

## 2025 Capital and Operating Budget (1<sup>st</sup> Review)

Pacific Basin

Tad Kopf Finance Director October 21, 2024



## **Today's Presentation**

*Advisory Only – No action requested* 

 Capital Investment Plan & Operating Budget (1<sup>st</sup> Review)





## Agenda

- IOUs
- Remaining Schedule
- 2025 Budget Assumptions
- Capital Investment Plan (CIP)
- 2025 Budget Overview
- 2025 Operating Budget by Business
- Tax Levy and Non-Operations (including Environmental, Commission and Other Non-Ops)
- Questions and Comments





## **Prior IOUs**

- Average home value in Thurston County and tax impact for proposed Levy.
  - 2025 average value = \$524K, Tax Levy effect is an annual increase of \$1.14 for a total of \$65.14 for the average home value.
- Are any business line environmental costs included under 'Environmental Administration'?
  - None of the costs under 'Environmental Admin' are duplicated elsewhere.
  - Environmental expenses are correctly recorded as direct costs to each business line and are reviewed on an ongoing basis.
- Small Cities corrected to \$50K from \$40K presented on September 23<sup>rd</sup>.
- Port Event Sponsorships Resolution 2015-09 sent to Commissioners
  - Sent to Commissioner and included in meeting materials.



## IOU's

No new items



## 2025 Budget Timeline

OCTOBER 28, 2024 2025 Budget and Capital Investment Plan Draft Operating Budget, (2<sup>nd</sup> Review)

NOVEMBER 12, 2024 2025 Budget and Capital Investment Plan Introduce Budget Resolutions – 2025 Budget and 2025 Tax Levy Budget Presentation and Public Hearing

NOVEMBER 18, 2024 Final adjustments (if needed)

NOVEMBER 25, 2024 2025 Budget and 2025 Tax Levy Resolutions Adoption



## **2025 Budget Assumptions**

Operating Budget (2024 Adopted vs. 2025 Proposed)

- Operating Revenues
  Operating & Maintenance Expenses
  Increase of 3.2%
- Grants, \$4.6M in 2024 to anticipated \$9.5M in 2025
- Rates and Fees

•	Airport	Increase of	5.0%
•	Marina	Increase of	5.0%
•	Marine Terminal	Tariff	3.6%

- Staffing
  - COLA salary adjustment
  - 3 additional FTE

3.0%



		2025 Capital Budget - DRAFT			
	<b>Business Unit</b>	Project Name	Capital Budget	PORT Funds	
		A: Runway 17-35 (South) Pavement and Electrical			
		Rehabilitation *	\$4,500,000	\$225,000	
Canital		A: Apron & Taxiway Repair and Striping	\$327,800	\$32,800	
Capitai	Airport	A: Gate Electronics & Motor Replacement	\$160,000	\$160,000	
Capital Budget	Airl	A: Equipment - Stand-Behind Blower	\$15,000	\$15,000	
BUDDET		6 A: Equipment - Zero Turn mower	\$23,000	\$23,000	
Daaget		6 A: Equipment - Scissor Lift	\$23,000	\$23,000	
		Subtotal Airport	\$5,048,800	\$478,800	
	<u>×</u>	BW: Boatyard Stormwater Pond Media Replacemen	t * \$40,000	\$40,000	
Martin Contraction of the second s	Marina & Boatworks	BW: Stormwater Treatment System *	\$400,000	\$400,000	
	oatv	BW: Boatworks Yard Expansion	\$400,000	\$400,000	
	а х	0 BW: Boatworks Derelict Vessel Demolition Pit	\$50,000	\$50,000	
	ן פר	1 BW: Equipment - Forklift	\$25,000	\$25,000	
	larii	2 SM: Equipment - Vehicle	\$15,000	\$15,000	
	2	Subtotal Marina & Boatworks	\$930,000	\$930,000	
	a	3 MT: Berth 1 Repairs - MARAD*	\$60,000	\$60,000	
	Ц Ц	4 MT: Maintenance Facility - MARAD*	\$60,000	\$60,000	
	Terr	5 MT: Asphalt Paving - MARAD*	\$60,000	\$60,000	
	Marine Terminal	6 MT: Storage Facility	\$3,000,000	\$3,000,000	
	1ari	7 MT: Warehouse Lighting System Upgrade	\$25,000	\$25,000	
	2	Subtotal Marine Terminal	\$3,205,000	\$3,205,000	
		Subtotal Properties	\$0	\$0	
		8 Marine Drive NE Asphalt (Heavy)*	\$1,500,000	\$200,000	
		9 Waterfront Development - Site D*	\$897,654	\$652,654	
	S	0 IT - Annual Capital Projects	\$20,000	\$20,000	
7	-Ops	1 IT- Fiber to Port Cyber Security*	\$195,000	\$48,750	
	Non-	2 Building TI	\$1,750,000	\$1,750,000	
	2	3 Contingency Equipment / Project(s)	\$100,000	\$100,000	
		Subtotal Non Ops & Admin	\$4,462,654	\$2,771,404	
international states of the last and			Capital Total	Port Total	
			\$13,646,454	\$7,385,204	

#### \* Multi-Year Project

**Grant/Outside Funds** 

\$4,275,000

\$295,000

\$0 \$0

\$0

\$0

\$4,570,000

\$0

\$0 \$0

\$0

\$0

\$0 **\$0** 

\$0

\$0 \$0

\$0

\$0

\$0 **\$0** 

\$1,300,000

\$245,000

\$0

\$146,250

\$0

\$0 \$1,691,250

**Grants/Other Total** 

\$6,261,250

Cash 2025 Statutory Budget (in 000's)

	2025	5 Budget
Beginning Cash & Investments	\$	31,291
Operating Revenues		16,624
Operating Expense		(15,108)
Income from Operations		1,516
Property tax revenue		7,981
Grant Revenue		9,461
Non Operating Revenue		246
<b>Operations &amp; Other Income</b>		19,204
Debt Service Payments		(4,231)
Capital Investments - Planned Projects		(13,646)
Non Operating Expenses		(9,526)
Projected Uses of Income		(27,403)
Ending Cash & Investments	\$	23,092



#### **CASH AVAILABLE FOR OPERATIONS - CASH BASED**

PROJECTED 2024	General Operations	Capital Improvments	LTGO Debt Service	Total
CASH BALANCE, JANUARY 1, 2024				
Beginning Balance Operating Cash	12,600,000	8,696,076		21,296,076
PROJECTED GENERAL OPERATIONS ENDING BALANCE				
Operating Revenues	16,732,955			
Operating Expenses before Depreciation	(13,928,862)			
<b>Operating Surplus (Deficit) before Depreciation</b>	2,804,093	8,696,076	-	11,500,169
Beginning General Operations Balance (or Deficit)	15,404,093			
Net Non-Operating General Surplus (Deficit)	5,107,446			
Projected General Operations Ending Balance	20,511,539	8,696,076	-	29,207,615
GENERAL OPERATIONS TARGET BALANCE				
Next Year Operating Expense Budget	(15,108,138)			
Projected Ending Balance over (under) Target Balance	5,403,401	8,696,076	-	14,099,477
Cash Received from Sale of Property	9,680,000			9,680,000
New Bond Issue Proceeds			-	
General Property Tax Levy			7,858,167	
Less: Debt Service (Principal & Interest)			(4,553,131)	
Less: Bond Defeasance			(5,227,556)	
Excess Property Tax Levy (Deficit)			(1,922,520)	(1,922,520)
Environmental / Capital Grants	1,474,491	1,430,000		2,904,491
Less: Capital Project Expenses (before grant funding)		(1,605,454)		(1,605,454)
CASH BALANCE, DECEMBER 31, 2024	16,557,892	8,520,622	(1,922,520)	23,155,994



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BUDGET 2025	General	Capital	LTGO Debt Service	Total
CASH BALANCE, JANUARY 1, 2025	Operations 16,557,892	Improvments 8,520,622	(1,922,520)	23,155,994
PROJECTED GENERAL FUND ENDING BALANCE				
Operating Revenues	16,623,716			
Operating Expenses before Depreciation	15,108,138			
<b>Operting Surplus (Deficit) before Depreciation</b>	1,515,578			
Beginning General Fund Balance (or Deficit)	18,073,470			
Net Non-Operating General Surplus (Deficit)	(1,221,923)			
Projected General Fund Ending Balance	16,851,547	8,520,622	(1,922,520)	23,449,649
GENERAL FUND TARGET FUND BALANCE				
Calculated Reserve Target-Resolution 2015-16	(12,600,000)			
Projected Ending Balance over (under) Target Balance	4,251,547	8,520,622	(1,922,520)	10,849,649
Cash Received from Sale of Property				-
New Bond Issue Proceeds			-	
General Property Tax Levy			8,058,601	
Less: Debt Service (Principal & Interest)		_	(4,230,584)	
Excess Property Tax Levy (Deficit)			3,828,017	3,828,017
FRANSFER EXCESS / (DEFICIT) TAX LEVY TO GENERAL FUND				
Environmental / Capital Grants	3,200,000	6,261,250		
Less: Capital Project Expenses (before grant funding)		(13,646,454)		
	3,200,000	(7,385,204)		(4,185,204)
CASH BALANCE, DECEMBER 31, 2025	7,451,547	1,135,418	1,905,497	10,492,462



# 2025 Operating Budget

Income Statement (in 000's)

	Airport & New	Swantown	Marine		General	
	Market	Marina	Terminal	Properties	Admin.	2025 Budget
<b>Operating Revenues</b>	3,547	4,985	7,674	1,094		\$ 17,300
<b>Operations &amp; Maintenance Expenses</b>	(1,965)	(3,576)	(5,293)	(556)		(11,390)
Contribution Margin	1,582	1,409	2,381	538	-	5,910
Administration Expenses	(1,037)	(1,036)	(1,117)	(413)	_	(3,603)
Operating Expenses	(3,002)	(4,612)	(6,410)	(969)	-	(14,993)
<b>Operating Income before depreciation</b>	545	373	1,264	125		2,307
Depreciation	(977)	(535)	(1,451)	(190)	(281)	(3,434)
Operating Income (loss)	(432)	(162)	(187)	(65)	(281)	(1,127)



#### **Comparative Total Port Operating Budget**





#### **2025 Budget Overview** *Airport, NMIC and Cleanwater Center (in 000's)*

Operating Revenues	\$3,547	Increase of	6.9%
Operating Expenses	\$1,046	Increase of	26.3%
Maintenance Expenses	\$919	Increase of	10.6%
Airport Capital Investment Plan	\$5,049		
Net Income (Before Depreciation)	\$545		
Net Income (After Depreciation)	(\$432)		



## Airport, New Market and Cleanwater Center



\$1,145

\$828

\$786

\$859

\$500

\$837



\$919

\$1,046

Maintenance Expense

Operations Expense

#### **2025 Budget Overview** *Marina, Boatworks and Fuel Dock in (000's)*

Operating Revenues	\$4,985	Increase of 4.7%
Operating Expenses	\$3,023	Increase of 0.1%
Maintenance Expenses	\$553	Decrease of 0.1%
Marina Capital Investment Plan	\$930	
Net Income (Before Depreciation)	\$373	
Net Income (After Depreciation)	(\$162)	



### Marina, Boatworks and Fuel Dock



-\$2,000	2023 Actual	2024 Budget	2024 Projected	2025 Budget
Revenue	\$4,558	\$4,816	\$4,662	\$4,985
Income before Depreciation	\$501	\$269	\$337	\$373
Administration	\$845	\$984	\$934	\$1,036
Maintenance Expense	\$396	\$558	\$564	\$553
Operations Expense	\$2,816	\$3,005	\$2,827	\$3,023

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#### 2025 Budget Overview Marine Terminal (000's)

Operating Revenues	\$7,674	Increase of 20.4%
Operating Expenses	\$3,987	Increase of 26.3%
Maintenance Expenses	\$1,306	Decrease of 12.7%
Marine Terminal Capital Investment Plan	\$3,205	
Net Income (Before Depreciation)	\$1,294	
Net Income (After Depreciation)	(\$187)	



## **Marine Terminal**







#### **2025 Budget Overview** *Properties in (000's)*

Operating Revenues	\$1,094	Decrease of 0.0%
Operating Expenses	\$439	Increase of 1.9%
Maintenance Expenses	\$117	Decrease of 0.0%
Real Estate Capital Investment Plan	\$0	
Net Income (Before Depreciation)	\$125	
Net Income (After Depreciation)	(\$65)	



### **Real Estate**





#### Budget Overview General and Admin. (in 000's)



Salaries and Benefits = Outside Professional Services = Facility Rental = General and Admin = Supplies = Utilities = Other



#### Budget Overview General and Admin. (in 000's)

#### **G&A Allocation To Department**



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PORT of OLYMPIA

**Tax Levy** *Calculated Proposed Amount*  

1% + New Construction							
2024 levy amount		\$	7,858,167				
Increase on prior year levy	1%		79,367				
Levy increase for new construction			121,067				
Proposed 2025 tax levy		\$	8,058,601				
Increase (Decrease)			200,434				
2025 Millage rate (Calculated)		\$	0.1244				
2024 Millage rate		\$	0.1309				
2025 average home value \$524K	\$ 523,818	\$	65.14				
2024 average home value \$	\$ 494,766	\$	64.76				
Annual Increase (Decrease)		\$	0.38				



Tax Levy
Uses
(in 000's)

Total Tax Levy Revenues	\$8,058
Uses of Taxes:	
Principle & Interest Expense, Debt	(4,231)
Environmental Expense:	
Cascade Pole	(972)
Environmental Administration	(1,027)
Budd Inlet Remediation (Port Share Only)	(800)
Government Services (Formerly, Commission Expense)	(1,732)
Community Events	(57)
Small Cities	(50)
Special Projects	-
Membership and Partner Costs	(175)
Total Use of Taxes	(9,044)
Net Levy Funds	(986)
Funds Required From Operations / Reserves	986



## **2025 Budget FTE Overview**

Groups	2025 Budget	2024 Budget
Airport, New Market, Cleanwater Center	7.14	5.84
Swantown Marina	14.96	13.96
Marine Terminal	9.33	9
Properties	2.25	2.25
Administration	14.6	15.73
Environmental Admin / Cascade Pole	3.77	4.1
Public Amenities	0.45	0.45
Government Services	1.5	0
Total FTEs	55	51.33



## **Next Steps**

OCTOBER 28, 2024 2025 Budget and Capital Investment Plan Draft Operating Budget, (2<sup>nd</sup> Review)

NOVEMBER 12, 2024 2025 Budget and Capital Investment Plan Introduce Budget Resolutions – 2025 Budget and 2025 Tax Levy Budget Presentation and Public Hearing

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## **Questions and Comments**

