repair Cranes-Terminal Cargo Op's               | \$0                | (\$2,500)          | \$2,500          | (\$825)              | (\$15,000)           | \$14,175         |
| 7339064-032 Maint & Repair Yard Equipment-Terminal Cargo Op's       | \$0                | (\$83)             | \$83             | (\$336)              | (\$498)              | \$162            |
| 7339065-036 Replace/Repair Radios-Terminal Maintenance              | (\$158)            | (\$125)            | (\$33)           | (\$783)              | (\$750)              | (\$33)           |
| 7339070-032 Maint & Repair Wharves/Docks-Terminal Cargo Op's        | \$0                | (\$833)            | \$833            | (\$9,516)            | (\$4,998)            | (\$4,518)        |
| 7439000-040 Other Maintenance Expense-Stormwater                    | (\$208)            | (\$4,583)          | \$4,375          | (\$5,016)            | (\$27,498)           | \$22,482         |
| 7439010-040 Maint & Repair Pump-Stormwater                          | (\$667)            | (\$4,167)          | \$3,500          | (\$4,000)            | (\$25,002)           | \$21,002         |
| 7439031-040 Maint & Repair Catch Basins-Stormwater                  | \$0                | (\$2,083)          | \$2,083          | \$0                  | (\$12,498)           | \$12,498         |
| 7439060-040 Maint & Repair FacilityEquipmt-Stormwater               | \$0                | (\$4,167)          | \$4,167          | \$0                  | (\$25,002)           | \$25,002         |
| Total Other Operating Expense                                       | (\$14,204)         | (\$39,484)         | \$25,280         | (\$128,234)          | (\$237,504)          | \$109,270        |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$76,794)</b>  | <b>(\$118,353)</b> | <b>\$41,559</b>  | <b>(\$540,758)</b>   | <b>(\$710,718)</b>   | <b>\$169,960</b> |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$154,762)</b> | <b>(\$452,494)</b> | <b>\$297,732</b> | <b>(\$2,174,700)</b> | <b>(\$2,715,564)</b> | <b>\$540,864</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$268,354</b>   | <b>\$210,342</b>   | <b>\$58,012</b>  | <b>\$1,253,164</b>   | <b>\$1,261,625</b>   | <b>(\$8,461)</b> |
| Depreciation / Amortization:                                        |                    |                    |                  |                      |                      |                  |
| 7170000-030 Depreciation-Terminal - Admin.                          | (\$1,412)          | \$0                | (\$1,412)        | (\$8,473)            | \$0                  | (\$8,473)        |
| 7370000-032 Depreciation-Terminal Cargo Op's                        | (\$114,572)        | (\$114,350)        | (\$222)          | (\$687,430)          | (\$686,100)          | (\$1,330)        |
| 7370010-032 Depreciation Grants-Terminal Cargo Op's                 | (\$10,627)         | (\$10,789)         | \$162            | (\$63,761)           | (\$64,734)           | \$973            |
| 7470000-040 Depreciation-Stormwater                                 | (\$18,988)         | (\$18,482)         | (\$506)          | (\$113,930)          | (\$110,892)          | (\$3,038)        |
| Total Depreciation / Amortization                                   | (\$145,599)        | (\$143,621)        | (\$1,978)        | (\$873,594)          | (\$861,726)          | (\$11,868)       |
| General & Administrative Overhead:                                  |                    |                    |                  |                      |                      |                  |
| 7350080-030 Executive G&A Overhead-Terminal - Admin.                | (\$25,247)         | \$0                | (\$25,247)       | (\$128,903)          | \$0                  | (\$128,903)      |
| 7350082-030 Marketing G&A Overhead-Terminal - Admin.                | (\$10,870)         | \$0                | (\$10,870)       | (\$54,533)           | \$0                  | (\$54,533)       |
| 7350083-030 Finance G&A Overhead-Terminal - Admin.                  | (\$19,347)         | \$0                | (\$19,347)       | (\$165,703)          | \$0                  | (\$165,703)      |
| 7350085-030 Engineering G&A Overhead-Terminal - Admin.              | (\$5,546)          | \$0                | (\$5,546)        | (\$48,471)           | \$0                  | (\$48,471)       |
| 7350087-030 I/S G&A Overhead-Terminal - Admin.                      | (\$9,426)          | \$0                | (\$9,426)        | (\$59,254)           | \$0                  | (\$59,254)       |
| 7350088-030 Administrative G&A Overhead-Terminal - Admin.           | (\$24,650)         | \$0                | (\$24,650)       | (\$106,768)          | \$0                  | (\$106,768)      |
| 7850088-030 Administrative G&A Overhead-Terminal - Admin.           | \$0                | (\$124,484)        | \$124,484        | \$0                  | (\$746,904)          | \$746,904        |
| Total General & Administrative Overhead                             | (\$95,086)         | (\$124,484)        | \$29,398         | (\$563,632)          | (\$746,904)          | \$183,272        |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$27,669</b>    | <b>(\$57,763)</b>  | <b>\$85,432</b>  | <b>(\$184,062)</b>   | <b>(\$347,005)</b>   | <b>\$162,943</b> |

**Port of Olympia  
Consolidated Properties**

|                                                                     | <b>June 2025</b>  |                   |                  | <b>2025 To Date</b> |                    |                    |
|---------------------------------------------------------------------|-------------------|-------------------|------------------|---------------------|--------------------|--------------------|
|                                                                     | <b>Actual</b>     | <b>Budget</b>     | <b>Variance</b>  | <b>Actual</b>       | <b>Budget</b>      | <b>Variance</b>    |
| <b>Revenues:</b>                                                    |                   |                   |                  |                     |                    |                    |
| Utility (Pass Thru Costs)                                           | \$281             | \$542             | (\$261)          | \$1,982             | \$3,252            | (\$1,270)          |
| Land Rents                                                          | \$188,511         | \$79,076          | \$109,435        | \$513,100           | \$474,456          | \$38,644           |
| Space Rentals                                                       | \$11,255          | \$11,200          | \$55             | \$66,875            | \$67,200           | (\$325)            |
| Other Misc. Income                                                  | \$481             | \$308             | \$173            | \$2,334             | \$1,848            | \$486              |
| <b>Total Operating Revenues</b>                                     | <b>\$200,528</b>  | <b>\$91,126</b>   | <b>\$109,402</b> | <b>\$584,291</b>    | <b>\$546,756</b>   | <b>\$37,535</b>    |
| <b>Operating Expenses:</b>                                          |                   |                   |                  |                     |                    |                    |
| Salaries                                                            | (\$19,508)        | (\$14,218)        | (\$5,290)        | (\$127,908)         | (\$85,308)         | (\$42,600)         |
| Benefits                                                            | (\$4,182)         | (\$4,645)         | \$463            | (\$27,359)          | (\$27,870)         | \$511              |
| Outside Professional Services                                       | (\$3,350)         | (\$5,067)         | \$1,717          | (\$29,295)          | (\$30,402)         | \$1,107            |
| Supplies                                                            | (\$615)           | (\$70)            | (\$545)          | (\$1,011)           | (\$420)            | (\$591)            |
| Equipment Rentals                                                   | (\$46)            | (\$92)            | \$46             | (\$330)             | (\$552)            | \$222              |
| General & Admin - Direct                                            | (\$10,313)        | (\$5,792)         | (\$4,521)        | (\$60,954)          | (\$34,752)         | (\$26,202)         |
| Utilities                                                           | (\$6,032)         | (\$5,896)         | (\$136)          | (\$29,517)          | (\$35,376)         | \$5,859            |
| Other Operating Expense                                             | \$0               | (\$452)           | \$452            | (\$1,082)           | (\$2,712)          | \$1,630            |
| <b>Total Operating Expenses</b>                                     | <b>(\$44,046)</b> | <b>(\$36,232)</b> | <b>(\$7,814)</b> | <b>(\$277,456)</b>  | <b>(\$217,392)</b> | <b>(\$60,064)</b>  |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                  |                     |                    |                    |
| Salaries                                                            | (\$6,649)         | (\$5,719)         | (\$930)          | (\$42,850)          | (\$34,314)         | (\$8,536)          |
| Benefits                                                            | (\$2,940)         | (\$3,270)         | \$330            | (\$17,573)          | (\$19,620)         | \$2,047            |
| Facility Rental                                                     | \$0               | (\$267)           | \$267            | (\$9,611)           | (\$1,602)          | (\$8,009)          |
| Maintenance and Repairs                                             | (\$1,745)         | (\$506)           | (\$1,239)        | (\$6,759)           | (\$3,036)          | (\$3,723)          |
| Utilities                                                           | (\$31)            | (\$17)            | (\$14)           | (\$174)             | (\$102)            | (\$72)             |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$11,365)</b> | <b>(\$9,779)</b>  | <b>(\$1,586)</b> | <b>(\$76,967)</b>   | <b>(\$58,674)</b>  | <b>(\$18,293)</b>  |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$55,411)</b> | <b>(\$46,011)</b> | <b>(\$9,400)</b> | <b>(\$354,423)</b>  | <b>(\$276,066)</b> | <b>(\$78,357)</b>  |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$145,117</b>  | <b>\$45,115</b>   | <b>\$100,002</b> | <b>\$229,868</b>    | <b>\$270,690</b>   | <b>(\$40,822)</b>  |
| Depreciation / Amortization                                         | (\$15,990)        | (\$15,808)        | (\$182)          | (\$95,941)          | (\$94,848)         | (\$1,093)          |
| General & Administrative Overhead                                   | (\$35,099)        | (\$21,967)        | (\$13,132)       | (\$208,199)         | (\$131,802)        | (\$76,397)         |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$94,028</b>   | <b>\$7,340</b>    | <b>\$86,688</b>  | <b>(\$74,272)</b>   | <b>\$44,040</b>    | <b>(\$118,312)</b> |

**Port of Olympia  
Properties Overhead**

|                                                                             | June 2025                    |                              |                              | 2025 To Date                  |                              |                              |
|-----------------------------------------------------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|------------------------------|------------------------------|
|                                                                             | Actual                       | Budget                       | Variance                     | Actual                        | Budget                       | Variance                     |
| <b>Revenues:</b>                                                            |                              |                              |                              |                               |                              |                              |
| <b>Total Operating Revenues</b>                                             | <u>\$0</u>                   | <u>\$0</u>                   | <u>\$0</u>                   | <u>\$0</u>                    | <u>\$0</u>                   | <u>\$0</u>                   |
| <b>Operating Expenses:</b>                                                  |                              |                              |                              |                               |                              |                              |
| Salaries                                                                    | (\$18,422)                   | (\$6,635)                    | (\$11,787)                   | (\$113,821)                   | (\$39,810)                   | (\$74,011)                   |
| Benefits                                                                    | (\$3,447)                    | (\$2,073)                    | (\$1,374)                    | (\$21,501)                    | (\$12,438)                   | (\$9,063)                    |
| Outside Professional Services                                               | (\$3,350)                    | (\$3,275)                    | (\$75)                       | (\$29,295)                    | (\$19,650)                   | (\$9,645)                    |
| Supplies                                                                    | (\$615)                      | (\$70)                       | (\$545)                      | (\$1,011)                     | (\$420)                      | (\$591)                      |
| Equipment Rentals                                                           | (\$46)                       | (\$92)                       | \$46                         | (\$330)                       | (\$552)                      | \$222                        |
| General & Admin - Direct                                                    | (\$57)                       | (\$333)                      | \$276                        | \$434                         | (\$1,998)                    | \$2,432                      |
| Other Operating Expense                                                     | \$0                          | (\$36)                       | \$36                         | (\$391)                       | (\$216)                      | (\$175)                      |
| <b>Total Operating Expenses</b>                                             | <u>(\$25,937)</u>            | <u>(\$12,514)</u>            | <u>(\$13,423)</u>            | <u>(\$165,915)</u>            | <u>(\$75,084)</u>            | <u>(\$90,831)</u>            |
| <b>Maintenance Expenses:</b>                                                |                              |                              |                              |                               |                              |                              |
| Utilities                                                                   | (\$31)                       | (\$17)                       | (\$14)                       | (\$174)                       | (\$102)                      | (\$72)                       |
| <b>Total Maintenance Expenses</b>                                           | <u>(\$31)</u>                | <u>(\$17)</u>                | <u>(\$14)</u>                | <u>(\$174)</u>                | <u>(\$102)</u>               | <u>(\$72)</u>                |
| <b>Total Operating &amp; Maintenance Expenses</b>                           | <u>(\$25,968)</u>            | <u>(\$12,531)</u>            | <u>(\$13,437)</u>            | <u>(\$166,089)</u>            | <u>(\$75,186)</u>            | <u>(\$90,903)</u>            |
| <br><b>Income (Loss) Before Deprec, Interest Expense<br/>&amp; Overhead</b> | <br><u>(\$25,968)</u>        | <br><u>(\$12,531)</u>        | <br><u>(\$13,437)</u>        | <br><u>(\$166,089)</u>        | <br><u>(\$75,186)</u>        | <br><u>(\$90,903)</u>        |
| <br><b>Net Operating Income (Loss)</b>                                      | <br><u><u>(\$25,968)</u></u> | <br><u><u>(\$12,531)</u></u> | <br><u><u>(\$13,437)</u></u> | <br><u><u>(\$166,089)</u></u> | <br><u><u>(\$75,186)</u></u> | <br><u><u>(\$90,903)</u></u> |

# **Port of Olympia Properties Overhead**

|                                                                | June 2025         |                   |                   | 2025 To Date       |                   |                   |
|----------------------------------------------------------------|-------------------|-------------------|-------------------|--------------------|-------------------|-------------------|
|                                                                | Actual            | Budget            | Variance          | Actual             | Budget            | Variance          |
| <b>Revenues:</b>                                               |                   |                   |                   |                    |                   |                   |
| <b>Total Operating Revenues</b>                                | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>         | <b>\$0</b>        | <b>\$0</b>        |
| <b>Operating Expenses:</b>                                     |                   |                   |                   |                    |                   |                   |
| Salaries:                                                      |                   |                   |                   |                    |                   |                   |
| 7611100-060 Salaries: Regular-Properties Lease & Rental        | (\$16,371)        | (\$6,635)         | (\$9,736)         | (\$95,016)         | (\$39,810)        | (\$55,206)        |
| 7611300-060 Salaries: Holiday-Properties Lease & Rental        | (\$910)           | \$0               | (\$910)           | (\$3,424)          | \$0               | (\$3,424)         |
| 7611700-060 Salaries: Vacation-Properties Lease & Rental       | (\$1,000)         | \$0               | (\$1,000)         | (\$9,174)          | \$0               | (\$9,174)         |
| 7611800-060 Salaries: Sick Leave-Properties Lease & Rental     | (\$141)           | \$0               | (\$141)           | (\$6,207)          | \$0               | (\$6,207)         |
| <b>Total Salaries</b>                                          | <b>(\$18,422)</b> | <b>(\$6,635)</b>  | <b>(\$11,787)</b> | <b>(\$113,821)</b> | <b>(\$39,810)</b> | <b>(\$74,011)</b> |
| Benefits:                                                      |                   |                   |                   |                    |                   |                   |
| 7612100-060 Social Security (FICA)-Properties Lease & Rental   | (\$1,310)         | (\$503)           | (\$807)           | (\$8,248)          | (\$3,018)         | (\$5,230)         |
| 7612200-060 Ind. Ins (L&I)-Properties Lease & Rental           | (\$36)            | (\$48)            | \$12              | (\$314)            | (\$288)           | (\$26)            |
| 7612300-060 Misc. Benefits-Properties Lease & Rental           | (\$39)            | (\$35)            | (\$4)             | (\$193)            | (\$210)           | \$17              |
| 7612400-060 Pension (PERS)-Properties Lease & Rental           | (\$1,599)         | (\$604)           | (\$995)           | (\$10,001)         | (\$3,624)         | (\$6,377)         |
| 7612500-060 Med/Dent/Life Insurance-Properties Lease & Rental  | (\$464)           | (\$883)           | \$419             | (\$2,746)          | (\$5,298)         | \$2,552           |
| <b>Total Benefits</b>                                          | <b>(\$3,447)</b>  | <b>(\$2,073)</b>  | <b>(\$1,374)</b>  | <b>(\$21,501)</b>  | <b>(\$12,438)</b> | <b>(\$9,063)</b>  |
| Outside Professional Services:                                 |                   |                   |                   |                    |                   |                   |
| 7613010-060 Outside Professional Services-Properties Lease & R | \$0               | (\$125)           | \$125             | \$0                | (\$750)           | \$750             |
| 7613012-060 Properties - Security-Properties Lease & Rental    | (\$3,350)         | (\$2,917)         | (\$433)           | (\$20,098)         | (\$17,502)        | (\$2,596)         |
| 7613013-060 Janitorial Services-Properties Lease & Rental      | \$0               | (\$233)           | \$233             | \$0                | (\$1,398)         | \$1,398           |
| 7613104-060 Legal Svc - Special Projects-Properties Lease & Re | \$0               | \$0               | \$0               | (\$9,198)          | \$0               | (\$9,198)         |
| <b>Total Outside Professional Services</b>                     | <b>(\$3,350)</b>  | <b>(\$3,275)</b>  | <b>(\$75)</b>     | <b>(\$29,295)</b>  | <b>(\$19,650)</b> | <b>(\$9,645)</b>  |
| Supplies:                                                      |                   |                   |                   |                    |                   |                   |
| 7614300-060 Fuel & Lubricants-Properties Lease & Rental        | (\$615)           | (\$70)            | (\$545)           | (\$1,011)          | (\$420)           | (\$591)           |
| <b>Total Supplies</b>                                          | <b>(\$615)</b>    | <b>(\$70)</b>     | <b>(\$545)</b>    | <b>(\$1,011)</b>   | <b>(\$420)</b>    | <b>(\$591)</b>    |
| Equipment Rentals:                                             |                   |                   |                   |                    |                   |                   |
| 7615000-060 Equipment Rentals-Properties Lease & Rental        | (\$46)            | (\$92)            | \$46              | (\$330)            | (\$552)           | \$222             |
| <b>Total Equipment Rentals</b>                                 | <b>(\$46)</b>     | <b>(\$92)</b>     | <b>\$46</b>       | <b>(\$330)</b>     | <b>(\$552)</b>    | <b>\$222</b>      |
| General & Admin - Direct:                                      |                   |                   |                   |                    |                   |                   |
| 7617000-060 Purchase Card Clearing Account-Properties Lease &  | \$28              | \$0               | \$28              | \$1,252            | \$0               | \$1,252           |
| 7617200-060 Travel-Properties Lease & Rental                   | (\$85)            | (\$125)           | \$40              | (\$308)            | (\$750)           | \$442             |
| 7617910-060 Meeting Expense-Properties Lease & Rental          | \$0               | (\$83)            | \$83              | (\$510)            | (\$498)           | (\$12)            |
| 7617913-060 Employee Development-Properties Lease & Rental     | \$0               | (\$125)           | \$125             | \$0                | (\$750)           | \$750             |
| <b>Total General &amp; Admin - Direct</b>                      | <b>(\$57)</b>     | <b>(\$333)</b>    | <b>\$276</b>      | <b>\$434</b>       | <b>(\$1,998)</b>  | <b>\$2,432</b>    |
| Other Operating Expense:                                       |                   |                   |                   |                    |                   |                   |
| 7619000-060 Other Operating Expense-Properties Lease & Rental  | \$0               | (\$36)            | \$36              | (\$391)            | (\$216)           | (\$175)           |
| <b>Total Other Operating Expense</b>                           | <b>\$0</b>        | <b>(\$36)</b>     | <b>\$36</b>       | <b>(\$391)</b>     | <b>(\$216)</b>    | <b>(\$175)</b>    |
| <b>Total Operating Expenses</b>                                | <b>(\$25,937)</b> | <b>(\$12,514)</b> | <b>(\$13,423)</b> | <b>(\$165,915)</b> | <b>(\$75,084)</b> | <b>(\$90,831)</b> |

**Port of Olympia  
Properties Overhead**

|                                                                             | June 2025             |                       |                       | 2025 To Date           |                       |                       |
|-----------------------------------------------------------------------------|-----------------------|-----------------------|-----------------------|------------------------|-----------------------|-----------------------|
|                                                                             | Actual                | Budget                | Variance              | Actual                 | Budget                | Variance              |
| <b>Maintenance Expenses:</b>                                                |                       |                       |                       |                        |                       |                       |
| Utilities:                                                                  |                       |                       |                       |                        |                       |                       |
| 7638800-060 Telecommunications-Properties                                   |                       |                       |                       |                        |                       |                       |
| Lease & Rental                                                              | (\$31)                | (\$17)                | (\$14)                | (\$174)                | (\$102)               | (\$72)                |
| Total Utilities                                                             | (\$31)                | (\$17)                | (\$14)                | (\$174)                | (\$102)               | (\$72)                |
| <b>Total Maintenance Expenses</b>                                           | <b>(\$31)</b>         | <b>(\$17)</b>         | <b>(\$14)</b>         | <b>(\$174)</b>         | <b>(\$102)</b>        | <b>(\$72)</b>         |
| <b>Total Operating &amp; Maintenance Expenses</b>                           | <b>(\$25,968)</b>     | <b>(\$12,531)</b>     | <b>(\$13,437)</b>     | <b>(\$166,089)</b>     | <b>(\$75,186)</b>     | <b>(\$90,903)</b>     |
| <br><b>Income (Loss) Before Deprec, Interest Expense<br/>&amp; Overhead</b> | <br><b>(\$25,968)</b> | <br><b>(\$12,531)</b> | <br><b>(\$13,437)</b> | <br><b>(\$166,089)</b> | <br><b>(\$75,186)</b> | <br><b>(\$90,903)</b> |
| <br><b>Net Operating Income (Loss)</b>                                      | <br><b>(\$25,968)</b> | <br><b>(\$12,531)</b> | <br><b>(\$13,437)</b> | <br><b>(\$166,089)</b> | <br><b>(\$75,186)</b> | <br><b>(\$90,903)</b> |

**Port of Olympia  
Market District**

|                                                                     | <b>June 2025</b>  |                   |                  | <b>2025 To Date</b> |                   |                   |
|---------------------------------------------------------------------|-------------------|-------------------|------------------|---------------------|-------------------|-------------------|
|                                                                     | <b>Actual</b>     | <b>Budget</b>     | <b>Variance</b>  | <b>Actual</b>       | <b>Budget</b>     | <b>Variance</b>   |
| <b>Revenues:</b>                                                    |                   |                   |                  |                     |                   |                   |
| Utility (Pass Thru Costs)                                           | \$281             | \$542             | (\$261)          | \$1,982             | \$3,252           | (\$1,270)         |
| Land Rents                                                          | \$172,329         | \$57,250          | \$115,079        | \$393,883           | \$343,500         | \$50,383          |
| Other Misc. Income                                                  | \$481             | \$308             | \$173            | \$2,334             | \$1,848           | \$486             |
| <b>Total Operating Revenues</b>                                     | <b>\$173,091</b>  | <b>\$58,100</b>   | <b>\$114,991</b> | <b>\$398,199</b>    | <b>\$348,600</b>  | <b>\$49,599</b>   |
| <b>Operating Expenses:</b>                                          |                   |                   |                  |                     |                   |                   |
| Salaries                                                            | (\$673)           | (\$3,749)         | \$3,076          | (\$10,739)          | (\$22,494)        | \$11,755          |
| Benefits                                                            | (\$331)           | (\$1,237)         | \$906            | (\$3,287)           | (\$7,422)         | \$4,135           |
| Outside Professional Services                                       | \$0               | (\$1,083)         | \$1,083          | \$0                 | (\$6,498)         | \$6,498           |
| General & Admin - Direct                                            | (\$7,611)         | (\$3,359)         | (\$4,252)        | (\$45,584)          | (\$20,154)        | (\$25,430)        |
| Utilities                                                           | (\$2,384)         | (\$2,563)         | \$179            | (\$11,672)          | (\$15,378)        | \$3,706           |
| Other Operating Expense                                             | \$0               | (\$83)            | \$83             | \$0                 | (\$498)           | \$498             |
| <b>Total Operating Expenses</b>                                     | <b>(\$10,999)</b> | <b>(\$12,074)</b> | <b>\$1,075</b>   | <b>(\$71,282)</b>   | <b>(\$72,444)</b> | <b>\$1,162</b>    |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                  |                     |                   |                   |
| Salaries                                                            | (\$3,437)         | (\$1,859)         | (\$1,578)        | (\$22,162)          | (\$11,154)        | (\$11,008)        |
| Benefits                                                            | (\$1,171)         | (\$1,070)         | (\$101)          | (\$7,237)           | (\$6,420)         | (\$817)           |
| Facility Rental                                                     | \$0               | \$0               | \$0              | (\$5,339)           | \$0               | (\$5,339)         |
| Maintenance and Repairs                                             | (\$1,043)         | (\$334)           | (\$709)          | (\$5,667)           | (\$2,004)         | (\$3,663)         |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$5,651)</b>  | <b>(\$3,263)</b>  | <b>(\$2,388)</b> | <b>(\$40,405)</b>   | <b>(\$19,578)</b> | <b>(\$20,827)</b> |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$16,650)</b> | <b>(\$15,337)</b> | <b>(\$1,313)</b> | <b>(\$111,687)</b>  | <b>(\$92,022)</b> | <b>(\$19,665)</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$156,441</b>  | <b>\$42,763</b>   | <b>\$113,678</b> | <b>\$286,512</b>    | <b>\$256,578</b>  | <b>\$29,934</b>   |
| Depreciation / Amortization                                         | (\$4,334)         | (\$4,335)         | \$1              | (\$26,006)          | (\$26,010)        | \$4               |
| General & Administrative Overhead                                   | (\$21,623)        | (\$14,006)        | (\$7,617)        | (\$128,172)         | (\$84,036)        | (\$44,136)        |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$130,484</b>  | <b>\$24,422</b>   | <b>\$106,062</b> | <b>\$132,334</b>    | <b>\$146,532</b>  | <b>(\$14,198)</b> |

# Port of Olympia Market District

|                                                           | June 2025        |                 |                  | 2025 To Date     |                  |                 |
|-----------------------------------------------------------|------------------|-----------------|------------------|------------------|------------------|-----------------|
|                                                           | Actual           | Budget          | Variance         | Actual           | Budget           | Variance        |
| <b>Revenues:</b>                                          |                  |                 |                  |                  |                  |                 |
| Utility (Pass Thru Costs):                                |                  |                 |                  |                  |                  |                 |
| 6618201-062 Electricity - Pass Thru Costs-Market District | \$281            | \$375           | (\$94)           | \$1,982          | \$2,250          | (\$268)         |
| 6618501-062 Stormwater - Pass Thru Costs-Market District  | \$0              | \$167           | (\$167)          | \$0              | \$1,002          | (\$1,002)       |
| Total Utility (Pass Thru Costs)                           | \$281            | \$542           | (\$261)          | \$1,982          | \$3,252          | (\$1,270)       |
| Land Rents:                                               |                  |                 |                  |                  |                  |                 |
| 6641000-062 Real Prop Rent - Land-Market District         | \$39,004         | \$43,250        | (\$4,246)        | \$250,346        | \$259,500        | (\$9,154)       |
| 6641010-062 Temporary Land Rental-Market District         | \$3,537          | \$2,833         | \$704            | \$13,748         | \$16,998         | (\$3,250)       |
| 6649001-062 Percentage Rental - Land-Market District      | \$129,789        | \$11,167        | \$118,622        | \$129,789        | \$67,002         | \$62,787        |
| Total Land Rents                                          | \$172,329        | \$57,250        | \$115,079        | \$393,883        | \$343,500        | \$50,383        |
| Other Misc. Income:                                       |                  |                 |                  |                  |                  |                 |
| 6619000-062 Other User Charges-Market District            | \$481            | \$308           | \$173            | \$2,334          | \$1,848          | \$486           |
| Total Other Misc. Income                                  | \$481            | \$308           | \$173            | \$2,334          | \$1,848          | \$486           |
| <b>Total Operating Revenues</b>                           | <b>\$173,091</b> | <b>\$58,100</b> | <b>\$114,991</b> | <b>\$398,199</b> | <b>\$348,600</b> | <b>\$49,599</b> |
| <b>Operating Expenses:</b>                                |                  |                 |                  |                  |                  |                 |
| Salaries:                                                 |                  |                 |                  |                  |                  |                 |
| 7611100-062 Salaries: Regular-Market District             | (\$591)          | (\$3,749)       | \$3,158          | (\$9,612)        | (\$22,494)       | \$12,882        |
| 7611300-062 Salaries: Holiday-Market District             | (\$30)           | \$0             | (\$30)           | (\$426)          | \$0              | (\$426)         |
| 7611700-062 Salaries: Vacation-Market District            | (\$37)           | \$0             | (\$37)           | (\$223)          | \$0              | (\$223)         |
| 7611800-062 Salaries: Sick Leave-Market District          | (\$15)           | \$0             | (\$15)           | (\$479)          | \$0              | (\$479)         |
| Total Salaries                                            | (\$673)          | (\$3,749)       | \$3,076          | (\$10,739)       | (\$22,494)       | \$11,755        |
| Benefits:                                                 |                  |                 |                  |                  |                  |                 |
| 7612100-062 Social Security (FICA)-Market District        | (\$49)           | (\$287)         | \$238            | (\$862)          | (\$1,722)        | \$860           |
| 7612200-062 Ind. Ins (L&I)-Market District                | (\$2)            | (\$9)           | \$7              | (\$31)           | (\$54)           | \$23            |
| 7612300-062 Misc. Benefits-Market District                | (\$3)            | \$0             | (\$3)            | (\$45)           | \$0              | (\$45)          |
| 7612400-062 Pension (PERS)-Market District                | (\$59)           | (\$342)         | \$283            | (\$1,035)        | (\$2,052)        | \$1,017         |
| 7612500-062 Med/Dent/Life Insurance-Market District       | (\$219)          | (\$599)         | \$380            | (\$1,314)        | (\$3,594)        | \$2,280         |
| Total Benefits                                            | (\$331)          | (\$1,237)       | \$906            | (\$3,287)        | (\$7,422)        | \$4,135         |
| Outside Professional Services:                            |                  |                 |                  |                  |                  |                 |
| 7613010-062 Outside Professional Services-Market District | \$0              | (\$1,083)       | \$1,083          | \$0              | (\$6,498)        | \$6,498         |
| Total Outside Professional Services                       | \$0              | (\$1,083)       | \$1,083          | \$0              | (\$6,498)        | \$6,498         |
| General & Admin - Direct:                                 |                  |                 |                  |                  |                  |                 |
| 7617001-062 Land Rental-Market District                   | (\$4,108)        | (\$1,667)       | (\$2,441)        | (\$24,649)       | (\$10,002)       | (\$14,647)      |
| 7617300-062 Insurance-Market District                     | (\$3,483)        | (\$1,667)       | (\$1,816)        | (\$20,809)       | (\$10,002)       | (\$10,807)      |
| 7617915-062 B & O Excise Taxes-Market District            | (\$20)           | (\$25)          | \$5              | (\$126)          | (\$150)          | \$24            |
| Total General & Admin - Direct                            | (\$7,611)        | (\$3,359)       | (\$4,252)        | (\$45,584)       | (\$20,154)       | (\$25,430)      |
| Utilities:                                                |                  |                 |                  |                  |                  |                 |
| 7618050-062 Utilities - Port Plaza-Market District        | \$0              | \$0             | \$0              | \$0              | \$0              | \$0             |
| 7618100-062 Water-Market District                         | (\$1,498)        | (\$667)         | (\$831)          | (\$5,604)        | (\$4,002)        | (\$1,602)       |
| 7618200-062 Electricity-Market District                   | (\$886)          | (\$333)         | (\$553)          | (\$1,781)        | (\$1,998)        | \$217           |
| 7618700-062 Natural Gas/Propane/Oil-Market District       | \$0              | (\$63)          | \$63             | \$0              | (\$378)          | \$378           |
| 7618800-062 Telecommunications-Market District            | \$0              | (\$250)         | \$250            | (\$855)          | (\$1,500)        | \$645           |
| 7618910-062 Other-CAM Charges-Market District             | \$0              | (\$1,250)       | \$1,250          | (\$3,433)        | (\$7,500)        | \$4,067         |
| Total Utilities                                           | (\$2,384)        | (\$2,563)       | \$179            | (\$11,672)       | (\$15,378)       | \$3,706         |

Other Operating Expense:

7/18/2025

# Port of Olympia Market District

|                                                                     | June 2025         |                   |                  | 2025 To Date       |                   |                   |
|---------------------------------------------------------------------|-------------------|-------------------|------------------|--------------------|-------------------|-------------------|
|                                                                     | Actual            | Budget            | Variance         | Actual             | Budget            | Variance          |
| 7619000-062 Other Operating Expense-Market District                 | \$0               | (\$83)            | \$83             | \$0                | (\$498)           | \$498             |
| Total Other Operating Expense                                       | \$0               | (\$83)            | \$83             | \$0                | (\$498)           | \$498             |
| <b>Total Operating Expenses</b>                                     | <b>(\$10,999)</b> | <b>(\$12,074)</b> | <b>\$1,075</b>   | <b>(\$71,282)</b>  | <b>(\$72,444)</b> | <b>\$1,162</b>    |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                  |                    |                   |                   |
| Salaries:                                                           |                   |                   |                  |                    |                   |                   |
| 7631100-062 Salaries: Regular-Market District                       | (\$3,075)         | (\$1,859)         | (\$1,216)        | (\$20,357)         | (\$11,154)        | (\$9,203)         |
| 7631200-062 Salaries: Overtime-Market District                      | \$0               | \$0               | \$0              | \$0                | \$0               | \$0               |
| 7631300-062 Salaries: Holiday-Market District                       | (\$181)           | \$0               | (\$181)          | (\$905)            | \$0               | (\$905)           |
| 7631700-062 Salaries: Vacation-Market District                      | (\$33)            | \$0               | (\$33)           | (\$198)            | \$0               | (\$198)           |
| 7631800-062 Salaries: Sick Leave-Market District                    | (\$148)           | \$0               | (\$148)          | (\$702)            | \$0               | (\$702)           |
| Total Salaries                                                      | (\$3,437)         | (\$1,859)         | (\$1,578)        | (\$22,162)         | (\$11,154)        | (\$11,008)        |
| Benefits:                                                           |                   |                   |                  |                    |                   |                   |
| 7632100-062 Social Security (FICA)-Market District                  | (\$297)           | (\$142)           | (\$155)          | (\$1,800)          | (\$852)           | (\$948)           |
| 7632200-062 Ind. Ins. (L&I)-Market District                         | (\$43)            | (\$258)           | \$215            | (\$308)            | (\$1,548)         | \$1,240           |
| 7632300-062 Misc. Benefits-Market District                          | (\$18)            | \$0               | (\$18)           | (\$88)             | \$0               | (\$88)            |
| 7632400-062 Pension (PERS)-Market District                          | (\$354)           | (\$169)           | (\$185)          | (\$2,143)          | (\$1,014)         | (\$1,129)         |
| 7632500-062 Med/Dent/Life Insurance-Market District                 | (\$460)           | (\$501)           | \$41             | (\$2,898)          | (\$3,006)         | \$108             |
| Total Benefits                                                      | (\$1,171)         | (\$1,070)         | (\$101)          | (\$7,237)          | (\$6,420)         | (\$817)           |
| Facility Rental:                                                    |                   |                   |                  |                    |                   |                   |
| 7636000-062 Facility Rental-Market District                         | \$0               | \$0               | \$0              | (\$5,339)          | \$0               | (\$5,339)         |
| Total Facility Rental                                               | \$0               | \$0               | \$0              | (\$5,339)          | \$0               | (\$5,339)         |
| Maintenance and Repairs:                                            |                   |                   |                  |                    |                   |                   |
| 7639000-062 Maint & Repair to Buildings-Market District             | \$0               | (\$42)            | \$42             | \$0                | (\$252)           | \$252             |
| 7639040-062 Maint & Repair to Property-Market District              | \$0               | (\$292)           | \$292            | (\$1,796)          | (\$1,752)         | (\$44)            |
| 7639043-062 Landscaping-Market District                             | (\$1,043)         | \$0               | (\$1,043)        | (\$3,870)          | \$0               | (\$3,870)         |
| Total Maintenance and Repairs                                       | (\$1,043)         | (\$334)           | (\$709)          | (\$5,667)          | (\$2,004)         | (\$3,663)         |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$5,651)</b>  | <b>(\$3,263)</b>  | <b>(\$2,388)</b> | <b>(\$40,405)</b>  | <b>(\$19,578)</b> | <b>(\$20,827)</b> |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$16,650)</b> | <b>(\$15,337)</b> | <b>(\$1,313)</b> | <b>(\$111,687)</b> | <b>(\$92,022)</b> | <b>(\$19,665)</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$156,441</b>  | <b>\$42,763</b>   | <b>\$113,678</b> | <b>\$286,512</b>   | <b>\$256,578</b>  | <b>\$29,934</b>   |
| Depreciation / Amortization:                                        |                   |                   |                  |                    |                   |                   |
| 7670000-062 Depreciation-Market District                            | (\$4,334)         | (\$4,335)         | \$1              | (\$26,006)         | (\$26,010)        | \$4               |
| Total Depreciation / Amortization                                   | (\$4,334)         | (\$4,335)         | \$1              | (\$26,006)         | (\$26,010)        | \$4               |
| General & Administrative Overhead:                                  |                   |                   |                  |                    |                   |                   |
| 7650080-062 Executive G&A Overhead-Market District                  | (\$5,741)         | \$0               | (\$5,741)        | (\$29,313)         | \$0               | (\$29,313)        |
| 7650082-062 Marketing G&A Overhead-Market District                  | (\$2,472)         | \$0               | (\$2,472)        | (\$12,401)         | \$0               | (\$12,401)        |
| 7650083-062 Finance G&A Overhead-Market District                    | (\$4,400)         | \$0               | (\$4,400)        | (\$37,681)         | \$0               | (\$37,681)        |
| 7650085-062 Engineering G&A Overhead-Market District                | (\$1,261)         | \$0               | (\$1,261)        | (\$11,023)         | \$0               | (\$11,023)        |
| 7650087-062 I/S G&A Overhead-Market District                        | (\$2,144)         | \$0               | (\$2,144)        | (\$13,474)         | \$0               | (\$13,474)        |
| 7650088-062 Administrative G&A Overhead-Market District             | (\$5,605)         | \$0               | (\$5,605)        | (\$24,279)         | \$0               | (\$24,279)        |
| 7850088-062 Administrative G&A Overhead-Market District             | \$0               | (\$14,006)        | \$14,006         | \$0                | (\$84,036)        | \$84,036          |
| Total General & Administrative Overhead                             | (\$21,623)        | (\$14,006)        | (\$7,617)        | (\$128,172)        | (\$84,036)        | (\$44,136)        |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$130,484</b>  | <b>\$24,422</b>   | <b>\$106,062</b> | <b>\$132,334</b>   | <b>\$146,532</b>  | <b>(\$14,198)</b> |

**Port of Olympia  
Market District**

| June 2025     |               |                 | 2025 To Date  |               |                 |
|---------------|---------------|-----------------|---------------|---------------|-----------------|
| <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |

**Port of Olympia  
North Point**

|                                                                     | June 2025         |                  |                  | 2025 To Date      |                   |                   |
|---------------------------------------------------------------------|-------------------|------------------|------------------|-------------------|-------------------|-------------------|
|                                                                     | Actual            | Budget           | Variance         | Actual            | Budget            | Variance          |
| <b>Revenues:</b>                                                    |                   |                  |                  |                   |                   |                   |
| Land Rents                                                          | \$6,899           | \$9,595          | (\$2,696)        | \$42,142          | \$57,570          | (\$15,428)        |
| <b>Total Operating Revenues</b>                                     | <b>\$6,899</b>    | <b>\$9,595</b>   | <b>(\$2,696)</b> | <b>\$42,142</b>   | <b>\$57,570</b>   | <b>(\$15,428)</b> |
| <b>Operating Expenses:</b>                                          |                   |                  |                  |                   |                   |                   |
| Salaries                                                            | (\$178)           | (\$2,532)        | \$2,354          | (\$2,013)         | (\$15,192)        | \$13,179          |
| Benefits                                                            | (\$244)           | (\$880)          | \$636            | (\$1,639)         | (\$5,280)         | \$3,641           |
| Outside Professional Services                                       | \$0               | (\$292)          | \$292            | \$0               | (\$1,752)         | \$1,752           |
| General & Admin - Direct                                            | (\$762)           | (\$542)          | (\$220)          | (\$4,552)         | (\$3,252)         | (\$1,300)         |
| Utilities                                                           | (\$1,910)         | (\$1,250)        | (\$660)          | (\$8,416)         | (\$7,500)         | (\$916)           |
| <b>Total Operating Expenses</b>                                     | <b>(\$3,094)</b>  | <b>(\$5,496)</b> | <b>\$2,402</b>   | <b>(\$16,620)</b> | <b>(\$32,976)</b> | <b>\$16,356</b>   |
| <b>Maintenance Expenses:</b>                                        |                   |                  |                  |                   |                   |                   |
| Salaries                                                            | (\$1,605)         | (\$1,930)        | \$325            | (\$10,337)        | (\$11,580)        | \$1,243           |
| Benefits                                                            | (\$813)           | (\$1,100)        | \$287            | (\$4,901)         | (\$6,600)         | \$1,699           |
| Facility Rental                                                     | \$0               | (\$75)           | \$75             | (\$1,602)         | (\$450)           | (\$1,152)         |
| Maintenance and Repairs                                             | (\$689)           | (\$105)          | (\$584)          | (\$712)           | (\$630)           | (\$82)            |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$3,107)</b>  | <b>(\$3,210)</b> | <b>\$103</b>     | <b>(\$17,552)</b> | <b>(\$19,260)</b> | <b>\$1,708</b>    |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$6,201)</b>  | <b>(\$8,706)</b> | <b>\$2,505</b>   | <b>(\$34,172)</b> | <b>(\$52,236)</b> | <b>\$18,064</b>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$698</b>      | <b>\$889</b>     | <b>(\$191)</b>   | <b>\$7,970</b>    | <b>\$5,334</b>    | <b>\$2,636</b>    |
| Depreciation / Amortization                                         | (\$8,621)         | (\$8,530)        | (\$91)           | (\$51,727)        | (\$51,180)        | (\$547)           |
| General & Administrative Overhead                                   | (\$3,653)         | (\$2,313)        | (\$1,340)        | (\$21,804)        | (\$13,878)        | (\$7,926)         |
| <b>Net Operating Income (Loss)</b>                                  | <b>(\$11,576)</b> | <b>(\$9,954)</b> | <b>(\$1,622)</b> | <b>(\$65,561)</b> | <b>(\$59,724)</b> | <b>(\$5,837)</b>  |

# Port of Olympia North Point

|                                                      | June 2025        |                  |                  | 2025 To Date      |                   |                   |
|------------------------------------------------------|------------------|------------------|------------------|-------------------|-------------------|-------------------|
|                                                      | Actual           | Budget           | Variance         | Actual            | Budget            | Variance          |
| <b>Revenues:</b>                                     |                  |                  |                  |                   |                   |                   |
| Land Rents:                                          |                  |                  |                  |                   |                   |                   |
| 6641000-064 Real Prop Rent - Land-NorthPoint         | \$6,899          | \$9,595          | (\$2,696)        | \$42,142          | \$57,570          | (\$15,428)        |
| Total Land Rents                                     | \$6,899          | \$9,595          | (\$2,696)        | \$42,142          | \$57,570          | (\$15,428)        |
| <b>Total Operating Revenues</b>                      | <b>\$6,899</b>   | <b>\$9,595</b>   | <b>(\$2,696)</b> | <b>\$42,142</b>   | <b>\$57,570</b>   | <b>(\$15,428)</b> |
| <b>Operating Expenses:</b>                           |                  |                  |                  |                   |                   |                   |
| Salaries:                                            |                  |                  |                  |                   |                   |                   |
| 7611100-064 Salaries: Regular-NorthPoint             | (\$131)          | (\$2,532)        | \$2,401          | (\$1,637)         | (\$15,192)        | \$13,555          |
| 7611300-064 Salaries: Holiday-NorthPoint             | (\$7)            | \$0              | (\$7)            | (\$73)            | \$0               | (\$73)            |
| 7611700-064 Salaries: Vacation-NorthPoint            | (\$37)           | \$0              | (\$37)           | (\$223)           | \$0               | (\$223)           |
| 7611800-064 Salaries: Sick Leave-NorthPoint          | (\$3)            | \$0              | (\$3)            | (\$81)            | \$0               | (\$81)            |
| Total Salaries                                       | (\$178)          | (\$2,532)        | \$2,354          | (\$2,013)         | (\$15,192)        | \$13,179          |
| Benefits:                                            |                  |                  |                  |                   |                   |                   |
| 7612100-064 Social Security (FICA)-NorthPoint        | (\$11)           | (\$194)          | \$183            | (\$146)           | (\$1,164)         | \$1,018           |
| 7612200-064 Ind. Ins (L&I)-NorthPoint                | \$0              | (\$6)            | \$6              | (\$5)             | (\$36)            | \$31              |
| 7612300-064 Misc. Benefits-NorthPoint                | (\$1)            | \$0              | (\$1)            | (\$8)             | \$0               | (\$8)             |
| 7612400-064 Pension (PERS)-NorthPoint                | (\$13)           | (\$231)          | \$218            | (\$176)           | (\$1,386)         | \$1,210           |
| 7612500-064 Med/Dent/Life Insurance-NorthPoint       | (\$219)          | (\$449)          | \$230            | (\$1,303)         | (\$2,694)         | \$1,391           |
| Total Benefits                                       | (\$244)          | (\$880)          | \$636            | (\$1,639)         | (\$5,280)         | \$3,641           |
| Outside Professional Services:                       |                  |                  |                  |                   |                   |                   |
| 7613010-064 Outside Professional Services-NorthPoint | \$0              | (\$292)          | \$292            | \$0               | (\$1,752)         | \$1,752           |
| Total Outside Professional Services                  | \$0              | (\$292)          | \$292            | \$0               | (\$1,752)         | \$1,752           |
| General & Admin - Direct:                            |                  |                  |                  |                   |                   |                   |
| 7617300-064 Insurance-NorthPoint                     | (\$762)          | (\$542)          | (\$220)          | (\$4,552)         | (\$3,252)         | (\$1,300)         |
| Total General & Admin - Direct                       | (\$762)          | (\$542)          | (\$220)          | (\$4,552)         | (\$3,252)         | (\$1,300)         |
| Utilities:                                           |                  |                  |                  |                   |                   |                   |
| 7618100-064 Water-NorthPoint                         | (\$164)          | \$0              | (\$164)          | (\$164)           | \$0               | (\$164)           |
| 7618200-064 Electricity-NorthPoint                   | (\$409)          | \$0              | (\$409)          | (\$1,957)         | \$0               | (\$1,957)         |
| 7618500-064 Stormwater-NorthPoint                    | (\$1,336)        | (\$1,250)        | (\$86)           | (\$6,295)         | (\$7,500)         | \$1,205           |
| Total Utilities                                      | (\$1,910)        | (\$1,250)        | (\$660)          | (\$8,416)         | (\$7,500)         | (\$916)           |
| <b>Total Operating Expenses</b>                      | <b>(\$3,094)</b> | <b>(\$5,496)</b> | <b>\$2,402</b>   | <b>(\$16,620)</b> | <b>(\$32,976)</b> | <b>\$16,356</b>   |
| <b>Maintenance Expenses:</b>                         |                  |                  |                  |                   |                   |                   |
| Salaries:                                            |                  |                  |                  |                   |                   |                   |
| 7631100-064 Salaries: Regular-NorthPoint             | (\$1,423)        | (\$1,930)        | \$507            | (\$9,394)         | (\$11,580)        | \$2,186           |
| 7631200-064 Salaries: Overtime-NorthPoint            | \$0              | \$0              | \$0              | \$0               | \$0               | \$0               |
| 7631300-064 Salaries: Holiday-NorthPoint             | (\$84)           | \$0              | (\$84)           | (\$418)           | \$0               | (\$418)           |
| 7631700-064 Salaries: Vacation-NorthPoint            | (\$32)           | \$0              | (\$32)           | (\$190)           | \$0               | (\$190)           |
| 7631800-064 Salaries: Sick Leave-NorthPoint          | (\$67)           | \$0              | (\$67)           | (\$335)           | \$0               | (\$335)           |
| Total Salaries                                       | (\$1,605)        | (\$1,930)        | \$325            | (\$10,337)        | (\$11,580)        | \$1,243           |
| Benefits:                                            |                  |                  |                  |                   |                   |                   |
| 7632100-064 Social Security (FICA)-NorthPoint        | (\$137)          | (\$148)          | \$11             | (\$831)           | (\$888)           | \$57              |
| 7632200-064 Ind. Ins. (L&I)-NorthPoint               | (\$21)           | (\$258)          | \$237            | (\$150)           | (\$1,548)         | \$1,398           |
| 7632300-064 Misc. Benefits-NorthPoint                | (\$8)            | \$0              | (\$8)            | (\$41)            | \$0               | (\$41)            |
| 7632400-064 Pension (PERS)-NorthPoint                | (\$163)          | (\$176)          | \$13             | (\$990)           | (\$1,056)         | \$66              |
| 7632500-064 Med/Dent/Life Insurance-NorthPoint       | (\$484)          | (\$518)          | \$34             | (\$2,888)         | (\$3,108)         | \$220             |
| Total Benefits                                       | (\$813)          | (\$1,100)        | \$287            | (\$4,901)         | (\$6,600)         | \$1,699           |
| Facility Rental:                                     |                  |                  |                  |                   |                   |                   |
| 7636000-064 Facility Rental-NorthPoint               | \$0              | (\$75)           | \$75             | (\$1,602)         | (\$450)           | (\$1,152)         |
| Total Facility Rental                                | \$0              | (\$75)           | \$75             | (\$1,602)         | (\$450)           | (\$1,152)         |
| Maintenance and Repairs:                             |                  |                  |                  |                   |                   |                   |

**Port of Olympia  
North Point**

|                                                                     | June 2025         |                  |                  | 2025 To Date      |                   |                  |
|---------------------------------------------------------------------|-------------------|------------------|------------------|-------------------|-------------------|------------------|
|                                                                     | Actual            | Budget           | Variance         | Actual            | Budget            | Variance         |
| 7639030-064 Maint & Repair Roads-NorthPoint                         | \$0               | (\$42)           | \$42             | \$0               | (\$252)           | \$252            |
| 7639040-064 Maint & Repair to Property-NorthPoint                   | (\$689)           | (\$63)           | (\$626)          | (\$712)           | (\$378)           | (\$334)          |
| Total Maintenance and Repairs                                       | (\$689)           | (\$105)          | (\$584)          | (\$712)           | (\$630)           | (\$82)           |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$3,107)</b>  | <b>(\$3,210)</b> | <b>\$103</b>     | <b>(\$17,552)</b> | <b>(\$19,260)</b> | <b>\$1,708</b>   |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$6,201)</b>  | <b>(\$8,706)</b> | <b>\$2,505</b>   | <b>(\$34,172)</b> | <b>(\$52,236)</b> | <b>\$18,064</b>  |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$698</b>      | <b>\$889</b>     | <b>(\$191)</b>   | <b>\$7,970</b>    | <b>\$5,334</b>    | <b>\$2,636</b>   |
| Depreciation / Amortization:                                        |                   |                  |                  |                   |                   |                  |
| 7270000-064 Depreciation-NorthPoint                                 | (\$92)            | \$0              | (\$92)           | (\$549)           | \$0               | (\$549)          |
| 7670000-064 Depreciation-NorthPoint                                 | (\$8,530)         | (\$8,530)        | \$0              | (\$51,178)        | (\$51,180)        | \$2              |
| Total Depreciation / Amortization                                   | (\$8,621)         | (\$8,530)        | (\$91)           | (\$51,727)        | (\$51,180)        | (\$547)          |
| General & Administrative Overhead:                                  |                   |                  |                  |                   |                   |                  |
| 7650080-064 Executive G&A Overhead-NorthPoint                       | (\$978)           | \$0              | (\$978)          | (\$4,993)         | \$0               | (\$4,993)        |
| 7650082-064 Marketing G&A Overhead-NorthPoint                       | (\$421)           | \$0              | (\$421)          | (\$2,112)         | \$0               | (\$2,112)        |
| 7650083-064 Finance G&A Overhead-NorthPoint                         | (\$719)           | \$0              | (\$719)          | (\$6,389)         | \$0               | (\$6,389)        |
| 7650085-064 Engineering G&A Overhead-NorthPoint                     | (\$215)           | \$0              | (\$215)          | (\$1,878)         | \$0               | (\$1,878)        |
| 7650087-064 I/S G&A Overhead-NorthPoint                             | (\$365)           | \$0              | (\$365)          | (\$2,295)         | \$0               | (\$2,295)        |
| 7650088-064 Administrative G&A Overhead-NorthPoint                  | (\$955)           | \$0              | (\$955)          | (\$4,136)         | \$0               | (\$4,136)        |
| 7850088-064 Administrative G&A Overhead-NorthPoint                  | \$0               | (\$2,313)        | \$2,313          | \$0               | (\$13,878)        | \$13,878         |
| Total General & Administrative Overhead                             | (\$3,653)         | (\$2,313)        | (\$1,340)        | (\$21,804)        | (\$13,878)        | (\$7,926)        |
| <b>Net Operating Income (Loss)</b>                                  | <b>(\$11,576)</b> | <b>(\$9,954)</b> | <b>(\$1,622)</b> | <b>(\$65,561)</b> | <b>(\$59,724)</b> | <b>(\$5,837)</b> |

**Port of Olympia  
East Bay District**

|                                                                     | <b>June 2025</b> |                  |                  | <b>2025 To Date</b> |                   |                  |
|---------------------------------------------------------------------|------------------|------------------|------------------|---------------------|-------------------|------------------|
|                                                                     | <b>Actual</b>    | <b>Budget</b>    | <b>Variance</b>  | <b>Actual</b>       | <b>Budget</b>     | <b>Variance</b>  |
| <b>Revenues:</b>                                                    |                  |                  |                  |                     |                   |                  |
| Land Rents                                                          | \$9,284          | \$12,231         | (\$2,947)        | \$77,076            | \$73,386          | \$3,690          |
| Space Rentals                                                       | \$11,255         | \$11,200         | \$55             | \$66,875            | \$67,200          | (\$325)          |
| <b>Total Operating Revenues</b>                                     | <b>\$20,539</b>  | <b>\$23,431</b>  | <b>(\$2,892)</b> | <b>\$143,951</b>    | <b>\$140,586</b>  | <b>\$3,365</b>   |
| <b>Operating Expenses:</b>                                          |                  |                  |                  |                     |                   |                  |
| Salaries                                                            | (\$234)          | (\$1,302)        | \$1,068          | (\$1,335)           | (\$7,812)         | \$6,477          |
| Benefits                                                            | (\$154)          | (\$455)          | \$301            | (\$920)             | (\$2,730)         | \$1,810          |
| Outside Professional Services                                       | \$0              | (\$417)          | \$417            | \$0                 | (\$2,502)         | \$2,502          |
| General & Admin - Direct                                            | (\$1,883)        | (\$1,558)        | (\$325)          | (\$11,252)          | (\$9,348)         | (\$1,904)        |
| Utilities                                                           | (\$1,738)        | (\$2,083)        | \$345            | (\$9,429)           | (\$12,498)        | \$3,069          |
| Other Operating Expense                                             | \$0              | (\$333)          | \$333            | (\$691)             | (\$1,998)         | \$1,307          |
| <b>Total Operating Expenses</b>                                     | <b>(\$4,009)</b> | <b>(\$6,148)</b> | <b>\$2,139</b>   | <b>(\$23,627)</b>   | <b>(\$36,888)</b> | <b>\$13,261</b>  |
| <b>Maintenance Expenses:</b>                                        |                  |                  |                  |                     |                   |                  |
| Salaries                                                            | (\$1,608)        | (\$1,930)        | \$322            | (\$10,351)          | (\$11,580)        | \$1,229          |
| Benefits                                                            | (\$910)          | (\$1,100)        | \$190            | (\$5,390)           | (\$6,600)         | \$1,210          |
| Facility Rental                                                     | \$0              | (\$192)          | \$192            | (\$2,670)           | (\$1,152)         | (\$1,518)        |
| Maintenance and Repairs                                             | (\$13)           | (\$67)           | \$54             | (\$380)             | (\$402)           | \$22             |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$2,531)</b> | <b>(\$3,289)</b> | <b>\$758</b>     | <b>(\$18,791)</b>   | <b>(\$19,734)</b> | <b>\$943</b>     |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$6,540)</b> | <b>(\$9,437)</b> | <b>\$2,897</b>   | <b>(\$42,418)</b>   | <b>(\$56,622)</b> | <b>\$14,204</b>  |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$13,999</b>  | <b>\$13,994</b>  | <b>\$5</b>       | <b>\$101,533</b>    | <b>\$83,964</b>   | <b>\$17,569</b>  |
| Depreciation / Amortization                                         | (\$3,035)        | (\$2,943)        | (\$92)           | (\$18,207)          | (\$17,658)        | (\$549)          |
| General & Administrative Overhead                                   | (\$9,822)        | (\$5,648)        | (\$4,174)        | (\$58,223)          | (\$33,888)        | (\$24,335)       |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$1,142</b>   | <b>\$5,403</b>   | <b>(\$4,261)</b> | <b>\$25,103</b>     | <b>\$32,418</b>   | <b>(\$7,315)</b> |

# **Port of Olympia East Bay District**

|                                                    | June 2025        |                  |                  | 2025 To Date      |                   |                 |
|----------------------------------------------------|------------------|------------------|------------------|-------------------|-------------------|-----------------|
|                                                    | Actual           | Budget           | Variance         | Actual            | Budget            | Variance        |
| <b>Revenues:</b>                                   |                  |                  |                  |                   |                   |                 |
| Land Rents:                                        |                  |                  |                  |                   |                   |                 |
| 6641000-066 Real Prop Rent - Land-East Bay         | \$9,284          | \$9,314          | (\$30)           | \$55,581          | \$55,884          | (\$303)         |
| 6649001-066 Percentage Rental - Land-East Bay      | \$0              | \$2,917          | (\$2,917)        | \$21,495          | \$17,502          | \$3,993         |
| Total Land Rents                                   | \$9,284          | \$12,231         | (\$2,947)        | \$77,076          | \$73,386          | \$3,690         |
| Space Rentals:                                     |                  |                  |                  |                   |                   |                 |
| 6652000-066 Space Rental - Buildings-East Bay      | \$11,255         | \$11,200         | \$55             | \$66,875          | \$67,200          | (\$325)         |
| Total Space Rentals                                | \$11,255         | \$11,200         | \$55             | \$66,875          | \$67,200          | (\$325)         |
| <b>Total Operating Revenues</b>                    | <b>\$20,539</b>  | <b>\$23,431</b>  | <b>(\$2,892)</b> | <b>\$143,951</b>  | <b>\$140,586</b>  | <b>\$3,365</b>  |
| <b>Operating Expenses:</b>                         |                  |                  |                  |                   |                   |                 |
| Salaries:                                          |                  |                  |                  |                   |                   |                 |
| 7611100-066 Salaries: Regular-East Bay             | (\$197)          | (\$1,302)        | \$1,105          | (\$1,101)         | (\$7,812)         | \$6,711         |
| 7611300-066 Salaries: Holiday-East Bay             | (\$10)           | \$0              | (\$10)           | (\$49)            | \$0               | (\$49)          |
| 7611700-066 Salaries: Vacation-East Bay            | (\$22)           | \$0              | (\$22)           | (\$134)           | \$0               | (\$134)         |
| 7611800-066 Salaries: Sick Leave-East Bay          | (\$5)            | \$0              | (\$5)            | (\$51)            | \$0               | (\$51)          |
| Total Salaries                                     | (\$234)          | (\$1,302)        | \$1,068          | (\$1,335)         | (\$7,812)         | \$6,477         |
| Benefits:                                          |                  |                  |                  |                   |                   |                 |
| 7612100-066 Social Security (FICA)-East Bay        | (\$16)           | (\$100)          | \$84             | (\$98)            | (\$600)           | \$502           |
| 7612200-066 Ind. Ins (L&I)-East Bay                | (\$1)            | (\$3)            | \$2              | (\$4)             | (\$18)            | \$14            |
| 7612300-066 Misc. Benefits-East Bay                | (\$1)            | \$0              | (\$1)            | (\$5)             | \$0               | (\$5)           |
| 7612400-066 Pension (PERS)-East Bay                | (\$20)           | (\$119)          | \$99             | (\$117)           | (\$714)           | \$597           |
| 7612500-066 Med/Dent/Life Insurance-East Bay       | (\$117)          | (\$233)          | \$116            | (\$696)           | (\$1,398)         | \$702           |
| Total Benefits                                     | (\$154)          | (\$455)          | \$301            | (\$920)           | (\$2,730)         | \$1,810         |
| Outside Professional Services:                     |                  |                  |                  |                   |                   |                 |
| 7613010-066 Outside Professional Services-East Bay | \$0              | (\$417)          | \$417            | \$0               | (\$2,502)         | \$2,502         |
| Total Outside Professional Services                | \$0              | (\$417)          | \$417            | \$0               | (\$2,502)         | \$2,502         |
| General & Admin - Direct:                          |                  |                  |                  |                   |                   |                 |
| 7617300-066 Insurance-East Bay                     | (\$1,883)        | (\$1,558)        | (\$325)          | (\$11,252)        | (\$9,348)         | (\$1,904)       |
| Total General & Admin - Direct                     | (\$1,883)        | (\$1,558)        | (\$325)          | (\$11,252)        | (\$9,348)         | (\$1,904)       |
| Utilities:                                         |                  |                  |                  |                   |                   |                 |
| 7618500-066 Stormwater-East Bay                    | (\$1,738)        | (\$2,083)        | \$345            | (\$9,429)         | (\$12,498)        | \$3,069         |
| Total Utilities                                    | (\$1,738)        | (\$2,083)        | \$345            | (\$9,429)         | (\$12,498)        | \$3,069         |
| Other Operating Expense:                           |                  |                  |                  |                   |                   |                 |
| 7619000-066 Other Operating Expense-East Bay       | \$0              | (\$333)          | \$333            | (\$691)           | (\$1,998)         | \$1,307         |
| Total Other Operating Expense                      | \$0              | (\$333)          | \$333            | (\$691)           | (\$1,998)         | \$1,307         |
| <b>Total Operating Expenses</b>                    | <b>(\$4,009)</b> | <b>(\$6,148)</b> | <b>\$2,139</b>   | <b>(\$23,627)</b> | <b>(\$36,888)</b> | <b>\$13,261</b> |
| <b>Maintenance Expenses:</b>                       |                  |                  |                  |                   |                   |                 |
| Salaries:                                          |                  |                  |                  |                   |                   |                 |
| 7631100-066 Salaries: Regular-East Bay             | (\$1,423)        | (\$1,930)        | \$507            | (\$9,395)         | (\$11,580)        | \$2,185         |
| 7631200-066 Salaries: Overtime-East Bay            | \$0              | \$0              | \$0              | \$0               | \$0               | \$0             |
| 7631300-066 Salaries: Holiday-East Bay             | (\$84)           | \$0              | (\$84)           | (\$418)           | \$0               | (\$418)         |
| 7631700-066 Salaries: Vacation-East Bay            | (\$34)           | \$0              | (\$34)           | (\$204)           | \$0               | (\$204)         |
| 7631800-066 Salaries: Sick Leave-East Bay          | (\$67)           | \$0              | (\$67)           | (\$334)           | \$0               | (\$334)         |
| Total Salaries                                     | (\$1,608)        | (\$1,930)        | \$322            | (\$10,351)        | (\$11,580)        | \$1,229         |
| Benefits:                                          |                  |                  |                  |                   |                   |                 |
| 7632100-066 Social Security (FICA)-East Bay        | (\$137)          | (\$148)          | \$11             | (\$831)           | (\$888)           | \$57            |
| 7632200-066 Ind. Ins. (L&I)-East Bay               | (\$21)           | (\$258)          | \$237            | (\$150)           | (\$1,548)         | \$1,398         |
| 7632300-066 Misc. Benefits-East Bay                | (\$8)            | \$0              | (\$8)            | (\$41)            | \$0               | (\$41)          |
| 7632400-066 Pension (PERS)-East Bay                | (\$163)          | (\$176)          | \$13             | (\$990)           | (\$1,056)         | \$66            |
| 7632500-066 Med/Dent/Life Insurance-East Bay       | (\$580)          | (\$518)          | (\$62)           | (\$3,378)         | (\$3,108)         | (\$270)         |
| Total Benefits                                     | (\$910)          | (\$1,100)        | \$190            | (\$5,390)         | (\$6,600)         | \$1,210         |

**Port of Olympia  
East Bay District**

|                                                                     | June 2025        |                  |                  | 2025 To Date      |                   |                  |
|---------------------------------------------------------------------|------------------|------------------|------------------|-------------------|-------------------|------------------|
|                                                                     | Actual           | Budget           | Variance         | Actual            | Budget            | Variance         |
| Facility Rental:                                                    |                  |                  |                  |                   |                   |                  |
| 7636000-066 Facility Rental-East Bay                                | \$0              | (\$192)          | \$192            | (\$2,670)         | (\$1,152)         | (\$1,518)        |
| Total Facility Rental                                               | \$0              | (\$192)          | \$192            | (\$2,670)         | (\$1,152)         | (\$1,518)        |
| Maintenance and Repairs:                                            |                  |                  |                  |                   |                   |                  |
| 7639000-066 Maint & Repair to Buildings-East Bay                    | (\$13)           | (\$50)           | \$37             | (\$380)           | (\$300)           | (\$80)           |
| 7639040-066 Maint & Repair to Property-East Bay                     | \$0              | (\$17)           | \$17             | \$0               | (\$102)           | \$102            |
| Total Maintenance and Repairs                                       | (\$13)           | (\$67)           | \$54             | (\$380)           | (\$402)           | \$22             |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$2,531)</b> | <b>(\$3,289)</b> | <b>\$758</b>     | <b>(\$18,791)</b> | <b>(\$19,734)</b> | <b>\$943</b>     |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$6,540)</b> | <b>(\$9,437)</b> | <b>\$2,897</b>   | <b>(\$42,418)</b> | <b>(\$56,622)</b> | <b>\$14,204</b>  |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>\$13,999</b>  | <b>\$13,994</b>  | <b>\$5</b>       | <b>\$101,533</b>  | <b>\$83,964</b>   | <b>\$17,569</b>  |
| Depreciation / Amortization:                                        |                  |                  |                  |                   |                   |                  |
| 7270000-066 Depreciation-East Bay                                   | (\$92)           | \$0              | (\$92)           | (\$549)           | \$0               | (\$549)          |
| 7670000-066 Depreciation-East Bay                                   | (\$2,943)        | (\$2,943)        | \$0              | (\$17,658)        | (\$17,658)        | \$0              |
| Total Depreciation / Amortization                                   | (\$3,035)        | (\$2,943)        | (\$92)           | (\$18,207)        | (\$17,658)        | (\$549)          |
| General & Administrative Overhead:                                  |                  |                  |                  |                   |                   |                  |
| 7650080-066 Executive G&A Overhead-East Bay                         | (\$2,608)        | \$0              | (\$2,608)        | (\$13,316)        | \$0               | (\$13,316)       |
| 7650082-066 Marketing G&A Overhead-East Bay                         | (\$1,123)        | \$0              | (\$1,123)        | (\$5,633)         | \$0               | (\$5,633)        |
| 7650083-066 Finance G&A Overhead-East Bay                           | (\$1,999)        | \$0              | (\$1,999)        | (\$17,117)        | \$0               | (\$17,117)       |
| 7650085-066 Engineering G&A Overhead-East Bay                       | (\$573)          | \$0              | (\$573)          | (\$5,007)         | \$0               | (\$5,007)        |
| 7650087-066 I/S G&A Overhead-East Bay                               | (\$974)          | \$0              | (\$974)          | (\$6,121)         | \$0               | (\$6,121)        |
| 7650088-066 Administrative G&A Overhead-East Bay                    | (\$2,546)        | \$0              | (\$2,546)        | (\$11,029)        | \$0               | (\$11,029)       |
| 7850088-066 Administrative G&A Overhead-East Bay                    | \$0              | (\$5,648)        | \$5,648          | \$0               | (\$33,888)        | \$33,888         |
| Total General & Administrative Overhead                             | (\$9,822)        | (\$5,648)        | (\$4,174)        | (\$58,223)        | (\$33,888)        | (\$24,335)       |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$1,142</b>   | <b>\$5,403</b>   | <b>(\$4,261)</b> | <b>\$25,103</b>   | <b>\$32,418</b>   | <b>(\$7,315)</b> |

**Port of Olympia  
Consolidated Administration**

|                                                                     | June 2025          |                     |                       | 2025 To Date           |                      |                        |
|---------------------------------------------------------------------|--------------------|---------------------|-----------------------|------------------------|----------------------|------------------------|
|                                                                     | Actual             | Budget              | Variance              | Actual                 | Budget               | Variance               |
| <b>Revenues:</b>                                                    |                    |                     |                       |                        |                      |                        |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>         | <u>\$0</u>          | <u>\$0</u>            | <u>\$0</u>             | <u>\$0</u>           | <u>\$0</u>             |
| <b>Operating Expenses:</b>                                          |                    |                     |                       |                        |                      |                        |
| Salaries                                                            | (\$124,314)        | (\$152,955)         | \$28,641              | (\$781,888)            | (\$917,730)          | \$135,842              |
| Benefits                                                            | (\$46,097)         | (\$54,895)          | \$8,798               | (\$280,169)            | (\$329,369)          | \$49,200               |
| Outside Professional Services                                       | (\$65,520)         | (\$62,165)          | (\$3,355)             | (\$376,064)            | (\$373,990)          | (\$2,074)              |
| Supplies                                                            | (\$4,746)          | (\$4,774)           | \$28                  | (\$20,804)             | (\$28,644)           | \$7,840                |
| Equipment Rentals                                                   | (\$1,751)          | (\$833)             | (\$918)               | (\$4,903)              | (\$4,998)            | \$95                   |
| Facility Rental                                                     | (\$24,404)         | (\$20,667)          | (\$3,737)             | (\$143,491)            | (\$124,002)          | (\$19,489)             |
| General & Admin - Direct                                            | (\$26,201)         | (\$34,271)          | \$8,070               | (\$183,072)            | (\$205,626)          | \$22,554               |
| Utilities                                                           | (\$26,165)         | (\$12,192)          | (\$13,973)            | (\$88,530)             | (\$73,152)           | (\$15,378)             |
| Other Operating Expense                                             | (\$132)            | (\$2,083)           | \$1,951               | (\$1,611)              | (\$12,498)           | \$10,887               |
| <b>Total Operating Expenses</b>                                     | <u>(\$319,330)</u> | <u>(\$344,835)</u>  | <u>\$25,505</u>       | <u>(\$1,880,532)</u>   | <u>(\$2,070,009)</u> | <u>\$189,477</u>       |
| <b>Maintenance Expenses:</b>                                        |                    |                     |                       |                        |                      |                        |
| Supplies                                                            | \$0                | (\$83)              | \$83                  | (\$94)                 | (\$498)              | \$404                  |
| General & Admin - Direct                                            | \$0                | \$0                 | \$0                   | (\$30)                 | \$0                  | (\$30)                 |
| Maintenance and Repairs                                             | (\$7,421)          | (\$271)             | (\$7,150)             | (\$7,690)              | (\$1,626)            | (\$6,064)              |
| <b>Total Maintenance Expenses</b>                                   | <u>(\$7,421)</u>   | <u>(\$354)</u>      | <u>(\$7,067)</u>      | <u>(\$7,814)</u>       | <u>(\$2,124)</u>     | <u>(\$5,690)</u>       |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$326,751)</u> | <u>(\$345,189)</u>  | <u>\$18,438</u>       | <u>(\$1,888,346)</u>   | <u>(\$2,072,133)</u> | <u>\$183,787</u>       |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$326,751)</u> | <u>(\$345,189)</u>  | <u>\$18,438</u>       | <u>(\$1,888,346)</u>   | <u>(\$2,072,133)</u> | <u>\$183,787</u>       |
| Depreciation / Amortization                                         | (\$14,304)         | (\$8,381)           | (\$5,923)             | (\$86,026)             | (\$50,286)           | (\$35,740)             |
| General & Administrative Overhead                                   | \$341,055          | \$353,740           | (\$12,685)            | \$2,021,549            | \$2,122,440          | (\$100,891)            |
| <b>Net Operating Income (Loss)</b>                                  | <u><u>\$0</u></u>  | <u><u>\$170</u></u> | <u><u>(\$170)</u></u> | <u><u>\$47,177</u></u> | <u><u>\$21</u></u>   | <u><u>\$47,156</u></u> |

**Port of Olympia  
Executive**

|                                                                     | June 2025         |                   |                     | 2025 To Date       |                    |                     |
|---------------------------------------------------------------------|-------------------|-------------------|---------------------|--------------------|--------------------|---------------------|
|                                                                     | Actual            | Budget            | Variance            | Actual             | Budget             | Variance            |
| <b>Revenues:</b>                                                    |                   |                   |                     |                    |                    |                     |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>        | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>          |
| <b>Operating Expenses:</b>                                          |                   |                   |                     |                    |                    |                     |
| Salaries                                                            | (\$18,001)        | (\$29,027)        | \$11,026            | (\$125,081)        | (\$174,162)        | \$49,081            |
| Benefits                                                            | (\$7,769)         | (\$8,857)         | \$1,088             | (\$51,249)         | (\$53,142)         | \$1,893             |
| Outside Professional Services                                       | (\$64,345)        | (\$19,333)        | (\$45,012)          | (\$246,407)        | (\$115,998)        | (\$130,409)         |
| Supplies                                                            | \$0               | (\$8)             | \$8                 | (\$130)            | (\$48)             | (\$82)              |
| General & Admin - Direct                                            | (\$309)           | (\$3,889)         | \$3,580             | (\$39,102)         | (\$23,334)         | (\$15,768)          |
| Utilities                                                           | (\$38)            | (\$83)            | \$45                | (\$274)            | (\$498)            | \$224               |
| Other Operating Expense                                             | (\$93)            | (\$1,250)         | \$1,157             | (\$107)            | (\$7,500)          | \$7,393             |
| <b>Total Operating Expenses</b>                                     | <u>(\$90,555)</u> | <u>(\$62,447)</u> | <u>(\$28,108)</u>   | <u>(\$462,350)</u> | <u>(\$374,682)</u> | <u>(\$87,668)</u>   |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                     |                    |                    |                     |
| <b>Total Maintenance Expenses</b>                                   | <u>\$0</u>        | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>          |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$90,555)</u> | <u>(\$62,447)</u> | <u>(\$28,108)</u>   | <u>(\$462,350)</u> | <u>(\$374,682)</u> | <u>(\$87,668)</u>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$90,555)</u> | <u>(\$62,447)</u> | <u>(\$28,108)</u>   | <u>(\$462,350)</u> | <u>(\$374,682)</u> | <u>(\$87,668)</u>   |
| General & Administrative Overhead                                   | \$90,555          | \$62,448          | \$28,107            | \$462,350          | \$374,688          | \$87,662            |
| <b>Net Operating Income (Loss)</b>                                  | <u><u>\$0</u></u> | <u><u>\$1</u></u> | <u><u>(\$1)</u></u> | <u><u>\$0</u></u>  | <u><u>\$6</u></u>  | <u><u>(\$6)</u></u> |

# **Port of Olympia Executive**

|                                                                     | June 2025         |                   |                   | 2025 To Date       |                    |                    |
|---------------------------------------------------------------------|-------------------|-------------------|-------------------|--------------------|--------------------|--------------------|
|                                                                     | Actual            | Budget            | Variance          | Actual             | Budget             | Variance           |
| <b>Revenues:</b>                                                    |                   |                   |                   |                    |                    |                    |
| <b>Total Operating Revenues</b>                                     | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>         | <b>\$0</b>         | <b>\$0</b>         |
| <b>Operating Expenses:</b>                                          |                   |                   |                   |                    |                    |                    |
| Salaries:                                                           |                   |                   |                   |                    |                    |                    |
| 7811100-080 Salaries: Regular-Executive                             | (\$15,558)        | (\$29,027)        | \$13,469          | (\$111,200)        | (\$174,162)        | \$62,962           |
| 7811200-080 Salaries: Overtime-Executive                            | (\$582)           | \$0               | (\$582)           | (\$2,437)          | \$0                | (\$2,437)          |
| 7811300-080 Salaries: Holiday-Executive                             | (\$783)           | \$0               | (\$783)           | (\$4,783)          | \$0                | (\$4,783)          |
| 7811700-080 Salaries: Vacation-Executive                            | (\$925)           | \$0               | (\$925)           | (\$5,878)          | \$0                | (\$5,878)          |
| 7811800-080 Salaries: Sick Leave-Executive                          | (\$153)           | \$0               | (\$153)           | (\$783)            | \$0                | (\$783)            |
| <b>Total Salaries</b>                                               | <b>(\$18,001)</b> | <b>(\$29,027)</b> | <b>\$11,026</b>   | <b>(\$125,081)</b> | <b>(\$174,162)</b> | <b>\$49,081</b>    |
| Benefits:                                                           |                   |                   |                   |                    |                    |                    |
| 7812100-080 Social Security (FICA)-Executive                        | (\$1,342)         | (\$2,060)         | \$718             | (\$9,737)          | (\$12,360)         | \$2,623            |
| 7812200-080 Ind. Ins (L&I)-Executive                                | (\$28)            | (\$58)            | \$30              | (\$185)            | (\$348)            | \$163              |
| 7812300-080 Misc. Benefits-Executive                                | \$0               | (\$35)            | \$35              | \$0                | (\$210)            | \$210              |
| 7812400-080 Pension (PERS)-Executive                                | (\$1,599)         | (\$2,644)         | \$1,045           | (\$11,596)         | (\$15,864)         | \$4,268            |
| 7812500-080 Med/Dent/Life Insurance-Executive                       | (\$4,800)         | (\$4,060)         | (\$740)           | (\$29,731)         | (\$24,360)         | (\$5,371)          |
| <b>Total Benefits</b>                                               | <b>(\$7,769)</b>  | <b>(\$8,857)</b>  | <b>\$1,088</b>    | <b>(\$51,249)</b>  | <b>(\$53,142)</b>  | <b>\$1,893</b>     |
| Outside Professional Services:                                      |                   |                   |                   |                    |                    |                    |
| 7813010-080 O/S Professional Services-Executive                     | (\$19,000)        | (\$14,583)        | (\$4,417)         | (\$113,756)        | (\$87,498)         | (\$26,258)         |
| 7813014-080 Intern Program-Executive                                | \$0               | (\$2,667)         | \$2,667           | \$0                | (\$16,002)         | \$16,002           |
| 7813104-080 Legal Svc - Special Projects-Executive                  | (\$45,345)        | (\$2,083)         | (\$43,262)        | (\$132,651)        | (\$12,498)         | (\$120,153)        |
| <b>Total Outside Professional Services</b>                          | <b>(\$64,345)</b> | <b>(\$19,333)</b> | <b>(\$45,012)</b> | <b>(\$246,407)</b> | <b>(\$115,998)</b> | <b>(\$130,409)</b> |
| Supplies:                                                           |                   |                   |                   |                    |                    |                    |
| 7814100-080 Office Supplies-Executive                               | \$0               | (\$8)             | \$8               | (\$130)            | (\$48)             | (\$82)             |
| <b>Total Supplies</b>                                               | <b>\$0</b>        | <b>(\$8)</b>      | <b>\$8</b>        | <b>(\$130)</b>     | <b>(\$48)</b>      | <b>(\$82)</b>      |
| General & Admin - Direct:                                           |                   |                   |                   |                    |                    |                    |
| 7817000-080 Purchase Card Clearing Account-Executive                | \$16,915          | \$0               | \$16,915          | \$4,341            | \$0                | \$4,341            |
| 7817100-080 Promotional Hosting-Executive                           | \$0               | (\$167)           | \$167             | \$0                | (\$1,002)          | \$1,002            |
| 7817200-080 Travel-Executive                                        | (\$1,027)         | (\$1,083)         | \$56              | (\$1,431)          | (\$6,498)          | \$5,067            |
| 7817500-080 Memberships-Executive                                   | (\$3,220)         | (\$333)           | (\$2,887)         | (\$19,560)         | (\$1,998)          | (\$17,562)         |
| 7817900-080 Other G & A Direct Costs-Executive                      | (\$22)            | (\$167)           | \$145             | (\$3,109)          | (\$1,002)          | (\$2,107)          |
| 7817910-080 Meeting Expense-Executive                               | (\$10,456)        | (\$1,667)         | (\$8,789)         | (\$16,799)         | (\$10,002)         | (\$6,797)          |
| 7817920-080 Publications/Subscriptions-Executive                    | \$0               | (\$5)             | \$5               | \$0                | (\$30)             | \$30               |
| 7817925-080 Licenses-Executive                                      | \$0               | (\$50)            | \$50              | (\$210)            | (\$300)            | \$90               |
| 7817940-080 Employee Development-Executive                          | (\$2,500)         | (\$417)           | (\$2,083)         | (\$2,334)          | (\$2,502)          | \$168              |
| <b>Total General &amp; Admin - Direct</b>                           | <b>(\$309)</b>    | <b>(\$3,889)</b>  | <b>\$3,580</b>    | <b>(\$39,102)</b>  | <b>(\$23,334)</b>  | <b>(\$15,768)</b>  |
| Utilities:                                                          |                   |                   |                   |                    |                    |                    |
| 7818800-080 Telecommunications-Executive                            | (\$38)            | (\$83)            | \$45              | (\$274)            | (\$498)            | \$224              |
| <b>Total Utilities</b>                                              | <b>(\$38)</b>     | <b>(\$83)</b>     | <b>\$45</b>       | <b>(\$274)</b>     | <b>(\$498)</b>     | <b>\$224</b>       |
| Other Operating Expense:                                            |                   |                   |                   |                    |                    |                    |
| 7819041-080 Employee Recognition-Executive                          | (\$93)            | (\$1,250)         | \$1,157           | (\$107)            | (\$7,500)          | \$7,393            |
| <b>Total Other Operating Expense</b>                                | <b>(\$93)</b>     | <b>(\$1,250)</b>  | <b>\$1,157</b>    | <b>(\$107)</b>     | <b>(\$7,500)</b>   | <b>\$7,393</b>     |
| <b>Total Operating Expenses</b>                                     | <b>(\$90,555)</b> | <b>(\$62,447)</b> | <b>(\$28,108)</b> | <b>(\$462,350)</b> | <b>(\$374,682)</b> | <b>(\$87,668)</b>  |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                   |                    |                    |                    |
| <b>Total Maintenance Expenses</b>                                   | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>         | <b>\$0</b>         | <b>\$0</b>         |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$90,555)</b> | <b>(\$62,447)</b> | <b>(\$28,108)</b> | <b>(\$462,350)</b> | <b>(\$374,682)</b> | <b>(\$87,668)</b>  |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>(\$90,555)</b> | <b>(\$62,447)</b> | <b>(\$28,108)</b> | <b>(\$462,350)</b> | <b>(\$374,682)</b> | <b>(\$87,668)</b>  |

**Port of Olympia  
Executive**

|                                         | June 2025  |            |              | 2025 To Date |            |              |
|-----------------------------------------|------------|------------|--------------|--------------|------------|--------------|
|                                         | Actual     | Budget     | Variance     | Actual       | Budget     | Variance     |
| General & Administrative Overhead:      |            |            |              |              |            |              |
| 7850080-080 Executive G&A Overhead-     |            |            |              |              |            |              |
| Executive                               | \$90,555   | \$62,448   | \$28,107     | \$462,350    | \$374,688  | \$87,662     |
| Total General & Administrative Overhead | \$90,555   | \$62,448   | \$28,107     | \$462,350    | \$374,688  | \$87,662     |
| <b>Net Operating Income (Loss)</b>      | <b>\$0</b> | <b>\$1</b> | <b>(\$1)</b> | <b>\$0</b>   | <b>\$6</b> | <b>(\$6)</b> |

**Port of Olympia**  
**Communications, Marketing and Outreach**

|                                                                     | June 2025         |                     |                   | 2025 To Date       |                      |                    |
|---------------------------------------------------------------------|-------------------|---------------------|-------------------|--------------------|----------------------|--------------------|
|                                                                     | Actual            | Budget              | Variance          | Actual             | Budget               | Variance           |
| <b>Revenues:</b>                                                    |                   |                     |                   |                    |                      |                    |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>        | <u>\$0</u>         | <u>\$0</u>           | <u>\$0</u>         |
| <b>Operating Expenses:</b>                                          |                   |                     |                   |                    |                      |                    |
| Salaries                                                            | (\$20,791)        | (\$17,725)          | (\$3,066)         | (\$116,987)        | (\$106,350)          | (\$10,637)         |
| Benefits                                                            | (\$6,714)         | (\$6,440)           | (\$274)           | (\$39,187)         | (\$38,640)           | (\$547)            |
| Outside Professional Services                                       | (\$1,991)         | (\$14,583)          | \$12,592          | (\$8,578)          | (\$87,498)           | \$78,920           |
| General & Admin - Direct                                            | (\$9,417)         | (\$7,001)           | (\$2,416)         | (\$30,238)         | (\$42,006)           | \$11,768           |
| Utilities                                                           | (\$77)            | (\$17)              | (\$60)            | (\$521)            | (\$102)              | (\$419)            |
| <b>Total Operating Expenses</b>                                     | <u>(\$38,990)</u> | <u>(\$45,766)</u>   | <u>\$6,776</u>    | <u>(\$195,511)</u> | <u>(\$274,596)</u>   | <u>\$79,085</u>    |
| <b>Maintenance Expenses:</b>                                        |                   |                     |                   |                    |                      |                    |
| <b>Total Maintenance Expenses</b>                                   | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>        | <u>\$0</u>         | <u>\$0</u>           | <u>\$0</u>         |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$38,990)</u> | <u>(\$45,766)</u>   | <u>\$6,776</u>    | <u>(\$195,511)</u> | <u>(\$274,596)</u>   | <u>\$79,085</u>    |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$38,990)</u> | <u>(\$45,766)</u>   | <u>\$6,776</u>    | <u>(\$195,511)</u> | <u>(\$274,596)</u>   | <u>\$79,085</u>    |
| General & Administrative Overhead                                   | \$38,990          | \$45,764            | (\$6,774)         | \$195,511          | \$274,584            | (\$79,073)         |
| <b>Net Operating Income (Loss)</b>                                  | <u><u>\$0</u></u> | <u><u>(\$2)</u></u> | <u><u>\$2</u></u> | <u><u>\$0</u></u>  | <u><u>(\$12)</u></u> | <u><u>\$12</u></u> |

**Port of Olympia  
Communications, Marketing and Outreach**

|                                                                       | June 2025         |                   |                  | 2025 To Date       |                    |                   |
|-----------------------------------------------------------------------|-------------------|-------------------|------------------|--------------------|--------------------|-------------------|
|                                                                       | Actual            | Budget            | Variance         | Actual             | Budget             | Variance          |
| <b>Revenues:</b>                                                      |                   |                   |                  |                    |                    |                   |
| <b>Total Operating Revenues</b>                                       | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>       | <b>\$0</b>         | <b>\$0</b>         | <b>\$0</b>        |
| <b>Operating Expenses:</b>                                            |                   |                   |                  |                    |                    |                   |
| Salaries:                                                             |                   |                   |                  |                    |                    |                   |
| 7811100-082 Salaries: Regular-Communications & Marketing              | (\$17,373)        | (\$17,725)        | \$352            | (\$102,989)        | (\$106,350)        | \$3,361           |
| 7811200-082 Salaries: Overtime-Communications & Marketing             | (\$1,320)         | \$0               | (\$1,320)        | (\$2,673)          | \$0                | (\$2,673)         |
| 7811300-082 Salaries: Holiday-Communications & Marketing              | (\$868)           | \$0               | (\$868)          | (\$4,296)          | \$0                | (\$4,296)         |
| 7811700-082 Salaries: Vacation-Communications & Marketing             | (\$1,230)         | \$0               | (\$1,230)        | (\$6,685)          | \$0                | (\$6,685)         |
| 7811800-082 Salaries: Sick Leave-Communications & Marketing           | \$0               | \$0               | \$0              | (\$344)            | \$0                | (\$344)           |
| <b>Total Salaries</b>                                                 | <b>(\$20,791)</b> | <b>(\$17,725)</b> | <b>(\$3,066)</b> | <b>(\$116,987)</b> | <b>(\$106,350)</b> | <b>(\$10,637)</b> |
| Benefits:                                                             |                   |                   |                  |                    |                    |                   |
| 7812100-082 Social Security (FICA)-Communications & Marketing         | (\$1,539)         | (\$1,356)         | (\$183)          | (\$8,741)          | (\$8,136)          | (\$605)           |
| 7812200-082 Ind. Ins (L&I)-Communications & Marketing                 | (\$46)            | (\$47)            | \$1              | (\$413)            | (\$282)            | (\$131)           |
| 7812300-082 Misc. Benefits-Communications & Marketing                 | \$0               | (\$35)            | \$35             | \$0                | (\$210)            | \$210             |
| 7812303-082 Misc. Benefits - PFML-Communications & Marketing          | \$0               | \$0               | \$0              | \$1                | \$0                | \$1               |
| 7812400-082 Pension (PERS)-Communications & Marketing                 | (\$1,833)         | (\$1,615)         | (\$218)          | (\$10,400)         | (\$9,690)          | (\$710)           |
| 7812500-082 Med/Dent/Life Insurance-Communications & Marketing        | (\$3,295)         | (\$3,387)         | \$92             | (\$19,635)         | (\$20,322)         | \$687             |
| <b>Total Benefits</b>                                                 | <b>(\$6,714)</b>  | <b>(\$6,440)</b>  | <b>(\$274)</b>   | <b>(\$39,187)</b>  | <b>(\$38,640)</b>  | <b>(\$547)</b>    |
| Outside Professional Services:                                        |                   |                   |                  |                    |                    |                   |
| 7813010-082 O/S Professional Services-Communications & Marketing      | (\$1,991)         | (\$14,583)        | \$12,592         | (\$8,578)          | (\$87,498)         | \$78,920          |
| <b>Total Outside Professional Services</b>                            | <b>(\$1,991)</b>  | <b>(\$14,583)</b> | <b>\$12,592</b>  | <b>(\$8,578)</b>   | <b>(\$87,498)</b>  | <b>\$78,920</b>   |
| General & Admin - Direct:                                             |                   |                   |                  |                    |                    |                   |
| 7217441-082 Advertising & Promo-Communications & Marketing            | \$0               | \$0               | \$0              | \$0                | \$0                | \$0               |
| 7817000-082 Purchase Card Clearing Account-Communications & Marketing | \$2,727           | \$0               | \$2,727          | \$2,819            | \$0                | \$2,819           |
| 7817200-082 Travel-Communications & Marketing                         | (\$58)            | (\$167)           | \$109            | (\$1,208)          | (\$1,002)          | (\$206)           |
| 7817401-082 Marketing Material-Communications & Marketing             | (\$10)            | \$0               | (\$10)           | (\$10)             | \$0                | (\$10)            |
| 7817402-082 Promotional Advertising-Communications & Marketing        | (\$633)           | (\$125)           | (\$508)          | (\$1,633)          | (\$750)            | (\$883)           |
| 7817403-082 Advertising/Promo-Community-Communications & Marketing    | (\$1,873)         | (\$5,000)         | \$3,127          | (\$10,101)         | (\$30,000)         | \$19,899          |
| 7817432-082 Advertising & Promo: Property-Communications & Marketing  | (\$3,345)         | (\$167)           | (\$3,178)        | (\$7,217)          | (\$1,002)          | (\$6,215)         |
| 7817433-082 Marketing Matl: Property-Communications & Marketing       | \$0               | (\$125)           | \$125            | (\$107)            | (\$750)            | \$643             |
| 7817441-082 Advertising & Promo-Communications & Marketing            | \$0               | (\$833)           | \$833            | \$0                | (\$4,998)          | \$4,998           |
| 7817500-082 Memberships-Communications & Marketing                    | (\$401)           | (\$42)            | (\$359)          | (\$3,036)          | (\$252)            | (\$2,784)         |
| 7817910-082 Meeting Expense-Communications & Marketing                | (\$414)           | (\$167)           | (\$247)          | (\$414)            | (\$1,002)          | \$588             |
| 7817925-082 Licenses-Communications & Marketing                       | (\$10)            | (\$42)            | \$32             | (\$61)             | (\$252)            | \$191             |
| 7817940-082 Employee Development-Communications & Marketing           | (\$5,400)         | (\$333)           | (\$5,067)        | (\$9,270)          | (\$1,998)          | (\$7,272)         |
| <b>Total General &amp; Admin - Direct</b>                             | <b>(\$9,417)</b>  | <b>(\$7,001)</b>  | <b>(\$2,416)</b> | <b>(\$30,238)</b>  | <b>(\$42,006)</b>  | <b>\$11,768</b>   |

7/18/2025

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Monday, June 30, 2025

**Port of Olympia**  
**Communications, Marketing and Outreach**

|                                                                         | June 2025             |                       |                    | 2025 To Date           |                        |                     |
|-------------------------------------------------------------------------|-----------------------|-----------------------|--------------------|------------------------|------------------------|---------------------|
|                                                                         | Actual                | Budget                | Variance           | Actual                 | Budget                 | Variance            |
| Utilities:                                                              |                       |                       |                    |                        |                        |                     |
| 7818800-082 Telecommunications-                                         |                       |                       |                    |                        |                        |                     |
| Communications & Marketing                                              | (\$77)                | (\$17)                | (\$60)             | (\$521)                | (\$102)                | (\$419)             |
| Total Utilities                                                         | (\$77)                | (\$17)                | (\$60)             | (\$521)                | (\$102)                | (\$419)             |
| <b>Total Operating Expenses</b>                                         | <b>(\$38,990)</b>     | <b>(\$45,766)</b>     | <b>\$6,776</b>     | <b>(\$195,511)</b>     | <b>(\$274,596)</b>     | <b>\$79,085</b>     |
| <b>Maintenance Expenses:</b>                                            |                       |                       |                    |                        |                        |                     |
| <b>Total Maintenance Expenses</b>                                       | <b>\$0</b>            | <b>\$0</b>            | <b>\$0</b>         | <b>\$0</b>             | <b>\$0</b>             | <b>\$0</b>          |
| <b>Total Operating &amp; Maintenance Expenses</b>                       | <b>(\$38,990)</b>     | <b>(\$45,766)</b>     | <b>\$6,776</b>     | <b>(\$195,511)</b>     | <b>(\$274,596)</b>     | <b>\$79,085</b>     |
| <br><b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <br><b>(\$38,990)</b> | <br><b>(\$45,766)</b> | <br><b>\$6,776</b> | <br><b>(\$195,511)</b> | <br><b>(\$274,596)</b> | <br><b>\$79,085</b> |
| <br>General & Administrative Overhead:                                  |                       |                       |                    |                        |                        |                     |
| 7850082-082 Marketing G&A Overhead-                                     |                       |                       |                    |                        |                        |                     |
| Communications & Marketing                                              | \$38,990              | \$45,764              | (\$6,774)          | \$195,511              | \$274,584              | (\$79,073)          |
| Total General & Administrative Overhead                                 | \$38,990              | \$45,764              | (\$6,774)          | \$195,511              | \$274,584              | (\$79,073)          |
| <b>Net Operating Income (Loss)</b>                                      | <b>\$0</b>            | <b>(\$2)</b>          | <b>\$2</b>         | <b>\$0</b>             | <b>(\$12)</b>          | <b>\$12</b>         |

**Port of Olympia  
Finance and Accounting**

|                                                                     | June 2025         |                     |                       | 2025 To Date           |                    |                        |
|---------------------------------------------------------------------|-------------------|---------------------|-----------------------|------------------------|--------------------|------------------------|
|                                                                     | Actual            | Budget              | Variance              | Actual                 | Budget             | Variance               |
| <b>Revenues:</b>                                                    |                   |                     |                       |                        |                    |                        |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>            | <u>\$0</u>             | <u>\$0</u>         | <u>\$0</u>             |
| <b>Operating Expenses:</b>                                          |                   |                     |                       |                        |                    |                        |
| Salaries                                                            | (\$33,279)        | (\$45,131)          | \$11,852              | (\$279,974)            | (\$270,786)        | (\$9,188)              |
| Benefits                                                            | (\$16,395)        | (\$16,774)          | \$379                 | (\$110,786)            | (\$100,644)        | (\$10,142)             |
| Outside Professional Services                                       | (\$5,549)         | (\$9,083)           | \$3,534               | (\$66,173)             | (\$55,498)         | (\$10,675)             |
| Supplies                                                            | \$0               | \$0                 | \$0                   | (\$26)                 | \$0                | (\$26)                 |
| Facility Rental                                                     | (\$934)           | (\$667)             | (\$267)               | (\$4,752)              | (\$4,002)          | (\$750)                |
| General & Admin - Direct                                            | (\$1,857)         | (\$2,297)           | \$440                 | (\$16,819)             | (\$13,782)         | (\$3,037)              |
| Utilities                                                           | (\$115)           | (\$208)             | \$93                  | (\$845)                | (\$1,248)          | \$403                  |
| <b>Total Operating Expenses</b>                                     | <u>(\$58,129)</u> | <u>(\$74,160)</u>   | <u>\$16,031</u>       | <u>(\$479,375)</u>     | <u>(\$445,960)</u> | <u>(\$33,415)</u>      |
| <b>Maintenance Expenses:</b>                                        |                   |                     |                       |                        |                    |                        |
| <b>Total Maintenance Expenses</b>                                   | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>            | <u>\$0</u>             | <u>\$0</u>         | <u>\$0</u>             |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$58,129)</u> | <u>(\$74,160)</u>   | <u>\$16,031</u>       | <u>(\$479,375)</u>     | <u>(\$445,960)</u> | <u>(\$33,415)</u>      |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$58,129)</u> | <u>(\$74,160)</u>   | <u>\$16,031</u>       | <u>(\$479,375)</u>     | <u>(\$445,960)</u> | <u>(\$33,415)</u>      |
| Depreciation / Amortization                                         | (\$11,264)        | (\$5,129)           | (\$6,135)             | (\$67,788)             | (\$30,774)         | (\$37,014)             |
| General & Administrative Overhead                                   | \$69,393          | \$79,459            | (\$10,066)            | \$594,343              | \$476,754          | \$117,589              |
| <b>Net Operating Income (Loss)</b>                                  | <u><u>\$0</u></u> | <u><u>\$170</u></u> | <u><u>(\$170)</u></u> | <u><u>\$47,180</u></u> | <u><u>\$20</u></u> | <u><u>\$47,160</u></u> |

# **Port of Olympia Finance and Accounting**

|                                                                | June 2025         |                   |                 | 2025 To Date       |                    |                   |
|----------------------------------------------------------------|-------------------|-------------------|-----------------|--------------------|--------------------|-------------------|
|                                                                | Actual            | Budget            | Variance        | Actual             | Budget             | Variance          |
| <b>Revenues:</b>                                               |                   |                   |                 |                    |                    |                   |
| <b>Total Operating Revenues</b>                                | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>      | <b>\$0</b>         | <b>\$0</b>         | <b>\$0</b>        |
| <b>Operating Expenses:</b>                                     |                   |                   |                 |                    |                    |                   |
| Salaries:                                                      |                   |                   |                 |                    |                    |                   |
| 7811100-083 Salaries: Regular-Finance & Accounting             | (\$28,012)        | (\$45,131)        | \$17,119        | (\$242,404)        | (\$270,786)        | \$28,382          |
| 7811200-083 Salaries: Overtime-Finance & Accounting            | (\$685)           | \$0               | (\$685)         | (\$6,846)          | \$0                | (\$6,846)         |
| 7811300-083 Salaries: Holiday-Finance & Accounting             | (\$1,454)         | \$0               | (\$1,454)       | (\$8,593)          | \$0                | (\$8,593)         |
| 7811700-083 Salaries: Vacation-Finance & Accounting            | (\$1,681)         | \$0               | (\$1,681)       | (\$15,009)         | \$0                | (\$15,009)        |
| 7811800-083 Salaries: Sick Leave-Finance & Accounting          | (\$1,447)         | \$0               | (\$1,447)       | (\$7,122)          | \$0                | (\$7,122)         |
| <b>Total Salaries</b>                                          | <b>(\$33,279)</b> | <b>(\$45,131)</b> | <b>\$11,852</b> | <b>(\$279,974)</b> | <b>(\$270,786)</b> | <b>(\$9,188)</b>  |
| Benefits:                                                      |                   |                   |                 |                    |                    |                   |
| 7812100-083 Social Security (FICA)-Finance & Accounting        | (\$2,414)         | (\$3,442)         | \$1,028         | (\$21,505)         | (\$20,652)         | (\$853)           |
| 7812200-083 Ind. Ins (L&I)-Finance & Accounting                | (\$83)            | (\$116)           | \$33            | (\$834)            | (\$696)            | (\$138)           |
| 7812300-083 Misc. Benefits-Finance & Accounting                | (\$3,231)         | (\$40)            | (\$3,191)       | (\$17,925)         | (\$240)            | (\$17,685)        |
| 7812303-083 Misc. Benefits - PFML-Finance & Accounting         | \$0               | \$0               | \$0             | \$0                | \$0                | \$0               |
| 7812400-083 Pension (PERS)-Finance & Accounting                | (\$2,933)         | (\$4,111)         | \$1,178         | (\$20,717)         | (\$24,666)         | \$3,949           |
| 7812500-083 Med/Dent/Life Insurance-Finance & Accounting       | (\$7,734)         | (\$9,065)         | \$1,331         | (\$49,805)         | (\$54,390)         | \$4,585           |
| <b>Total Benefits</b>                                          | <b>(\$16,395)</b> | <b>(\$16,774)</b> | <b>\$379</b>    | <b>(\$110,786)</b> | <b>(\$100,644)</b> | <b>(\$10,142)</b> |
| Outside Professional Services:                                 |                   |                   |                 |                    |                    |                   |
| 7813009-083 Audit, Finance, Acct'g & Treas-Finance & Accountin | \$0               | (\$5,000)         | \$5,000         | (\$4,796)          | (\$30,000)         | \$25,204          |
| 7813010-083 O/S Professional Services-Finance & Accounting     | (\$5,549)         | (\$4,000)         | (\$1,549)       | (\$60,247)         | (\$25,000)         | (\$35,247)        |
| 7813104-083 Legal Svc - Special Projects-Finance & Accounting  | \$0               | (\$83)            | \$83            | \$0                | (\$498)            | \$498             |
| 7813189-083 Penalties & Late Fees-Finance & Accounting         | \$0               | \$0               | \$0             | (\$1,131)          | \$0                | (\$1,131)         |
| <b>Total Outside Professional Services</b>                     | <b>(\$5,549)</b>  | <b>(\$9,083)</b>  | <b>\$3,534</b>  | <b>(\$66,173)</b>  | <b>(\$55,498)</b>  | <b>(\$10,675)</b> |
| Supplies:                                                      |                   |                   |                 |                    |                    |                   |
| 7814000-083 Computer Supplies-Finance & Accounting             | \$0               | \$0               | \$0             | (\$26)             | \$0                | (\$26)            |
| <b>Total Supplies</b>                                          | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>      | <b>(\$26)</b>      | <b>\$0</b>         | <b>(\$26)</b>     |
| Facility Rental:                                               |                   |                   |                 |                    |                    |                   |
| 7816000-083 Facility Rental-Finance & Accounting               | (\$934)           | (\$667)           | (\$267)         | (\$4,752)          | (\$4,002)          | (\$750)           |
| <b>Total Facility Rental</b>                                   | <b>(\$934)</b>    | <b>(\$667)</b>    | <b>(\$267)</b>  | <b>(\$4,752)</b>   | <b>(\$4,002)</b>   | <b>(\$750)</b>    |
| General & Admin - Direct:                                      |                   |                   |                 |                    |                    |                   |
| 7817000-083 Purchase Card Clearing Account-Finance & Accountin | \$4,402           | \$0               | \$4,402         | \$1,283            | \$0                | \$1,283           |
| 7817200-083 Travel-Finance & Accounting                        | \$0               | (\$833)           | \$833           | \$0                | (\$4,998)          | \$4,998           |
| 7817300-083 Property Liab. Insurance-Finance & Accounting      | \$0               | (\$73)            | \$73            | \$0                | (\$438)            | \$438             |
| 7817500-083 Memberships-Finance & Accounting                   | (\$4,093)         | (\$208)           | (\$3,885)       | (\$12,278)         | (\$1,248)          | (\$11,030)        |
| 7817900-083 Other G & A Direct Costs-Finance & Accounting      | \$0               | (\$333)           | \$333           | (\$1,691)          | (\$1,998)          | \$307             |
| 7817910-083 Meeting Expense-Finance & Accounting               | \$0               | (\$83)            | \$83            | \$0                | (\$498)            | \$498             |

**Port of Olympia  
Finance and Accounting**

|                                                                     | June 2025         |                   |                 | 2025 To Date       |                    |                   |
|---------------------------------------------------------------------|-------------------|-------------------|-----------------|--------------------|--------------------|-------------------|
|                                                                     | Actual            | Budget            | Variance        | Actual             | Budget             | Variance          |
| 7817920-083 Publications/Subscriptions-Finance & Accounting         | \$0               | (\$17)            | \$17            | \$0                | (\$102)            | \$102             |
| 7817925-083 Licenses-Finance & Accounting                           | (\$2,167)         | (\$125)           | (\$2,042)       | (\$2,004)          | (\$750)            | (\$1,254)         |
| 7817940-083 Employee Development-Finance & Accounting               | \$0               | (\$333)           | \$333           | (\$2,129)          | (\$1,998)          | (\$131)           |
| 7817945-083 Training Program-Finance & Accounting                   | \$0               | (\$292)           | \$292           | \$0                | (\$1,752)          | \$1,752           |
| Total General & Admin - Direct                                      | (\$1,857)         | (\$2,297)         | \$440           | (\$16,819)         | (\$13,782)         | (\$3,037)         |
| Utilities:                                                          |                   |                   |                 |                    |                    |                   |
| 7818800-083 Telecommunications-Finance & Accounting                 | (\$115)           | (\$208)           | \$93            | (\$845)            | (\$1,248)          | \$403             |
| Total Utilities                                                     | (\$115)           | (\$208)           | \$93            | (\$845)            | (\$1,248)          | \$403             |
| <b>Total Operating Expenses</b>                                     | <b>(\$58,129)</b> | <b>(\$74,160)</b> | <b>\$16,031</b> | <b>(\$479,375)</b> | <b>(\$445,960)</b> | <b>(\$33,415)</b> |
| Maintenance Expenses:                                               |                   |                   |                 |                    |                    |                   |
| <b>Total Maintenance Expenses</b>                                   | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>      | <b>\$0</b>         | <b>\$0</b>         | <b>\$0</b>        |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$58,129)</b> | <b>(\$74,160)</b> | <b>\$16,031</b> | <b>(\$479,375)</b> | <b>(\$445,960)</b> | <b>(\$33,415)</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>(\$58,129)</b> | <b>(\$74,160)</b> | <b>\$16,031</b> | <b>(\$479,375)</b> | <b>(\$445,960)</b> | <b>(\$33,415)</b> |
| Depreciation / Amortization:                                        |                   |                   |                 |                    |                    |                   |
| 7870000-083 Depreciation-Finance & Accounting                       | (\$11,264)        | (\$5,129)         | (\$6,135)       | (\$67,788)         | (\$30,774)         | (\$37,014)        |
| Total Depreciation / Amortization                                   | (\$11,264)        | (\$5,129)         | (\$6,135)       | (\$67,788)         | (\$30,774)         | (\$37,014)        |
| General & Administrative Overhead:                                  |                   |                   |                 |                    |                    |                   |
| 7850083-083 Finance G&A Overhead-Finance & Accounting               | \$69,393          | \$79,459          | (\$10,066)      | \$594,343          | \$476,754          | \$117,589         |
| Total General & Administrative Overhead                             | \$69,393          | \$79,459          | (\$10,066)      | \$594,343          | \$476,754          | \$117,589         |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$0</b>        | <b>\$170</b>      | <b>(\$170)</b>  | <b>\$47,180</b>    | <b>\$20</b>        | <b>\$47,160</b>   |

**Port of Olympia  
Planning and Public Works**

|                                                                     | June 2025         |                   |                     | 2025 To Date        |                    |                      |
|---------------------------------------------------------------------|-------------------|-------------------|---------------------|---------------------|--------------------|----------------------|
|                                                                     | Actual            | Budget            | Variance            | Actual              | Budget             | Variance             |
| <b>Revenues:</b>                                                    |                   |                   |                     |                     |                    |                      |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>        | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>          | <u>\$0</u>         | <u>\$0</u>           |
| <b>Operating Expenses:</b>                                          |                   |                   |                     |                     |                    |                      |
| Salaries                                                            | (\$18,847)        | (\$21,223)        | \$2,376             | (\$120,409)         | (\$127,338)        | \$6,929              |
| Benefits                                                            | (\$5,417)         | (\$7,369)         | \$1,952             | (\$32,118)          | (\$44,214)         | \$12,096             |
| Outside Professional Services                                       | \$7,214           | (\$5,833)         | \$13,047            | (\$3,405)           | (\$34,998)         | \$31,593             |
| Supplies                                                            | \$0               | (\$17)            | \$17                | \$0                 | (\$102)            | \$102                |
| General & Admin - Direct                                            | (\$2,000)         | (\$3,291)         | \$1,291             | (\$12,511)          | (\$19,746)         | \$7,235              |
| Utilities                                                           | (\$38)            | \$0               | (\$38)              | (\$242)             | \$0                | (\$242)              |
| <b>Total Operating Expenses</b>                                     | <u>(\$19,088)</u> | <u>(\$37,733)</u> | <u>\$18,645</u>     | <u>(\$168,685)</u>  | <u>(\$226,398)</u> | <u>\$57,713</u>      |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                     |                     |                    |                      |
| Supplies                                                            | \$0               | (\$83)            | \$83                | (\$94)              | (\$498)            | \$404                |
| General & Admin - Direct                                            | \$0               | \$0               | \$0                 | (\$30)              | \$0                | (\$30)               |
| Maintenance and Repairs                                             | \$0               | (\$104)           | \$104               | (\$220)             | (\$624)            | \$404                |
| <b>Total Maintenance Expenses</b>                                   | <u>\$0</u>        | <u>(\$187)</u>    | <u>\$187</u>        | <u>(\$344)</u>      | <u>(\$1,122)</u>   | <u>\$778</u>         |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$19,088)</u> | <u>(\$37,920)</u> | <u>\$18,832</u>     | <u>(\$169,029)</u>  | <u>(\$227,520)</u> | <u>\$58,491</u>      |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$19,088)</u> | <u>(\$37,920)</u> | <u>\$18,832</u>     | <u>(\$169,029)</u>  | <u>(\$227,520)</u> | <u>\$58,491</u>      |
| Depreciation / Amortization                                         | (\$805)           | (\$843)           | \$38                | (\$4,832)           | (\$5,058)          | \$226                |
| General & Administrative Overhead                                   | \$19,893          | \$38,766          | (\$18,873)          | \$173,857           | \$232,596          | (\$58,739)           |
| <b>Net Operating Income (Loss)</b>                                  | <u><u>\$0</u></u> | <u><u>\$3</u></u> | <u><u>(\$3)</u></u> | <u><u>(\$4)</u></u> | <u><u>\$18</u></u> | <u><u>(\$22)</u></u> |

# **Port of Olympia** **Planning and Public Works**

|                                                                | June 2025         |                   |                 | 2025 To Date       |                    |                 |
|----------------------------------------------------------------|-------------------|-------------------|-----------------|--------------------|--------------------|-----------------|
|                                                                | Actual            | Budget            | Variance        | Actual             | Budget             | Variance        |
| <b>Revenues:</b>                                               |                   |                   |                 |                    |                    |                 |
| <b>Total Operating Revenues</b>                                | <b>\$0</b>        | <b>\$0</b>        | <b>\$0</b>      | <b>\$0</b>         | <b>\$0</b>         | <b>\$0</b>      |
| <b>Operating Expenses:</b>                                     |                   |                   |                 |                    |                    |                 |
| Salaries:                                                      |                   |                   |                 |                    |                    |                 |
| 7811100-085 Salaries: Regular-Planning & Public Works          | (\$16,187)        | (\$21,223)        | \$5,036         | (\$104,971)        | (\$127,338)        | \$22,367        |
| 7811200-085 Salaries: Overtime-Planning & Public Works         | (\$542)           | \$0               | (\$542)         | (\$3,858)          | \$0                | (\$3,858)       |
| 7811300-085 Salaries: Holiday-Planning & Public Works          | (\$898)           | \$0               | (\$898)         | (\$4,351)          | \$0                | (\$4,351)       |
| 7811700-085 Salaries: Vacation-Planning & Public Works         | (\$898)           | \$0               | (\$898)         | (\$5,289)          | \$0                | (\$5,289)       |
| 7811800-085 Salaries: Sick Leave-Planning & Public Works       | (\$321)           | \$0               | (\$321)         | (\$1,939)          | \$0                | (\$1,939)       |
| <b>Total Salaries</b>                                          | <b>(\$18,847)</b> | <b>(\$21,223)</b> | <b>\$2,376</b>  | <b>(\$120,409)</b> | <b>(\$127,338)</b> | <b>\$6,929</b>  |
| Benefits:                                                      |                   |                   |                 |                    |                    |                 |
| 7812100-085 Social Security (FICA)-Planning & Public Works     | (\$1,530)         | (\$1,619)         | \$89            | (\$9,081)          | (\$9,714)          | \$633           |
| 7812200-085 Ind. Ins (L&I)-Planning & Public Works             | (\$40)            | (\$281)           | \$241           | (\$398)            | (\$1,686)          | \$1,288         |
| 7812300-085 Misc. Benefits-Planning & Public Works             | \$0               | (\$35)            | \$35            | \$0                | (\$210)            | \$210           |
| 7812400-085 Pension (PERS)-Planning & Public Works             | (\$1,822)         | (\$1,933)         | \$111           | (\$10,815)         | (\$11,598)         | \$783           |
| 7812500-085 Med/Dent/Life Insurance-Planning & Public Works    | (\$2,025)         | (\$3,501)         | \$1,476         | (\$11,824)         | (\$21,006)         | \$9,182         |
| <b>Total Benefits</b>                                          | <b>(\$5,417)</b>  | <b>(\$7,369)</b>  | <b>\$1,952</b>  | <b>(\$32,118)</b>  | <b>(\$44,214)</b>  | <b>\$12,096</b> |
| Outside Professional Services:                                 |                   |                   |                 |                    |                    |                 |
| 7813010-085 O/S Professional Services-Planning & Public Works  | \$7,214           | (\$5,833)         | \$13,047        | (\$3,405)          | (\$34,998)         | \$31,593        |
| <b>Total Outside Professional Services</b>                     | <b>\$7,214</b>    | <b>(\$5,833)</b>  | <b>\$13,047</b> | <b>(\$3,405)</b>   | <b>(\$34,998)</b>  | <b>\$31,593</b> |
| Supplies:                                                      |                   |                   |                 |                    |                    |                 |
| 7814300-085 Fuel & Lubricants-Planning & Public Works          | \$0               | (\$17)            | \$17            | \$0                | (\$102)            | \$102           |
| <b>Total Supplies</b>                                          | <b>\$0</b>        | <b>(\$17)</b>     | <b>\$17</b>     | <b>\$0</b>         | <b>(\$102)</b>     | <b>\$102</b>    |
| General & Admin - Direct:                                      |                   |                   |                 |                    |                    |                 |
| 7817000-085 Purchase Card Clearing Account-Planning & Public W | \$2,320           | \$0               | \$2,320         | \$397              | \$0                | \$397           |
| 7817200-085 Travel-Planning & Public Works                     | (\$91)            | (\$500)           | \$409           | (\$229)            | (\$3,000)          | \$2,771         |
| 7817400-085 Advertising-Planning & Public Works                | \$0               | (\$500)           | \$500           | (\$266)            | (\$3,000)          | \$2,734         |
| 7817500-085 Memberships-Planning & Public Works                | (\$1,019)         | (\$250)           | (\$769)         | (\$1,290)          | (\$1,500)          | \$210           |
| 7817910-085 Meeting Expense-Planning & Public Works            | \$0               | (\$83)            | \$83            | \$0                | (\$498)            | \$498           |
| 7817920-085 Publications/Subscriptions-Planning & Public Works | (\$2,420)         | (\$1,458)         | (\$962)         | (\$9,025)          | (\$8,748)          | (\$277)         |
| 7817925-085 Licenses-Planning & Public Works                   | \$0               | (\$83)            | \$83            | \$0                | (\$498)            | \$498           |
| 7817940-085 Employee Development-Planning & Public Works       | (\$790)           | (\$417)           | (\$373)         | (\$2,099)          | (\$2,502)          | \$403           |
| <b>Total General &amp; Admin - Direct</b>                      | <b>(\$2,000)</b>  | <b>(\$3,291)</b>  | <b>\$1,291</b>  | <b>(\$12,511)</b>  | <b>(\$19,746)</b>  | <b>\$7,235</b>  |
| Utilities:                                                     |                   |                   |                 |                    |                    |                 |
| 7818800-085 Telecommunications-Planning & Public Works         | (\$38)            | \$0               | (\$38)          | (\$242)            | \$0                | (\$242)         |
| <b>Total Utilities</b>                                         | <b>(\$38)</b>     | <b>\$0</b>        | <b>(\$38)</b>   | <b>(\$242)</b>     | <b>\$0</b>         | <b>(\$242)</b>  |
| <b>Total Operating Expenses</b>                                | <b>(\$19,088)</b> | <b>(\$37,733)</b> | <b>\$18,645</b> | <b>(\$168,685)</b> | <b>(\$226,398)</b> | <b>\$57,713</b> |

## **Maintenance Expenses:**

**Port of Olympia  
Planning and Public Works**

|                                                                     | June 2025         |                   |                 | 2025 To Date       |                    |                 |
|---------------------------------------------------------------------|-------------------|-------------------|-----------------|--------------------|--------------------|-----------------|
|                                                                     | Actual            | Budget            | Variance        | Actual             | Budget             | Variance        |
| Supplies:                                                           |                   |                   |                 |                    |                    |                 |
| 7834225-085 Supplies: Small Tools-Planning & Public Works           | \$0               | (\$83)            | \$83            | (\$94)             | (\$498)            | \$404           |
| Total Supplies                                                      | \$0               | (\$83)            | \$83            | (\$94)             | (\$498)            | \$404           |
| General & Admin - Direct:                                           |                   |                   |                 |                    |                    |                 |
| 7837940-085 Employee Development-Planning & Public Works            | \$0               | \$0               | \$0             | (\$30)             | \$0                | (\$30)          |
| Total General & Admin - Direct                                      | \$0               | \$0               | \$0             | (\$30)             | \$0                | (\$30)          |
| Maintenance and Repairs:                                            |                   |                   |                 |                    |                    |                 |
| 7839050-085 Vehicle Maintenance-Planning & Public Works             | \$0               | (\$83)            | \$83            | \$0                | (\$498)            | \$498           |
| 7839060-085 Maint & Repair Misc Equipment-Planning & Public Wo      | \$0               | (\$21)            | \$21            | (\$220)            | (\$126)            | (\$94)          |
| Total Maintenance and Repairs                                       | \$0               | (\$104)           | \$104           | (\$220)            | (\$624)            | \$404           |
| <b>Total Maintenance Expenses</b>                                   | <b>\$0</b>        | <b>(\$187)</b>    | <b>\$187</b>    | <b>(\$344)</b>     | <b>(\$1,122)</b>   | <b>\$778</b>    |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$19,088)</b> | <b>(\$37,920)</b> | <b>\$18,832</b> | <b>(\$169,029)</b> | <b>(\$227,520)</b> | <b>\$58,491</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>(\$19,088)</b> | <b>(\$37,920)</b> | <b>\$18,832</b> | <b>(\$169,029)</b> | <b>(\$227,520)</b> | <b>\$58,491</b> |
| Depreciation / Amortization:                                        |                   |                   |                 |                    |                    |                 |
| 7870000-085 Depreciation-Planning & Public Works                    | (\$805)           | (\$843)           | \$38            | (\$4,832)          | (\$5,058)          | \$226           |
| Total Depreciation / Amortization                                   | (\$805)           | (\$843)           | \$38            | (\$4,832)          | (\$5,058)          | \$226           |
| General & Administrative Overhead:                                  |                   |                   |                 |                    |                    |                 |
| 7850085-085 Engineering G&A Overhead-Planning & Public Works        | \$19,893          | \$38,766          | (\$18,873)      | \$173,857          | \$232,596          | (\$58,739)      |
| Total General & Administrative Overhead                             | \$19,893          | \$38,766          | (\$18,873)      | \$173,857          | \$232,596          | (\$58,739)      |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$0</b>        | <b>\$3</b>        | <b>(\$3)</b>    | <b>(\$4)</b>       | <b>\$18</b>        | <b>(\$22)</b>   |

**Port of Olympia  
Information Systems**

|                                                                     | June 2025         |                     |                   | 2025 To Date        |                     |                   |
|---------------------------------------------------------------------|-------------------|---------------------|-------------------|---------------------|---------------------|-------------------|
|                                                                     | Actual            | Budget              | Variance          | Actual              | Budget              | Variance          |
| <b>Revenues:</b>                                                    |                   |                     |                   |                     |                     |                   |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>          | <u>\$0</u>        |
| <b>Operating Expenses:</b>                                          |                   |                     |                   |                     |                     |                   |
| Salaries                                                            | \$0               | (\$8,333)           | \$8,333           | \$0                 | (\$49,998)          | \$49,998          |
| Benefits                                                            | \$0               | (\$3,164)           | \$3,164           | \$0                 | (\$18,984)          | \$18,984          |
| Outside Professional Services                                       | (\$300)           | (\$8,333)           | \$8,033           | (\$47,839)          | (\$49,998)          | \$2,159           |
| Supplies                                                            | \$0               | (\$1,417)           | \$1,417           | (\$156)             | (\$8,502)           | \$8,346           |
| General & Admin - Direct                                            | (\$7,727)         | (\$8,684)           | \$957             | (\$72,933)          | (\$52,104)          | (\$20,829)        |
| Utilities                                                           | (\$23,549)        | (\$11,750)          | (\$11,799)        | (\$78,200)          | (\$70,500)          | (\$7,700)         |
| <b>Total Operating Expenses</b>                                     | <u>(\$31,576)</u> | <u>(\$41,681)</u>   | <u>\$10,105</u>   | <u>(\$199,128)</u>  | <u>(\$250,086)</u>  | <u>\$50,958</u>   |
| <b>Maintenance Expenses:</b>                                        |                   |                     |                   |                     |                     |                   |
| Maintenance and Repairs                                             | \$0               | (\$125)             | \$125             | \$0                 | (\$750)             | \$750             |
| <b>Total Maintenance Expenses</b>                                   | <u>\$0</u>        | <u>(\$125)</u>      | <u>\$125</u>      | <u>\$0</u>          | <u>(\$750)</u>      | <u>\$750</u>      |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$31,576)</u> | <u>(\$41,806)</u>   | <u>\$10,230</u>   | <u>(\$199,128)</u>  | <u>(\$250,836)</u>  | <u>\$51,708</u>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$31,576)</u> | <u>(\$41,806)</u>   | <u>\$10,230</u>   | <u>(\$199,128)</u>  | <u>(\$250,836)</u>  | <u>\$51,708</u>   |
| Depreciation / Amortization                                         | (\$2,234)         | (\$2,409)           | \$175             | (\$13,406)          | (\$14,454)          | \$1,048           |
| General & Administrative Overhead                                   | \$33,810          | \$44,214            | (\$10,404)        | \$212,531           | \$265,284           | (\$52,753)        |
| <b>Net Operating Income (Loss)</b>                                  | <u><u>\$0</u></u> | <u><u>(\$1)</u></u> | <u><u>\$1</u></u> | <u><u>(\$3)</u></u> | <u><u>(\$6)</u></u> | <u><u>\$3</u></u> |

# Port of Olympia Information Systems

|                                                               | June 2025         |                   |                 | 2025 To Date       |                              |                 |
|---------------------------------------------------------------|-------------------|-------------------|-----------------|--------------------|------------------------------|-----------------|
|                                                               | Actual            | Budget            | Variance        | Actual             | Budget                       | Variance        |
| <b>Revenues:</b>                                              |                   |                   |                 |                    |                              |                 |
| <b>Total Operating Revenues</b>                               | \$0               | \$0               | \$0             | \$0                | \$0                          | \$0             |
| <b>Operating Expenses:</b>                                    |                   |                   |                 |                    |                              |                 |
| Salaries:                                                     |                   |                   |                 |                    |                              |                 |
| 7811100-087 Salaries: Regular-Information Systems             | \$0               | (\$8,333)         | \$8,333         | \$0                | (\$49,998)                   | \$49,998        |
| 7811200-087 Salaries: Overtime-Information Systems            | \$0               | \$0               | \$0             | \$0                | \$0                          | \$0             |
| 7811700-087 Salaries: Vacation-Information Systems            | \$0               | \$0               | \$0             | \$0                | \$0                          | \$0             |
| <b>Total Salaries</b>                                         | \$0               | (\$8,333)         | \$8,333         | \$0                | (\$49,998)                   | \$49,998        |
| Benefits:                                                     |                   |                   |                 |                    |                              |                 |
| 7812100-087 Social Security (FICA)-Information Systems        | \$0               | (\$638)           | \$638           | \$0                | (\$3,828)                    | \$3,828         |
| 7812200-087 Ind. Ins (L&I)-Information Systems                | \$0               | (\$16)            | \$16            | \$0                | (\$96)                       | \$96            |
| 7812400-087 Pension (PERS)-Information Systems                | \$0               | (\$759)           | \$759           | \$0                | (\$4,554)                    | \$4,554         |
| 7812500-087 Med/Dent/Life Insurance-Information Systems       | \$0               | (\$1,751)         | \$1,751         | \$0                | (\$10,506)                   | \$10,506        |
| <b>Total Benefits</b>                                         | \$0               | (\$3,164)         | \$3,164         | \$0                | (\$18,984)                   | \$18,984        |
| Outside Professional Services:                                |                   |                   |                 |                    |                              |                 |
| 7813010-087 O/S Professional Services-Information Systems     | (\$300)           | (\$8,333)         | \$8,033         | (\$47,839)         | (\$49,998)                   | \$2,159         |
| <b>Total Outside Professional Services</b>                    | (\$300)           | (\$8,333)         | \$8,033         | (\$47,839)         | (\$49,998)                   | \$2,159         |
| Supplies:                                                     |                   |                   |                 |                    |                              |                 |
| 7814000-087 Computer Supplies-Information Systems             | \$0               | (\$417)           | \$417           | \$0                | (\$2,502)                    | \$2,502         |
| 7814050-087 Computer Equipment-Information Systems            | \$0               | (\$667)           | \$667           | (\$156)            | (\$4,002)                    | \$3,846         |
| 7814110-087 Printer Supplies-Information Systems              | \$0               | (\$250)           | \$250           | \$0                | (\$1,500)                    | \$1,500         |
| 7814125-087 Network Supplies-Information Systems              | \$0               | (\$83)            | \$83            | \$0                | (\$498)                      | \$498           |
| <b>Total Supplies</b>                                         | \$0               | (\$1,417)         | \$1,417         | (\$156)            | (\$8,502)                    | \$8,346         |
| General & Admin - Direct:                                     |                   |                   |                 |                    |                              |                 |
| 7817900-087 Other G & A Direct Costs-Information Systems      | (\$718)           | (\$167)           | (\$551)         | (\$4,215)          | (\$1,002)                    | (\$3,213)       |
| 7817910-087 Meeting Expense-Information Systems               | (\$494)           | (\$17)            | (\$477)         | (\$494)            | (\$102)                      | (\$392)         |
| 7817925-087 Licenses-Information Systems                      | (\$6,514)         | (\$8,333)         | \$1,819         | (\$68,223)         | (\$49,998)                   | (\$18,225)      |
| 7817940-087 Employee Development-Information Systems          | \$0               | (\$167)           | \$167           | \$0                | (\$1,002)                    | \$1,002         |
| <b>Total General &amp; Admin - Direct</b>                     | (\$7,727)         | (\$8,684)         | \$957           | (\$72,933)         | (\$52,104)                   | (\$20,829)      |
| Utilities:                                                    |                   |                   |                 |                    |                              |                 |
| 7818800-087 Telecommunications-Information Systems            | (\$6,117)         | (\$2,000)         | (\$4,117)       | (\$31,323)         | (\$12,000)                   | (\$19,323)      |
| 7818805-087 Portable Telecom-Information Systems              | \$0               | (\$167)           | \$167           | \$0                | (\$1,002)                    | \$1,002         |
| 7818810-087 Network Expenses-Information Systems              | (\$17,432)        | (\$9,583)         | (\$7,849)       | (\$46,878)         | (\$57,498)                   | \$10,620        |
| <b>Total Utilities</b>                                        | (\$23,549)        | (\$11,750)        | (\$11,799)      | (\$78,200)         | (\$70,500)                   | (\$7,700)       |
| <b>Total Operating Expenses</b>                               | <b>(\$31,576)</b> | <b>(\$41,681)</b> | <b>\$10,105</b> | <b>(\$199,128)</b> | <b>(\$250,086)</b>           | <b>\$50,958</b> |
| <b>Maintenance Expenses:</b>                                  |                   |                   |                 |                    |                              |                 |
| Maintenance and Repairs:                                      |                   |                   |                 |                    |                              |                 |
| 7839060-087 Maint & Repair Misc Equipment-Information Systems | \$0               | (\$125)           | \$125           | \$0                | (\$750)                      | \$750           |
| <b>Total Maintenance and Repairs</b>                          | \$0               | (\$125)           | \$125           | \$0                | (\$750)                      | \$750           |
| 7/18/2025                                                     |                   | <b>74</b>         |                 |                    | <b>Monday, June 30, 2025</b> |                 |

**Port of Olympia  
Information Systems**

|                                                          | June 2025  |              |            | 2025 To Date |              |            |
|----------------------------------------------------------|------------|--------------|------------|--------------|--------------|------------|
|                                                          | Actual     | Budget       | Variance   | Actual       | Budget       | Variance   |
| Total Maintenance Expenses                               | \$0        | (\$125)      | \$125      | \$0          | (\$750)      | \$750      |
| Total Operating & Maintenance Expenses                   | (\$31,576) | (\$41,806)   | \$10,230   | (\$199,128)  | (\$250,836)  | \$51,708   |
| Income (Loss) Before Deprec, Interest Expense & Overhead | (\$31,576) | (\$41,806)   | \$10,230   | (\$199,128)  | (\$250,836)  | \$51,708   |
| Depreciation / Amortization:                             |            |              |            |              |              |            |
| 7870000-087 Depreciation-Information Systems             | (\$2,234)  | (\$2,409)    | \$175      | (\$13,406)   | (\$14,454)   | \$1,048    |
| Total Depreciation / Amortization                        | (\$2,234)  | (\$2,409)    | \$175      | (\$13,406)   | (\$14,454)   | \$1,048    |
| General & Administrative Overhead:                       |            |              |            |              |              |            |
| 7850087-087 I/S G&A Overhead-Information Systems         | \$33,810   | \$44,214     | (\$10,404) | \$212,531    | \$265,284    | (\$52,753) |
| Total General & Administrative Overhead                  | \$33,810   | \$44,214     | (\$10,404) | \$212,531    | \$265,284    | (\$52,753) |
| Net Operating Income (Loss)                              | <u>\$0</u> | <u>(\$1)</u> | <u>\$1</u> | <u>(\$3)</u> | <u>(\$6)</u> | <u>\$3</u> |

# **Port of Olympia Administrative**

|                                                                     | June 2025         |                     |                   | 2025 To Date        |                     |                   |
|---------------------------------------------------------------------|-------------------|---------------------|-------------------|---------------------|---------------------|-------------------|
|                                                                     | Actual            | Budget              | Variance          | Actual              | Budget              | Variance          |
| <b>Revenues:</b>                                                    |                   |                     |                   |                     |                     |                   |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>          | <u>\$0</u>        |
| <b>Operating Expenses:</b>                                          |                   |                     |                   |                     |                     |                   |
| Salaries                                                            | (\$33,397)        | (\$31,516)          | (\$1,881)         | (\$139,437)         | (\$189,096)         | \$49,659          |
| Benefits                                                            | (\$9,802)         | (\$12,291)          | \$2,489           | (\$46,829)          | (\$73,745)          | \$26,916          |
| Outside Professional Services                                       | (\$549)           | (\$5,000)           | \$4,451           | (\$3,663)           | (\$30,000)          | \$26,337          |
| Supplies                                                            | (\$4,746)         | (\$3,332)           | (\$1,414)         | (\$20,493)          | (\$19,992)          | (\$501)           |
| Equipment Rentals                                                   | (\$1,751)         | (\$833)             | (\$918)           | (\$4,903)           | (\$4,998)           | \$95              |
| Facility Rental                                                     | (\$23,470)        | (\$20,000)          | (\$3,470)         | (\$138,739)         | (\$120,000)         | (\$18,739)        |
| General & Admin - Direct                                            | (\$4,891)         | (\$9,109)           | \$4,218           | (\$11,471)          | (\$54,654)          | \$43,183          |
| Utilities                                                           | (\$2,348)         | (\$134)             | (\$2,214)         | (\$8,448)           | (\$804)             | (\$7,644)         |
| Other Operating Expense                                             | (\$39)            | (\$833)             | \$794             | (\$1,504)           | (\$4,998)           | \$3,494           |
| <b>Total Operating Expenses</b>                                     | <u>(\$80,993)</u> | <u>(\$83,048)</u>   | <u>\$2,055</u>    | <u>(\$375,487)</u>  | <u>(\$498,287)</u>  | <u>\$122,800</u>  |
| <b>Maintenance Expenses:</b>                                        |                   |                     |                   |                     |                     |                   |
| Maintenance and Repairs                                             | (\$7,421)         | (\$42)              | (\$7,379)         | (\$7,471)           | (\$252)             | (\$7,219)         |
| <b>Total Maintenance Expenses</b>                                   | <u>(\$7,421)</u>  | <u>(\$42)</u>       | <u>(\$7,379)</u>  | <u>(\$7,471)</u>    | <u>(\$252)</u>      | <u>(\$7,219)</u>  |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$88,414)</u> | <u>(\$83,090)</u>   | <u>(\$5,324)</u>  | <u>(\$382,958)</u>  | <u>(\$498,539)</u>  | <u>\$115,581</u>  |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$88,414)</u> | <u>(\$83,090)</u>   | <u>(\$5,324)</u>  | <u>(\$382,958)</u>  | <u>(\$498,539)</u>  | <u>\$115,581</u>  |
| General & Administrative Overhead                                   | \$88,414          | \$83,089            | \$5,325           | \$382,957           | \$498,534           | (\$115,577)       |
| <b>Net Operating Income (Loss)</b>                                  | <u><u>\$0</u></u> | <u><u>(\$1)</u></u> | <u><u>\$1</u></u> | <u><u>(\$1)</u></u> | <u><u>(\$5)</u></u> | <u><u>\$4</u></u> |

# **Port of Olympia Administrative**

|                                                           | June 2025  |            |            | 2025 To Date |             |            |
|-----------------------------------------------------------|------------|------------|------------|--------------|-------------|------------|
|                                                           | Actual     | Budget     | Variance   | Actual       | Budget      | Variance   |
| <b>Revenues:</b>                                          |            |            |            |              |             |            |
| <b>Total Operating Revenues</b>                           | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b>   | <b>\$0</b>  | <b>\$0</b> |
| <b>Operating Expenses:</b>                                |            |            |            |              |             |            |
| Salaries:                                                 |            |            |            |              |             |            |
| 7811100-088 Salaries: Regular-Administrative              | (\$29,022) | (\$31,516) | \$2,494    | (\$115,528)  | (\$189,096) | \$73,568   |
| 7811300-088 Salaries: Holiday-Administrative              | (\$1,437)  | \$0        | (\$1,437)  | (\$5,226)    | \$0         | (\$5,226)  |
| 7811700-088 Salaries: Vacation-Administrative             | (\$2,254)  | \$0        | (\$2,254)  | (\$13,395)   | \$0         | (\$13,395) |
| 7811800-088 Salaries: Sick Leave-Administrative           | (\$684)    | \$0        | (\$684)    | (\$5,287)    | \$0         | (\$5,287)  |
| Total Salaries                                            | (\$33,397) | (\$31,516) | (\$1,881)  | (\$139,437)  | (\$189,096) | \$49,659   |
| Benefits:                                                 |            |            |            |              |             |            |
| 7812100-088 Social Security (FICA)-Administrative         | (\$2,365)  | (\$2,411)  | \$46       | (\$10,056)   | (\$14,466)  | \$4,410    |
| 7812200-088 Ind. Ins (L&I)-Administrative                 | (\$68)     | (\$88)     | \$20       | (\$276)      | (\$528)     | \$252      |
| 7812300-088 Misc. Benefits-Administrative                 | (\$82)     | (\$83)     | \$1        | (\$410)      | (\$498)     | \$88       |
| 7812303-088 Misc. Benefits - PFML-Administrative          | \$0        | (\$84)     | \$84       | \$0          | (\$504)     | \$504      |
| 7812400-088 Pension (PERS)-Administrative                 | (\$2,837)  | (\$2,872)  | \$35       | (\$11,589)   | (\$17,231)  | \$5,642    |
| 7812500-088 Med/Dent/Life Insurance-Administrative        | (\$4,449)  | (\$6,753)  | \$2,304    | (\$24,497)   | (\$40,518)  | \$16,021   |
| Total Benefits                                            | (\$9,802)  | (\$12,291) | \$2,489    | (\$46,829)   | (\$73,745)  | \$26,916   |
| Outside Professional Services:                            |            |            |            |              |             |            |
| 7813010-088 O/S Professional Services-Administrative      | (\$549)    | (\$3,167)  | \$2,618    | (\$3,663)    | (\$19,002)  | \$15,339   |
| 7813104-088 Legal Svc - Special Projects-Administrative   | \$0        | (\$1,833)  | \$1,833    | \$0          | (\$10,998)  | \$10,998   |
| Total Outside Professional Services                       | (\$549)    | (\$5,000)  | \$4,451    | (\$3,663)    | (\$30,000)  | \$26,337   |
| Supplies:                                                 |            |            |            |              |             |            |
| 7814010-088 Postage-Administrative                        | (\$4,047)  | (\$1,250)  | (\$2,797)  | (\$12,387)   | (\$7,500)   | (\$4,887)  |
| 7814100-088 Office Supplies-Administrative                | (\$699)    | (\$833)    | \$134      | (\$8,105)    | (\$4,998)   | (\$3,107)  |
| 7814105-088 Office Furniture-Administrative               | \$0        | (\$333)    | \$333      | \$0          | (\$1,998)   | \$1,998    |
| 7814115-088 Printing Expense-Administrative               | \$0        | (\$333)    | \$333      | \$0          | (\$1,998)   | \$1,998    |
| 7814200-088 Janitorial Supplies-Administrative            | \$0        | (\$583)    | \$583      | \$0          | (\$3,498)   | \$3,498    |
| Total Supplies                                            | (\$4,746)  | (\$3,332)  | (\$1,414)  | (\$20,493)   | (\$19,992)  | (\$501)    |
| Equipment Rentals:                                        |            |            |            |              |             |            |
| 7815000-088 Equipment Rentals-Administrative              | (\$1,751)  | (\$833)    | (\$918)    | (\$4,903)    | (\$4,998)   | \$95       |
| Total Equipment Rentals                                   | (\$1,751)  | (\$833)    | (\$918)    | (\$4,903)    | (\$4,998)   | \$95       |
| Facility Rental:                                          |            |            |            |              |             |            |
| 7816000-088 Facility Rental-Administrative                | (\$23,470) | (\$20,000) | (\$3,470)  | (\$138,739)  | (\$120,000) | (\$18,739) |
| Total Facility Rental                                     | (\$23,470) | (\$20,000) | (\$3,470)  | (\$138,739)  | (\$120,000) | (\$18,739) |
| General & Admin - Direct:                                 |            |            |            |              |             |            |
| 7817000-088 Purchase Card Clearing Account-Administrative | (\$518)    | \$0        | (\$518)    | (\$425)      | \$0         | (\$425)    |
| 7817200-088 Travel-Administrative                         | (\$433)    | (\$250)    | (\$183)    | (\$672)      | (\$1,500)   | \$828      |
| 7817500-088 Memberships-Administrative                    | \$0        | (\$83)     | \$83       | (\$43)       | (\$498)     | \$455      |
| 7817900-088 Other G & A Direct Costs-Administrative       | (\$9)      | (\$250)    | \$241      | (\$586)      | (\$1,500)   | \$914      |
| 7817905-088 Recruiting-Administrative                     | (\$1,156)  | (\$6,667)  | \$5,511    | (\$4,238)    | (\$40,002)  | \$35,764   |
| 7817910-088 Meeting Expense-Administrative                | (\$2,560)  | (\$83)     | (\$2,477)  | (\$3,988)    | (\$498)     | (\$3,490)  |
| 7817920-088 Publications/Subscriptions-Administrative     | (\$96)     | (\$42)     | (\$54)     | (\$455)      | (\$252)     | (\$203)    |
| 7817925-088 Licenses-Administrative                       | (\$60)     | (\$67)     | \$7        | (\$348)      | (\$402)     | \$54       |
| 7817940-088 Employee Development-Administrative           | (\$28)     | (\$1,000)  | \$972      | (\$1,045)    | (\$6,000)   | \$4,955    |
| 7817945-088 Training Program-Administrative               | \$0        | (\$250)    | \$250      | \$0          | (\$1,500)   | \$1,500    |
| 7817948-088 Wellness Program-Administrative               | (\$31)     | (\$417)    | \$386      | \$331        | (\$2,502)   | \$2,833    |
| Total General & Admin - Direct                            | (\$4,891)  | (\$9,109)  | \$4,218    | (\$11,471)   | (\$54,654)  | \$43,183   |

# **Port of Olympia Administrative**

|                                                                     | June 2025         |                   |                  | 2025 To Date       |                    |                  |
|---------------------------------------------------------------------|-------------------|-------------------|------------------|--------------------|--------------------|------------------|
|                                                                     | Actual            | Budget            | Variance         | Actual             | Budget             | Variance         |
| Utilities:                                                          |                   |                   |                  |                    |                    |                  |
| 7818100-088 Water-Administrative                                    | (\$1,125)         | (\$67)            | (\$1,058)        | (\$1,506)          | (\$402)            | (\$1,104)        |
| 7818800-088 Telecommunications-Administrative                       | (\$1,222)         | (\$67)            | (\$1,155)        | (\$6,942)          | (\$402)            | (\$6,540)        |
| Total Utilities                                                     | (\$2,348)         | (\$134)           | (\$2,214)        | (\$8,448)          | (\$804)            | (\$7,644)        |
| Other Operating Expense:                                            |                   |                   |                  |                    |                    |                  |
| 7819014-088 Safety Supplies-Administrative                          | (\$39)            | (\$833)           | \$794            | (\$1,504)          | (\$4,998)          | \$3,494          |
| Total Other Operating Expense                                       | (\$39)            | (\$833)           | \$794            | (\$1,504)          | (\$4,998)          | \$3,494          |
| <b>Total Operating Expenses</b>                                     | <b>(\$80,993)</b> | <b>(\$83,048)</b> | <b>\$2,055</b>   | <b>(\$375,487)</b> | <b>(\$498,287)</b> | <b>\$122,800</b> |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                  |                    |                    |                  |
| Maintenance and Repairs:                                            |                   |                   |                  |                    |                    |                  |
| 7839015-088 Maint & Repair Admin Building-Administrative            | (\$7,421)         | (\$42)            | (\$7,379)        | (\$7,471)          | (\$252)            | (\$7,219)        |
| Total Maintenance and Repairs                                       | (\$7,421)         | (\$42)            | (\$7,379)        | (\$7,471)          | (\$252)            | (\$7,219)        |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$7,421)</b>  | <b>(\$42)</b>     | <b>(\$7,379)</b> | <b>(\$7,471)</b>   | <b>(\$252)</b>     | <b>(\$7,219)</b> |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$88,414)</b> | <b>(\$83,090)</b> | <b>(\$5,324)</b> | <b>(\$382,958)</b> | <b>(\$498,539)</b> | <b>\$115,581</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>(\$88,414)</b> | <b>(\$83,090)</b> | <b>(\$5,324)</b> | <b>(\$382,958)</b> | <b>(\$498,539)</b> | <b>\$115,581</b> |
| General & Administrative Overhead:                                  |                   |                   |                  |                    |                    |                  |
| 7850088-088 Administrative G&A Overhead-Administrative              | \$88,414          | \$83,089          | \$5,325          | \$382,957          | \$498,534          | (\$115,577)      |
| Total General & Administrative Overhead                             | \$88,414          | \$83,089          | \$5,325          | \$382,957          | \$498,534          | (\$115,577)      |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$0</b>        | <b>(\$1)</b>      | <b>\$1</b>       | <b>(\$1)</b>       | <b>(\$5)</b>       | <b>\$4</b>       |

**Port of Olympia**  
**Non Operating Income and Expenses**

|                                                                         | <b>June 2025</b>                   |                                    |                                      | <b>2025 To Date</b>                  |                                      |                                        |
|-------------------------------------------------------------------------|------------------------------------|------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|----------------------------------------|
|                                                                         | <b>Actual</b>                      | <b>Budget</b>                      | <b>Variance</b>                      | <b>Actual</b>                        | <b>Budget</b>                        | <b>Variance</b>                        |
| <b>Revenues:</b>                                                        |                                    |                                    |                                      |                                      |                                      |                                        |
| <b>Total Operating Revenues</b>                                         | <u>\$0</u>                         | <u>\$0</u>                         | <u>\$0</u>                           | <u>\$0</u>                           | <u>\$0</u>                           | <u>\$0</u>                             |
| <b>Operating Expenses:</b>                                              |                                    |                                    |                                      |                                      |                                      |                                        |
| <b>Total Operating Expenses</b>                                         | <u>\$0</u>                         | <u>\$0</u>                         | <u>\$0</u>                           | <u>\$0</u>                           | <u>\$0</u>                           | <u>\$0</u>                             |
| <b>Maintenance Expenses:</b>                                            |                                    |                                    |                                      |                                      |                                      |                                        |
| <b>Total Maintenance Expenses</b>                                       | <u>\$0</u>                         | <u>\$0</u>                         | <u>\$0</u>                           | <u>\$0</u>                           | <u>\$0</u>                           | <u>\$0</u>                             |
| <b>Total Operating &amp; Maintenance Expenses</b>                       | <u>\$0</u>                         | <u>\$0</u>                         | <u>\$0</u>                           | <u>\$0</u>                           | <u>\$0</u>                           | <u>\$0</u>                             |
| <br><b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <br><u>\$0</u>                     | <br><u>\$0</u>                     | <br><u>\$0</u>                       | <br><u>\$0</u>                       | <br><u>\$0</u>                       | <br><u>\$0</u>                         |
| <b>Net Operating Income (Loss)</b>                                      | <u><u>\$0</u></u>                  | <u><u>\$0</u></u>                  | <u><u>\$0</u></u>                    | <u><u>\$0</u></u>                    | <u><u>\$0</u></u>                    | <u><u>\$0</u></u>                      |
| <br><b>Non Operating Revenues</b>                                       |                                    |                                    |                                      |                                      |                                      |                                        |
| Nonoperating Revenues                                                   | \$0                                | \$833                              | (\$833)                              | \$502                                | \$4,998                              | (\$4,496)                              |
| Interest Income                                                         | \$72,012                           | \$10,000                           | \$62,012                             | \$417,801                            | \$60,000                             | \$357,801                              |
| Ad Valorem Taxes                                                        | \$669,745                          | \$671,505                          | (\$1,760)                            | \$3,986,650                          | \$4,029,030                          | (\$42,380)                             |
| Non-Operating Grants                                                    | \$551,436                          | \$822,604                          | (\$271,168)                          | \$1,007,825                          | \$4,855,624                          | (\$3,847,799)                          |
| Tax Sharing                                                             | \$8,188                            | \$9,666                            | (\$1,478)                            | \$25,256                             | \$57,996                             | (\$32,740)                             |
| Gain (Loss) on Investments                                              | \$0                                | (\$20,833)                         | \$20,833                             | \$0                                  | (\$124,998)                          | \$124,998                              |
| <b>Total Non Operating Revenues:</b>                                    | <b>\$1,301,381</b>                 | <b>\$1,493,775</b>                 | <b>(\$192,394)</b>                   | <b>\$5,438,034</b>                   | <b>\$8,882,650</b>                   | <b>(\$3,444,616)</b>                   |
| <br><b>Non Operating Expenses</b>                                       |                                    |                                    |                                      |                                      |                                      |                                        |
| Other NonOp Expenses                                                    | \$182,006                          | (\$83)                             | \$182,089                            | \$183,010                            | (\$498)                              | \$183,508                              |
| Salaries                                                                | (\$4,446)                          | (\$3,278)                          | (\$1,168)                            | (\$27,648)                           | (\$19,668)                           | (\$7,980)                              |
| Benefits                                                                | (\$1,458)                          | (\$1,417)                          | (\$41)                               | (\$8,845)                            | (\$8,502)                            | (\$343)                                |
| Government Services                                                     | (\$432,584)                        | (\$144,735)                        | (\$287,849)                          | (\$361,020)                          | (\$868,410)                          | \$507,390                              |
| Environmental Costs                                                     | (\$580,108)                        | (\$515,294)                        | (\$64,814)                           | (\$3,249,962)                        | (\$3,091,764)                        | (\$158,198)                            |
| Banking/Investment Fees                                                 | (\$2,852)                          | (\$2,083)                          | (\$769)                              | (\$14,606)                           | (\$12,498)                           | (\$2,108)                              |
| Financing Interest Expense                                              | \$0                                | \$0                                | \$0                                  | (\$1,950)                            | \$0                                  | (\$1,950)                              |
| Bond Interest Expense                                                   | (\$68,522)                         | (\$68,523)                         | \$1                                  | (\$411,132)                          | (\$411,138)                          | \$6                                    |
| Bond Disc/Issue Cost                                                    | (\$6,561)                          | (\$3,980)                          | (\$2,581)                            | (\$39,367)                           | (\$23,880)                           | (\$15,487)                             |
| Premium on Bonds                                                        | \$8,639                            | (\$4,716)                          | \$13,355                             | \$51,837                             | (\$28,296)                           | \$80,133                               |
| Election Expense                                                        | \$0                                | \$0                                | \$0                                  | \$0                                  | (\$125,000)                          | \$125,000                              |
| Public Amenities                                                        | (\$9,154)                          | \$0                                | (\$9,154)                            | (\$32,131)                           | \$0                                  | (\$32,131)                             |
| Commission Special Projects                                             | (\$16,050)                         | \$0                                | (\$16,050)                           | (\$27,553)                           | \$0                                  | (\$27,553)                             |
| <b>Total Non Operating Expenses</b>                                     | <b>(\$931,090)</b>                 | <b>(\$744,109)</b>                 | <b>(\$186,981)</b>                   | <b>(\$3,939,367)</b>                 | <b>(\$4,589,654)</b>                 | <b>\$650,287</b>                       |
| <br><b>Non Operating Income (Loss)</b>                                  | <br><u><b>\$370,291</b></u>        | <br><u><b>\$749,666</b></u>        | <br><u><b>(\$379,375)</b></u>        | <br><u><b>\$1,498,667</b></u>        | <br><u><b>\$4,292,996</b></u>        | <br><u><b>(\$2,794,329)</b></u>        |
| <br><b>Total Port Income (Loss)</b>                                     | <br><u><u><b>\$370,291</b></u></u> | <br><u><u><b>\$749,666</b></u></u> | <br><u><u><b>(\$379,375)</b></u></u> | <br><u><u><b>\$1,498,667</b></u></u> | <br><u><u><b>\$4,292,996</b></u></u> | <br><u><u><b>(\$2,794,329)</b></u></u> |

**Port of Olympia**  
**Non Operating Income and Expenses**

|                                                                         | June 2025          |                    |                    | 2025 To Date       |                    |                      |
|-------------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
|                                                                         | Actual             | Budget             | Variance           | Actual             | Budget             | Variance             |
| <b>Revenues:</b>                                                        |                    |                    |                    |                    |                    |                      |
| <b>Total Operating Revenues</b>                                         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>           |
| <b>Operating Expenses:</b>                                              |                    |                    |                    |                    |                    |                      |
| <b>Total Operating Expenses</b>                                         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>           |
| <b>Maintenance Expenses:</b>                                            |                    |                    |                    |                    |                    |                      |
| <b>Total Maintenance Expenses</b>                                       | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>           |
| <b>Total Operating &amp; Maintenance Expenses</b>                       | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>           |
| <br><b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <br><u>\$0</u>     | <br><u>\$0</u>     | <br><u>\$0</u>     | <br><u>\$0</u>     | <br><u>\$0</u>     | <br><u>\$0</u>       |
| <b>Net Operating Income (Loss)</b>                                      | <u><u>\$0</u></u>  | <u><u>\$0</u></u>  | <u><u>\$0</u></u>  | <u><u>\$0</u></u>  | <u><u>\$0</u></u>  | <u><u>\$0</u></u>    |
| <br><b>Non Operating Revenues</b>                                       |                    |                    |                    |                    |                    |                      |
| Nonoperating Revenues:                                                  |                    |                    |                    |                    |                    |                      |
| 6990000-090 Nonoperating Revenues-                                      |                    |                    |                    |                    |                    |                      |
| NonOperating Business Relate                                            | \$0                | \$833              | (\$833)            | \$502              | \$4,998            | (\$4,496)            |
| <b>Total Nonoperating Revenues</b>                                      | <u>\$0</u>         | <u>\$833</u>       | <u>(\$833)</u>     | <u>\$502</u>       | <u>\$4,998</u>     | <u>(\$4,496)</u>     |
| <br>Interest Income:                                                    |                    |                    |                    |                    |                    |                      |
| 6991022-090 Interest Income: GO P&I Fund-                               |                    |                    |                    |                    |                    |                      |
| NonOperating Business                                                   | \$72,382           | \$10,000           | \$62,382           | \$412,381          | \$60,000           | \$352,381            |
| 6991070-090 Interest: Accts Rec Late Fees-                              |                    |                    |                    |                    |                    |                      |
| NonOperating Business                                                   | (\$370)            | \$0                | (\$370)            | \$5,420            | \$0                | \$5,420              |
| <b>Total Interest Income</b>                                            | <u>\$72,012</u>    | <u>\$10,000</u>    | <u>\$62,012</u>    | <u>\$417,801</u>   | <u>\$60,000</u>    | <u>\$357,801</u>     |
| <br>Ad Valorem Taxes:                                                   |                    |                    |                    |                    |                    |                      |
| 6992000-090 Ad Valorem Taxes-NonOperating                               |                    |                    |                    |                    |                    |                      |
| Business Related                                                        | \$669,745          | \$671,505          | (\$1,760)          | \$3,986,650        | \$4,029,030        | (\$42,380)           |
| <b>Total Ad Valorem Taxes</b>                                           | <u>\$669,745</u>   | <u>\$671,505</u>   | <u>(\$1,760)</u>   | <u>\$3,986,650</u> | <u>\$4,029,030</u> | <u>(\$42,380)</u>    |
| <br>Non-Operating Grants:                                               |                    |                    |                    |                    |                    |                      |
| 6992050-090 Operating Grant-WA State Agenc-                             |                    |                    |                    |                    |                    |                      |
| NonOperating Busine                                                     | \$541,789          | \$149,583          | \$392,206          | \$616,635          | \$897,498          | (\$280,863)          |
| 6992051-090 Operating Grant-FEMA-                                       |                    |                    |                    |                    |                    |                      |
| NonOperating Business Related                                           | \$6,628            | \$12,188           | (\$5,560)          | \$6,628            | \$73,128           | (\$66,500)           |
| 6992060-090 Fed Grant - FAA-NonOperating                                |                    |                    |                    |                    |                    |                      |
| Business Related                                                        | \$3,019            | \$380,833          | (\$377,814)        | \$384,562          | \$2,284,998        | (\$1,900,436)        |
| 6992082-090 Non-Operating Grant - Other-                                |                    |                    |                    |                    |                    |                      |
| NonOperating Business                                                   | \$0                | \$280,000          | (\$280,000)        | \$0                | \$1,600,000        | (\$1,600,000)        |
| <b>Total Non-Operating Grants</b>                                       | <u>\$551,436</u>   | <u>\$822,604</u>   | <u>(\$271,168)</u> | <u>\$1,007,825</u> | <u>\$4,855,624</u> | <u>(\$3,847,799)</u> |
| <br>Tax Sharing:                                                        |                    |                    |                    |                    |                    |                      |
| 6993010-090 Forest Board Taxes-NonOperating                             |                    |                    |                    |                    |                    |                      |
| Business Related                                                        | \$8,135            | \$8,333            | (\$198)            | \$18,036           | \$49,998           | (\$31,962)           |
| 6993020-090 Excise/Leasehold Tax Sharing-                               |                    |                    |                    |                    |                    |                      |
| NonOperating Business                                                   | \$41               | \$1,000            | (\$959)            | \$6,125            | \$6,000            | \$125                |
| 6993030-090 Misc Tax Sharing-NonOperating                               |                    |                    |                    |                    |                    |                      |
| Business Related                                                        | \$12               | \$333              | (\$321)            | \$1,094            | \$1,998            | (\$904)              |
| <b>Total Tax Sharing</b>                                                | <u>\$8,188</u>     | <u>\$9,666</u>     | <u>(\$1,478)</u>   | <u>\$25,256</u>    | <u>\$57,996</u>    | <u>(\$32,740)</u>    |
| <br>Gain (Loss) on Investments:                                         |                    |                    |                    |                    |                    |                      |
| 6994000-090 Gains & Losses-NonOperating                                 |                    |                    |                    |                    |                    |                      |
| Business Related                                                        | \$0                | (\$20,833)         | \$20,833           | \$0                | (\$124,998)        | \$124,998            |
| <b>Total Gain (Loss) on Investments</b>                                 | <u>\$0</u>         | <u>(\$20,833)</u>  | <u>\$20,833</u>    | <u>\$0</u>         | <u>(\$124,998)</u> | <u>\$124,998</u>     |
| <b>Total Non Operating Revenues:</b>                                    | <b>\$1,301,381</b> | <b>\$1,493,775</b> | <b>(\$192,394)</b> | <b>\$5,438,034</b> | <b>\$8,882,650</b> | <b>(\$3,444,616)</b> |

**Non Operating Expenses**

Other NonOp Expenses:

7/18/2025

**Port of Olympia**  
**Non Operating Income and Expenses**

|                                                                             | June 2025   |             |             | 2025 To Date  |               |             |
|-----------------------------------------------------------------------------|-------------|-------------|-------------|---------------|---------------|-------------|
|                                                                             | Actual      | Budget      | Variance    | Actual        | Budget        | Variance    |
| 7990000-090 Other NonOp Expenses-NonOperating Business Related              | \$182,006   | (\$83)      | \$182,089   | \$183,010     | (\$498)       | \$183,508   |
| Total Other NonOp Expenses                                                  | \$182,006   | (\$83)      | \$182,089   | \$183,010     | (\$498)       | \$183,508   |
| Salaries:                                                                   |             |             |             |               |               |             |
| 7990010-090 Salaries:Regular-NonOperating Business Related                  | (\$3,850)   | (\$3,278)   | (\$572)     | (\$25,034)    | (\$19,668)    | (\$5,366)   |
| 7990012-090 Salaries:Overtime-NonOperating Business Related                 | \$0         | \$0         | \$0         | \$0           | \$0           | \$0         |
| 7990013-090 Salaries:Holiday-NonOperating Business Related                  | (\$224)     | \$0         | (\$224)     | (\$1,120)     | \$0           | (\$1,120)   |
| 7990017-090 Salaries:Vacation-NonOperating Business Related                 | (\$214)     | \$0         | (\$214)     | (\$419)       | \$0           | (\$419)     |
| 7990018-090 Salaries:Sick Leave-NonOperating Business Related               | (\$158)     | \$0         | (\$158)     | (\$1,076)     | \$0           | (\$1,076)   |
| Total Salaries                                                              | (\$4,446)   | (\$3,278)   | (\$1,168)   | (\$27,648)    | (\$19,668)    | (\$7,980)   |
| Benefits:                                                                   |             |             |             |               |               |             |
| 7990021-090 Social Security (FICA)-NonOperating Business Related            | (\$365)     | (\$251)     | (\$114)     | (\$2,227)     | (\$1,506)     | (\$721)     |
| 7990022-090 Ind. Ins (L&I)-NonOperating Business Related                    | (\$80)      | (\$97)      | \$17        | (\$536)       | (\$582)       | \$46        |
| 7990023-090 Misc. Benefits-NonOperating Business Related                    | (\$25)      | \$0         | (\$25)      | (\$123)       | \$0           | (\$123)     |
| 7990024-090 Pension (PERS)-NonOperating Business Related                    | (\$435)     | (\$299)     | (\$136)     | (\$2,652)     | (\$1,794)     | (\$858)     |
| 7990025-090 Med/Dent/Life Insurance-NonOperating Business Related           | (\$554)     | (\$770)     | \$216       | (\$3,308)     | (\$4,620)     | \$1,312     |
| Total Benefits                                                              | (\$1,458)   | (\$1,417)   | (\$41)      | (\$8,845)     | (\$8,502)     | (\$343)     |
| Government Services:                                                        |             |             |             |               |               |             |
| 7999081-090 Allocated Commission Costs-NonOperating Business Related        | (\$432,584) | (\$144,735) | (\$287,849) | (\$361,020)   | (\$868,410)   | \$507,390   |
| Total Government Services                                                   | (\$432,584) | (\$144,735) | (\$287,849) | (\$361,020)   | (\$868,410)   | \$507,390   |
| Environmental Costs:                                                        |             |             |             |               |               |             |
| 7999084-090 Allocated Environmental Costs-NonOperating Business Related     | (\$488,458) | (\$434,098) | (\$54,360)  | (\$2,876,004) | (\$2,604,588) | (\$271,416) |
| 7999086-090 Allocated Cascade Pole Costs-NonOperating Business Related      | (\$91,650)  | (\$81,196)  | (\$10,454)  | (\$373,958)   | (\$487,176)   | \$113,218   |
| Total Environmental Costs                                                   | (\$580,108) | (\$515,294) | (\$64,814)  | (\$3,249,962) | (\$3,091,764) | (\$158,198) |
| Banking/Investment Fees:                                                    |             |             |             |               |               |             |
| 7990100-090 Banking Expense-NonOperating Business Related                   | (\$2,852)   | (\$2,083)   | (\$769)     | (\$14,606)    | (\$12,498)    | (\$2,108)   |
| Total Banking/Investment Fees                                               | (\$2,852)   | (\$2,083)   | (\$769)     | (\$14,606)    | (\$12,498)    | (\$2,108)   |
| Financing Interest Expense:                                                 |             |             |             |               |               |             |
| 7999001-090 Interest Exp: Equipment Financing-NonOperating Business Related | \$0         | \$0         | \$0         | (\$1,950)     | \$0           | (\$1,950)   |
| Total Financing Interest Expense                                            | \$0         | \$0         | \$0         | (\$1,950)     | \$0           | (\$1,950)   |
| Bond Interest Expense:                                                      |             |             |             |               |               |             |
| 7999014-090 Interest Exp: 2013B Bond-NonOperating Business Related          | (\$21,573)  | (\$21,573)  | \$0         | (\$129,438)   | (\$129,438)   | \$0         |
| 7999015-090 Interest Exp: 2015 Refund LTGO-NonOperating Business Related    | (\$3,521)   | (\$3,521)   | \$0         | (\$21,125)    | (\$21,126)    | \$1         |
| 7999016-090 Interest Exp: 2016A Bonds-NonOperating Business Related         | (\$11,258)  | (\$11,258)  | \$0         | (\$67,545)    | (\$67,548)    | \$3         |
| 7999018-090 Interest Exp: 2018A Bonds-NonOperating Business Related         | (\$25,463)  | (\$25,463)  | \$0         | (\$152,775)   | (\$152,778)   | \$3         |
| 7999019-090 Interest Exp: 2018B Bonds-NonOperating Business Related         | (\$6,708)   | (\$6,708)   | \$0         | (\$40,250)    | (\$40,248)    | (\$2)       |
| Total Bond Interest Expense                                                 | (\$68,522)  | (\$68,523)  | \$1         | (\$411,132)   | (\$411,138)   | \$6         |

Bond Disc/Issue Cost:

7/18/2025

**Port of Olympia**  
**Non Operating Income and Expenses**

|                                                                | <b>June 2025</b>   |                    |                    | <b>2025 To Date</b>  |                      |                      |
|----------------------------------------------------------------|--------------------|--------------------|--------------------|----------------------|----------------------|----------------------|
|                                                                | <b>Actual</b>      | <b>Budget</b>      | <b>Variance</b>    | <b>Actual</b>        | <b>Budget</b>        | <b>Variance</b>      |
| 7990300-090 Misc Bond Expenses-NonOperating Business Related   | \$0                | (\$83)             | \$83               | \$0                  | (\$498)              | \$498                |
| 7990300-090 Bond Deferred Outflow Amort-NonOperating Business  | (\$6,561)          | (\$3,897)          | (\$2,664)          | (\$39,367)           | (\$23,382)           | (\$15,985)           |
| Total Bond Disc/Issue Cost                                     | (\$6,561)          | (\$3,980)          | (\$2,581)          | (\$39,367)           | (\$23,880)           | (\$15,487)           |
| Premium on Bonds:                                              |                    |                    |                    |                      |                      |                      |
| 7999054-090 2013B Amortized Premium exp-NonOperating Business  | \$4,716            | (\$4,716)          | \$9,432            | \$28,295             | (\$28,296)           | \$56,591             |
| 7999055-090 2018A Amortized Premium exp-NonOperating Business  | \$2,505            | \$0                | \$2,505            | \$15,027             | \$0                  | \$15,027             |
| 7999056-090 2018B Amortized Premium exp-NonOperating Business  | \$1,419            | \$0                | \$1,419            | \$8,514              | \$0                  | \$8,514              |
| Total Premium on Bonds                                         | \$8,639            | (\$4,716)          | \$13,355           | \$51,837             | (\$28,296)           | \$80,133             |
| Election Expense:                                              |                    |                    |                    |                      |                      |                      |
| 7999200-090 Election Expense-NonOperating Business Related     | \$0                | \$0                | \$0                | \$0                  | (\$125,000)          | \$125,000            |
| Total Election Expense                                         | \$0                | \$0                | \$0                | \$0                  | (\$125,000)          | \$125,000            |
| Public Amenities:                                              |                    |                    |                    |                      |                      |                      |
| 7990500-090 Public Amenity - Plaza-NonOperating Business Relat | (\$7,292)          | \$0                | (\$7,292)          | (\$17,390)           | \$0                  | (\$17,390)           |
| 7990501-090 Public Amenity - Trail-NonOperating Business Relat | (\$6,707)          | \$0                | (\$6,707)          | (\$9,555)            | \$0                  | (\$9,555)            |
| 7990502-090 Public Amenity - Roads-NonOperating Business Relat | \$0                | \$0                | \$0                | (\$1,833)            | \$0                  | (\$1,833)            |
| 7990503-090 Public Amenity - Street Lights-NonOperating Busine | \$5,734            | \$0                | \$5,734            | \$4,072              | \$0                  | \$4,072              |
| 7990513-090 Public Amenity NM-Street Light-NonOperating Busine | (\$864)            | \$0                | (\$864)            | (\$1,634)            | \$0                  | (\$1,634)            |
| 7990550-090 Public Amenity - Harbor Patrol-NonOperating Busine | (\$24)             | \$0                | (\$24)             | (\$5,791)            | \$0                  | (\$5,791)            |
| Total Public Amenities                                         | (\$9,154)          | \$0                | (\$9,154)          | (\$32,131)           | \$0                  | (\$32,131)           |
| Commission Special Projects:                                   |                    |                    |                    |                      |                      |                      |
| 7990600-090 Commission Special Projects-NonOperating Business  | (\$249)            | \$0                | (\$249)            | (\$249)              | \$0                  | (\$249)              |
| 7990610-090 Small Cities Program-NonOperating Business Related | \$0                | \$0                | \$0                | \$0                  | \$0                  | \$0                  |
| 7990630-090 Special Events/Promo/Staff-NonOperating Business R | (\$15,801)         | \$0                | (\$15,801)         | (\$27,271)           | \$0                  | (\$27,271)           |
| 7999000-090 2018 Levy Commish Projects-NonOperating Business R | \$0                | \$0                | \$0                | (\$33)               | \$0                  | (\$33)               |
| Total Commission Special Projects                              | (\$16,050)         | \$0                | (\$16,050)         | (\$27,553)           | \$0                  | (\$27,553)           |
| <b>Total Non Operating Expenses</b>                            | <b>(\$931,090)</b> | <b>(\$744,109)</b> | <b>(\$186,981)</b> | <b>(\$3,939,367)</b> | <b>(\$4,589,654)</b> | <b>\$650,287</b>     |
| <b>Non Operating Income (Loss)</b>                             | <b>\$370,291</b>   | <b>\$749,666</b>   | <b>(\$379,375)</b> | <b>\$1,498,667</b>   | <b>\$4,292,996</b>   | <b>(\$2,794,329)</b> |
| <b>Total Port Income (Loss)</b>                                | <b>\$370,291</b>   | <b>\$749,666</b>   | <b>(\$379,375)</b> | <b>\$1,498,667</b>   | <b>\$4,292,996</b>   | <b>(\$2,794,329)</b> |

**Port of Olympia  
Government Services**

|                                                                     | June 2025          |                    |                      | 2025 To Date       |                      |                    |
|---------------------------------------------------------------------|--------------------|--------------------|----------------------|--------------------|----------------------|--------------------|
|                                                                     | Actual             | Budget             | Variance             | Actual             | Budget               | Variance           |
| <b>Revenues:</b>                                                    |                    |                    |                      |                    |                      |                    |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>           | <u>\$0</u>         | <u>\$0</u>           | <u>\$0</u>         |
| <b>Operating Expenses:</b>                                          |                    |                    |                      |                    |                      |                    |
| Salaries                                                            | (\$13,540)         | (\$25,216)         | \$11,676             | (\$102,851)        | (\$151,296)          | \$48,445           |
| Benefits                                                            | (\$9,862)          | (\$13,050)         | \$3,188              | (\$65,809)         | (\$78,300)           | \$12,491           |
| Outside Professional Services                                       | (\$392,513)        | (\$66,666)         | (\$325,847)          | (\$68,017)         | (\$399,996)          | \$331,979          |
| Facility Rental                                                     | (\$2,282)          | (\$2,962)          | \$680                | (\$13,541)         | (\$17,772)           | \$4,231            |
| General & Admin - Direct                                            | (\$8,657)          | (\$22,582)         | \$13,925             | (\$66,966)         | (\$135,492)          | \$68,526           |
| Utilities                                                           | (\$269)            | (\$258)            | (\$11)               | (\$1,576)          | (\$1,548)            | (\$28)             |
| <b>Total Operating Expenses</b>                                     | <u>(\$427,123)</u> | <u>(\$130,734)</u> | <u>(\$296,389)</u>   | <u>(\$318,760)</u> | <u>(\$784,404)</u>   | <u>\$465,644</u>   |
| <b>Maintenance Expenses:</b>                                        |                    |                    |                      |                    |                      |                    |
| Public Amenities                                                    | (\$5,461)          | (\$13,990)         | \$8,529              | (\$42,258)         | (\$84,060)           | \$41,802           |
| <b>Total Maintenance Expenses</b>                                   | <u>(\$5,461)</u>   | <u>(\$13,990)</u>  | <u>\$8,529</u>       | <u>(\$42,258)</u>  | <u>(\$84,060)</u>    | <u>\$41,802</u>    |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$432,584)</u> | <u>(\$144,724)</u> | <u>(\$287,860)</u>   | <u>(\$361,018)</u> | <u>(\$868,464)</u>   | <u>\$507,446</u>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$432,584)</u> | <u>(\$144,724)</u> | <u>(\$287,860)</u>   | <u>(\$361,018)</u> | <u>(\$868,464)</u>   | <u>\$507,446</u>   |
| Allocated Costs to Non Operations                                   | \$432,584          | \$144,735          | \$287,849            | \$361,020          | \$868,410            | (\$507,390)        |
| <b>Net Operating Income (Loss)</b>                                  | <u><u>\$0</u></u>  | <u><u>\$11</u></u> | <u><u>(\$11)</u></u> | <u><u>\$2</u></u>  | <u><u>(\$54)</u></u> | <u><u>\$56</u></u> |

# **Port of Olympia Government Services**

|                                                                | June 2025          |                   |                    | 2025 To Date       |                              |                  |
|----------------------------------------------------------------|--------------------|-------------------|--------------------|--------------------|------------------------------|------------------|
|                                                                | Actual             | Budget            | Variance           | Actual             | Budget                       | Variance         |
| <b>Revenues:</b>                                               |                    |                   |                    |                    |                              |                  |
| <b>Total Operating Revenues</b>                                | <b>\$0</b>         | <b>\$0</b>        | <b>\$0</b>         | <b>\$0</b>         | <b>\$0</b>                   | <b>\$0</b>       |
| <b>Operating Expenses:</b>                                     |                    |                   |                    |                    |                              |                  |
| Salaries:                                                      |                    |                   |                    |                    |                              |                  |
| 7811100-081 Salaries: Regular-Government Services              | (\$12,289)         | (\$25,216)        | \$12,927           | (\$94,491)         | (\$151,296)                  | \$56,805         |
| 7811200-081 Salaries: Overtime-Government Services             | (\$581)            | \$0               | (\$581)            | (\$4,446)          | \$0                          | (\$4,446)        |
| 7811300-081 Salaries: Holiday-Government Services              | (\$363)            | \$0               | (\$363)            | (\$2,683)          | \$0                          | (\$2,683)        |
| 7811700-081 Salaries: Vacation-Government Services             | (\$153)            | \$0               | (\$153)            | (\$869)            | \$0                          | (\$869)          |
| 7811800-081 Salaries: Sick Leave-Government Services           | (\$153)            | \$0               | (\$153)            | (\$363)            | \$0                          | (\$363)          |
| <b>Total Salaries</b>                                          | <b>(\$13,540)</b>  | <b>(\$25,216)</b> | <b>\$11,676</b>    | <b>(\$102,851)</b> | <b>(\$151,296)</b>           | <b>\$48,445</b>  |
| Benefits:                                                      |                    |                   |                    |                    |                              |                  |
| 7812100-081 Social Security (FICA)-Government Services         | (\$1,017)          | (\$1,876)         | \$859              | (\$8,220)          | (\$11,256)                   | \$3,036          |
| 7812200-081 Ind. Ins (L&I)-Government Services                 | (\$17)             | (\$35)            | \$18               | (\$122)            | (\$210)                      | \$88             |
| 7812300-081 Misc. Benefits-Government Services                 | \$0                | (\$35)            | \$35               | \$0                | (\$210)                      | \$210            |
| 7812303-081 Misc. Benefits - PFML-Government Services          | \$0                | \$0               | \$0                | (\$2)              | \$0                          | (\$2)            |
| 7812400-081 Pension (PERS)-Government Services                 | (\$770)            | (\$1,448)         | \$678              | (\$6,966)          | (\$8,688)                    | \$1,722          |
| 7812500-081 Med/Dent/Life Insurance-Government Services        | (\$8,058)          | (\$9,656)         | \$1,598            | (\$50,500)         | (\$57,936)                   | \$7,436          |
| <b>Total Benefits</b>                                          | <b>(\$9,862)</b>   | <b>(\$13,050)</b> | <b>\$3,188</b>     | <b>(\$65,809)</b>  | <b>(\$78,300)</b>            | <b>\$12,491</b>  |
| Outside Professional Services:                                 |                    |                   |                    |                    |                              |                  |
| 7813010-081 O/S Professional Services-Government Services      | (\$392,513)        | (\$58,333)        | (\$334,180)        | (\$68,017)         | (\$349,998)                  | \$281,981        |
| 7813104-081 Legal Svc - Special Projects-Government Services   | \$0                | (\$8,333)         | \$8,333            | \$0                | (\$49,998)                   | \$49,998         |
| <b>Total Outside Professional Services</b>                     | <b>(\$392,513)</b> | <b>(\$66,666)</b> | <b>(\$325,847)</b> | <b>(\$68,017)</b>  | <b>(\$399,996)</b>           | <b>\$331,979</b> |
| Facility Rental:                                               |                    |                   |                    |                    |                              |                  |
| 7816000-081 Facility Rental-Government Services                | (\$2,282)          | (\$2,962)         | \$680              | (\$13,541)         | (\$17,772)                   | \$4,231          |
| <b>Total Facility Rental</b>                                   | <b>(\$2,282)</b>   | <b>(\$2,962)</b>  | <b>\$680</b>       | <b>(\$13,541)</b>  | <b>(\$17,772)</b>            | <b>\$4,231</b>   |
| General & Admin - Direct:                                      |                    |                   |                    |                    |                              |                  |
| 7817000-081 Purchase Card Clearing Account-Government Services | \$2,413            | \$0               | \$2,413            | \$203              | \$0                          | \$203            |
| 7817100-081 Promotional Hosting-Government Services            | (\$500)            | (\$208)           | (\$292)            | (\$8,345)          | (\$1,248)                    | (\$7,097)        |
| 7817200-081 Travel-Government Services                         | (\$3,674)          | (\$4,333)         | \$659              | (\$3,674)          | (\$25,998)                   | \$22,324         |
| 7817500-081 Memberships-Government Services                    | (\$6,313)          | (\$14,583)        | \$8,270            | (\$43,319)         | (\$87,498)                   | \$44,179         |
| 7817600-081 Local Marketing Expense-Government Services        | (\$60)             | (\$208)           | \$148              | (\$60)             | (\$1,248)                    | \$1,188          |
| 7817900-081 Other G & A Direct Costs-Government Services       | \$0                | \$0               | \$0                | (\$5,908)          | \$0                          | (\$5,908)        |
| 7817908-081 Citizens Advisory Committee-Government Services    | \$0                | (\$208)           | \$208              | \$0                | (\$1,248)                    | \$1,248          |
| 7817909-081 Televised Meeting Expenses-Government Services     | \$0                | (\$542)           | \$542              | (\$1,969)          | (\$3,252)                    | \$1,283          |
| 7817910-081 Meeting Expense-Government Services                | (\$500)            | (\$2,083)         | \$1,583            | (\$3,756)          | (\$12,498)                   | \$8,742          |
| 7817925-081 Licenses-Government Services                       | (\$23)             | \$0               | (\$23)             | (\$137)            | \$0                          | (\$137)          |
| 7817940-081 Employee Development-Government Services           | \$0                | (\$417)           | \$417              | \$0                | (\$2,502)                    | \$2,502          |
| <b>Total General &amp; Admin - Direct</b>                      | <b>(\$8,657)</b>   | <b>(\$22,582)</b> | <b>\$13,925</b>    | <b>(\$66,966)</b>  | <b>(\$135,492)</b>           | <b>\$68,526</b>  |
| 7/18/2025                                                      |                    | <b>84</b>         |                    |                    | <b>Monday, June 30, 2025</b> |                  |

# **Port of Olympia Government Services**

|                                                                     | June 2025          |                    |                    | 2025 To Date       |                    |                  |
|---------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------|
|                                                                     | Actual             | Budget             | Variance           | Actual             | Budget             | Variance         |
| Utilities:                                                          |                    |                    |                    |                    |                    |                  |
| 7818800-081 Telecommunications-Government Services                  | (\$269)            | (\$133)            | (\$136)            | (\$1,576)          | (\$798)            | (\$778)          |
| 7818805-081 Portable Telecom-Government Services                    | \$0                | (\$125)            | \$125              | \$0                | (\$750)            | \$750            |
| Total Utilities                                                     | (\$269)            | (\$258)            | (\$11)             | (\$1,576)          | (\$1,548)          | (\$28)           |
| <b>Total Operating Expenses</b>                                     | <b>(\$427,123)</b> | <b>(\$130,734)</b> | <b>(\$296,389)</b> | <b>(\$318,760)</b> | <b>(\$784,404)</b> | <b>\$465,644</b> |
| <b>Maintenance Expenses:</b>                                        |                    |                    |                    |                    |                    |                  |
| Public Amenities:                                                   |                    |                    |                    |                    |                    |                  |
| 7810500-081 Public Amenities - Plaza NonOp-Government Services      | \$0                | (\$2,080)          | \$2,080            | (\$12,752)         | (\$12,520)         | (\$232)          |
| 7810501-081 Public Amenities - Trail NonOp-Government Services      | \$0                | (\$2,080)          | \$2,080            | (\$3,729)          | (\$12,520)         | \$8,791          |
| 7810502-081 Public Amenities - Roads NonOp-Government Services      | \$0                | (\$7,080)          | \$7,080            | (\$2,163)          | (\$42,520)         | \$40,357         |
| 7810503-081 Public Amenities-Street Lights-Government Services      | \$0                | \$0                | \$0                | (\$4,670)          | \$0                | (\$4,670)        |
| 7810513-081 Public Amenity NM-St Lights-Government Services         | \$0                | \$0                | \$0                | (\$1,002)          | \$0                | (\$1,002)        |
| 7810550-081 Public Amenity-Harbor Patrol-Government Services        | (\$5,461)          | (\$2,750)          | (\$2,711)          | (\$17,942)         | (\$16,500)         | (\$1,442)        |
| Total Public Amenities                                              | (\$5,461)          | (\$13,990)         | \$8,529            | (\$42,258)         | (\$84,060)         | \$41,802         |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$5,461)</b>   | <b>(\$13,990)</b>  | <b>\$8,529</b>     | <b>(\$42,258)</b>  | <b>(\$84,060)</b>  | <b>\$41,802</b>  |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$432,584)</b> | <b>(\$144,724)</b> | <b>(\$287,860)</b> | <b>(\$361,018)</b> | <b>(\$868,464)</b> | <b>\$507,446</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>(\$432,584)</b> | <b>(\$144,724)</b> | <b>(\$287,860)</b> | <b>(\$361,018)</b> | <b>(\$868,464)</b> | <b>\$507,446</b> |
| Allocated Costs to Non Operations:                                  |                    |                    |                    |                    |                    |                  |
| 7899999-081 Allocated Costs to NonOp-Government Services            | \$432,584          | \$144,735          | \$287,849          | \$361,020          | \$868,410          | (\$507,390)      |
| Total Allocated Costs to Non Operations                             | \$432,584          | \$144,735          | \$287,849          | \$361,020          | \$868,410          | (\$507,390)      |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$0</b>         | <b>\$11</b>        | <b>(\$11)</b>      | <b>\$2</b>         | <b>(\$54)</b>      | <b>\$56</b>      |

**Port of Olympia  
Consolidated Environmental**

|                                                                     | June 2025          |                    |                   | 2025 To Date         |                      |                    |
|---------------------------------------------------------------------|--------------------|--------------------|-------------------|----------------------|----------------------|--------------------|
|                                                                     | Actual             | Budget             | Variance          | Actual               | Budget               | Variance           |
| <b>Revenues:</b>                                                    |                    |                    |                   |                      |                      |                    |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>         | <u>\$0</u>         | <u>\$0</u>        | <u>\$0</u>           | <u>\$0</u>           | <u>\$0</u>         |
| <b>Operating Expenses:</b>                                          |                    |                    |                   |                      |                      |                    |
| Salaries                                                            | (\$53,915)         | (\$39,949)         | (\$13,966)        | (\$320,642)          | (\$239,694)          | (\$80,948)         |
| Benefits                                                            | (\$14,798)         | (\$13,161)         | (\$1,637)         | (\$89,294)           | (\$78,966)           | (\$10,328)         |
| Outside Professional Services                                       | (\$2,748)          | (\$40,479)         | \$37,731          | (\$36,561)           | (\$242,874)          | \$206,313          |
| Supplies                                                            | (\$118)            | (\$787)            | \$669             | (\$1,727)            | (\$4,722)            | \$2,995            |
| General & Admin - Direct                                            | \$2,844            | (\$2,251)          | \$5,095           | \$5,134              | (\$13,506)           | \$18,640           |
| Utilities                                                           | (\$901)            | (\$1,935)          | \$1,034           | (\$5,131)            | (\$11,610)           | \$6,479            |
| Other Operating Expense                                             | (\$404,772)        | (\$407,333)        | \$2,561           | (\$2,347,363)        | (\$2,043,998)        | (\$303,365)        |
| <b>Total Operating Expenses</b>                                     | <u>(\$474,408)</u> | <u>(\$505,895)</u> | <u>\$31,487</u>   | <u>(\$2,795,584)</u> | <u>(\$2,635,370)</u> | <u>(\$160,214)</u> |
| <b>Maintenance Expenses:</b>                                        |                    |                    |                   |                      |                      |                    |
| Supplies                                                            | \$0                | (\$25)             | \$25              | (\$76)               | (\$150)              | \$74               |
| Equipment Rentals                                                   | \$0                | (\$22)             | \$22              | \$0                  | (\$132)              | \$132              |
| Maintenance and Repairs                                             | (\$55,670)         | (\$25,667)         | (\$30,003)        | (\$156,760)          | (\$154,002)          | (\$2,758)          |
| <b>Total Maintenance Expenses</b>                                   | <u>(\$55,670)</u>  | <u>(\$25,714)</u>  | <u>(\$29,956)</u> | <u>(\$156,836)</u>   | <u>(\$154,284)</u>   | <u>(\$2,552)</u>   |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$530,078)</u> | <u>(\$531,609)</u> | <u>\$1,531</u>    | <u>(\$2,952,420)</u> | <u>(\$2,789,654)</u> | <u>(\$162,766)</u> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$530,078)</u> | <u>(\$531,609)</u> | <u>\$1,531</u>    | <u>(\$2,952,420)</u> | <u>(\$2,789,654)</u> | <u>(\$162,766)</u> |
| Depreciation / Amortization                                         | (\$15,655)         | (\$15,046)         | (\$609)           | (\$93,928)           | (\$90,276)           | (\$3,652)          |
| General & Administrative Overhead                                   | (\$34,374)         | (\$35,307)         | \$933             | (\$203,609)          | (\$211,842)          | \$8,233            |
| Allocated Costs to Non Operations                                   | \$580,108          | \$515,294          | \$64,814          | \$3,249,962          | \$3,091,764          | \$158,198          |
| <b>Net Operating Income (Loss)</b>                                  | <u>\$1</u>         | <u>(\$66,668)</u>  | <u>\$66,669</u>   | <u>\$5</u>           | <u>(\$8)</u>         | <u>\$13</u>        |

**Port of Olympia  
Environmental Administration**

|                                                                     | June 2025          |                          |                        | 2025 To Date         |                      |                     |
|---------------------------------------------------------------------|--------------------|--------------------------|------------------------|----------------------|----------------------|---------------------|
|                                                                     | Actual             | Budget                   | Variance               | Actual               | Budget               | Variance            |
| <b>Revenues:</b>                                                    |                    |                          |                        |                      |                      |                     |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>         | <u>\$0</u>               | <u>\$0</u>             | <u>\$0</u>           | <u>\$0</u>           | <u>\$0</u>          |
| <b>Operating Expenses:</b>                                          |                    |                          |                        |                      |                      |                     |
| Salaries                                                            | (\$42,544)         | (\$24,211)               | (\$18,333)             | (\$255,507)          | (\$145,266)          | (\$110,241)         |
| Benefits                                                            | (\$11,186)         | (\$7,738)                | (\$3,448)              | (\$67,621)           | (\$46,428)           | (\$21,193)          |
| Outside Professional Services                                       | (\$2,748)          | (\$28,550)               | \$25,802               | (\$33,185)           | (\$171,300)          | \$138,115           |
| Supplies                                                            | \$0                | (\$83)                   | \$83                   | \$292                | (\$498)              | \$790               |
| General & Admin - Direct                                            | \$2,577            | (\$2,042)                | \$4,619                | \$5,023              | (\$12,252)           | \$17,275            |
| Utilities                                                           | (\$154)            | (\$83)                   | (\$71)                 | (\$1,083)            | (\$498)              | (\$585)             |
| Other Operating Expense                                             | (\$400,029)        | (\$402,750)              | \$2,721                | (\$2,320,312)        | (\$2,016,500)        | (\$303,812)         |
| <b>Total Operating Expenses</b>                                     | <u>(\$454,084)</u> | <u>(\$465,457)</u>       | <u>\$11,373</u>        | <u>(\$2,672,393)</u> | <u>(\$2,392,742)</u> | <u>(\$279,651)</u>  |
| <b>Maintenance Expenses:</b>                                        |                    |                          |                        |                      |                      |                     |
| <b>Total Maintenance Expenses</b>                                   | <u>\$0</u>         | <u>\$0</u>               | <u>\$0</u>             | <u>\$0</u>           | <u>\$0</u>           | <u>\$0</u>          |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$454,084)</u> | <u>(\$465,457)</u>       | <u>\$11,373</u>        | <u>(\$2,672,393)</u> | <u>(\$2,392,742)</u> | <u>(\$279,651)</u>  |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$454,084)</u> | <u>(\$465,457)</u>       | <u>\$11,373</u>        | <u>(\$2,672,393)</u> | <u>(\$2,392,742)</u> | <u>(\$279,651)</u>  |
| General & Administrative Overhead                                   | (\$34,374)         | (\$35,307)               | \$933                  | (\$203,609)          | (\$211,842)          | \$8,233             |
| Allocated Costs to Non Operations                                   | \$488,458          | \$434,098                | \$54,360               | \$2,876,004          | \$2,604,588          | \$271,416           |
| <b>Net Operating Income (Loss)</b>                                  | <u><u>\$0</u></u>  | <u><u>(\$66,666)</u></u> | <u><u>\$66,666</u></u> | <u><u>\$2</u></u>    | <u><u>\$4</u></u>    | <u><u>(\$2)</u></u> |

# Port of Olympia Environmental Administration

|                                                          | June 2025  |            |            | 2025 To Date |             |             |
|----------------------------------------------------------|------------|------------|------------|--------------|-------------|-------------|
|                                                          | Actual     | Budget     | Variance   | Actual       | Budget      | Variance    |
| <b>Revenues:</b>                                         |            |            |            |              |             |             |
| <b>Total Operating Revenues</b>                          | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b>   | <b>\$0</b>  | <b>\$0</b>  |
| <b>Operating Expenses:</b>                               |            |            |            |              |             |             |
| Salaries:                                                |            |            |            |              |             |             |
| 7811100-084 Salaries: Regular-Environmental              | (\$37,447) | (\$24,211) | (\$13,236) | (\$228,527)  | (\$145,266) | (\$83,261)  |
| 7811300-084 Salaries: Holiday-Environmental              | (\$1,988)  | \$0        | (\$1,988)  | (\$9,607)    | \$0         | (\$9,607)   |
| 7811700-084 Salaries: Vacation-Environmental             | (\$2,004)  | \$0        | (\$2,004)  | (\$12,021)   | \$0         | (\$12,021)  |
| 7811800-084 Salaries: Sick Leave-Environmental           | (\$1,105)  | \$0        | (\$1,105)  | (\$5,352)    | \$0         | (\$5,352)   |
| Total Salaries                                           | (\$42,544) | (\$24,211) | (\$18,333) | (\$255,507)  | (\$145,266) | (\$110,241) |
| Benefits:                                                |            |            |            |              |             |             |
| 7812100-084 Social Security (FICA)-Environmental         | (\$3,280)  | (\$1,852)  | (\$1,428)  | (\$19,606)   | (\$11,112)  | (\$8,494)   |
| 7812200-084 Ind. Ins (L&I)-Environmental                 | (\$84)     | (\$164)    | \$80       | (\$853)      | (\$984)     | \$131       |
| 7812300-084 Misc. Benefits-Environmental                 | \$0        | \$0        | \$0        | \$0          | \$0         | \$0         |
| 7812400-084 Pension (PERS)-Environmental                 | (\$3,925)  | (\$2,206)  | (\$1,719)  | (\$23,463)   | (\$13,236)  | (\$10,227)  |
| 7812500-084 Med/Dent/Life Insurance-Environmental        | (\$3,897)  | (\$3,516)  | (\$381)    | (\$23,700)   | (\$21,096)  | (\$2,604)   |
| Total Benefits                                           | (\$11,186) | (\$7,738)  | (\$3,448)  | (\$67,621)   | (\$46,428)  | (\$21,193)  |
| Outside Professional Services:                           |            |            |            |              |             |             |
| 7813010-084 O/S Professional Services-Environmental      | \$0        | (\$12,500) | \$12,500   | (\$8,564)    | (\$75,000)  | \$66,436    |
| 7813072-084 Operating Permits-Environmental              | \$0        | (\$2,083)  | \$2,083    | (\$657)      | (\$12,498)  | \$11,841    |
| 7813073-084 E. Bay Enviro. Remedi Study-Environmental    | (\$17)     | \$0        | (\$17)     | (\$67)       | \$0         | (\$67)      |
| 7813074-084 Municipal Permit Phase 2 Compl-Environmental | \$0        | (\$3,063)  | \$3,063    | \$0          | (\$18,378)  | \$18,378    |
| 7813075-084 Dangerous Waste Compliance-Environmental     | (\$440)    | (\$833)    | \$393      | (\$7,275)    | (\$4,998)   | (\$2,277)   |
| 7813079-084 Green Marine-Environmental                   | (\$2,292)  | (\$1,000)  | (\$1,292)  | (\$2,292)    | (\$6,000)   | \$3,708     |
| 7813080-084 Sea Level Rise-Environmental                 | \$0        | (\$7,404)  | \$7,404    | (\$14,330)   | (\$44,424)  | \$30,094    |
| 7813104-084 Legal Svc - Special Projects-Environmental   | \$0        | (\$1,667)  | \$1,667    | \$0          | (\$10,002)  | \$10,002    |
| Total Outside Professional Services                      | (\$2,748)  | (\$28,550) | \$25,802   | (\$33,185)   | (\$171,300) | \$138,115   |
| Supplies:                                                |            |            |            |              |             |             |
| 7814000-084 Computer Supplies-Environmental              | \$0        | \$0        | \$0        | (\$198)      | \$0         | (\$198)     |
| 7814060-084 Supplies (CPC Office)-Environmental          | \$0        | (\$83)     | \$83       | \$490        | (\$498)     | \$988       |
| Total Supplies                                           | \$0        | (\$83)     | \$83       | \$292        | (\$498)     | \$790       |
| General & Admin - Direct:                                |            |            |            |              |             |             |
| 7817000-084 Purchase Card Clearing Account-Environmental | \$2,802    | \$0        | \$2,802    | \$7,573      | \$0         | \$7,573     |
| 7817200-084 Travel-Environmental                         | (\$150)    | (\$1,458)  | \$1,308    | (\$710)      | (\$8,748)   | \$8,038     |
| 7817500-084 Memberships-Environmental                    | (\$75)     | (\$167)    | \$92       | (\$447)      | (\$1,002)   | \$555       |
| 7817900-084 Other G & A Direct Costs-Environmental       | \$0        | (\$42)     | \$42       | \$0          | (\$252)     | \$252       |
| 7817910-084 Meeting Expense-Environmental                | \$0        | (\$167)    | \$167      | \$110        | (\$1,002)   | \$1,112     |
| 7817925-084 Licenses-Environmental                       | \$0        | \$0        | \$0        | (\$124)      | \$0         | (\$124)     |
| 7817940-084 Employee Development-Environmental           | \$0        | (\$208)    | \$208      | (\$1,379)    | (\$1,248)   | (\$131)     |
| Total General & Admin - Direct                           | \$2,577    | (\$2,042)  | \$4,619    | \$5,023      | (\$12,252)  | \$17,275    |
| Utilities:                                               |            |            |            |              |             |             |
| 7818800-084 Telecommunications-Environmental             | (\$154)    | (\$83)     | (\$71)     | (\$1,083)    | (\$498)     | (\$585)     |
| Total Utilities                                          | (\$154)    | (\$83)     | (\$71)     | (\$1,083)    | (\$498)     | (\$585)     |
| Other Operating Expense:                                 |            |            |            |              |             |             |
| 7819017-084 Environmental: Pearson Air UST-Environmental | \$0        | (\$1,458)  | \$1,458    | (\$6,282)    | (\$8,748)   | \$2,466     |

**Port of Olympia  
Environmental Administration**

|                                                                             | June 2025              |                        |                     | 2025 To Date             |                          |                        |
|-----------------------------------------------------------------------------|------------------------|------------------------|---------------------|--------------------------|--------------------------|------------------------|
|                                                                             | Actual                 | Budget                 | Variance            | Actual                   | Budget                   | Variance               |
| 7819018-084 Budd Inlet Remediation-<br>Environmental                        | (\$400,029)            | (\$400,000)            | (\$29)              | (\$2,298,858)            | (\$2,000,000)            | (\$298,858)            |
| 7819019-084 East Bay CAP Amendments-<br>Environmental                       | \$0                    | (\$417)                | \$417               | (\$1,095)                | (\$2,502)                | \$1,407                |
| 7819020-084 Habitat Conservation Plan-<br>Environmental                     | \$0                    | (\$833)                | \$833               | (\$14,077)               | (\$4,998)                | (\$9,079)              |
| 7819090-084 Special Projects-Environmental                                  | \$0                    | (\$42)                 | \$42                | \$0                      | (\$252)                  | \$252                  |
| Total Other Operating Expense                                               | (\$400,029)            | (\$402,750)            | \$2,721             | (\$2,320,312)            | (\$2,016,500)            | (\$303,812)            |
| <b>Total Operating Expenses</b>                                             | <b>(\$454,084)</b>     | <b>(\$465,457)</b>     | <b>\$11,373</b>     | <b>(\$2,672,393)</b>     | <b>(\$2,392,742)</b>     | <b>(\$279,651)</b>     |
| <b>Maintenance Expenses:</b>                                                |                        |                        |                     |                          |                          |                        |
| <b>Total Maintenance Expenses</b>                                           | <b>\$0</b>             | <b>\$0</b>             | <b>\$0</b>          | <b>\$0</b>               | <b>\$0</b>               | <b>\$0</b>             |
| <b>Total Operating &amp; Maintenance Expenses</b>                           | <b>(\$454,084)</b>     | <b>(\$465,457)</b>     | <b>\$11,373</b>     | <b>(\$2,672,393)</b>     | <b>(\$2,392,742)</b>     | <b>(\$279,651)</b>     |
| <br><b>Income (Loss) Before Deprec, Interest Expense<br/>&amp; Overhead</b> | <br><b>(\$454,084)</b> | <br><b>(\$465,457)</b> | <br><b>\$11,373</b> | <br><b>(\$2,672,393)</b> | <br><b>(\$2,392,742)</b> | <br><b>(\$279,651)</b> |
| <br>General & Administrative Overhead:                                      |                        |                        |                     |                          |                          |                        |
| 7850080-084 Executive G&A Overhead-<br>Environmental                        | (\$9,119)              | \$0                    | (\$9,119)           | (\$46,559)               | \$0                      | (\$46,559)             |
| 7850082-084 Marketing G&A Overhead-<br>Environmental                        | (\$3,926)              | \$0                    | (\$3,926)           | (\$19,697)               | \$0                      | (\$19,697)             |
| 7850083-084 Finance G&A Overhead-<br>Environmental                          | (\$7,018)              | \$0                    | (\$7,018)           | (\$59,880)               | \$0                      | (\$59,880)             |
| 7850085-084 Engineering G&A Overhead-<br>Environmental                      | (\$2,003)              | \$0                    | (\$2,003)           | (\$17,507)               | \$0                      | (\$17,507)             |
| 7850087-084 I/S G&A Overhead-Environmental                                  | (\$3,405)              | \$0                    | (\$3,405)           | (\$21,402)               | \$0                      | (\$21,402)             |
| 7850088-084 Administrative G&A Overhead-<br>Environmental                   | (\$8,903)              | (\$35,307)             | \$26,404            | (\$38,564)               | (\$211,842)              | \$173,278              |
| Total General & Administrative Overhead                                     | (\$34,374)             | (\$35,307)             | \$933               | (\$203,609)              | (\$211,842)              | \$8,233                |
| <br>Allocated Costs to Non Operations:                                      |                        |                        |                     |                          |                          |                        |
| 7899999-084 Allocated Costs to NonOp-<br>Environmental                      | \$488,458              | \$434,098              | \$54,360            | \$2,876,004              | \$2,604,588              | \$271,416              |
| Total Allocated Costs to Non Operations                                     | \$488,458              | \$434,098              | \$54,360            | \$2,876,004              | \$2,604,588              | \$271,416              |
| <b>Net Operating Income (Loss)</b>                                          | <b>\$0</b>             | <b>(\$66,666)</b>      | <b>\$66,666</b>     | <b>\$2</b>               | <b>\$4</b>               | <b>(\$2)</b>           |

**Port of Olympia  
Cascade Pole**

|                                                                     | June 2025         |                     |                   | 2025 To Date       |                      |                    |
|---------------------------------------------------------------------|-------------------|---------------------|-------------------|--------------------|----------------------|--------------------|
|                                                                     | Actual            | Budget              | Variance          | Actual             | Budget               | Variance           |
| <b>Revenues:</b>                                                    |                   |                     |                   |                    |                      |                    |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>        | <u>\$0</u>          | <u>\$0</u>        | <u>\$0</u>         | <u>\$0</u>           | <u>\$0</u>         |
| <b>Operating Expenses:</b>                                          |                   |                     |                   |                    |                      |                    |
| Salaries                                                            | (\$11,371)        | (\$15,738)          | \$4,367           | (\$65,135)         | (\$94,428)           | \$29,293           |
| Benefits                                                            | (\$3,612)         | (\$5,423)           | \$1,811           | (\$21,672)         | (\$32,538)           | \$10,866           |
| Outside Professional Services                                       | \$0               | (\$11,929)          | \$11,929          | (\$3,376)          | (\$71,574)           | \$68,198           |
| Supplies                                                            | (\$118)           | (\$704)             | \$586             | (\$2,019)          | (\$4,224)            | \$2,205            |
| General & Admin - Direct                                            | \$267             | (\$209)             | \$476             | \$112              | (\$1,254)            | \$1,366            |
| Utilities                                                           | (\$747)           | (\$1,852)           | \$1,105           | (\$4,048)          | (\$11,112)           | \$7,064            |
| Other Operating Expense                                             | (\$4,744)         | (\$4,583)           | (\$161)           | (\$27,051)         | (\$27,498)           | \$447              |
| <b>Total Operating Expenses</b>                                     | <u>(\$20,325)</u> | <u>(\$40,438)</u>   | <u>\$20,113</u>   | <u>(\$123,189)</u> | <u>(\$242,628)</u>   | <u>\$119,439</u>   |
| <b>Maintenance Expenses:</b>                                        |                   |                     |                   |                    |                      |                    |
| Supplies                                                            | \$0               | (\$25)              | \$25              | (\$76)             | (\$150)              | \$74               |
| Equipment Rentals                                                   | \$0               | (\$22)              | \$22              | \$0                | (\$132)              | \$132              |
| Maintenance and Repairs                                             | (\$55,670)        | (\$25,667)          | (\$30,003)        | (\$156,760)        | (\$154,002)          | (\$2,758)          |
| <b>Total Maintenance Expenses</b>                                   | <u>(\$55,670)</u> | <u>(\$25,714)</u>   | <u>(\$29,956)</u> | <u>(\$156,836)</u> | <u>(\$154,284)</u>   | <u>(\$2,552)</u>   |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$75,995)</u> | <u>(\$66,152)</u>   | <u>(\$9,843)</u>  | <u>(\$280,025)</u> | <u>(\$396,912)</u>   | <u>\$116,887</u>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$75,995)</u> | <u>(\$66,152)</u>   | <u>(\$9,843)</u>  | <u>(\$280,025)</u> | <u>(\$396,912)</u>   | <u>\$116,887</u>   |
| Depreciation / Amortization                                         | (\$15,655)        | (\$15,046)          | (\$609)           | (\$93,928)         | (\$90,276)           | (\$3,652)          |
| Allocated Costs to Non Operations                                   | \$91,650          | \$81,196            | \$10,454          | \$373,958          | \$487,176            | (\$113,218)        |
| <b>Net Operating Income (Loss)</b>                                  | <u><u>\$0</u></u> | <u><u>(\$2)</u></u> | <u><u>\$2</u></u> | <u><u>\$5</u></u>  | <u><u>(\$12)</u></u> | <u><u>\$17</u></u> |

# **Port of Olympia Cascade Pole**

|                                                         | June 2025  |            |            | 2025 To Date |            |            |
|---------------------------------------------------------|------------|------------|------------|--------------|------------|------------|
|                                                         | Actual     | Budget     | Variance   | Actual       | Budget     | Variance   |
| <b>Revenues:</b>                                        |            |            |            |              |            |            |
| <b>Total Operating Revenues</b>                         | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b>   | <b>\$0</b> | <b>\$0</b> |
| <b>Operating Expenses:</b>                              |            |            |            |              |            |            |
| Salaries:                                               |            |            |            |              |            |            |
| 7811100-086 Salaries: Regular-Cascade Pole              | (\$9,554)  | (\$15,738) | \$6,184    | (\$53,531)   | (\$94,428) | \$40,897   |
| 7811300-086 Salaries: Holiday-Cascade Pole              | (\$466)    | \$0        | (\$466)    | (\$2,332)    | \$0        | (\$2,332)  |
| 7811700-086 Salaries: Vacation-Cascade Pole             | (\$1,263)  | \$0        | (\$1,263)  | (\$7,580)    | \$0        | (\$7,580)  |
| 7811800-086 Salaries: Sick Leave-Cascade Pole           | (\$87)     | \$0        | (\$87)     | (\$1,691)    | \$0        | (\$1,691)  |
| Total Salaries                                          | (\$11,371) | (\$15,738) | \$4,367    | (\$65,135)   | (\$94,428) | \$29,293   |
| Benefits:                                               |            |            |            |              |            |            |
| 7812100-086 Social Security (FICA)-Cascade Pole         | (\$773)    | (\$1,204)  | \$431      | (\$4,639)    | (\$7,224)  | \$2,585    |
| 7812200-086 Ind. Ins (L&I)-Cascade Pole                 | (\$179)    | (\$292)    | \$113      | (\$1,002)    | (\$1,752)  | \$750      |
| 7812300-086 Misc. Benefits-Cascade Pole                 | (\$35)     | (\$35)     | \$0        | (\$175)      | (\$210)    | \$35       |
| 7812400-086 Pension (PERS)-Cascade Pole                 | (\$921)    | (\$1,434)  | \$513      | (\$5,525)    | (\$8,604)  | \$3,079    |
| 7812500-086 Med/Dent/Life Insurance-Cascade Pole        | (\$1,704)  | (\$2,458)  | \$754      | (\$10,331)   | (\$14,748) | \$4,417    |
| Total Benefits                                          | (\$3,612)  | (\$5,423)  | \$1,811    | (\$21,672)   | (\$32,538) | \$10,866   |
| Outside Professional Services:                          |            |            |            |              |            |            |
| 7813010-086 O/S Professional Services-Cascade Pole      | \$0        | (\$8,333)  | \$8,333    | (\$324)      | (\$49,998) | \$49,674   |
| 7813013-086 Janitorial Services-Cascade Pole            | \$0        | (\$263)    | \$263      | (\$2,400)    | (\$1,578)  | (\$822)    |
| 7813075-086 Dangerous Waste Compliance-Cascade Pole     | \$0        | (\$2,083)  | \$2,083    | (\$652)      | (\$12,498) | \$11,846   |
| 7813104-086 Legal Svc - Special Projects-Cascade Pole   | \$0        | (\$1,250)  | \$1,250    | \$0          | (\$7,500)  | \$7,500    |
| Total Outside Professional Services                     | \$0        | (\$11,929) | \$11,929   | (\$3,376)    | (\$71,574) | \$68,198   |
| Supplies:                                               |            |            |            |              |            |            |
| 7814050-086 Computer Equipment-Cascade Pole             | \$0        | (\$583)    | \$583      | (\$30)       | (\$3,498)  | \$3,468    |
| 7814060-086 Supplies (CPC Office)-Cascade Pole          | \$0        | (\$17)     | \$17       | (\$1,520)    | (\$102)    | (\$1,418)  |
| 7814300-086 Fuel & Lubricants-Cascade Pole              | (\$118)    | (\$104)    | (\$14)     | (\$469)      | (\$624)    | \$155      |
| Total Supplies                                          | (\$118)    | (\$704)    | \$586      | (\$2,019)    | (\$4,224)  | \$2,205    |
| General & Admin - Direct:                               |            |            |            |              |            |            |
| 7817000-086 Purchase Card Clearing Account-Cascade Pole | \$286      | (\$45)     | \$331      | \$416        | (\$270)    | \$686      |
| 7817200-086 Travel-Cascade Pole                         | \$0        | (\$21)     | \$21       | \$0          | (\$126)    | \$126      |
| 7817500-086 Memberships-Cascade Pole                    | \$0        | (\$10)     | \$10       | \$0          | (\$60)     | \$60       |
| 7817900-086 Other G & A Direct Costs-Cascade Pole       | (\$19)     | (\$6)      | (\$13)     | (\$111)      | (\$36)     | (\$75)     |
| 7817910-086 Meeting Expense-Cascade Pole                | \$0        | (\$22)     | \$22       | \$0          | (\$132)    | \$132      |
| 7817920-086 Publications/Subscriptions-Cascade Pole     | \$0        | (\$21)     | \$21       | \$0          | (\$126)    | \$126      |
| 7817925-086 Licenses-Cascade Pole                       | \$0        | (\$42)     | \$42       | \$0          | (\$252)    | \$252      |
| 7817940-086 Employee Development-Cascade Pole           | \$0        | (\$42)     | \$42       | (\$193)      | (\$252)    | \$59       |
| Total General & Admin - Direct                          | \$267      | (\$209)    | \$476      | \$112        | (\$1,254)  | \$1,366    |
| Utilities:                                              |            |            |            |              |            |            |
| 7818100-086 Water-Cascade Pole                          | \$0        | (\$131)    | \$131      | \$0          | (\$786)    | \$786      |
| 7818200-086 Electricity-Cascade Pole                    | (\$618)    | (\$1,250)  | \$632      | (\$2,432)    | (\$7,500)  | \$5,068    |
| 7818700-086 Natural Gas/Propane/Oil-Cascade Pole        | (\$91)     | (\$263)    | \$172      | (\$1,374)    | (\$1,578)  | \$204      |
| 7818800-086 Telecommunications-Cascade Pole             | (\$38)     | (\$208)    | \$170      | (\$242)      | (\$1,248)  | \$1,006    |
| Total Utilities                                         | (\$747)    | (\$1,852)  | \$1,105    | (\$4,048)    | (\$11,112) | \$7,064    |
| Other Operating Expense:                                |            |            |            |              |            |            |

**Port of Olympia  
Cascade Pole**

|                                                                     | June 2025         |                   |                   | 2025 To Date       |                    |                  |
|---------------------------------------------------------------------|-------------------|-------------------|-------------------|--------------------|--------------------|------------------|
|                                                                     | Actual            | Budget            | Variance          | Actual             | Budget             | Variance         |
| 7819010-086 Monitoring Exp. (Spectra)-Cascade Pole                  | (\$4,744)         | (\$4,583)         | (\$161)           | (\$27,051)         | (\$27,498)         | \$447            |
| Total Other Operating Expense                                       | (\$4,744)         | (\$4,583)         | (\$161)           | (\$27,051)         | (\$27,498)         | \$447            |
| <b>Total Operating Expenses</b>                                     | <b>(\$20,325)</b> | <b>(\$40,438)</b> | <b>\$20,113</b>   | <b>(\$123,189)</b> | <b>(\$242,628)</b> | <b>\$119,439</b> |
| <b>Maintenance Expenses:</b>                                        |                   |                   |                   |                    |                    |                  |
| Supplies:                                                           |                   |                   |                   |                    |                    |                  |
| 7834225-086 Supplies: Small Tools-Cascade Pole                      | \$0               | (\$25)            | \$25              | (\$76)             | (\$150)            | \$74             |
| Total Supplies                                                      | \$0               | (\$25)            | \$25              | (\$76)             | (\$150)            | \$74             |
| Equipment Rentals:                                                  |                   |                   |                   |                    |                    |                  |
| 7835000-086 Equipment Rentals-Cascade Pole                          | \$0               | (\$22)            | \$22              | \$0                | (\$132)            | \$132            |
| Total Equipment Rentals                                             | \$0               | (\$22)            | \$22              | \$0                | (\$132)            | \$132            |
| Maintenance and Repairs:                                            |                   |                   |                   |                    |                    |                  |
| 7839000-086 Maint & Repair to Buildings-Cascade Pole                | \$0               | (\$2,083)         | \$2,083           | (\$645)            | (\$12,498)         | \$11,853         |
| 7839020-086 Plant: Environmental-Cascade Pole                       | (\$14,321)        | (\$5,000)         | (\$9,321)         | (\$28,167)         | (\$30,000)         | \$1,833          |
| 7839021-086 Treatment Fac: Environmental-Cascade Pole               | \$0               | (\$2,083)         | \$2,083           | \$0                | (\$12,498)         | \$12,498         |
| 7839040-086 Maint & Repair Property-Cascade Pole                    | \$0               | (\$125)           | \$125             | (\$43)             | (\$750)            | \$707            |
| 7839050-086 Vehicle Maintenance-Cascade Pole                        | (\$1,534)         | (\$42)            | (\$1,492)         | (\$1,534)          | (\$252)            | (\$1,282)        |
| 7839060-086 Maint & Repair Misc Equipment-Cascade Pole              | \$0               | (\$1,000)         | \$1,000           | (\$190)            | (\$6,000)          | \$5,810          |
| 7839070-086 CPS Marine Sediment Monitoring-Cascade Pole             | (\$30,603)        | (\$417)           | (\$30,186)        | (\$30,603)         | (\$2,502)          | (\$28,101)       |
| 7839071-086 GW Extract Syst: O & M & R-Cascade Pole                 | \$0               | (\$5,000)         | \$5,000           | (\$11,809)         | (\$30,000)         | \$18,191         |
| 7839073-086 Port Admin & Mgmt Costs-Cascade Pole                    | \$60              | (\$1,250)         | \$1,310           | (\$1,865)          | (\$7,500)          | \$5,635          |
| 7839074-086 CPS Stormwater System Maint.-Cascade Pole               | \$0               | (\$625)           | \$625             | \$0                | (\$3,750)          | \$3,750          |
| 7839075-086 CPS Ground Water Monitoring-Cascade Pole                | (\$9,271)         | (\$7,917)         | (\$1,354)         | (\$81,903)         | (\$47,502)         | (\$34,401)       |
| 7839078-086 CPS Cap system: Monit & Repair-Cascade Pole             | \$0               | (\$125)           | \$125             | \$0                | (\$750)            | \$750            |
| Total Maintenance and Repairs                                       | (\$55,670)        | (\$25,667)        | (\$30,003)        | (\$156,760)        | (\$154,002)        | (\$2,758)        |
| <b>Total Maintenance Expenses</b>                                   | <b>(\$55,670)</b> | <b>(\$25,714)</b> | <b>(\$29,956)</b> | <b>(\$156,836)</b> | <b>(\$154,284)</b> | <b>(\$2,552)</b> |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <b>(\$75,995)</b> | <b>(\$66,152)</b> | <b>(\$9,843)</b>  | <b>(\$280,025)</b> | <b>(\$396,912)</b> | <b>\$116,887</b> |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <b>(\$75,995)</b> | <b>(\$66,152)</b> | <b>(\$9,843)</b>  | <b>(\$280,025)</b> | <b>(\$396,912)</b> | <b>\$116,887</b> |
| Depreciation / Amortization:                                        |                   |                   |                   |                    |                    |                  |
| 7870000-086 Depreciation-Cascade Pole                               | (\$15,655)        | (\$15,046)        | (\$609)           | (\$93,928)         | (\$90,276)         | (\$3,652)        |
| Total Depreciation / Amortization                                   | (\$15,655)        | (\$15,046)        | (\$609)           | (\$93,928)         | (\$90,276)         | (\$3,652)        |
| Allocated Costs to Non Operations:                                  |                   |                   |                   |                    |                    |                  |
| 7899999-086 Allocated Costs to NonOp-Cascade Pole                   | \$91,650          | \$81,196          | \$10,454          | \$373,958          | \$487,176          | (\$113,218)      |
| Total Allocated Costs to Non Operations                             | \$91,650          | \$81,196          | \$10,454          | \$373,958          | \$487,176          | (\$113,218)      |
| <b>Net Operating Income (Loss)</b>                                  | <b>\$0</b>        | <b>(\$2)</b>      | <b>\$2</b>        | <b>\$5</b>         | <b>(\$12)</b>      | <b>\$17</b>      |

**Port of Olympia  
Foreign Trade Zone**

|                                                                         | June 2025      |                |                  | 2025 To Date   |                  |                |
|-------------------------------------------------------------------------|----------------|----------------|------------------|----------------|------------------|----------------|
|                                                                         | Actual         | Budget         | Variance         | Actual         | Budget           | Variance       |
| <b>Revenues:</b>                                                        |                |                |                  |                |                  |                |
| <b>Total Operating Revenues</b>                                         | <u>\$0</u>     | <u>\$0</u>     | <u>\$0</u>       | <u>\$0</u>     | <u>\$0</u>       | <u>\$0</u>     |
| <b>Operating Expenses:</b>                                              |                |                |                  |                |                  |                |
| Outside Professional Services                                           | \$0            | (\$250)        | \$250            | \$0            | (\$1,500)        | \$1,500        |
| Supplies                                                                | \$0            | (\$8)          | \$8              | \$0            | (\$48)           | \$48           |
| General & Admin - Direct                                                | <u>(\$134)</u> | <u>(\$434)</u> | <u>\$300</u>     | <u>(\$234)</u> | <u>(\$2,604)</u> | <u>\$2,370</u> |
| <b>Total Operating Expenses</b>                                         | <u>(\$134)</u> | <u>(\$692)</u> | <u>\$558</u>     | <u>(\$234)</u> | <u>(\$4,152)</u> | <u>\$3,918</u> |
| <b>Maintenance Expenses:</b>                                            |                |                |                  |                |                  |                |
| <b>Total Maintenance Expenses</b>                                       | <u>\$0</u>     | <u>\$0</u>     | <u>\$0</u>       | <u>\$0</u>     | <u>\$0</u>       | <u>\$0</u>     |
| <b>Total Operating &amp; Maintenance Expenses</b>                       | <u>(\$134)</u> | <u>(\$692)</u> | <u>\$558</u>     | <u>(\$234)</u> | <u>(\$4,152)</u> | <u>\$3,918</u> |
| <b>Income (Loss) Before Deprec, Interest Expense<br/>&amp; Overhead</b> | <u>(\$134)</u> | <u>(\$692)</u> | <u>\$558</u>     | <u>(\$234)</u> | <u>(\$4,152)</u> | <u>\$3,918</u> |
| <b>Net Operating Income (Loss)</b>                                      | <u>(\$134)</u> | <u>(\$692)</u> | <u>\$558</u>     | <u>(\$234)</u> | <u>(\$4,152)</u> | <u>\$3,918</u> |
| <b>Non Operating Revenues</b>                                           |                |                |                  |                |                  |                |
| Tenant Revenues                                                         | \$0            | \$1,250        | (\$1,250)        | \$6,500        | \$7,500          | (\$1,000)      |
| Interest Income                                                         | <u>\$127</u>   | <u>\$42</u>    | <u>\$85</u>      | <u>\$620</u>   | <u>\$252</u>     | <u>\$368</u>   |
| <b>Total Non Operating Revenues:</b>                                    | <u>\$127</u>   | <u>\$1,292</u> | <u>(\$1,165)</u> | <u>\$7,120</u> | <u>\$7,752</u>   | <u>(\$632)</u> |
| <b>Non Operating Income (Loss)</b>                                      | <u>\$127</u>   | <u>\$1,292</u> | <u>(\$1,165)</u> | <u>\$7,120</u> | <u>\$7,752</u>   | <u>(\$632)</u> |
| <b>Total Port Income (Loss)</b>                                         | <u>(\$7)</u>   | <u>\$600</u>   | <u>(\$607)</u>   | <u>\$6,886</u> | <u>\$3,600</u>   | <u>\$3,286</u> |

**Port of Olympia  
Foreign Trade Zone**

|                                                                     | June 2025      |                |                  | 2025 To Date   |                  |                  |
|---------------------------------------------------------------------|----------------|----------------|------------------|----------------|------------------|------------------|
|                                                                     | Actual         | Budget         | Variance         | Actual         | Budget           | Variance         |
| <b>Revenues:</b>                                                    |                |                |                  |                |                  |                  |
| <b>Total Operating Revenues</b>                                     | <u>\$0</u>     | <u>\$0</u>     | <u>\$0</u>       | <u>\$0</u>     | <u>\$0</u>       | <u>\$0</u>       |
| <b>Operating Expenses:</b>                                          |                |                |                  |                |                  |                  |
| Outside Professional Services:                                      |                |                |                  |                |                  |                  |
| 7813010-089 O/S Professional Services-Foreign Trade Zone            | \$0            | (\$250)        | \$250            | \$0            | (\$1,500)        | \$1,500          |
| <b>Total Outside Professional Services</b>                          | <u>\$0</u>     | <u>(\$250)</u> | <u>\$250</u>     | <u>\$0</u>     | <u>(\$1,500)</u> | <u>\$1,500</u>   |
| Supplies:                                                           |                |                |                  |                |                  |                  |
| 7814100-089 Office Supplies-Foreign Trade Zone                      | \$0            | (\$8)          | \$8              | \$0            | (\$48)           | \$48             |
| <b>Total Supplies</b>                                               | <u>\$0</u>     | <u>(\$8)</u>   | <u>\$8</u>       | <u>\$0</u>     | <u>(\$48)</u>    | <u>\$48</u>      |
| General & Admin - Direct:                                           |                |                |                  |                |                  |                  |
| 7817200-089 Travel-Foreign Trade Zone                               | \$0            | (\$167)        | \$167            | \$0            | (\$1,002)        | \$1,002          |
| 7817400-089 Advertising-Foreign Trade Zone                          | (\$20)         | (\$167)        | \$147            | (\$120)        | (\$1,002)        | \$882            |
| 7817500-089 Memberships-Foreign Trade Zone                          | \$0            | (\$83)         | \$83             | \$0            | (\$498)          | \$498            |
| 7817910-089 Meeting Expense-Foreign Trade Zone                      | \$0            | (\$17)         | \$17             | \$0            | (\$102)          | \$102            |
| 7817915-089 B & O Excise Taxes-Foreign Trade Zone                   | (\$114)        | \$0            | (\$114)          | (\$114)        | \$0              | (\$114)          |
| <b>Total General &amp; Admin - Direct</b>                           | <u>(\$134)</u> | <u>(\$434)</u> | <u>\$300</u>     | <u>(\$234)</u> | <u>(\$2,604)</u> | <u>\$2,370</u>   |
| <b>Total Operating Expenses</b>                                     | <u>(\$134)</u> | <u>(\$692)</u> | <u>\$558</u>     | <u>(\$234)</u> | <u>(\$4,152)</u> | <u>\$3,918</u>   |
| <b>Maintenance Expenses:</b>                                        |                |                |                  |                |                  |                  |
| <b>Total Maintenance Expenses</b>                                   | <u>\$0</u>     | <u>\$0</u>     | <u>\$0</u>       | <u>\$0</u>     | <u>\$0</u>       | <u>\$0</u>       |
| <b>Total Operating &amp; Maintenance Expenses</b>                   | <u>(\$134)</u> | <u>(\$692)</u> | <u>\$558</u>     | <u>(\$234)</u> | <u>(\$4,152)</u> | <u>\$3,918</u>   |
| <b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <u>(\$134)</u> | <u>(\$692)</u> | <u>\$558</u>     | <u>(\$234)</u> | <u>(\$4,152)</u> | <u>\$3,918</u>   |
| <b>Net Operating Income (Loss)</b>                                  | <u>(\$134)</u> | <u>(\$692)</u> | <u>\$558</u>     | <u>(\$234)</u> | <u>(\$4,152)</u> | <u>\$3,918</u>   |
| <b>Non Operating Revenues</b>                                       |                |                |                  |                |                  |                  |
| Tenant Revenues:                                                    |                |                |                  |                |                  |                  |
| 6880002-089 FTZ Tenant Revenues-Foreign Trade Zone                  | \$0            | \$1,250        | (\$1,250)        | \$6,500        | \$7,500          | (\$1,000)        |
| <b>Total Tenant Revenues</b>                                        | <u>\$0</u>     | <u>\$1,250</u> | <u>(\$1,250)</u> | <u>\$6,500</u> | <u>\$7,500</u>   | <u>(\$1,000)</u> |
| Interest Income:                                                    |                |                |                  |                |                  |                  |
| 6999070-089 FTZ Interest Income-Foreign Trade Zone                  | \$127          | \$42           | \$85             | \$620          | \$252            | \$368            |
| <b>Total Interest Income</b>                                        | <u>\$127</u>   | <u>\$42</u>    | <u>\$85</u>      | <u>\$620</u>   | <u>\$252</u>     | <u>\$368</u>     |
| <b>Total Non Operating Revenues:</b>                                | <u>\$127</u>   | <u>\$1,292</u> | <u>(\$1,165)</u> | <u>\$7,120</u> | <u>\$7,752</u>   | <u>(\$632)</u>   |
| <b>Non Operating Income (Loss)</b>                                  | <u>\$127</u>   | <u>\$1,292</u> | <u>(\$1,165)</u> | <u>\$7,120</u> | <u>\$7,752</u>   | <u>(\$632)</u>   |
| <b>Total Port Income (Loss)</b>                                     | <u>(\$7)</u>   | <u>\$600</u>   | <u>(\$607)</u>   | <u>\$6,886</u> | <u>\$3,600</u>   | <u>\$3,286</u>   |

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|                                                                         | June 2025      |                |                | 2025 To Date    |                |                 |
|-------------------------------------------------------------------------|----------------|----------------|----------------|-----------------|----------------|-----------------|
|                                                                         | Actual         | Budget         | Variance       | Actual          | Budget         | Variance        |
| <b>Revenues:</b>                                                        |                |                |                |                 |                |                 |
| Total Operating Revenues                                                | \$0            | \$0            | \$0            | \$0             | \$0            | \$0             |
| <b>Operating Expenses:</b>                                              |                |                |                |                 |                |                 |
| Total Operating Expenses                                                | \$0            | \$0            | \$0            | \$0             | \$0            | \$0             |
| <b>Maintenance Expenses:</b>                                            |                |                |                |                 |                |                 |
| Total Maintenance Expenses                                              | \$0            | \$0            | \$0            | \$0             | \$0            | \$0             |
| <b>Total Operating &amp; Maintenance Expenses</b>                       | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>      | <b>\$0</b>     | <b>\$0</b>      |
| <br><b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <br><b>\$0</b> | <br><b>\$0</b> | <br><b>\$0</b> | <br><b>\$0</b>  | <br><b>\$0</b> | <br><b>\$0</b>  |
| <b>Net Operating Income (Loss)</b>                                      | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>      | <b>\$0</b>     | <b>\$0</b>      |
| <br><b>Non Operating Revenues</b>                                       |                |                |                |                 |                |                 |
| Interest Income                                                         | \$9            | \$0            | \$9            | \$46            | \$0            | \$46            |
| <b>Total Non Operating Revenues:</b>                                    | <b>\$9</b>     | <b>\$0</b>     | <b>\$9</b>     | <b>\$46</b>     | <b>\$0</b>     | <b>\$46</b>     |
| <br><b>Non Operating Income (Loss)</b>                                  | <br><b>\$9</b> | <br><b>\$0</b> | <br><b>\$9</b> | <br><b>\$46</b> | <br><b>\$0</b> | <br><b>\$46</b> |
| <br><b>Total Port Income (Loss)</b>                                     | <br><b>\$9</b> | <br><b>\$0</b> | <br><b>\$9</b> | <br><b>\$46</b> | <br><b>\$0</b> | <br><b>\$46</b> |

**Port of Olympia**  
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|                                                                         | June 2025      |                |                | 2025 To Date    |                |                 |
|-------------------------------------------------------------------------|----------------|----------------|----------------|-----------------|----------------|-----------------|
|                                                                         | Actual         | Budget         | Variance       | Actual          | Budget         | Variance        |
| <b>Revenues:</b>                                                        |                |                |                |                 |                |                 |
| Total Operating Revenues                                                | \$0            | \$0            | \$0            | \$0             | \$0            | \$0             |
| <b>Operating Expenses:</b>                                              |                |                |                |                 |                |                 |
| Total Operating Expenses                                                | \$0            | \$0            | \$0            | \$0             | \$0            | \$0             |
| <b>Maintenance Expenses:</b>                                            |                |                |                |                 |                |                 |
| Total Maintenance Expenses                                              | \$0            | \$0            | \$0            | \$0             | \$0            | \$0             |
| <b>Total Operating &amp; Maintenance Expenses</b>                       | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>      | <b>\$0</b>     | <b>\$0</b>      |
| <br><b>Income (Loss) Before Deprec, Interest Expense &amp; Overhead</b> | <br><b>\$0</b> | <br><b>\$0</b> | <br><b>\$0</b> | <br><b>\$0</b>  | <br><b>\$0</b> | <br><b>\$0</b>  |
| <b>Net Operating Income (Loss)</b>                                      | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>      | <b>\$0</b>     | <b>\$0</b>      |
| <br><b>Non Operating Revenues</b>                                       |                |                |                |                 |                |                 |
| Interest Income:                                                        |                |                |                |                 |                |                 |
| 6991049-125 Interest Income: EDC-EDC                                    | \$9            | \$0            | \$9            | \$46            | \$0            | \$46            |
| Total Interest Income                                                   | \$9            | \$0            | \$9            | \$46            | \$0            | \$46            |
| <b>Total Non Operating Revenues:</b>                                    | <b>\$9</b>     | <b>\$0</b>     | <b>\$9</b>     | <b>\$46</b>     | <b>\$0</b>     | <b>\$46</b>     |
| <br><b>Non Operating Income (Loss)</b>                                  | <br><b>\$9</b> | <br><b>\$0</b> | <br><b>\$9</b> | <br><b>\$46</b> | <br><b>\$0</b> | <br><b>\$46</b> |
| <br><b>Total Port Income (Loss)</b>                                     | <br><b>\$9</b> | <br><b>\$0</b> | <br><b>\$9</b> | <br><b>\$46</b> | <br><b>\$0</b> | <br><b>\$46</b> |